PAKISTAN AIR FORCE AIR HEADQUARTERS, PESHAWAR
DIRECTORATE OF MEDICAL STORES, EME, HEALTH & SUPPORT
PRE-QUALIFICATION FOR RATE DEFINING CLOSED FRAMEWORK AGREEMENT FY 2026-27

1. Dte of Medical Stores, EME, Health & Support (Dte of MEH&S) intends to initiate procurement of Medical Stores items through **Closed Framework agreement** for the financial year 2026-27. In this regard, scrutiny of Pre-qualification Criteria shall be carried out to shortlist eligible firms for participation in the above-mentioned procurement process.

2. All DRAP - registered firms dealing in Medical Stores are hereby invited to submit their complete pre-qualification documents, duly signed and stamped, in accordance with the prescribed criteria. The documents must reach this office **on Monday dated 12 January, 2026 before 1400 hrs**. However, submission of documents does not guarantee inclusion in the Closed Framework Agreement. Dte of MEH&S reserves the right to accept or reject any or all submissions, as per applicable rules and regulations. Incomplete, late, or Non-compliant submission shall not be entertained. The following documents are to be submitted for participation:

(a) **General Requirements:**

(i) The supplier must be a legally registered entity in accordance with the Drug Regulatory Authority Pakistan (DRAP).

(ii) The supplier must have valid business licenses and registration certificates, duly authorized for import, export, distribution, and/or manufacturing of pharmaceutical products.

(iii) The supplier must not be blacklisted, suspended, or debarred by any Government, Defense or International procurement authority. In this regard, the bidder is to render an undertaking certificate.

(iv) The supplier shall provide a written declaration, confirming no involvement in any fraudulent, unethical or corrupt business practices.

(v) The supplier must have minimum '**03 years**' experience in specific field.

(vi) The supplier must be registered with FBR, having active National Tax Number (NTN) and Active Tax Payer List (ATL) for current financial year.

(vii) The supplier must be registered with DG (DP)/ DP (Navy) or DP (Air).

(b) **Legal and Regulatory Compliance:**

(i) Possession of a valid Drug Manufacturing License and/or Drug Sale/Distribution License of supplier, issued by the competent Drug Regulatory Authority Pakistan (DRAP) for the time period of contract.

(ii) Compliance with the World Health Organization (WHO), licensed with Good Manufacturing Practices (GMP) by DRAP, member of International medical statistics (IMS, IQVIA) ranking or equivalent national standards. The manufacturer must be enlisted in the top 200 IMS ranking.

(iii) Registration of all proposed medicines with the Drug Regulatory Authority Pakistan (DRAP).

(iv) Importers must provide a valid Drug Import License and registration of their local authorized agent (if applicable).

(v) All products must meet pharmacopoeia standards/ quality benchmark standards (e.g., BP, USP, EP, or equivalent).

(d) **Technical Capacity:**

(i) The supplier must have at least **03–05 years** of relevant experience in the supply of pharmaceuticals or medical products to Government, Defense or Institutional healthcare facilities.

(ii) Materialization certificate as an evidence of **at least three (03)** successfully completed contracts of similar scope and value, within the **past five (5) years**.

(iii) Availability of qualified technical staff, including at least one qualified pharmacist, registered with the national pharmacy council or equivalent authority.

(iv) Adequate facilities for storage, quality control and distribution of medicines, compliant with Good Storage and Distribution Practices (GSDP).

(e) **Financial Capacity:**

(i) The supplier must demonstrate sound financial standing with an average annual turnover of not less than **PKR 1,000 million** in the past three (3) fiscal years.

(ii) Availability of adequate banking facilities or credit lines at least **PKR 100-150 million** to ensure uninterrupted supply and contract execution (letter from Bank for proof).

(iii) The average annual turnover for the last three (3) financial years shall not be less than **PKR 1000 million**.

(iv) Copy of last submitted FBR Returns.

(f) **Quality Assurance and Product Standards:**

(i) The supplier shall have a documented **Quality Management System (QMS)**, preferably International Organization of Standardization (**ISO 9001 or ISO 13485**) - certified.

(ii) Each medicine offered must be accompanied with **Certificates of Analysis (CoA)** and Batch Release Certificates from a recognized military laboratory i.e CDL/ AFMSL.

(iii) Random quality testing by independent or military-authorized laboratories will be afforded and accepted by the supplier at the time of dispatch of medical stores to MSDs. Non-provision of fitness certificate before delivery date will result in cancellation of purchase order.

(iv) All medicines must have a minimum remaining shelf life of **80%** at the time of delivery. Medicines below shelf life of **80%** will not be accepted.

(g) **Delivery and Logistics Capability:**

(i) The supplier must demonstrate the capacity to deliver products within the specified timeframe under secure and temperature-controlled logistics.

(ii) Capability to ensure cold chain maintenance for **temperature-sensitive medicines**.

(iii) Adequate insurance coverage for goods in-transit and warehousing until final delivery.

(iv) All stores shall be suitably preserved and packed, providing tropicalization, wherever necessary.

(h) **Ethical and Security Requirements:**

(i) The supplier must comply with all military service security protocols and confidentiality requirements.

(ii) All staff involved in the contract shall undergo background verification, as required by the military service authority.

(iii) The suppliers must agree to Non-disclosure of any information, related to the procurement, product or delivery processes.

(j) **Evaluation Criteria:**

(i) Only suppliers meeting all mandatory pre-qualification criteria will be shortlisted for participation in the Bidding process. Failure to provide complete and verifiable documentation/ data may result in disqualification.

(ii) **Only single line item against each generic/ disposables** will be accepted, as per MODP policy. Multiple quoted brands against the same generic/ disposables will not be accepted and all quoted brands against that specific generic/ disposables will be excluded from bidding.

(iii) **Technical Scrutiny Committee (TSC)** reserves all rights to accept or reject any brand, without justification/ reasons of rejection at any stage of the contract.

(k) **Documents to be submitted:** In addition to the documents mentioned in these pre-qualification criteria, following documents are also to be submitted:

(i) Company profile and ownership details. (Distributors / Manufacturers)

(ii) Valid business registration and drug licenses/ certificates. (Distributors/ Manufacturers)

(iii) Valid GMP from DRAP (issued by DRAP inspectors valid for 03 years). (Manufacturers)

(iv) ISO or equivalent quality certificates of manufacturer/ medicines. (Manufacturers)

(v) List of key personnel and technical staff. (Distributors/ Manufacturers)

(vi) List of past contracts accomplishment and client references (Min 03). (Distributors/ Manufacturers)

(vii) Valid financial Bank Statement, countersigned by branch manager. (Distributors/ Manufacturers)

(viii) Declaration of Non-blacklisting. (Distributors/ Manufacturers)

(ix) Product registration certificates by DRAP. (Manufacturers)

(x) Provincial professional Tax certificate against all 04 Provinces. (Distributors/ Manufacturers)

(xi) Active Tax Payer status/ certificate against Income Tax and Sales Tax. (Distributors/ Manufacturers)

(xii) DRAP establishment license; valid license to manufacture or to import. (Manufacturers)

(xiii) Non-conviction affidavit; 100 rupees stamp paper confirming the firm has never been blacklisted or convicted under the Drugs Act - 1976. (Distributors/ Manufacturers)

(xiv) FBR tax return of FY 2024-25. (Distributors/ Manufacturers)

(xv) Valid certificate of Pharmacist (if applicable). (Distributors/ Manufacturers)

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