



Tender Notice No P-05/2026
Procurement of Tableau Enterprise Licenses

1. Pakistan Revenue Automation (Private) Limited (acronym – PRAL). invites sealed bids from the Original Equipment Manufacturer (OEM) of Tableau for the procurement of Tableau Enterprise Licenses.
2. Tender Documents containing detailed requirements and terms & conditions are available for the registered bidders at [https:// epms.ppra.gov.pk](https://epms.ppra.gov.pk) & [https:// pral.com.pk](https://pral.com.pk)
3. The sealed bid, prepared in accordance with the instructions of the Tender documents, must be submitted at PRAL Office, Galaxy Business Centre, 2nd Floor, Plot # 266-B, Sector I-9/3, Islamabad on or before (24th March 2026 at 11:00AM). The bids will be opened on the same at 11:30 AM)
4. Notification of the GRC constituted in terms of Rule-48 of Public Procurement Rules, 2004 is provided on procuring agency's website pral.com.pk

Procurement Cell, Pakistan Revenue Automation Pvt Ltd
Galaxy Business Centre, 2nd Floor, Plot # 266-B, Street # 9, Sector I-9/3, Islamabad – Pakistan.

Phone: (+92) 51-9259353, Cell:0300-8301934 | Website: www.pral.com.pk

Tender Notice No P-05/2026

Procurement of Tableau Enterprise Licenses

PRAL/FBR intends to procure **Tableau Enterprise licenses along with associated deployment and support services** to establish an enterprise-scale analytics and data visualization platform within its on-premise environment. The platform will enable development of interactive dashboards, governed self-service analytics, and enterprise-wide dissemination of analytical insights across authorized users.

Tendering Methodology

1. Tender Method

The procurement will be conducted through **Single Stage – Single Envelope Procedure** in accordance with applicable public procurement rules.

2. Eligibility Criteria

Only bidders meeting the following criteria shall be eligible to participate in the bidding process:

- a. The bidder must be the Original Equipment Manufacturer (OEM) or an authorized partner duly permitted by the OEM to participate in this tender on its behalf.
- b. The bidder must be **the OEM in case of local partner** for supplying and supporting the proposed solution. The authorization letter must clearly state that the bidder is authorized to:
 - Participate in this tender
 - Supply the required licenses
 - Provide warranty and technical support services
 - In case of local partner authorize by OEM the bidder must be **registered with Income Tax and Sales Tax departments of Pakistan**. The bidder must appear on the **Active Taxpayer List (ATL)**.
 - The bidder must not be **blacklisted by any organization** at the time of bid submission.

Terms & Conditions

1. The quoted rates must be inclusive of all taxes and duties
2. Pricing must include license subscription, support, and maintenance for 3 years.
3. Prices should be quoted per user license.
4. The client reserves the right to increase or decrease quantities based on requirement.
5. Vendor must confirm compatibility with ****Tableau Server / enterprise deployment** if applicable.
6. Currency to be clearly specified (PKR or USD).
7. The payment will be made in PAK Rupees and dollar conversation rate at notified by State Bank of Pakistan on the bid opening/closing date will be applied
8. In case the bidder quotes prices in US Dollars (USD), the conversion into PKR shall be made using the official exchange rate notified by the State Bank of Pakistan on the bid opening/closing date.
9. The OEM / OEM Direct Partner should clearly mention discounts if offered for enterprise volume in the submitted bid.
10. Payment shall be made on a yearly subscription basis for the licenses of Tableau Enterprise.

11. The procuring agency shall make payment annually upon successful activation/renewal of licenses and submission of a valid invoice by the vendor, subject to verification and acceptance by the procuring agency.
12. The Last date for submission of bid is 24th March 2026 on or before 11:00 AM and bid shall be opened on same date at 11:30 AM.
13. The last date and time for submission of bids is 24th March 2026 on or before 11:00 AM.
14. The bids shall be opened on the same date at 11:30 AM in the presence of bidders or their authorized representatives who choose to attend the bid opening session.

Scope of Work

Procurement of Tableau Enterprise Licenses and Deployment Services

PRAL/FBR intends to procure **Tableau Enterprise licenses along with associated deployment and support services** to establish an enterprise-scale analytics and data visualization platform within its on-premise environment. The platform will enable development of interactive dashboards, governed self-service analytics, and enterprise-wide dissemination of analytical insights across authorized users.

The selected bidder/OEM shall provide the following:

1. Enterprise Licensing

Provision of Tableau Enterprise licensing suitable for on-premise deployment, including user roles such as **Creator, Explorer, and Viewer** to support enterprise analytics requirements. The licensing model should allow **flexible allocation and periodic adjustment of license roles** to enable PRAL/FBR to optimize license utilization based on evolving user needs.

2. On-Premise Deployment

Installation, configuration, and commissioning of the Tableau platform within **PRAL/FBR's on-premise infrastructure**, including deployment on a **3-Node cluster / virtual machine environment** to ensure enterprise-grade scalability, availability, and performance.

3. Enterprise Configuration & Integration

Configuration of the platform to integrate with enterprise data sources available within PRAL/FBR's data ecosystem, including secure connectivity mechanisms and compatibility with existing enterprise data environments. **Mobile App Configuration** The platform should support secure Tableau Mobile App configuration for authorized users, enabling role-based access to dashboards and reports on mobile devices through enterprise authentication and secure connectivity.

4. Active Directory Integration

Tableau Server shall be integrated with **Active Directory (AD)** to provide secure authentication and centralized user management for **PRAL and FBR users**. The solution shall **support Single Sign-On (SSO), Multi-Factor Authentication (MFA), role-based access control via AD groups**, and efficient user provisioning, de-provisioning, and access governance.

5. Audit & Access Monitoring

The platform shall support **audit logging and user activity monitoring** to track access to dashboards, reports, and underlying data assets. These capabilities will support **access governance, transparency, and compliance with internal audit and monitoring requirements**.

6. Enterprise Support & Maintenance

Provision of **OEM-backed enterprise support and maintenance services for a minimum period of three (3) years**, including software updates, security patches, and technical support to ensure reliable and secure operation of the platform.

7. Training & Knowledge Transfer

Provision of **structured training, coaching, and knowledge transfer** for PRAL/FBR technical teams and end users to ensure effective adoption and operational capability for managing and utilizing the platform.

8. Implementation & Documentation

The bidder shall ensure **timely deployment, configuration, and commissioning** of the platform and provide complete documentation covering installation, administration, configuration, and operational procedures.

9. Scalability & Future Expansion

The proposed licensing framework should support **enterprise scalability and future expansion**, allowing PRAL/FBR to adjust license allocations and expand user adoption as analytics usage grows across the organization. **The implementation will begin with a minimum set of licenses and progressively scale up to the maximum capacity as adoption increases at any point in time.**

**** Tableau Enterprise Licenses** mean licensing to support **enterprise-wide analytics** enablement across PRAL and FBR.

BILL OF QUANTITY

Sr.No	Description	License Quantity	License Validity
01	Tableau Licenses (Creator, Explorer, Viewer) *Provision should be kept to scale up/down quantities as per FBR requirement starting with minimum	Creator 10 (Approx) Explorer 100 (Approx) Viewer 500 (Approx)	Tableau Enterprise Licenses for 3 years term inclusive of warranty & support services

10. Pricing Format – Tableau Enterprise Licenses (3-Year Term)

Project: Procurement of Tableau Enterprise Licenses

Client: Pakistan Revenue Automation Pvt. Ltd

Contract Duration: 3 Years (Inclusive of Warranty & Support)

Sr. No	Description	License Type	Qty (Approx.)	License Validity	Unit Price (USD/PKR)	Total Price (USD/PKR)
1	Tableau License	Creator	10	3 Years		
2	Tableau License	Explorer	100	3 Years		

Sr. No	Description	License Type	Qty (Approx.)	License Validity	Unit Price (USD/PKR)	Total Price (USD/PKR)
3	Tableau License	Viewer	500	3 Years		
Subtotal						
Taxes (if applicable)						
Grand Total (3 Years)						