



HYDERABAD MUNICIPAL CORPORATION
HYDERABAD

**REQUEST FOR PROPOSAL FOR HIRING OF
ENGINEERING CONSULTING FIRM FOR**

**Survey, Investigations, Planning, Detail Design,
Preparation of Bidding Documents and Construction
Supervision of Hyderabad Municipal Corporation
Hyderabad (HMC) Schemes:**

1. Construction of Underpass, Link Roads, and Beautincation at Qasim Chowk, Qasimabad
2. Construction of Shaheed Zulfiqam Ali Bhutto Sports Park at Giddu Chowk, Latifabad
3. Construction of Drain Nala, Widening & Reconditioning of Shaikh Ayaz Road from Sindh Museum to Ali Palace Pumping Station Via Poonam Flyover, Qasimabad
4. Construction of Drain Nala i/c Pump House at Ya Ali Colony and Rehabilitation of Existing Nala from Giddu Chowk to Ya Ali Colony Giddu Naka via Mir Fateh Colony and Mehran Oil Mills Near Pathan Goth Giddu Naka, Latifabad
5. Widening & Reconditioning of Road and Construction of Drain Nala from Fateh Chowk to Kalu Chowk and Old Sabzi Mandi Chowk to Muhammadi Chowk via Badin Stop, Latifabad
6. Reconditioning Widening of Asphalt Concrete Road from Sehrish Nagar to Naseem Nagar Chowk via Ali Palace (One Side), Qasimabad and Construction of RCC Storm Water Drain Nala, Widening & Reconditioning of Road from Alamdaar Chowk to Naseem Nagar Chowk (Both Sides), Qasimabad

March 2026

Table of Contents

Section 1: Request for Proposal	3
Section 2: Instructions to Consultants (Including Data Sheet)	6
Section 3: Technical Proposal – Standard Forms.....	21
Section 4: Financial Proposal – Standard Forms	37
Section 5: Terms of Reference	50
General Conditions of Contract.....	57
Special Conditions of Contract	67
(Integrity Pact).....	71
Standard form of Contract.....	72

Section 1: Request for Proposal



HYDERABAD MUNICIPAL CORPORATION

HYDERABAD

No. EGG:/Civil/IFB/15/2026

Dated: 06-04-2026

REQUEST FOR PROPOSAL

Survey, Investigations, Planning, Detail Design, Preparation of Bidding Documents and Construction Supervision of Hyderabad Municipal Corporation Hyderabad (HMC) Schemes.

1. The Hyderabad Municipal Corporation intends to engage a Consultant (Engineering Organization or Firm) for Consultancy Services for Planning and Design and Construction Supervision of:
 - (i) Construction of Underpass, Link Roads, and Beautification at Qasim Chowk, Qasimabad
 - (ii) Construction of Shaheed Zulfiqar Ali Bhutto Sports Park at Giddu Chowk, Latifabad
 - (iii) Construction of Drain Nala, Widening & Reconditioning of Shuikh Ayaz Road from Sindh Museum to Ali Palace Pumping Station Via Poonam Flyover, Qasimabad
 - (iv) Construction of Drain Nala i/c Pump House at Ya Ali Colony and Rehabilitation of Existing Nala from Giddu Chowk to Ya Ali Colony Giddu Naka via Mir Fateh Colony and Mehran Oil Mills Near Pathan Goth Giddu Naka, Latifabad
 - (v) Widening & Reconditioning of Road and Construction of Drain Nala from Fateh Chowk to Kalu Chowk and Old Sabzi Mandi Chowk to Muhammadi Chowk via Badin Stop, Latifabad
 - (vi) Reconditioning Widening of Asphalt Concrete Road from Sehrish Nagar to Naseem Nagar Chowk via Ali Palace (One Side), Qasimabad and Construction of RCC Storm Water Drain Nala, Widening & Reconditioning of Road from Alamdaar Chowk to Naseem Nagar Chowk (Both Sides), Qasimabad
2. Proposals are invited from reputable Consultant (Engineering Organization or Firm) having valid Pakistan Engineering Council (PEC) Registration Certificate in relevant field along with Active Taxpayer of FBR and SRB.
3. RFP Document can be downloaded from SPPRA Website or the same can be purchased from the Office of the Executive Engineer (Civil) Hyderabad Municipal Corporation Hyderabad from the date of Publication during working hours and working days on written request on firm's letterhead accompanied with pay order amounting to Rs.5,000/- (non-refundable) in favor of Deposit Fund Hyderabad Municipal Corporation.

4. Pre-Proposal meeting will be held on 23-04-2026 at 14:00 hrs in the Office of the Executive Engineer (Civil) situated at Main Building HMC Foujdari Road City Hyderabad.
5. Procurement will be carried out by adopting Single Stage Two Envelope Procedure. The Proposals complete in all respect, in accordance with instructions provided in RFP Document, in sealed envelope should reach on or before 07/05/2026 at 14:00 hrs in the Office of the Executive Engineer (Civil) situated at Main Building HMC Foujdari Road City Hyderabad and be clearly marked Consultancy Services for to survey, investigate, design with specifications & costing including preparation of bidding documents for construction of HMC trade complex at foujdari road city & open plot opposite maaji hospital latifabad.
6. Consultants are required to submit their proposal strictly in accordance with the Instructions to Consultants (ITC), Data Sheet of ITC and RFP Notice. Proposals must be prepared hard book binding form to deny the possibility of addition or removal of page(s).
7. Technical Proposal shall be opened on same day at 14:30 hrs, whereas the Financial Proposals of Technically Qualified Firm shall be opened after Technical Evaluation. Other details are provided in RFP.
8. The Firms providing unsubstantiated and/or incorrect information are liable to legal action and / or disqualification.
9. This advertisement is also available on SPPRA Website.
10. The Procuring Agency reserves the right to reject all the proposals as per SPPRA Rules.


Executive Engineer (Civil)
Hyderabad Municipal Corporation
EXECUTIVE ENGINEER
Hyderabad Municipal Corporation

Section 2:

Instructions to Consultants (Including Data Sheet)

Instructions to Consultants

1. Definitions

- (a) “Procuring Agency (PA)” means the department with which the selected Consultant signs the Contract for the Services.
- (b) “Consultant” means a professional who can study, design, organize, evaluate and manage projects or assess, evaluate and provide specialist advice or give technical assistance for making or drafting policies, institutional reforms and includes private entities, consulting firms, legal advisors, engineering firms, construction managers, management firms, procurement agents, inspection agents, auditors, international and multinational organizations, investment and merchant banks, universities, research institutions, government agencies, nongovernmental organizations, and individuals
- (c) “Contract” means an agreement enforceable by law and includes General and Special Conditions of the contract.
- (d) “Data Sheet” means such part of the Instructions to Consultants that is used to reflect specific assignment conditions.
- (e) “Day” means calendar day including holiday.
- (f) “Government” means the Government of Sindh.
- (g) “Instructions to Consultants” (Section 2 of the RFP) means the document which provides shortlisted Consultants with all information needed to prepare their Proposals.
- (h) “LOI” (Section 1 of the RFP) means the Letter of Invitation sent by the procuring agency to the Consultant.
- (i) “Proposal” means the Technical Proposal and the Financial Proposal.
- (j) “RFP” means the Request for Proposal prepared by the procuring Agency for the selection of Consultants.
- (k) “Sub-Consultant” means any person or entity to whom the Consultant subcontracts any part of the Services.
- (l) “Terms of Reference” (TOR) means the document included in the RFP as Section 5 which explains the objectives, scope of work, activities, tasks to be performed, respective responsibilities of the procuring agency and the Consultant, and expected results and deliverables of the assignment.

2. Introduction

- 2.1 The Procuring agency named in the Data Sheet will select a consulting firm/organization (the Consultant) from those listed in the Letter of Invitation, in accordance with the method of selection specified in the Data Sheet.
- 2.2 The eligible Consultants (shortlisted if so) are invited to submit a Technical Proposal and a Financial Proposal, or a Technical Proposal only, as specified in the Data Sheet. The Proposal will be the basis for contract negotiations and ultimately for a signed Contract with the selected Consultant.
- 2.3 Consultants should familiarize themselves with rules / conditions and take them into account while preparing their Proposals. Consultants are encouraged to attend a pre-proposal conference if one is specified in the Data Sheet. Attending the pre-proposal conference is, however, optional. Consultants may liaise with

procuring agency's representative named in the Data Sheet for gaining better insight into the assignment.

2.4 Consultants shall bear all costs associated with the preparation and submission of their proposals and contract negotiation. The Procuring Agency reserves the right to annul the selection process at any time prior to Contract award, without thereby incurring any liability to the Consultants.

2.5 Procuring Agency may provide facilities and inputs as specified in Data Sheet.

3. Conflict of Interest

3.1.1 Consultants are required to provide professional, objective, and impartial advice and holding the Procuring Agency interest paramount. They shall strictly avoid conflict with other assignments or their own corporate interest. Consultants have an obligation to disclose any situation of actual or potential conflict that impacts their capacity to serve the best interest of the Procuring Agency, or that may reasonably be perceived as having such effect. Failure to disclose said situations may lead to the disqualification of the Consultant or the termination of its Contract.

3.1.2 Without limitation on the generality of the foregoing, Consultants, and any of their affiliates, shall be considered to have a conflict of interest and shall not be recruited, under any of the circumstances set forth below:

- (i) A consultant that has been engaged by the procuring agency to provide goods, works or services other than consulting services for a project, any of its affiliates, shall be disqualified from providing consulting services related to those goods, works or services. Conversely, a firm hired to provide consulting services for the preparation or implementation of a project, any of its affiliates, shall be disqualified from subsequently providing goods or works or services other than consulting services resulting from or directly related to the firm's consulting services for such preparation or implementation
- (ii) A Consultant (including its Personnel and Sub-Consultants) or any of its affiliates shall not be hired for any assignment that, by its nature, may be in conflict with another assignment of the Consultant to be executed for the same or for another Procuring Agency.
- (iii) A Consultant (including its Personnel and Sub-Consultants) that has a business or family relationship with a member of the Procuring Agency's staff who is directly or indirectly involved in any part of (i) the preparation of the Terms of Reference of the assignment, (ii) the selection process for such assignment, or (iii) supervision of the Contract, may not be awarded a Contract, unless the conflict stemming from this relationship has been resolved.

Conflicting Relationships	<p>3.2 Government officials and civil servants may be hired as consultants only if:</p> <ul style="list-style-type: none"> (i) They are on leave of absence without pay; (ii) They are not being hired by the agency they were working for, six months prior to going on leave; and (iii) Their employment would not give rise to any conflict of interest.
4. Fraud and Corruption	<p>It is Government's policy that Consultants under the contract(s), observe the highest standard of ethics during the procurement and execution of such contracts. In pursuit of this policy, the Procuring Agency follows the instructions contained in Sindh Public procurement Rules 2010 which defines:</p> <p>“ corrupt and fraudulent practices” includes the offering, giving, receiving, or soliciting, directly or indirectly of anything of value to influence the act of another party for wrongful gain or any act or omission ,including misrepresentation, that knowingly or recklessly misleads or attempt mislead a party to obtain a financial or other benefit or to avoid an obligation; Under Rule 35 of SPPR 2010, “The PA can inter-alia blacklist Bidders found to be indulging in corrupt or fraudulent practices. Such barring action shall be duly publicized and communicated to the SPPRA. Provided that any supplier or contractor who is to be blacklisted shall be accorded adequate opportunity of being heard”.</p>
5. Integrity Pact	<p>Pursuant to Rule 89 of SPPR 2010 Consultant undertakes to sign an Integrity pact in accordance with prescribed format attached hereto for all the procurements estimated to exceed Rs. 2.5 million. (Annex-A)</p>
6. Eligible Consultants	<p>6.1 If short listing process has been undertaken through REOI, as outlined under Rule 73 and 74 of SPPR2010 for the Contract(s) for which these RFP documents are being issued, those firms - in case of Joint Ventures with the same partner(s) and Joint Venture structure - that had been pre-qualified are eligible.</p> <p>6.2 Short listed consultants emerging from request of expression of interest are eligible.</p>
7. Eligibility of Sub-Consultants	<p>A shortlisted Consultant would not be allowed to associate with Consultants who have failed to qualify the short listing process.</p>
8. Only one Proposal	<p>Shortlisted Consultants may only submit one proposal. If a Consultant submits or participates in more than one proposal, such proposals shall be disqualified. Participation of the same Sub-Consultant, including individual experts, to more than one proposal is not allowed.</p>
9. Proposal Validity	<p>9.1 The Data Sheet indicates Proposals validity that shall not be more than 90 days in case of National Competitive Bidding (NCB) and 120 days in case of International competitive Bidding (ICB). During this period, Consultants shall maintain the availability of Professional staff nominated in the Proposal. The Procuring Agency will make its best effort to complete</p>

negotiations within this period. Should the need arise; however, the Procuring Agency may request Consultants to extend the validity period of their proposals. Consultants who agree to such extension shall confirm that they maintain the availability of the Professional staff nominated in the Proposal, or in their confirmation of extension of validity of the Proposal, Consultants may submit new staff in replacement, who would be considered in the final evaluation for contract award. Consultants who do not agree have the right to refuse to extend the validity of their Proposals.

9.2 Consultants shall submit required bid security along with financial proposal defined in the data sheet (which shall not be less than one percent and shall not exceed five percent of bid amount).

10. Clarification and Amendment in RFP Documents

10.1 Consultants may request for a clarification of contents of the bidding document in writing, and procuring agency shall respond to such queries in writing within three calendar days, provided they are received at least five calendar days prior to the date of opening of proposal. The procuring agency shall communicate such response to all parties who have obtained RFP document without identifying the source of inquiry. Should the PA deem it necessary to amend the RFP as a result of a clarification, it shall do so.

10.2 At any time before the submission of Proposals, the Procuring Agency may amend the RFP by issuing an addendum/corrigendum in writing. The addendum shall be sent to all Consultants and will be binding on them. Consultants shall acknowledge receipt of all amendments. To give Consultants reasonable time in which to take an amendment into account in their Proposals the Procuring Agency may, if the amendment is substantial, extend the deadline for the submission of Proposals.

11. Preparation of Proposals

11.1 In preparing their Proposal, Consultants are expected to examine in detail the documents comprising the RFP. Material deficiencies (deviation from scope, experience and qualification of personnel) in providing the information requested may result in rejection of a Proposal.

11.2 The estimate number of professional staff months or the budget required for executing the assignment should be shown in the data sheet, but not both. However, proposal shall be based on the professional staff month or budget estimated by the consultant.

12. Language

The Proposal as well as all related correspondence exchanged by the Consultants and the Procuring Agency shall be written in English. However it is desirable that the firm's Personnel have a working knowledge of the national and regional languages of Islamic Republic of Pakistan.

13. Technical Proposal Format and Content

13.1 While preparing the Technical Proposal, consultants must give particular attention to the following:

- (i) If a consultant considers that it does not have all the expertise for the assignment, it may obtain a full range of expertise by associating with individual consultant(s) and/or other firms or entities in a joint venture or sub-consultancy, as appropriate. The international consultants are encouraged to seek the participation of local consultants by entering into a joint venture with, or subcontracting part of the assignment to, national consultants.
- (ii) For assignments on a staff-time basis, the estimated number of professional staff-months is given in the Data Sheet. The proposal shall, however, be based on the number of professional staff-months estimated by the firm. For fixed-budget-based assignments, the available budget is given in the Data Sheet, and the Financial Proposal shall not exceed this budget.
- (iii) It is desirable that the majority of the key professional staff proposed be permanent employees of the firm or have an extended and stable working relationship with it.
- (iv) Proposed professional staff must, at a minimum, have the experience indicated in the Data Sheet, preferably working under similar geographical condition.
- (v) Alternative professional staff shall not be proposed, and only one curriculum vitae (CV) shall be submitted for each position.

13.2 The Technical Proposal shall provide the following information using the attached Standard Forms (Section 3):

- (i) A brief description of the consultant organization and an outline of recent experience on assignments (Section 3B) of a similar nature. For each assignment, the outline should indicate, inter alia, the profiles of the staff, duration of the assignment, contract amount, and firm's involvement.
- (ii) Any comments or suggestions on the Terms of Reference and on the data, a list of services, and facilities to be provided by the PA (Section 3C).
- (iii) The list of the proposed staff team by specialty, the tasks that would be assigned to each staff team member, and their timing (Section 3E).
- (iv) CVs recently signed by the proposed professional staff and the authorized representative submitting the proposal (Section 3F). Key information should include number of years working for the consultant and degree of responsibility held in various assignments during the last _____ (PA may give number of years as per their requirement) years.
- (v) Estimates of the total staff input (professional and support staff; staff time) needed to carry out the assignment,

supported by bar chart diagrams showing the time proposed for each professional staff team member (Sections 3E and 3G).

(vi) A detailed description of the proposed methodology, work plan for performing the assignment, staffing, and monitoring of training, if the Data Sheet specifies training as a major component of the assignment (Section 3D).

(vii) Any additional information requested in the Data Sheet.

13.3 The Technical Proposal shall not include any financial information.

14. Financial Proposals

14.1 The Financial Proposal shall be prepared using the attached Standard Forms (Section 4). It shall list all costs associated with the assignment, including (a) remuneration for staff (in the field and at the Consultants' office), and (b) reimbursable expenses indicated in the Data Sheet (if applicable). Alternatively, Consultant may provide their own list of cost. If appropriate, these costs should be broken down by activity. All activities and items described in the Technical Proposal must be priced separately; activities and items described in the Technical Proposal but not priced, shall be assumed to be included in the prices of other activities or items

15. Taxes

15.1 The Consultant will be subject to all admissible taxes including stamp duty and service charges at a rate prevailing on the date of contract agreement unless exempted by relevant tax authority.

16. Submission, Receipt, and Opening of Proposals

16.1 Proposal shall contain no interlineations or overwriting. Submission letters for both Technical and Financial Proposals should respectively be in the format of TECH-1 of Section 3, and FIN-1 of Section 4. All pages of the original Technical and Financial Proposals will be initialed by an authorized representative of the Consultants (Individual Consultant). The authorization shall be in the form of a written power of attorney accompanying the Proposal.

16.2 All required copies of the Technical Proposal are to be made from the original. If there are discrepancies between the original and the copies of the Technical Proposal, the original governs.

16.3 The original and all copies of the Technical Proposal shall be placed in a sealed envelope clearly marked "TECHNICAL PROPOSAL" Similarly, the original Financial Proposal (if required under selection method indicated in the Data Sheet) shall be placed in a sealed envelope clearly marked "FINANCIAL PROPOSAL" followed by name of the assignment, and with a warning "**DO NOT OPEN WITH THE TECHNICAL PROPOSAL.**" If the Financial Proposal is not submitted in a separate sealed envelope duly marked as indicated above, this will constitute grounds for declaring the Proposal non-responsive.

16.4 The Proposals must be sent to the address indicated in the Data Sheet and received by the PA no later than the time and the date indicated in the Data Sheet, or any extension to this date. Any proposal received by the PA after the deadline for submission shall be returned unopened. In order to avoid any delay arising from the postal or PA's internal despatch workings, Consultants should ensure that proposals to be sent through couriers should reach a day before the deadline for submission.

17. Proposal Evaluation

17.1 From the time the Proposals are opened to the time the Contract is awarded, the Consultants should not contact the PA on any matter related to its Technical and/or Financial Proposal. Any effort by Consultants to influence the PA in the examination, evaluation, ranking of Proposals, and recommendation for award of Contract may result in the rejection of the Consultants' Proposal.

Evaluators of Technical Proposals shall have no access to the Financial Proposals until the technical evaluation is concluded.

18. Evaluation of Technical Proposals

18.1 The evaluation committee shall evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference, applying the evaluation criteria, sub-criteria, and point system specified in the Data Sheet. Each responsive Proposal will be given a technical score (St). A Proposal shall be rejected at this stage if it fails to achieve the minimum technical score indicated in the Data Sheet.

In the case of Quality-Based Selection, Selection Based on Consultant's Qualifications, and Single-Source Selection, the highest ranked consultant or firm selected on a single-source basis is invited to negotiate its proposal and the contract on the basis of the Technical Proposal and the Financial Proposal submitted.

Public Opening and Evaluation of Financial Proposals: (LCS , QCBS, and Fixed Budget Selection Methods Only)

18.2 After the technical evaluation is completed, the PA shall notify in writing Consultants that have secured the minimum qualifying marks, the date, time and location, allowing a reasonable time, for opening the Financial Proposals. Consultants' attendance at the opening of Financial Proposals is optional.

Financial proposals of those consultants who failed to secure minimum qualifying marks shall be returned unopened.

19. Evaluation of Financial Proposals

- 19.1 Financial Proposals shall be opened publicly in the presence of the Consultants' representatives who choose to attend. The name of the Consultants and the technical scores of the Consultants shall be read aloud. The Financial Proposal of the Consultants who met the minimum qualifying mark will then be inspected to confirm that they have remained sealed and unopened. These Financial Proposals shall be then opened, and the total prices read aloud and recorded. Copy of the record shall be sent to all Consultants.
- 19.2 The Evaluation Committee will correct any computational errors. When correcting computational errors, in case of discrepancy between a partial amount and the total amount, or between word and figures the formers will prevail. In addition to the above corrections, activities and items described in the Technical Proposal but not priced, shall be assumed to be included in the prices of other activities or items.
- 19.3 In case of **Least Cost Selection LCS Method**, the bid found to be the lowest evaluated bid shall be accepted.
- 19.4 **In case of Quality and Cost Based Selection QCBS Method** the lowest evaluated Financial Proposal (Fm) will be given the maximum financial score (Sf) of 100 points. The financial scores (Sf) of the other Financial Proposals will be computed as indicated in the Data Sheet. Proposals will be ranked according to their combined technical (St) and financial (Sf) scores using the weights (T = the weight given to the Technical Proposal; P = the weight given to the Financial Proposal; T + P = 1) indicated in the Data Sheet: $S = St \times T\% + Sf \times P\%$. The firm achieving the highest combined technical and financial score will be invited for negotiations.
- 19.5 In the case of Fixed-Budget and Quality Based Selection, the Procuring Agency will select the firm that submitted the highest ranked Technical Proposal.

20. Negotiations

- 20.1 Negotiations will be held at the date and address indicated in the Data Sheet. The invited Consultant will, as a pre-requisite for attendance at the negotiations, confirm availability of all Professional staff. Failure in satisfying such requirements may result in the PA proceeding to negotiate with the next-ranked Consultant. Representatives conducting negotiations on behalf of the Consultant must have written authority to negotiate and conclude a Contract.

21. Technical negotiations

- 21.1 Technical Negotiations will include a discussion of the Technical Proposal, the proposed technical approach and methodology, work plan, organization and staffing, and any suggestions made by the Consultant to improve the Terms of Reference. The PA and the Consultants will finalize the Terms of Reference, staffing schedule, work schedule, logistics, and reporting. These documents will then be incorporated in the Contract as "Description of Services". Minutes of negotiations, which will be

signed by the PA and the Consultant, will become part of Contract Agreement.

22. Financial negotiations

22.1 If applicable, it is the responsibility of the Consultant, before starting financial negotiations, to contact the local tax authorities to determine the tax amount to be paid by the Consultant under the Contract. The financial negotiations will include a clarification (if any) of the firm's tax liability, and the manner in which it will be reflected in the Contract; and will reflect the agreed technical modifications in the cost of the services. Consultants will provide the PA with the information on remuneration rates described in the Appendix attached to Section 4 (i.e. Financial Proposal - Standard Forms of this RFP.

23. Availability of Professional staff/experts

23.1 Having selected the Consultant on the basis of, among other things, an evaluation of proposed Professional staff, the PA expects to negotiate a Contract on the basis of the Professional staff named in the Proposal. Before contract negotiations, the PA will require assurances that the Professional staff will be actually available. The PA will not consider substitutions during contract negotiations unless both parties agree that undue delay in the selection process makes such substitution unavoidable or for reasons such as death or medical incapacity. If this is not the case and if it is established that Professional staff were offered in the proposal without confirming their availability, the Consultant may be disqualified. Any proposed substitute shall have equivalent or better qualifications and experience than the original candidate and be submitted by the Consultant within the period of time specified in the letter of invitation to negotiate

Data Sheet

1.1	Name of the Assignment is: <i>“Survey, Investigations, Planning, Detail Design, Preparation of Bidding Documents and Construction Supervision of Hyderabad Municipal Corporation Hyderabad (HMC) 06 No. Schemes:”</i> The Name of the PA’s official (s): Executive Engineer (Civil) Hyderabad Municipal Corporation Hyderabad
1.1 (c)	“Contract” means the Umbrella Contract signed by the Parties.
1.1 (d)	"Project" means “Time Based Consultancy for Survey, Investigations, Planning, Detail Design, Preparation of Bidding Documents and Construction Supervision of Hyderabad Municipal Corporation Hyderabad (HMC) 06 No. Schemes”
1.2	The method of selection is: Quality and Cost Based Selection Method (80:20) The Edition of the Guidelines is: CSR 2024
1.3	Financial Proposal to be submitted together with Technical Proposal: Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
1.4	The PA will provide the following inputs and facilities: Refer Terms of Reference
1.5	The Proposal submission address is: same as provided above in item 1.1 Proposals must be submitted no later than the following date and time: Refer NIT
1.6	Expected date for commencement of consulting services: Immediately after signing of contract. Location of Services: Hyderabad
5.1	Consultant to undertake to sign Integrity Pact for the procurement estimated to exceed Pak Rs.2.5 million. Yes
6.1	Short listed Consultants may associate with other short-listed Consultants: N/A
6.3	Consultants to state local cost in the national currency (in case of ICB only): N/A
9.1	Proposals validity: 90 Days
10.1	Clarifications may be requested not later than five (05) days before the submission date. The address for requesting clarifications is: Refer item 1.1 above
11.2	The estimated number of professional staff-months required for the assignment is: Refer Section TOR.
12	The Proposal as well as all related correspondence exchanged by the Consultants and the Procuring Agency shall be written in English. However it is desirable that the firm’s Personnel have a working knowledge of the national and regional languages of Islamic Republic of Pakistan.
13.1	The format of the Technical Proposal to be submitted is: Full Technical Proposal.

	<p>Delete sub clause (ii) and replace with the following: “For assignment on a staff-time basis, the estimated number of professional staff-months is given in the format of Financial Proposal. The number of professional staff and their staff-months are fixed, which should not be altered. Any change/alternation in number of professional staff and/or staff-months will lead to rejection of proposal.”</p>
13.1	<p>Criteria, sub-criteria, and point system for the evaluation of Full Technical Proposals are: Mandatory Requirements:</p> <p>(i) Registration with PEC: Consultants must possess valid registration certificate of PEC with following Project Profile Code Nos and Service Codes: Project Profile Codes: 1203,1204,1205,]1206, 1215(i)(ii), 1231, 1235 Service Codes: 506, 0507, 508, 0509, 0510, 511, 513, 514, 516, 518, 0531, 0532, 0533, 535, 536, 537, 538, 542,543, 544, 545, 546, 547, 548 Lead member: Must Meet JV Member: Must Meet (Attach Valid PEC Registration Certificate with above codes)</p> <p>(ii) Registration with Income Tax Department: Consultants must possess valid tax registration certificate from FBR (NTN). (Attach NTN certificate) Lead member: Must Meet JV Member: Must Meet</p> <p>(iii) Registration with Sindh Board of Revenue (Sales Tax): Consultants must possess valid sales registration certificate from Sindh Board of Revenue (STN). (Attach STN certificate) Lead member: Must Meet JV Member: Must Meet</p> <p>(iv) ISO Certifications : The firm must have the following ISO Certifications - ISO 9001:2015 certificate for Quality Management System. - ISO 14001:2015 Certificate for Environment Management System. - ISO 45001:2018 certificate for Occupational Health and Safety (OH&S) Management System. Lead member: Must Meet JV Member: Must Meet</p> <p>(v) Blacklisting: An Affidavit for no blacklisting and no litigation Lead member: Must Meet JV Member: Must Meet</p>

**Criteria, sub-criteria, and point system
(For JV, requirement will be as per JV share)**

(i) Average Annual Turnover for last 3 years (in million rupees)

Points

(Attach Audit Reports of last three years)

[0 - 25]

Rs. 800 to 1000	-----	25 Marks
Rs. 700 to 800	-----	15 Marks
Rs. 600 to 700	-----	10 Marks
Less than 600	-----	0 Marks

(ii) Specific experience of the Consultants relevant to the [0 - 30]

Design and Construction Supervision of Road, Parks & Recreational Facilities Projects ongoing/completed during the last seven years.

(Attach Completion Certificate/Contract Agreements/Performance Certificates showing consultancy fee)

Every specific project with scope of designing, preparation of bidding documents and construction supervision and having consultancy at least the Rs. 100.00 million will get 5 marks and 5 projects of consultancy fee at least Rs. 100.00 million will fetch the full marks.

(iii) Adequacy of the proposed methodology and work plan in responding to the Terms of Reference: [0 - 15]

a) Technical approach and Methodology	[0 - 9]
c) Work plan	[0 - 3]
d) Organization and staffing	[0 - 3]

(iv) **Key professional staff qualifications and competence: [0-30] for the assignment**

Team Leader/Chief Resident Engineer M.Sc. Civil Engineering/Construction Management with 25 years Relevant Experience	05 marks
Principal Structure Design Engineer M.Sc. Civil Engineering/Structural Engineering with 20 years Relevant Experience	04 marks
Principal Highway Design Engineer M.Sc. Civil Engineering/Highway Engineering with 20 years Relevant Experience	04 marks
Principal Architect/Landscape Expert M.Sc. Architectural with 20 years Relevant Experience	04 marks

	<table border="1"> <tr> <td>Principal Contract Engineer MBA/ M.Sc. Civil Engineering after B.Sc. Civil Engineering</td> <td>04 marks</td> </tr> <tr> <td>Drainage Design Engineer M.Sc. Environmental Engineering with 15 years Relevant Experience</td> <td>03 marks</td> </tr> <tr> <td>Electrical Design Engineer M.Sc. Electrical Engineering with 15 years Relevant Experience</td> <td>03 marks</td> </tr> <tr> <td>Resident Engineer B.Sc. Civil Engineering with 20 years Relevant Experience</td> <td>03 marks</td> </tr> </table>	Principal Contract Engineer MBA/ M.Sc. Civil Engineering after B.Sc. Civil Engineering	04 marks	Drainage Design Engineer M.Sc. Environmental Engineering with 15 years Relevant Experience	03 marks	Electrical Design Engineer M.Sc. Electrical Engineering with 15 years Relevant Experience	03 marks	Resident Engineer B.Sc. Civil Engineering with 20 years Relevant Experience	03 marks
Principal Contract Engineer MBA/ M.Sc. Civil Engineering after B.Sc. Civil Engineering	04 marks								
Drainage Design Engineer M.Sc. Environmental Engineering with 15 years Relevant Experience	03 marks								
Electrical Design Engineer M.Sc. Electrical Engineering with 15 years Relevant Experience	03 marks								
Resident Engineer B.Sc. Civil Engineering with 20 years Relevant Experience	03 marks								
	<p>The minimum technical score required to pass is: 75</p> <p>The number of points to be assigned to each of the above positions or disciplines shall be determined considering the following three sub criteria and relevant percentage weights:</p> <ol style="list-style-type: none"> 1) General qualifications [30%] 2) Relevant Experience [70%] <p style="text-align: center;">Total weight: 100%</p>								
	Training is a specific component of this assignment: No								
14.1	<p>Refer Section 3 Financial proposal</p> <p>For Design Phase: The Consultants should quote fee in percentage of Construction Cost.</p> <p>For Construction Supervision Phase:</p> <p>The Consultant to quote man-month rates (Remunerations) in relevant forms of Financial Proposal and provide cost using the man months as per duration of supervision services mentioned in TOR.</p>								
15.1	<p>Amounts payable by the PA to the Consultant under the contract to be subject to local taxation, stamp duty and service charges, if applicable: YES</p> <p>(The Consultant will pay such taxes including GST)</p>								
16.2	<p>Consultant must submit the original and one (01) copy of the Technical Proposal, and the original of the Financial Proposal.</p>								
19.4	<p>The Weights given to the Technical and Financial Proposals are:</p> <p>Technical = 80%</p> <p>Financial = 20%</p>								
20.1	<p>Expected date and address for contract negotiations: To be notified to</p> <p style="text-align: right;">successful consultant</p>								

24.2	The Successful Consultant is required to submit performance security @ 2% of the Contract Price.
Rule-37, SPPR- 2012	N/A

Section 3:
Technical Proposal – Standard Forms

Section 3. Technical Proposal - Standard Forms

[Comments in brackets] provide guidance to the Consultants for the preparation of their Technical Proposals; they should be deleted from the Technical Proposals to be submitted.]

Form TECH-1. Technical Proposal Submission Form.....

Form TECH-2. Consultant's Organization and Experience

A - Consultant's Organization.....

B - Consultant's Experience

Form TECH-3. Comments and Suggestions on the Terms of Reference and on Counterpart Staff and Facilities to be provided by the PA

A - On the Terms of Reference

B - On Counterpart Staff and Facilities.....

Form TECH-4. Description of Approach, Methodology and Work Plan for Performing the Assignment

Form TECH-5. Team Composition and Task Assignments

Form TECH-6. Curriculum Vitae (CV) for Proposed Professional Staff

Form TECH-7. Staffing Schedule

Form TECH-8. Work Schedule

FORM TECH-1. TECHNICAL PROPOSAL SUBMISSION FORM

[Location, Date]

To: [Name and address of PA]

Dear Sirs:

We, the undersigned, offer to provide the consulting services for [Insert title of assignment] in accordance with your Request for Proposal dated [Insert Date] and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal, and a Financial Proposal sealed under a separate envelope¹.

We are submitting our Proposal in association with: [Insert a list with full name and address of each associated Consultant] ²

We hereby declare that all the information and statements made in this Proposal are true and accept that any misinterpretation contained in it may lead to our disqualification.

If negotiations are held during the period of validity of the Proposal, i.e., before the date indicated in the Data Sheet, we undertake to negotiate on the basis of the proposed staff. Our Proposal is binding upon us and subject to the modifications resulting from Contract negotiations.

We undertake, if our Proposal is accepted, to initiate the consulting services related to the assignment not later than the date indicated in the Data Sheet.

We understand you are not bound to accept any Proposal you receive.

We remain,
Yours sincerely,

Authorized Name Name Address:	Signature and Name	[In Title of	full of and	initials]: _____ Signatory: _____ Firm: _____
--	--------------------------	--------------------	-------------------	---

¹ [In case Paragraph Reference 1.2 of the Data Sheet requires to submit a Technical Proposal only, replace this sentence with: "We are hereby submitting our Proposal, which includes this Technical Proposal only."]

² [Delete in case no association is foreseen.]

FORM TECH-2. CONSULTANT'S ORGANIZATION AND EXPERIENCE

A - Consultant's Organization

[Provide here a brief (two pages) description of the background and organization of your firm/entity and each associate for this assignment.]

B - Consultant's Experience

[Using the format below, provide information on each assignment for which your firm, and each associate for this assignment, was legally contracted either individually or as a corporate entity or as one of the major companies within an association, for carrying out consulting services similar to the ones requested under this assignment. Use 20 pages.]

Assignment name:	Approx. value of the contract (in PKR):
Country: Location within country:	Duration of assignment (months):
Name of PA:	Total No of staff-months of the assignment:
Address:	Approx. value of the services provided by your firm under the contract (in PKR):
Start date (month/year): Completion date (month/year):	No of professional staff-months provided by associated Consultants:
Name of associated Consultants, if any:	Name of senior professional staff of your firm involved and functions performed (indicate most significant profiles such as Project Director/Coordinator, Team Leader):
Narrative description of Project:	
Description of actual services provided by your staff within the assignment:	

Firm's Name: _____

For FTP Only

**FORM TECH-3. COMMENTS, SUGGESTIONS AND ALTERNATIVE PROPOSAL
(IF ANY) ON THE TERMS OF REFERENCE AND/OR ON COUNTERPART STAFF
AND FACILITIES TO BE PROVIDED BY THE PA**

A - On the Terms of Reference

[Present and justify here any modifications or improvement to the Terms of Reference you are proposing to improve performance in carrying out the assignment (such as deleting some activity you consider unnecessary, or adding another, or proposing a different phasing of the activities). Such suggestions should be concise and to the point, and incorporated in your Proposal.]

B - On Counterpart Staff and Facilities

[Comment here on counterpart staff and facilities to be provided by the PA according to Paragraph Reference 1.4 of the Data Sheet including: administrative support, office space, local transportation, equipment, data, etc.]

C – ALTERNATIVE TECHNICAL & FINANCIAL PROPOSAL

[submit alternative technical & financial proposal (if any) to reduce the cost]

NOT APPLICABLE

(For small or very simple assignments the PA should omit the following text in Italic)

[Technical approach, methodology and work plan are key components of the Technical Proposal. You are suggested to present your Technical Proposal (50 pages, inclusive of charts and diagrams) divided into the following three chapters:

- a) *Technical Approach and Methodology,*
- b) *Work Plan, and*
- c) *Organization and Staffing,*

a) Technical Approach and Methodology. *In this chapter you should explain your understanding of the objectives of the assignment, approach to the services, methodology for carrying out the activities and obtaining the expected output, and the degree of detail of such output. You should highlight the problems being addressed and their importance, and explain the technical approach you would adopt to address them. You should also explain the methodologies you propose to adopt and highlight the compatibility of those methodologies with the proposed approach.*

b) Work Plan. *In this chapter you should propose the main activities of the assignment, their content and duration, phasing and interrelations, milestones (including interim approvals by the PA), and delivery dates of the reports. The proposed work plan should be consistent with the technical approach and methodology, showing understanding of the TOR and ability to translate them into a feasible working plan. A list of the final documents, including reports, drawings, and tables to be delivered as final output, should be included here. The work plan should be consistent with the Work Schedule of Form TECH-8.*

c) Organization and Staffing. *In this chapter you should propose the structure and composition of your team. You should list the main disciplines of the assignment, the key expert responsible, and proposed technical and support staff.]*

FORM TECH-5. TEAM COMPOSITION AND TASK ASSIGNMENTS

Professional Staff				
Name of Staff	Firm	Area of Expertise	Position Assigned	Task Assigned

FORM TECH-6. CURRICULUM VITAE (CV) FOR PROPOSED PROFESSIONAL STAFF

1. Proposed Position [*only one candidate shall be nominated for each position*]: _____

2. Name of Firm [Insert name of firm proposing the staff]: _____

3. Name of Staff [Insert full name]: _____

4. Date of Birth: _____ **Nationality:** _____

5. Education [*Indicate college/university and other specialized education of staff member, giving names of institutions, degrees obtained, and dates of obtainment*]: _____

6. Membership of Professional Associations: _____

7. Other Training [Indicate significant training since degrees under 5 - Education were obtained]:

8. Countries of Work Experience: [*List countries where staff has worked in the last ten years*]:

9. Languages [*For each language indicate proficiency: good, fair, or poor in speaking, reading, and writing*]:

10. Employment Record [*Starting with present position, list in reverse order every employment held by staff member since graduation, giving for each employment (see format here below): dates of employment, name of employing organization, positions held.*]:

From [Year]: _____ To [Year]: _____

Employer: _____

Positions held: _____

11. Detailed Tasks Assigned

12. Work Undertaken that Best Illustrates Capability to Handle the Tasks Assigned

<p><i>[List all tasks to be performed under this assignment]</i></p>	<p><i>[Among the assignments in which the staff has been involved, indicate the following information for those assignments that best illustrate staff capability to handle the tasks listed under point 11.]</i></p> <p>Name of assignment or project: _____</p> <p>Year: _____</p> <p>Location: _____</p> <p>PA: _____</p> <p>Main project features: _____</p> <p>Positions held: _____</p> <p>_____ Activities performed: _____</p>
--	--

13. Certification:

I, the undersigned, certify that to the best of my knowledge and belief, this CV correctly describes me, my qualifications, and my experience. I understand that any wilful misstatement described herein may lead to my disqualification or dismissal, if engaged.

_____ Date: _____
[Signature of staff member or authorized representative of the staff] Day/Month/Year

Full name of authorized representative: _____

FORM TECH-7. STAFFING SCHEDULE¹

N°	Name of Staff	Staff input (in the form of a bar chart) ²														Total staff-month input		
		1	2	3	4	5	6	7	8	9	10	11	12	n	Home	Field ³	Total	
Foreign																		
1		[Home]																
		[Field]																
2																		
3																		
n																		
														Subtotal				
Local																		
1		[Home]																
		[Field]																
2																		
n																		
														Subtotal				
														Total				

- 1 For Professional Staff the input should be indicated individually; for Support Staff it should be indicated by category (e.g.: draftsmen, clerical staff, etc.).
- 2 Months are counted from the start of the assignment. For each staff indicate separately staff input for home and field work.
- 3 Field work means work carried out at a place other than the Consultant's home office.



Full time input



Part time input

**Section 4:
Financial Proposal – Standard Forms**

Section 3. Financial Proposal - Standard Forms

[Comments in brackets [] provide guidance to the shortlisted Consultants for the preparation of their Financial Proposals; they should be deleted from the Financial Proposals to be submitted.]

Financial Proposal Standard Forms shall be used for the preparation of the Financial Proposal according to the instructions provided under para. 3.6 of Section 2. Such Forms are to be used whichever is the selection method indicated in para. 4 of the Letter of Invitation.

[The Appendix “Financial Negotiations - Breakdown of Remuneration Rates” is to be only used for financial negotiations when Quality-Based Selection, Selection Based on Qualifications, or Single-Source Selection method is adopted, according to the indications provided under para. 6.3 of Section 2.]

- Form FIN-1. Financial Proposal Submission Form
- Form FIN-2. Summary of Costs
- Form FIN-3. Breakdown of Costs by Activity
- Form FIN-4. Breakdown of Remuneration1
- Form FIN-4. Breakdown of Remuneration1
- Form FIN-5. Breakdown of Reimbursable Expenses1
- Form FIN-5. Breakdown of Reimbursable Expenses
- Appendix.** Financial Negotiations

FORM FIN-1. FINANCIAL PROPOSAL SUBMISSION FORM

[Location, Date]

To: [Name and address of PA]

Dear Sirs:

We, the undersigned, offer to provide the consulting services for [Insert title of assignment] in accordance with your Request for Proposal dated [Insert Date] and our Technical Proposal. Our attached Financial Proposal is for the sum of [Insert amount(s) in words and figures1].

Our Financial Proposal shall be binding upon us subject to the modifications resulting from Contract negotiations, up to expiration of the validity period of the Proposal, i.e. before the date indicated in Paragraph Reference 1.12 of the Data Sheet.

Commissions and gratuities paid or to be paid by us to agents relating to this Proposal and Contract execution, if we are awarded the Contract, are listed below²:

Name and Address of Agents	Amount and Currency	Purpose of Commission or Gratuity
_____	_____	_____
_____	_____	_____
_____	_____	_____

We understand you are not bound to accept any Proposal you receive.

We remain,

Yours sincerely,

Authorized Signature [In full and initials]: _____

Name and Title of Signatory: _____

Name of Firm: _____

Address: _____

1 Amounts must coincide with the ones indicated under Total Cost of Financial proposal in Form FIN-2.

2 If applicable, replace this paragraph with: "No commissions or gratuities have been or are to paid by us to agents relating to this Proposal and Contract execution."

FORM FIN-2. SUMMARY OF COSTS

Item	Costs	
	Indicate Foreign Currency (NOT APPLICABLE)	Indicate Local Currency
Total Costs of Financial Proposal		

- 1 Indicate the total costs including local taxes to be paid by the Consultant. Such total costs must coincide with the sum of the relevant Subtotals indicated in all Forms FIN-3 provided with the Proposal.

FORM FIN-3. BREAKDOWN OF COSTS BY ACTIVITY¹

Group of Activities (Phase):² _____ _____	Description:³ _____ _____
Cost component	Costs
	[Indicate Local Currency]
Remuneration⁵	
Reimbursable Expenses ⁵	N/A
Subtotals	

- 1 Form FIN-3 shall be filled at least for the whole assignment. In case some of the activities require different modes of billing and payment (e.g.: the assignment is phased, and each phase has a different payment schedule), the Consultant shall fill a separate Form FIN-3 for each group of activities. For each currency, the sum of the relevant Subtotals of all Forms FIN-3 provided must coincide with the Total Costs of Financial Proposal indicated in Form FIN-2.
- 2 Names of activities (phase) should be the same as or correspond to the ones indicated in the second column of Form TECH-8.
- 3 Short description of the activities whose cost breakdown is provided in this Form.
- 4 Indicate between brackets the name of the foreign currency. Use the same columns and currencies of Form FIN-2.
- 5 For each currency, Remuneration Expenses must respectively coincide with relevant Total Costs indicated in Forms FIN-4 and FIN-5.

FORM FIN-4. BREAKDOWN OF REMUNERATION¹

(This Form FIN-4 shall only be used when it is indicated in Reference Paragraph 5.6 of the Data Sheet that remuneration shall be Time Based)

Group of Activities (Phase): _____							
Name ²	Position ³	Staff-month Rate ⁴	Input ⁵ (Staff-months)	[Indicate Foreign Currency # 2] ⁶	[Indicate Foreign Currency # 3] ⁶	[Indicate Local	
Local Staff							
		[Home]					
		[Field]					
Total Costs							

- 1 Form FIN-4 shall be filled for each of the Forms FIN-3 provided.
- 2 Professional Staff should be indicated individually; Support Staff should be indicated per category (e.g.: draftsmen, clerical staff).
- 3 Positions of Professional Staff shall coincide with the ones indicated in Form TECH-5.
- 4 Indicate separately staff-month rate and currency for home and field work.
- 5 Indicate, separately for home and field work, the total expected input of staff for carrying out the group of activities or phase indicated in the Form.
- 6 Indicate between brackets the name of the foreign currency. Use the same columns and currencies of Form FIN-2. For each staff indicate the remuneration in the column of the relevant currency, separately for home and field work. Remuneration = Staff-month Rate x Input.

FORM FIN-4. BREAKDOWN OF REMUNERATION¹

(This Form FIN-4 shall only be used when it is indicated in Reference Paragraph 5.6 of the Data Sheet that remuneration shall be Lump-Sum. Information to be provided in this Form shall only be used to establish payments to the Consultant for possible additional services requested by the PA)

Name ²	Position ³	Staff-month Rate ⁴
Local Staff		
		[Home]
		[Field]

- 1 Form FIN-4 shall be filled in for the same Professional and Support Staff listed in Form TECH-7.
- 2 Professional Staff should be indicated individually; Support Staff should be indicated per category (e.g.: draftsmen, clerical staff).
- 3 Positions of the Professional Staff shall coincide with the ones indicated in Form TECH-5.
- 4 Indicate separately staff-month rate and currency for home and field work.

FORM FIN-5. BREAKDOWN OF REIMBURSABLE EXPENSES1

(This Form FIN-5 shall only be used when it is indicated in Reference Paragraph 14.1 of the Data Sheet that remuneration shall be Time Based)

Group of Activities (Phase): _____								
No	Description ²	Unit	Unit Cost ³	Quantity	[Indicate Foreign Currency # 1] ⁴	[Indicate Foreign Currency # 2] ⁴	[Indicate Foreign Currency # 3] ⁴	[Indicate Local Currency] ⁴
	Per diem allowances	Day			NOT APPLICABLE	NOT APPLICABLE	NOT APPLICABLE	
	International flights ⁵	Trip						
	Miscellaneous travel expenses	Trip						
	Communication costs between [Insert place] and [Insert place]							
	Drafting, reproduction of reports							
	Equipment, instruments, materials, supplies, etc.							
	Shipment of personal effects	Trip						
	Use of computers, software							
	Laboratory tests.							
	Subcontracts							
	Local transportation costs							
	Office rent, clerical assistance							
	Training of the PA's personnel ⁶							
Total Costs								

- 1 Form FIN-5 should be filled for each of the Forms FIN-3 provided, if needed.
- 2 Delete items that are not applicable or add other items with justification.
- 3 Indicate unit cost and currency.
- 4 Indicate between brackets the name of the foreign currency. Use the same columns and currencies of Form FIN-2. Indicate the cost of each reimbursable item in the column of the relevant currency. Cost = Unit Cost x Quantity.
- 5 Indicate route of each flight, and if the trip is one- or two-ways.
- 6 Only if the training is a major component of the assignment, defined as such in the TOR

FORM FIN-5. BREAKDOWN OF REIMBURSABLE EXPENSES

(This Form FIN-5 shall only be used when it is indicated in Reference Paragraph 14.1 of the Data Sheet that remuneration shall be Lump Sum. Information to be provided in this Form shall only be used to establish payments to the Consultant for possible additional services requested by the PA)

o	Description ¹	Unit	Unit Cost ²
	Per diem allowances	Day	
	International flights ³	Trip	
	Miscellaneous travel expenses	Trip	
	Communication costs between [Insert place] and [Insert place]		
	Drafting, reproduction of reports		
	Equipment, instruments, materials, supplies, etc.		
	Shipment of personal effects	Trip	
	Use of computers, software		
	Laboratory tests.		
	Subcontracts		
	Local transportation costs		
	Office rent, clerical assistance		
	Training of the PA's personnel ⁴		

- 1 The reimbursable expenses are not payable directly.
- 2 The rates quoted in this form shall be used for possible additional services requested by the PA).
3. Delete items that are not applicable or add other items.
4. Indicate unit cost and currency.
5. Indicate route of each flight, and if the trip is one- or two-ways.
6. Only if the training is a major component of the assignment, defined as such in the TOR

APPENDIX.

FINANCIAL NEGOTIATIONS - BREAKDOWN OF REMUNERATION RATES

(Not to be used when cost is a factor in the evaluation of Proposals)

1. Review of Remuneration Rates

- 1.1 The remuneration rates for staff are made up of salary, social costs, overheads, fee that is profit, and any premium or allowance paid for assignments away from headquarters. To assist the firm in preparing financial negotiations, a Sample Form giving a breakdown of rates is attached (no financial information should be included in the Technical Proposal). Agreed breakdown sheets shall form part of the negotiated contract.
- 1.2 The PA is charged with the custody of funds from Government of Sindh and is expected to exercise prudence in the expenditure of these funds. The PA is, therefore, concerned with the reasonableness of the firm's Financial Proposal, and, during negotiations, it expects to be able to review audited financial statements backing up the firm's remuneration rates, certified by an independent auditor. The firm shall be prepared to disclose such audited financial statements for the last three years, to substantiate its rates, and accept that its proposed rates and other financial matters are subject to scrutiny. Rate details are discussed below.

(i) Salary

This is the gross regular cash salary paid to the individual in the firm's home office. It shall not contain any premium for work away from headquarters or bonus.

(ii) Social Costs

Social costs are the costs to the firm of staff's non-monetary benefits. These items include, inter alia, social security including pension, medical and life insurance costs, and the cost of a staff member being sick or on vacation. In this regard, the cost of leave for public holidays is not an acceptable social cost nor is the cost of leave taken during an assignment if no additional staff replacement has been provided. Additional leave taken at the end of an assignment in accordance with the firm's leave policy is acceptable as a social cost.

(iii) Cost of Leave

The principles of calculating the cost of total days leave per annum as a percentage of basic salary shall normally be as follows:

$$\text{Leave cost as percentage of salary} = \frac{\text{total days leave} \times 100}{[365 - w - \text{ph} - v - s]}$$

1, Where w = weekends, ph = public holidays, v = vacation, and s = sick leave.

It is important to note that leave can be considered a social cost only if the PA is not charged for the leave taken.

(iv) **Overheads**

Overhead expenses are the firm's business costs that are not directly related to the execution of the assignment and shall not be reimbursed as separate items under the contract. Typical items are home office costs (partner's time, no billable time, time of senior staff monitoring the project, rent, support staff, research, staff training, marketing, etc.), the cost of staff not currently employed on revenue-earning projects taxes on business activities and business promotion costs. During negotiations, audited financial statements, certified as correct by an independent auditor and supporting the last three years' overheads, shall be available for discussion, together with detailed lists of items making up the overheads and the percentage by which each relates to basic salary. The PA does not accept an add-on margin for social charges, overhead expenses, etc., for staff who are not permanent employees of the firm. In such case, the firm shall be entitled only to administrative costs and fee on the monthly payments charged for subcontracted staff.

(v) **Fee or Profit**

The fee or profit shall be based on the sum of the salary, social costs, and overhead. If any bonuses paid on a regular basis are listed, a corresponding reduction in the profit element shall be expected. Fee or profit shall not be allowed on travel or other reimbursable expenses, unless in the latter case an unusually large amount of procurement of equipment is required. The firm shall note that payments shall be made against an agreed estimated payment schedule as described in the draft form of the contract.

(vi) **Away from Headquarters Allowance or Premium**

Some Consultants pay allowances to staff working away from headquarters. Such allowances are calculated as a percentage of salary and shall not draw overheads or profit.

(vii) **Subsistence Allowances**

Subsistence allowances are not included in the rates but are paid separately and in local currency. No additional subsistence is payable for dependents, the subsistence rate shall be the same for married and single team members.

Standard rates for the particular country may be used as reference to determine subsistence allowances.

2. Reimbursable expenses (FOR ANY ADDITIONAL SERVICES)

- 2.1 The financial negotiations shall further focus on such items as out-of-pocket expenses and other reimbursable expenses. These costs may include, but are not restricted to, cost of surveys, equipment, office rent, supplies, international and local travel, computer rental, mobilization and demobilization, insurance, and printing. These costs may be either unit rates or reimbursable on the presentation of invoices, in foreign or local currency.

3. PA Guarantee

3.1 Payments to the firm, including payment of any advance based on cash flow projections covered by a PA guarantee, shall be made according to an agreed estimated schedule ensuring the consultant regular payments in local and foreign currency, as long as the services proceed as planned.

Sample Form

Consulting Firm:
Assignment:

Country:
Date:

Consultant's Representations Regarding Costs and Charges

We hereby confirm that:

- (a) the basic salaries indicated in the attached table are taken from the firm's payroll records and reflect the current salaries of the staff members listed which have not been raised other than within the normal annual salary increase policy as applied to all the firm's staff;
- (b) attached are true copies of the latest salary slips of the staff members listed;
- (c) the away from headquarters allowances indicated below are those that the Consultants have agreed to pay for this assignment to the staff members listed;
- (d) the factors listed in the attached table for social charges and overhead are based on the firm's average cost experiences for the latest three years as represented by the firm's financial statements; and
- (e) said factors for overhead and social charges do not include any bonuses or other means of profit-sharing.

[Name of Consulting Firm]

Signature of Authorized Representative

Date

Name: _____

Title: _____

Consultant's Representations Regarding Costs and Charges
(Expressed in [insert name of currency])

Personnel		1	2	3	4	5	6	7	8
Name	Position	Basic Salary per Working Month/Day/Year	Social Charges¹	Overhead¹	Subtotal	Fee²	Away from Headquarters Allowance	Proposed Fixed Rate per Working Month/Day/Hour	Proposed Fixed Rate per Working Month/Day/Hour¹
Home Office									
Field									

- 1. Expressed as percentage of 1
- 2. Expressed as percentage of 4

Section 5: Terms of Reference

Section 5 Terms of Reference

1.1 INTRODUCTION

Hyderabad Municipal Corporation, Hyderabad has planned to execute the following schemes;

- i. Construction of Underpass, Link Roads, and Beautincation at Qasim Chowk, Qasimabad
- ii. Construction of Shaheed Zulfiqm Ali Bhutto Sports Park at Giddu Chowk, Latifabad
- iii. Construction of Drain NaIa, Widening & Reconditioning of Shaikh Ayaz Road from Sindh Museum to Ali Palace Pumping Station Via Poonam Flyover, Qasimabad
- iv. Construction of Drain NaIa i/c Pump House at Ya Ali Colony and Rehabilitation of Existing NaIa from Giddu Chowk to Ya Ali Colony Giddu Naka via Mir Fateh Colony and Mehran Oil Mills Near Pathan Goth Giddu Naka, Latifabad
- v. Widening & Reconditioning of Road and Construction of Drain NaIa from Fateh Chowk to Kalu Chowk and Old Sabzi Mandi Chowk to Muhammadi Chowk via Badin Stop, Latifabad
- vi. Reconditioning Widening of Asphalt Concrete Road from Sehrish Nagar to Naseem Nagar Chowk via Ali Palace (One Side), Qasimabad and Construction of RCC Storm Water Drain NaIa, Widening & Reconditioning of Road from Alamdaar Chowk to Naseem Nagar Chowk (Both Sides), Qasimabad

The services of qualified consultancy firms having sufficient experience in the relevant field are required by Hyderabad Municipal Corporation for Survey, Investigation, Preparation of Detail Designs, Preparation of Bidding Documents and Construction Supervision for the above-mentioned 06 No. schemes.

1.2 PROJECT OBJECTIVE

The objective of this assignment is to provide consultancy services to Hyderabad Municipal Corporation for Survey, Investigation, Preparation of Detail Designs, Preparation of Bidding Documents and Construction Supervision.

1.3 SCOPE OF SERVICES

The detailed scope of the consulting firm is mentioned below;

Design Phase

1. Inception Report
2. Topographic Survey
3. Preparation of Preliminary Designs
4. Sub Soil Investigation/ Geotechnical Investigation
5. Preparation of Detailed Engineering Designs
6. Preparation of Engineering Estimates
7. Preparation of PC-I

8. Preparation of Tender Documents
9. Tendering and Award of Contract
10. Construction Drawings

Construction Supervision Phase

1. Provide detail construction supervision services as per approved designs/drawings and specifications for each component of the project.
2. The standard procedures must be followed to ensure the quality of construction (which includes testing of materials and works at defined stages, vigorously perform field inspections and take timely actions as needed as per the site conditions). The cost required for any testing like soil testing, material quality, water quality and any other will be borne by the contractors.
3. Ensure Construction Supervision Protocols are followed at site.
4. Certify the construction works and the approved material is brought at site by the contractor for use in accordance with the approved specifications and to be tested as per standard practices.
5. Monitor systematically the progress of work according to the construction methodology and schedule of work as per contract agreement, certifying allocation of resources by the contractor, suggesting any changes and recommendations to improve such practices at site and to avoid any delay in progress as forecast; the consultant will also provide to client the monthly and yearly physical and financial progress along with sketches/pictures update in all respects.
6. The consultancy firm will need to ensure that all necessary and required tests are performed by the contractor and consultant will ascertain all test reports as per the quality standards for construction work. Conformity bore holes shall be ensured by Consultant through the contractors where ever required.
7. Provide construction supervision (through qualified and well staff) for all the civil electrical and plumbing works. Certify the work in conformance to approved drawings and specifications at different work stages and deliverables as approved by client to ensure the quality.
8. The firm will perform effective contract management and would be responsible to manage each contract with contractor independently and take necessary actions on time as per the contract.
9. Coordinate effectively with Client/HMC and Contractors to make any changes in the drawings, design as per site specific changes without going into any conflicts amongst the parties and ensure that no delay on this account.
10. Certify running payments of the contractors on the basis of work done in compliance with drawings and specifications and other stipulations, considering all required documentations as per the conditions of contract
11. Consultant would be responsible to record and verify the measurements of each running bill and Final Bill on Measurement Book (MB's), signed by all concerned personnel.
12. Conduct a final inspection of the civil works and certify that the quality of the civil works delivered by contractors meets the prescribed design standards, approved specifications, criteria and procedure and submit a completion report for the project
13. Make recommendations/alternatives corrective measures for removal of construction supervision related problems to avoid project delays.

14. Prepare estimated variation/deviations where required & develop AS-BUILT drawings during the construction activity.

15. The bills of contractors shall also be processed in 07 working days.

Deliverables

The consultant will submit the following deliverables;

S.#	Description
A.	Design Phase
1.	Inception Report
2.	Topographic Survey
3.	Preliminary designs
4.	Sub Soil Investigation/Geotechnical Investigation Report
5.	Detail Desings/Drawings
6.	Engineering Estimates
7.	PC-I
8.	Tender Documents
9.	Construction Drawings
B.	Construction Supervision Phase
1.	Monthly Progress Reports
2.	Project Completion Report (Draft & Final)
3.	Presentation
4.	Any Special Report

2. Project Implementation Schedule

It is envisaged that the design and construction supervision phases for the above-mentioned contracts shall be of 36 Months as per following schedule.

- (a) Planning & Design Phase 06 Months
- (b) Construction Phase 24 Months
- (c) Post Construction Phase (DNP) 06 Months

(DNP means Defects Notification Period as per FIDIC)

3. Project Staffing Requirements

The Consultant is expected to provide the following personnel for the time periods for different assignments (Planning, Design and Construction Phases), as indicated above. The staff

shown below for Planning and Design Phase is indicative only.

(a) Design Phase:

- i. Team Leader/Chief Resident Engineer
- ii. Principal Structure Design Engineer
- iii. Principal Highway Design Engineer
- iv. Principal Architect/Landscape Expert
- v. Principal Contract Engineer
- vi. Drainage Design Engineer
- vii. Electrical Design Engineer
- viii. Junior Engineers (As per consultant own understanding)
- ix. Other technical support staff i.e. Quantity Surveyors, Surveyors, CAD operators and Support Staff

Man Months for Design phase will be estimated by the Consultant.

(b) Construction Phase:

While construction packaging will be identified, subsequent to contract packaging, it is envisaged that the Team of Construction Supervision Consultant shall have the following professionals and supporting indicative staff for entire duration of 24 months for each scheme.

Sr. No.	Key Staff	Qty in no	Man-Month
1	Chief Resident Engineer/Team Leader (The Engineer)	1	24
2	Resident Engineer	1	24
3	Contracts Engineer	1	24
4	Assistant Resident Engineers	5	120
5	Material Engineer	1	24
6	Quantity Surveyors	2	48
7	Site Inspectors	10	240
8	Surveyors	2	48
9	Lab Technician	2	48
10	Other technical support staff i.e. CAD Operators, Accountant/Office Manager, Computer Operators etc. and support staff.		

(c) Post Construction Phase:

S.#	Position		
		Qty.	Man-Month
	Key Staff		
1	Chief Resident Engineer/Team Leader (The Engineer))	1	6
2	Resident Engineer	1	6
3	Contracts Engineer	1	6
4	Assistant Resident Engineers	1	6
5	Quantity Surveyor	1	6
6	Site Inspectors	2	1

4. Project Deliverables

All reports documents prepared by the Consultants shall be professionally precise and objective. The report formats shall be finalized in consultation with the Employer. The consultants shall provide specified number of copies / sets of the following reports and / or documents to Employer, which may be varied as per requirements:

(a) Design Phase

- i. Inception Report03 copies
- ii. Topographic Survey, Soil Investigation Report.....03 copies
- iii. Preliminary Desings.....03 copies
- iv. Tender Drawings03 copies
- v. Tender Documents including BOQ, COC & Specification..... 10 copies
- vi. PC-1 05 copies
- vii. Assistance in Tender Evaluation Report..... 03 copies
- viii. Engineer’s Estimate.....03 copies
- ix. Construction Drawings 03 copies

Note: The electronic versions of all documents will be provided to the Client at the Completion of Project.

(b) Construction Supervision Phase

- i. Monthly Progress Report..... 03 copies
- ii. Construction Drawings..... 04 copies

(c) Post- Construction Phase

- i. Final Project Completion Report (upon completion.....03 copies of PCP period).

5. Facilities During Supervision Construction Phase

The Client will provide the following inputs and facilities:

- i) The Administrative facilities in performing the services.
- ii) Documents related to the project available with PA.

- iii) The Consultant's CRE/Team leader (The Engineer), Resident Engineer and other supervision team will be stationed at Hyderabad and their office, accommodation / housing, furnishing equipment and running cost of utilities including transportation with POL and maintenance will be financed under the Consultancy Contract Agreement.
- (ii) The cost for site offices for construction supervision staff will be financed through Civil Work Contract by the Client.
- (iii) The furnishing, equipment and running cost of utilities for consultants' supervision staff site offices including peon/office boy will be financed through Civil Work Contract.
- (iv) Transportation of the Consultants supervision staff with Driver, POL and maintenance will be financed through Civil Work Contract by the Client.
- (v) Material testing laboratories including furnishing, equipment, helpers, their maintenance, and utilities will be provided through Civil Work Contract by the Client.
- (vi) Survey Equipment including helpers and maintenance will be provided through Civil Work Contract by the Client.

6. Additional Services

If required to do so by the PA, the Consultant shall provide additional services which include the following, as appropriate:

- i. Advise the Employer with respect to carrying out the work following an appeal to arbitration or litigation to the works.
- ii. Services other than these and other than minor extras which do not materially affect the scope of the Consultant's agreement will be authorized by the Employer at rates and under conditions to be mutually agreed.

General Conditions of Contract

I. GENERAL CONDITIONS OF CONTRACT

1. GENERAL PROVISIONS

1.1 Definitions

Unless the context otherwise requires, the following terms whenever used in this Contract have the following meanings:

- (a) “Applicable Law” means the Sindh Public Procurement Act, there-under Rules 2010.
- (b) “Procuring Agency PA” means the implementing department which signs the contract.
- (c) “Consultant” means a professional who can study, design, organize, evaluate and manage projects or assess, evaluate and provide specialist advice or give technical assistance for making or drafting policies, institutional reforms and includes private entities, consulting firms, legal advisors, engineering firms, construction managers, management firms, procurement agents, inspection agents, auditors, international and multinational organizations, investment and merchant banks, universities, research institutions, government agencies, nongovernmental organizations, and individuals.
- (d) “Contract” means the Contract signed by the Parties and all the attached documents listed in its Clause 1, that is General Conditions (GC), the Special Conditions (SC), and the Appendices.
- (e) “Contract Price” means the price to be paid for the performance of the Services, in accordance with Clause 6;
- (f) “Effective Date” means the date on which this Contract comes into force and effect pursuant to Clause GC 2.1.
- (g) “Foreign Currency” means any currency other than the currency of the PA’s country.
- (h) “GC” means these General Conditions of Contract.
- (i) “Government” means the Government of Sindh.
- (j) “Local Currency” means Pak Rupees.
- (k) “Member” means any of the entities that make up the joint venture/consortium/association, and “Members” means all these entities.
- (l) “Party” means the PA or the Consultant, as the case may be, and “Parties” means both of them.
- (m) “Personnel” means persons hired by the Consultant or by any Sub-Consultants and assigned to the performance of the Services or any part thereof.
- (n) “SC” means the Special Conditions of Contract by which the GC may be amended or supplemented.

- (o) "Services" means the consulting services to be performed by the Consultant pursuant to this Contract, as described in the Terms of References.
- (p) "Sub-Consultants" means any person or entity to whom/which the Consultant subcontracts any part of the Services.
- (q) "In writing" means communicated in written form with proof of receipt.

1.2 Law Governing Contract

This Contract, its meaning and interpretation, and the relation between the Parties shall be governed by the applicable law.

1.3 Language

This Contract is executed in the language specified in the SC, which shall be the binding and controlling language for all matters relating to the meaning or interpretation of this Contract.

1.4 Notices

- 1.4.1 Any notice, request or consent required or permitted to be given or made pursuant to this Contract shall be in writing. Any such notice, request or consent shall be deemed to have been given or made when delivered in person to an authorized representative of the Party to whom the communication is addressed, or when sent to such Party at the address specified in the SC.
- 1.4.2 A Party may change its address for notice hereunder by giving the other Party notice in writing of such change to the address specified in the SC.

1.5 Location

The Services shall be performed at such locations as are specified in special condition of contract and, where the location of a particular task is not so specified, at such locations, whether in the Government's country or elsewhere, as the PA may approve.

1.6 Authority of Member in Charge

In case the Consultant consists of a joint venture/ consortium/ association of more than one individual firms, the Members hereby authorize the individual firms or specified in the SC to act on their behalf in exercising all the Consultant's rights and obligations towards the PA under this Contract, including without limitation the receiving of instructions and payments from the PA.

1.7 Authorized Representatives

Any action required or permitted to be taken, and any document required or permitted to be executed under this Contract by the PA or the Consultant may be taken or executed by the officials specified in the SC.

1.8 Taxes and Duties

The Consultant, Sub-Consultants, and their Personnel shall pay such direct or indirect taxes, duties, fees, and other impositions levied under the Applicable Law as specified in the SC, the amount of which is deemed to have been included in the Contract Price.

1.9 Fraud and Corruption

If the PA determines that the Consultant and/or its Personnel, subcontractors, sub-consultants, services providers and suppliers has engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices, in competing for or in executing the Contract, then the PA may, after giving 14 days notice to the Consultant, terminate the Consultant's employment under the Contract, and may resort to other remedies including blacklisting/disqualification as provided in SPPR 2010.

Any personnel of the Consultant, who engages in corrupt, fraudulent, collusive, coercive, or obstructive practice during the execution of the Contract, shall be removed in accordance with Sub-Clause 4.2.

2. COMMENCEMENT, COMPLETION, MODIFICATION AND TERMINATION OF CONTRACT

2.1 Effectiveness of Contract

This Contract shall come into effect on the date the Contract is signed by both Parties and such other later date as may be stated in the SC. The date the Contract comes into effect is defined as the Effective Date.

2.2 Commencement of Services

The Consultant shall begin carrying out the Services not later than the number of days after the Effective Date specified in the SC.

2.3 Expiration of Contract

Unless terminated earlier pursuant to Clause GC 2.6 hereof, this Contract shall expire at the end of such time period after the Effective Date as specified in the SC.

2.4 Modifications or Variations

Any modification or variation of the terms and conditions of this Contract, including any modification or variation of the scope of the Services, may only be made by written agreement between the Parties. However, each Party shall give due consideration to any proposals for modification or variation made by the other Party.

2.5 Force Majeure

The failure on the part of the parties to perform their obligation under the contract will not be considered a default if such failure is the result of natural calamities, disasters and circumstances beyond the control of the parties.

2.5.2 No Breach of Contract

The failure of a Party to fulfill any of its obligations under the contract shall not be considered to be a breach of, or default under, this Contract insofar as such inability arises from an event of Force Majeure, provided that the Party affected by such an event (a) has taken all reasonable precautions, due care and reasonable alternative measures in order to carry out the terms and conditions of this Contract, and (b) has informed the other Party as soon as possible about the occurrence of such an event.

2.5.3 Extension of Time

Any period within which a Party shall, pursuant to this Contract, complete any action or task, shall be extended for a period equal to the time during which such Party was unable to perform such action as a result of Force Majeure.

2.5.4 Payments

During the period of their inability to perform the Services as a result of an event of Force Majeure, the Consultant shall be entitled to continue to be paid under the terms of this Contract, as well as to be reimbursed for additional costs reasonably and necessarily incurred by them during such period for the purposes of the Services and in reactivating the Service after the end of such period.

2.6 Termination

2.6.1 By the PA

The PA may terminate this Contract in case of the occurrence of any of the events specified in paragraphs (a) through (f) of this Clause GC 2.6.1. In such an occurrence the PA shall give a not less than thirty (30) days' written notice of termination to the Consultant, and sixty (60) days' in the case of the event referred to in (e).

- (a) If the Consultant does not remedy the failure in the performance of their obligations under the Contract, within thirty (30) days after being notified or within any further period as the PA may have subsequently approved in writing.
- (b) If the Consultant becomes insolvent or bankrupt.
- (c) If the Consultant, in the judgment of the PA has engaged in corrupt or fraudulent practices in competing for or in executing the Contract.
- (d) If, as the result of Force Majeure, the Consultant(s) are unable to perform a material portion of the Services for a period of not less than sixty (60) days.
- (e) If the PA, in its sole discretion and for any reason whatsoever, decides to terminate this Contract.
- (f) If the Consultant fails to comply with any final decision reached as a result of arbitration proceedings pursuant to Clause GC 8 hereof.

2.6.2 By the Consultant

The Consultants may terminate this Contract, by not less than thirty (30) days' written notice to the PA, such notice to be given after the occurrence of any of the events specified in paragraphs (a) through (c) of this Clause GC 2.6.2:

- a. If the PA fails to pay any money due to the Consultant pursuant to this Contract without consultants fault.
- b. Pursuant to Clause GC 7 hereof within forty-five (45) days after receiving written notice from the Consultant that such payment overdue.
- c. If, as the result of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than sixty (60) days.
- d. If the PA fails to comply with any final decision reached as result of arbitration pursuant to Clause GC 8 hereof.

2.6.3 Payment upon Termination

Upon termination of this Contract pursuant to Clauses GC 2.6.1 or GC 2.6.2, the PA shall make the following payments to the Consultant:

- (a) payment pursuant to Clause GC 6 for Services satisfactorily performed prior to the effective date of termination;
- (b) except in the case of termination pursuant to paragraphs (a) through and (f) of Clause GC 2.6.1, reimbursement of any reasonable cost incident to the prompt and orderly termination of the Contract, including the cost of the return travel of the Personnel and their eligible dependents.

3. OBLIGATIONS OF THE CONSULTANT

3.1 General

3.1.1 Standard of Performance

The Consultant shall perform the Services and carry out their obligations hereunder with all due diligence, efficiency and economy, in accordance with generally accepted professional standards and practices, and shall observe sound management practices, and employ appropriate technology and safe and effective equipment, machinery, materials and methods. The Consultant shall always act, in respect of any matter relating to this Contract or to the Services, as faithful advisers to the PA, and shall at all times support and safeguard the PA's legitimate interests in any dealings with Sub-Consultants or third Parties.

3.2 Conflict of Interests

The Consultant shall hold the PA's interests paramount, without any consideration for future work, and strictly avoid conflict with other assignments or their own corporate interests.

3.2.1 Consultants not to Benefit from Commissions, Discounts, etc.

The payment of the Consultant pursuant to Clause GC 6 shall constitute the Consultant's only payment in connection with this Contract or the Services, and the Consultant shall not accept for their own benefit any trade commission, discount, or similar payment in connection with activities pursuant to this Contract or to the Services or in the discharge of their obligations under the Contract, and the Consultant shall use their best efforts to ensure that the Personnel, any Sub-Consultants, and agents of either of them similarly shall not receive any such additional payment.

3.2.2 Consultant and Affiliates not to be Otherwise Interested in Project

The Consultant agrees that, during the term of this Contract and after its termination, the Consultant and any entity affiliated with the Consultant, as well as any Sub-Consultants and any entity affiliated with such Sub-Consultants, shall be disqualified from providing goods, works or services (other than consulting services) resulting from or directly related to the Consultant's Services for the preparation or implementation of the project.

**3.2.3 Prohibition of
Conflicting
Activities**

The Consultant shall not engage, and shall cause their Personnel as well as their Sub-Consultants and their Personnel not to engage, either directly or indirectly, in any business or professional activities which would conflict with the activities assigned to them under this Contract.

3.3 Confidentiality

Except with the prior written consent of the PA, the Consultant and the Personnel shall not at any time communicate to any person or entity any confidential information acquired in the course of the Services, nor shall the Consultant and the Personnel make public the recommendations formulated in the course of, or as a result of, the Services.

**3.4 Insurance to be
Taken Out by the
Consultant**

The Consultant (a) shall take out and maintain, and shall cause any Sub-Consultants to take out and maintain, at their (or the Sub-Consultants', as the case may be) own cost but on terms and conditions approved by the PA, insurance against the risks, and for the coverage, as shall be specified in the SC; and (b) at the PA's request, shall provide evidence to the PA showing that such insurance has been taken out and maintained and that the current premiums have been paid.

**3.5 Consultant's
Actions Requiring
PA's Prior
Approval**

The Consultant shall obtain the PA's prior approval in writing before taking any of the following actions:

- (a) entering into a subcontract for the performance of any part of the Services,
- (b) appointing such members of the Personnel not listed by name in Appendix C, and
- (c) any other action that may be specified in the SC.

**3.6 Reporting
Obligations**

- (a) The Consultant shall submit to the PA the reports and documents specified in hereto, in the form, in the numbers and within the time periods set forth in the said Appendix.
- (b) Final reports shall be delivered in CD ROM in addition to the hard copies specified in said Appendix.

**3.7 Documents
Prepared by the
Consultant to be the
Property of the PA**

- (a) All plans, drawings, specifications, designs, reports, other documents and software submitted by the Consultant under this Contract shall become and remain the property of the PA, and the Consultant shall, not later than upon termination or expiration of this Contract, deliver all such documents to the PA, together with a detailed inventory thereof.
- (b) The Consultant may retain a copy of such documents and software. Restrictions about the future use of these documents, if any, shall be specified in the SC.

**3.8 Accounting,
Inspection and
Auditing**

3.8.1 The Consultant shall keep, and shall cause its Sub-consultants to keep, accurate and systematic accounts and records in respect of the Contract, in accordance with internationally accepted accounting principles and in such form and detail as will clearly identify relevant time changes and costs.

3.8.2 The Consultant shall permit, and shall cause its Sub-consultants to permit, the PA and/or persons appointed by the PA to inspect its accounts and records relating to the performance of the Contract and the submission of the Proposal to provide the Services, and to have such accounts and records audited by auditors appointed by the PA if requested by the PA. The Consultant's attention is drawn to Clause 1.9.1 which provides, inter alia, that acts intended to materially impede the exercise of the PA's inspection and audit rights provided for under Clause 3.8 constitute a prohibited practice subject to contract termination (as well as to a determination of ineligibility pursuant to the PA's prevailing sanctions procedures.).

4. CONSULTANT'S PERSONNEL

4.1 Description of Personnel

The Consultant shall employ and provide such qualified and experienced Personnel and Sub-Consultants as are required to carry out the Services. The titles, agreed job descriptions, minimum qualifications, and estimated periods of engagement in the carrying out of the Services of the Consultant's Key Personnel are described in Appendix C. The Key Personnel and Sub-Consultants listed by title as well as by name in Appendix C are hereby approved by the PA.

4.2 Removal and/or Replacement of Personnel

- (a) Except as the PA may otherwise agree, no changes shall be made in the Key Personnel. If, for any reason beyond the reasonable control of the Consultant, such as retirement, death, medical incapacity, among others, it becomes necessary to replace any of the Key Personnel, the Consultant shall provide as a replacement a person of equivalent or better qualifications.
- (b) If the PA finds that any of the Personnel have (i) committed serious misconduct or have been charged with having committed a criminal action, or (ii) have reasonable cause to be dissatisfied with the performance of any of the Personnel, then the Consultant shall, at the PA's written request specifying the grounds thereof, provide as a replacement a person with qualifications and experience acceptable to the PA.
- (c) The Consultant shall have no claim for additional costs arising out of or incidental to any removal and/or replacement of Personnel.

5. Obligations of the PA

5.1 Assistance and Exemptions

The PA shall use its best efforts to ensure that the Government shall provide the Consultant such assistance and exemptions as specified in the SC.

5.2 Change in the Applicable Law

If, after the date of this Contract, there is any change in the Applicable Law with respect to taxes and duties which increases or decreases the cost incurred by the Consultant in performing the Services, then the remuneration and reimbursable expenses

Related to Taxes and Duties

otherwise payable to the Consultant under this Contract shall be increased or decreased accordingly by agreement between the Parties, and corresponding adjustments shall be made to the amounts referred to in Clauses GC 6.2 (a) or (b), as the case may be.

5.3 Services and Facilities

If, after the date of this Contract, there is any change in the Applicable Law with respect to taxes and duties which increases or decreases the cost incurred by the Consultant in performing the Services, then the remuneration and reimbursable expenses otherwise payable to the Consultant under this Contract shall be increased or decreased accordingly by agreement between the Parties, and corresponding adjustments shall be made to the amounts referred to in Clauses GC 6.2 (a) or (b), as the case may be.

5.3 Services and Facilities

The PA shall make available free of charge to the Consultant the Services and Facilities listed under Appendix F.

6. PAYMENTS TO THE CONSULTANT

6.1 Security

The consultant has to submit bid security and the performance security at the rate mention in SC.

6.2 Lump-Sum Payment

The total payment due to the Consultant shall not exceed the Contract Price which is an all inclusive fixed lump-sum covering all costs required to carry out the Services described in Appendix A. Except as provided in Clause 5.2, the Contract Price may only be increased above the amounts stated in Clause 6.2 if the Parties have agreed to additional payments in accordance with Clause 2.4.

6.3 Contract Price

The price payable in Pak Rupees/foreign currency/ is set forth in the SC.

6.4 Payment for Additional Services

For the purpose of determining the remuneration due for additional services as may be agreed under Clause 2.4, a breakdown of the lumpsum price is provided in Appendices D and E.

6.5 Terms and Conditions of Payment

Payments will be made to the account of the Consultant and according to the payment schedule stated in the SC. Unless otherwise stated in the SC, the first payment shall be made against the provision by the Consultant of an advance payment guarantee for the same amount, and shall be valid for the period stated in the SC. Such guarantee shall be in the form set forth in Appendix G hereto, or in such other form, as the PA shall have approved in writing. Any other payment shall be made after the conditions listed in the SC for such payment have been met, and the Consultant has submitted an invoice to the PA specifying the amount due.

7. GOOD FAITH

7.1 Good Faith

The Parties undertake to act in good faith with respect to each other's rights under this Contract and to adopt all reasonable measures to ensure the realization of the objectives of this Contract.

8. SETTLEMENT OF DISPUTES

8.1 Amicable Settlement

The Parties agree that the avoidance or early resolution of disputes is crucial for a smooth execution of the Contract and the success of the assignment. The Parties shall use their best efforts to settle amicably all disputes arising out of or in connection with this Contract or its interpretation.

8.2 Dispute Resolution

Any dispute between the Parties as to matters arising pursuant to this Contract that cannot be settled amicably within thirty (30) days after receipt by one Party of the other Party's request for such amicable settlement may be submitted by either Party for settlement in accordance with the provisions specified in the SC.

Special Conditions of Contract

II. Special Conditions of Contract

Number of GC Clause	Amendments of, and Supplements to, Clauses in the General Conditions of Contract
1.1(a)	Sindh Public Procurement Act and Sindh Public Procurement Rules 2010.
1.1(b)	Procuring Agency is Hyderabad Municipal Corporation
1.1 (d)	“Contract” means the Umbrella Contract signed by the Parties and all the attached documents listed in its Clause 1, that is General Conditions (GC), the Special Conditions (SC), and the Appendices
1.1 (r)	<p>"Project" means “Time Based Consultancy for Design, Preparation of PC-1 and Tender Documents etc. and Construction Supervision for the project.”</p> <p>The “Project” is Survey, Investigations, Detail Design, Preparation of Bidding Documents and Construction Supervision for Construction of HMC 06 No. Schemes;</p>
1.2	Laws of Islamic Republic of Pakistan
1.3	The language is English
1.4	<p>The addresses are:</p> <p>Procuring Agency : Hyderabad Municipal Corporation</p> <p>Attention : Executive Engineer Facsimile : 022- E-mail : -----</p> <p>Consultant : Attention : Facsimile : E-mails :</p>
1.6	The Member in Charge is ----- (in case of JV)
1.7	<p>The Authorized Representatives are:</p> <p>For the PA : _____ For the Consultant : _____</p>
1.8	All taxes including GST to be paid by the Consultant

2.1	<p>The date on which this Contract shall come into effect is the date when the Contract is signed by both the Parties.</p> <p>If the Contract is not come into effect within 60 days after acceptance of bid by PA, the Contract shall be considered as terminated.</p>
2.2	<p>The date for the commencement of Services shall be within seven (07) days of signing of the Contract/Effective Date.</p>
2.3	<p>The time period shall be 06 months for Design and Tender Documentation, 24 months for Construction Supervision and 6 months for closing / finalization of construction contract.</p>
3.4	<p>The risks and the coverage shall be as follows:</p> <p>(a) Third Party liability insurance, with a minimum coverage of PKR 200,000/- per occurrence.</p> <p>(b) professional liability insurance, with a minimum coverage of twice the Contract Amount;</p> <p>(c) PA's liability and workers' compensation insurance in respect of the Personnel of the Consultant and of any Sub-Consultants, in accordance with the relevant provisions of the Applicable Law, as well as, with respect to such Personnel, any such life, health, accident, travel or other insurance as may be appropriate; PKR 600,000/- per occurrence in case of death and PKR 150,000/- in case of injury.</p> <p>(d) insurance against loss of or damage to (i) equipment purchased in whole or in part with funds provided under this Contract, Full Replacement Cost (ii) any documents prepared by the Consultant in the performance of the Services, Full cost to be incurred on the reproduction of any such document.</p>
3.7 (b)	<p>The Client and the Consultants shall not use these documents for purposes unrelated to this Contract without the prior written approval of the other Party.</p>
5.1	<p>Assistance</p> <p>The Client shall make available within 15 days from the Commencement Date, the documents available with him (if any).</p> <p>Approvals</p> <p>The Client shall accord approval of the documents immediately but not later than fourteen (14) days from the date of their submission by the Consultants. After fourteen days (14) days the submission made by the Consultants shall be considered as Approved by the Client.</p>
6.1	<p>Bid Security submitted with financial proposal shall be returned to the Consultant upon receipt of 2% Performance Security.</p>
6.2	<p>Not Applicable</p>
6.3	<p>The amount in Pak Rupees/-.</p>

6.5	<p>The accounts for local currency is : Rs.</p> <p>-----</p> <p>-----</p> <p>-----</p>							
	<table border="1"> <tr> <td data-bbox="512 546 587 824">1</td> <td data-bbox="587 546 885 824">For Design, PC-1, and Tender Documents as per ToR</td> <td data-bbox="885 546 1422 824">-----% of the Construction Cost for each -Sub-Contract. Initially the Construction Cost will be taken as per Engineer's Estimate, which shall be adjusted as per Bid Price of successful bidder and eventually as per the Completion Cost of each Sub-Project/Sub-Contract</td> </tr> <tr> <td data-bbox="512 824 587 974">2</td> <td data-bbox="587 824 885 974">For Construction Supervision</td> <td data-bbox="885 824 1422 974">As per provided Monthly Charge Rates of the deployed site staff with the approval of the Client.</td> </tr> </table>	1	For Design, PC-1, and Tender Documents as per ToR	-----% of the Construction Cost for each -Sub-Contract. Initially the Construction Cost will be taken as per Engineer's Estimate, which shall be adjusted as per Bid Price of successful bidder and eventually as per the Completion Cost of each Sub-Project/Sub-Contract	2	For Construction Supervision	As per provided Monthly Charge Rates of the deployed site staff with the approval of the Client.	<p>Payments shall be made according to the following schedule for each Sub-Contract:</p> <p>A Design Phase</p> <ol style="list-style-type: none"> 1. On Submission of Inception Report 10% of Design Fee 2. On Submission of Survey & Investigation Report 10% of Design Fee 3. On Submission of Preliminary Desings 10% of Design Fee 4. On submission of PC-1 20% of Design Fee 5. On Submission of Detailed Design 20% of Design Fee 6. On Submission of Tender Documents 15% of Design Fee 7. On Submission of Engineer's Estimate 10% of Design Fee 8. On submission of Construction Drawings 05% of Design Fee <p>B Construction Supervision Phase</p> <p>Consultants' invoices shall be paid in every month as per the input made during the month.</p>
1	For Design, PC-1, and Tender Documents as per ToR	-----% of the Construction Cost for each -Sub-Contract. Initially the Construction Cost will be taken as per Engineer's Estimate, which shall be adjusted as per Bid Price of successful bidder and eventually as per the Completion Cost of each Sub-Project/Sub-Contract						
2	For Construction Supervision	As per provided Monthly Charge Rates of the deployed site staff with the approval of the Client.						
8.2	<p>Disputes shall be settled by Complaint Redressal Committee define in SPPR 2010 or through Arbitration Act of 1940 (as amended time to time) in accordance with the following provisions:</p> <p>The Arbitration shall take place in Hyderabad.</p>							

**(Integrity Pact)
(To be placed in Financial Proposal)**

**DECLARATION OF FEES, COMMISSION AND BROKERAGE ETC.
PAYABLE BY THE SUPPLIERS OF GOODS, SERVICES & WORKS IN
CONTRACTS WORTH RS. 10.00 MILLION OR MORE**

Contract No. _____ Dated _____
Contract Value: _____
Contract Title: _____

..... [name of Supplier] hereby declares that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Sindh (GoS) or any administrative subdivision or agency thereof or any other entity owned or controlled by GoS through any corrupt business practice.

Without limiting the generality of the foregoing, [name of Supplier] represents and warrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoS, except that which has been expressly declared pursuant hereto.

[name of Supplier] certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoS and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

[name of Supplier] accept/s full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other rights and remedies available to GoS under any law, contract or other instrument, be voidable at the option of GoS.

Notwithstanding any rights and remedies exercised by GoS in this regard, [name of Supplier] agrees to indemnify GoS for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GoS in an amount equivalent to ten time the sum of any commission, gratification, bribe, finder's fee or kickback given by [name of Supplier] as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoS.

Name of Buyer:
Signature:
[Seal]

Name of Seller/Supplier:
Signature:
[Seal]

Standard form of Contract

Consulting Services for Detailed Design and Construction Supervision of

THIS CONTRACT (“Contract”) is entered into this [insert starting date of assignment], by and between [insert PA’s name] (“the PA”) having its principal place of business at [insert PA’s address], and [insert Consultant’s name] (“the Consultant”) having its principal office located at [insert Consultant’s address].

WHEREAS, the PA wishes to have the Consultant performing the services hereinafter referred to, and

WHEREAS, the Consultant is willing to perform these services,

NOW THEREFORE THE PARTIES hereby agree as follows:

1. Services

- (i) The Consultant shall perform the services specified in Annexure A “Terms of Reference and Scope of Services,” which is made an integral part of this Contract (“the Services”).
- (ii) The Consultant shall provide the reports listed in Annex B, “Consultant's Reporting Obligations,” within the time periods listed in such Annex, and the personnel listed in Annex C, “Cost Estimate of Services, List of Personnel and Schedule of Rates” to perform the Services.

2. Term

The Consultant shall perform the Services during the period commencing [insert start date] and continuing through [insert completion date] or any other period as may be subsequently agreed by the parties in writing.

3. Payment

A. Ceiling

For Services rendered pursuant to Annex A, the PA shall pay the Consultant an amount not to exceed [insert amount]. This amount has been established based on the understanding that it includes all of the Consultant's costs and profits as well as any tax obligation that may be imposed on the Consultant.

C. Payment Conditions

Payment shall be made in [specify currency], no later than 30 days following submission by the Consultant of invoices in duplicate to the Coordinator designated in paragraph 4.

4. Economic Price Adjustment

In order to adjust the remuneration for inflation, a price adjustment provision has been included if the contract has duration of more than 18 months or if the inflation is expected to exceed 3% per annum. The adjustment will be made every 12 months after the date of the contract for remuneration. Remuneration will be adjusted by using the relevant index as per following provision:

“Payments for remuneration made in accordance with Clause 3 shall be adjusted as follows:

Remuneration pursuant to the rates set forth in Annex C shall be adjusted every 12 months (and, for the first time, with effect for the remuneration earned in the [13] th calendar month after the date of the Contract) by applying the following formula:

$$Rl = Rlo \times$$

$\frac{I_0}{I}$

I_0

where Rl is the adjusted remuneration, Rlo is the remuneration payable on the basis of the rates set forth in Annex C for payable remuneration, I is the official rate of inflation for the first month for which the adjustment is to have effect and, I₀ is the official rate of inflation for the month of the date of the Contract.”]. Value of I and I₀ are the Consumer Price Index (CPI) “General” as published by Federal Bureau of Statistics, Government of Pakistan.

5. Project Administration

A. Coordinator

The PA designates Mr./Ms. [insert name] as PA’s Coordinator; the Coordinator shall be responsible for the coordination of activities under the Contract, for receiving and approving invoices for payment, and for acceptance of the deliverables by the PA.

B. Timesheets

During the course of their work under this Contract the Consultant’s employees providing services under this Contract may be required to complete timesheets or any other document used to identify time spent, as instructed by the Coordinator.

C. Records and Accounts

The Consultant shall keep accurate and systematic records and accounts in respect of the Services, which will clearly identify all charges and expenses. The PA reserves the right to audit, or to nominate a reputable accounting firm to audit, the Consultant’s records relating to amounts claimed under this Contract during its term and any extension, and for a period of three months thereafter.

6. Performance Standard

The Consultant undertakes to perform the Services with the highest standards of professional and ethical competence and integrity. The Consultant shall promptly replace any employees assigned under this Contract that the PA considers unsatisfactory.

7. Confidentiality

The Consultants shall not, during the term of this Contract and within two years after its expiration, disclose any proprietary or confidential information relating to the Services, this Contract or the PA’s business or operations without the prior written consent of the PA.

8. Ownership of Material

Any studies, reports or other material, graphic, software or otherwise, prepared by the Consultant for the PA under the Contract shall belong to and remain the property of the PA. The Consultant may retain a copy of such documents and software.

- 9. Consultant Not to be Engaged in Certain Activities** The Consultant agrees that, during the term of this Contract and after its termination, the Consultants and any entity affiliated with the Consultant, shall be disqualified from providing goods, works or services (other than the Services or any continuation thereof) for any project resulting from or closely related to the Services.

- 10. Insurance** The Consultant will be responsible for taking out any appropriate insurance coverage for their personnel and equipments.

- 11. Assignment** The Consultant shall not assign this Contract or Subcontract any portion thereof it without the PA's prior written consent.

- 12. Law Governing Contract and Language** The Contract shall be governed by the laws of Islamic Republic of Pakistan or the Provincial Government and the language of the Contract shall be English.

- 13. Dispute Resolution** Any dispute arising out of this Contract, which cannot be amicably settled between the parties, shall be referred to adjudication/arbitration in accordance with the Arbitration Act of 1940

IN WITNESS WHEREOF, the parties hereto have caused this Contract to be signed in their respective names as of the day and year first above written

FOR THE PA

FOR THE CONSULTANT

Signed by _____
 Title: _____

Signed by _____
 Title: _____

Witness:
 Name:
 Title:

Witness:
 Name:
 Title