POF 1262-A
(INDIGENOUS SUPPLIES)

Government of Pakistan
PAKISTAN ORDNANCE FACTORIES
TENDER ENQUIRY
(Therapeutic Goods / Pharmaceuticals)

To

M/s _____

_____

_____

_____

Dear Sirs,

Reference : TENDER ENQUIRY NO. **0010/HOSP/LP/56/MEDICAL GASES** DATED **14-01-2026**

You are requested to submit sealed quotations for the item(s) noted in the Schedule to the Tender.Offer should be sent duly sealed in a single stage two envelopes. Fax offer received before opening of Tender is acceptable. Please note the following instructions for filling the tender:-

1. SUBMISSION OF TENDER

1.1 Tenders will be opened at 10:00 hours on **17-02-2026** in Bid Centre adjacent to Rabita Hall POF Wah Cantt. Quotation must be submitted electronically on www.ebidding.pof.gov.pk (**otherwise offer will not even be entertained**) as well as in hard form (duly sealed in envelops) before 30 minutes of opening time. The tender received late will not be entertained. You may witness the opening of the tender if you so desire.If a representative is deputed, he should bring a letter of authority from you.

1.2 Only one tender should be included in one envelope. The outside of the envelope should be inscribed with:-

Tender Enquiry No: **0010/HOSP/LP/56/MEDICAL GASES DT. 14-01-2026**
Tender to be opened on: **17-02-2026**
Address as follows:-

(www.ebidding.pof.gov.pk) BID CENTER
ADJACENT TO RABITA HALL
POFs, WAH CANTT.

1.3 If envelope does not indicate reference of T.E or received late the same may be returned un-opened.

2. GENERAL INSTRUCTIONS REGARDING PREPARATION OF QUOTATIONS (THERAPEUTIC GOODS)

2.1 For MEDICAL GASES, the prices should be filled in column 6 and delivery date in relevant column of the schedule to this Tender Enquiry. The undertaking should be signed at the bottom of the Schedule which shall form the Quotation. You may use a separate sheet if necessary.

2.2 For MEDICAL GASES, the bid shall comprise a single package containing two seperate envelopes. Each envelope shall contain seperately the Technical offer and the Comercial offer:-
Part I "Technical Offer": It should exclusively give technical details and literatures/brochures of the MEDICAL GASES; validity date; delivery schedule;

Cont....P-2

and signed undertaking given on the schedule to this Tender Enquiry. It must not indicate price, costs etc.

Part II "Commercial Offer": It should indicate the commercial terms e.g.price, terms of payment, mode of payment, mode of supply.

Each part should be placed in a separate sealed cover. The envelopes should be inscribed with Part I "Technical Quotation without Price" and Part II "Commercial Quotation with Price".

2.3 The technical quotation must remain valid for, at least 90 days from the date of opening of tenders.

2.4 The quotation should hold good for any reduced or enhanced quantities without notice.

2.5 In the event of non-acceptance of offer, intimation may be given to the tenders on their request.

2.6 Conditional offers or alternative offers are likely to be ignored.

2.7 Quotations should be based on:-

F.O.R. station of despatch basis, i.e. delivered free on rail, inclusive of packing and forwarding charges. The stores will be booked under Military Credit Note, to be provided by the purchaser.

Free delivery at POF's hospital at **WAH CANTT**

In this case Octroi duty if any,will be payable by the supplier.

2.8 Taxes and Duties etc. where applicable, must be shown separately, quoting refrences to Registration No. in cases of Sales Tax and relevent authority in the case of others. Offers without these clarifications and inclusive of Taxes and Duties may be ignored.

2.9 Taxes and duties levied on or after Tender opening date or on or after the date offer was signed and despatched will be allowed to include in the offered rates.

2.10 "Suppliers will furnish a certificate, issued by Excise & Taxation deptt:, that he has cleared all Proffessional Tax payable by him" offers recieved without this certificate will be rejected.

2.11 If the requisite information is not furnished on the T.E forms or offer received is not conformity with the requirement of T.E such offer shall be ignored.

2.12 The supplier will render necessary information regarding hazardous effects on environment of the material/products supplied by them,in their quotations and shipping/despatch documents.

3. INSPECTION

3.1 Supplies shall be subject to the inspection and acceptance by the competent inspection authority nominated by the Purchaser, who will arrange it at his own cost. Inspection facilities such as tools, test equipment, instruments etc will, however, be provided by the Suppliers in accordance with the relevant specifications.

3.2 Where considered necessary by the Purchaser, the stores may be obtained on Warranty/Guarantee subject to inspection on receipt. Rejected stores will be removed and replaced with the acceptable stores by the Supplier at his own expense, with in a specified time.

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POF 1262-A

PAKISTAN ORDNANCE FACTORIES

SCHEDULE TO TENDER NO. 0010/HOSP/LP/56/MEDICAL GASES 14-JAN-26

(1) FOR MATERIALS

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Item No.	Description with Specs. etc.	Manufacturer	Unit	Qty	Quoted Rate (Rs.)	GST (Rs.)	Total Price (Rs.)
Indent No. 0010/LP/HOSP/56 Dated 13-10-2025							
001	LIQUID MEDICAL OXYGEN Spec: GAS	LOCAL	CU.M	400000			

GRAND TOTAL (Rs):

(2) For Plant & Machinery:
Specification:-

(3) **Special Conditions**

01 The delivery of store is required for FY 2026-27 w.e.f 01-10-2026 for a period of 01 year.

02 Only one rate should be quoted in local currency i.e, Rs / Unit.

03 Quotation must remain valid for 90 days from commercial opening.

04 Each delivery challan must bear batch No, Date of manufacture and date of expiry of delivered Store alongwith mandatory information to Purchase Section.

05 Firm will indicate 'short shelf life' of store, where applicable, in Tech Bid. Any plea to this effect at later stage will not be considered.

06 Supplier will ensure / provide documentary evidence at the time of payment that stamp duty @ 0.25% of total value of contract have been paid.

07 Purity of liquid medical oxygen will not be less than 99.50%.

08 Liquid medical oxygen will be supplied through vie (vacuum insulated evaporator) tank and installation of vie tank will be completed within stipulated delivery period by firm in case of award of contract. Vie tank and its installation along with main regulator and accessories will be provided on foc basis.

09 Minimum 02 year experience regarding liquid medical oxygen production and supply (provide documentary evidence)

10 Firm will be bound to sustain un-interrupted supply chain of liquid medical oxygen. Capacity of tank may be enhanced if required and firm will be bound to provide tank accordingly and charges of installation will be borne by firm.

11 Contract will be for 1 year which may be extending till contract quantity of oxygen is delivered.

12 Firm will provide following documents with technical offer:
I. Provide purity certificate liquid medical oxygen from third party with each consigment.
II. Provide the list of hospitals in vicinity of rawalpindi/islamabad where vie tanks for liquid medical oxygen are installed along with their capacity.
III. Provide list of any contracts of liquid medical oxygen supplied with vie tank in defence hospitals/MH/CMH.
IV. The production capacity data of respective medical gas of your plant/day must be provided along with location of any filling station near by POF Hospital (if any) which may be counter-checked during the physical inspection of the premises.

13 Provide transit time from production facility and filling site to POF Hospital.

14 Provide capacity of VIE Tank offered to POF Hospital in Liters.

15 Provide flow rate of vaporizer.

16 In case of emergency, from where emergency cover will arrive including engineers.

17 In case of breakdown in production unit, where is backup plant located for un-interpreted supply of liquid medical oxygen.

PAKISTAN ORDNANCE FACTORIES

SCHEDULE TO TENDER NO. 0010/HOSP/LP/56/MEDICAL GASES 14-JAN-26

18 In case of additional requirement more than contracted quantity, the firm will provide 15% additional quantity on same Terms / conditions & price during same financial year.
19 Firm should be registered with SECP (Securities & Exchange Commission of Pakistan) registration certificate be enclosed with T.E documents.
20 POF Hospital should ensure purity of Oxygen & Qty of Oxygen at the time of filling in Vie Tank installed at Hospital through the firm / own resources for making payment for right quality and qty. In case of deviations, penalty should be imposed on the firm to be decided by the committee detailed by Comdt POF Hospital.
21 PPRA Criteria for Technical Evaluation of Bids is attached as Annex-"A".

(4) Undertaking

Should our offer be accepted, we hereby undertake to supply the stores/render the services contracted on the basis of General Conditions of Contract embodied in Form POF 1281, and to deposit the performance bond in the shape of unconditional Bank Guarantee / CDR within the prescribed time, failing which it will constitute a breach of contract, and POF will have the right to purchase the stores/services elsewhere at our risk and cost.

Place _____ **Signature of the Tenderer** _____
Date _____ **Name** _____
_____ **Position** _____
_____ **Address** _____
Income Tax G.I.R. No _____
Official Stamp _____

SECTION VI- EVALUATION AND QUALIFICATION CRITERIA
(SAMPLE)

PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA)

Sample Qualification and Technical Evaluation criteria

<table>
<tr><th></th><th>Parameters</th><th>Detail</th><th>Total marks</th><th>Remarks</th></tr>
<tr><td>1</td><td>Market experience in quoted items</td><td><table><tr><td>i.</td><td>Above 5 years</td><td>5</td></tr><tr><td>ii.</td><td>3-5 yrs</td><td>3</td></tr><tr><td>iii.</td><td>1-2 yrs</td><td>1</td></tr></table></td><td>5</td><td>In case of authorize supplier, original manufacturer experience shall be attached.
Experience less than 1 year are not eligible</td></tr>
<tr><td>2</td><td>Past performance</td><td>Major institution served<table><tr><td>i.</td><td>Above 10</td><td>10</td></tr><tr><td>ii.</td><td>8 to 10</td><td>8</td></tr><tr><td>iii.</td><td>5 to 7</td><td>6</td></tr><tr><td>iv</td><td>2 to 4</td><td>4</td></tr><tr><td>v.</td><td>1</td><td>2</td></tr><tr><td>vi</td><td>No institution served</td><td>0</td></tr></table></td><td>10</td><td>Institution include Government department, hospitals and private hospitals</td></tr>
<tr><td>3</td><td>Credibility and certification</td><td><table><tr><td>i.</td><td>Valid GMP certificate</td><td>5</td></tr><tr><td>ii.</td><td>Valid ISO certification</td><td>3</td></tr><tr><td>iii.</td><td>Any other relevant certification</td><td>2</td></tr></table></td><td>10</td><td>GMP issued by Drug Regulator Authority of Pakistan is required.
Therapeutic goods which are not Registered with DRAP are not eligible.</td></tr>
<tr><td>4</td><td>Financial Status</td><td><table><tr><td>i.</td><td>Last year audited balance sheet</td><td>5</td></tr><tr><td>ii.</td><td>Tax returns last 3 years</td><td>3</td></tr><tr><td>iii.</td><td>Bank certificates about wealth, reputation and liquidity status that bidders have never defaulted</td><td>2</td></tr></table></td><td>10</td><td>Bidder can provide more than one certificate which indicates about bidder's financial wealth, liquidity status, reputation that they have never defaulted in financial transactions and letter</td></tr>
</table>

<table>
<tr><td></td><td></td><td></td><td></td><td>of credits.</td></tr>
<tr><td>5</td><td>Producti on capacity</td><td>Per day production capacity against the quoted items against total advertised quantity<table><tr><td>i</td><td>1.6-2%</td><td>5</td></tr><tr><td>ii</td><td>1.1-1.5%</td><td>3</td></tr><tr><td>iii</td><td>1%</td><td>2</td></tr><tr><td>iv</td><td>Less</td><td>0</td></tr></table></td><td>5</td><td></td></tr>
<tr><td>6</td><td>Product sample</td><td>Sample will be examine per following parameters
a) Labeling and packing rule 1986
b) Outer packing
c) Inner packing
d) Physical appearance<table><tr><td>i</td><td>Excellent</td><td>5</td></tr><tr><td>ii</td><td>Good</td><td>3</td></tr><tr><td>iii</td><td>Satisfactory</td><td>2</td></tr><tr><td>iv</td><td>Unsatisfactory</td><td>0</td></tr></table></td><td>5</td><td>Products that 100% comply with the advertised specification shall be considered for evaluation</td></tr>
<tr><td>7</td><td>Technica l staff</td><td><table><tr><td>i</td><td>Plant manager</td><td>PHD/ PHIL</td><td>2</td></tr><tr><td></td><td></td><td>Pharm</td><td>1</td></tr><tr><td>i</td><td>Production manger</td><td>PHD/ PHIL</td><td>2</td></tr><tr><td></td><td></td><td>2</td><td>1</td></tr><tr><td>i</td><td>Quality urance manger</td><td>Pharm / MSc hemistry</td><td>1</td></tr><tr><td>i</td><td>Quality control manager</td><td>Pharm / MSc hemistry</td><td>1</td></tr></table></td><td>6</td><td>Bidder is required to attach relevant attested degree and appointment letter of the concerned staff</td></tr>
</table>

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<tr><td></td><td></td><td></td><td></td><td></td></tr>
<tr><td>8</td><td>Bioequivalence study of the quoted products</td><td colspan="2">Availability of bioequivalence study</td><td>3</td><td></td></tr>
<tr><td>9</td><td>Ranking of firm</td><td colspan="2">Current ranking according to Sales (pharmaceutical sales index)
<table><tr><td>i</td><td>Above 100</td><td>1</td></tr><tr><td>ii</td><td>60-99</td><td>3</td></tr><tr><td>iii</td><td>30-59</td><td>5</td></tr><tr><td>iv</td><td>1-29</td><td>6</td></tr></table></td><td>6</td><td>Attach certificate of current ranking</td></tr>
<tr><td>10</td><td>Source of Raw Material</td><td colspan="2"><table><tr><td rowspan="2">i</td><td rowspan="2">Active ingredient</td><td>Original Manufacture/research molecule /FDA approved</td><td>5</td></tr><tr><td>Others</td><td>3</td></tr><tr><td rowspan="2">ii</td><td rowspan="2">Excipient</td><td>Original Manufacture/research molecule /FDA approved</td><td>5</td></tr><tr><td>Others</td><td>3</td></tr></table></td><td>10</td><td>Attach certificate</td></tr>
<tr><td>11</td><td></td><td colspan="2">Obtained marks=</td><td>Total = 70</td><td></td></tr>
</table>

Criterion for Technical Evaluation of BIDS

Healthcare facility procurement is distinct from typical industrial acquisition. It is closely tied to human health, adaptable based on various clinical experiences and progress, and quickly disproving prior theories regarding treatment approaches. In Pakistan's limited and depleted resources, forecasting the management of future medical, surgical, and supporting diagnostic tools is exceedingly difficult. Therefore, clinical and diagnostic experts are allowed the most freedom to choose the most economically and technically feasible product from knowledgeable manufacturers and distributors. The Commandant of POF Hospital creates a technical evaluation committee to examine technical proposals. In order to pick the best, most affordable product that is technically acceptable for this institute, a technical criterion (Annex "A") has been established.

Annexure 'A'

1. Criteria for Bidder

a) Compulsory

i. Drug manufacturing / Drug sale License

ii. Affidavit regarding Batch History and Drug Registration

iii. Affidavit regarding Drug Testing Laboratory Certificate

iv. Good manufacturing Certificate

b) Ordinary

i. Past performance of the bidder (last 02 years)

ii. Credibility and Certification of Manufacturer (ISO etc.)

iii. Financial status of bidder

iv. Sole agent certification/ authorization from manufacturing firm

2. Criteria for Product

a) Compulsory

i. Drug registration certificate (DRC) or Provisional Enlistment Certificate (PEC)

ii. Product experience from DRC

iii. Sample specification

iv. Valid quality certification of FDA/MNHSRC/WHO/EM/ Valid ISO 13485 Certificate for Medical Devices

b) Ordinary

i. Experience of quoted product since last 05 years

ii. Local Market Business in Pakistan

iii. Market Experience of quoted product

iv. Export of quoted product (Foreign principal/manufacturer)

3. Approval of Samples by Technical Scrutiny Committee / End-User and Clinical Experience