

Tender No: FSD-26010018

Dated: 24th February, 2026

Tender Cost: **Rs 15,000.00**

Earnest Money Rs 30,000.00 must submit with Technical Proposal

INVITATION TO BID

- ❖ Pakistan International Airline (PIA) invites quotations through EPADS and sealed bids from renowned (Eligibility as per tender documents) Vendors "Single Stage Two Sealed Envelope Basis" for supply of
SUGAR FREE SWEETENER Sachet (0.5gm) [Annual] Y-2026-27
- ❖ Bidding documents containing detail terms and conditions, etc. are available at electronically and can be downloaded from
 - ❖ PIACL Website <https://www.piac.com.pk/corporate/sales-procurement/tenders>
 - ❖ PPRA Website <https://www.ppra.org.pk/active-tenders>
 - ❖ EPADS-PPRA website www.eprocure.gov.pk
- ❖ Bids should be submitted electronically through EPADS. Manual submission of bid without EPADS electronic bid is **NOT** allowed.
- ❖ For registration and training on EPADS or in case of any technical difficulty in using EPADS, prospective bidders may contract Mr. Razwan Mahmood Director MIS Room No. 109, 1st Floor, FBC building Sector G-5/2, Islamabad. Contact No. 051-111-137-237.
- ❖ The bids, prepared in accordance with the instruction in the bidding documents, must be submitted on EPADS by **20-04-2026 at 10:30 AM**. Bids will be opened on the same day at 11:00 AM through EPADS
- ❖ Original Bid Security instrument **MUST BE** submitted to the under signed before online submission deadline of the bid.

PAKISTAN INTERNATIONAL AIRLINES (PIA)

Purchases Flight Kitchen Section

1st Floor, Supply Chain Management Department Building,

[PIACL], Head Office Karachi Airport-75200 Pakistan

Tel: +92-21-99045131 / 5379/5674/5281

E-mail: dgmipc@piac.aero / khijzpk@piac.aero / spo.fk@piac.aero

Website: <http://web.piac.com.pk/>

Invitation of Tender and Instructions to Bidders [Must Read Carefully]

Important Note:

- Must participate through EPADS System, only those Manual bids shall be considered which have already been quoted through EPADS.

After Submission through EPADS, following documents are required physically:

- EPADS Tender Print _____
- Tender Cost PKR _____
- Earnest Money PKR _____
- Quality Tender Samples Quantity _____
- Technical Literature _____
- Company Profile _____
- Certifications [if required] _____
- Authorizations [if required] _____

Manual bids must be submitted before Closing date i.e. _____

M/s. _____

Sub : **Procurement of SUGAR FREE SWEETENER** Sachet (0.5gm) [Annual] Y-2026-27

Dear Sirs,

Pakistan International Airline (PIA) invites quotations through EPADS and sealed bids from renowned Eligible Vendors “Single Stage Two Sealed Envelope Basis” for supply of below tabulated items / goods / services. The terms & conditions of the tender / supplies are given below:-

SUBMISSION OF TENDER [MANUAL]

1. You are required to send your sealed tenders on “Single Stage Two Envelope Basis” addressed to D.G.M Procurement Management, Supply Chain Management, 1st Floor SCM Department Building, PIACL Head Office, JIAP Karachi-75200 by **20-04-2026**.
2. The tenders may be dropped in the tender box marked as “Tender Box Commercial Purchases” placed at the entrance / stairs of the PIA Supply Chain Management Building latest by 10:30 hours on the specified date.
3. You may also send your tenders through registered A/D, which must reach before the closing date and time mentioned above.
4. Tenders will be opened at 11:00 hours, the same day in the presence of bidders. [optional]
5. Both technical & Financial Proposals should be sealed with Scotch Tape with authorized signature.
 - a) Tenders must be in two separate sealed envelopes;
 - ✓ [Technical Proposal] → with Tender Reference Number & Supplier Name.
 - ✓ [Financial Proposal] → with Tender Reference Number & Supplier Name.
 - b) Note: All foreign bidders must mention Tender Ref No, date of opening & item description on their OUTER courier envelope. [strict compliance]
6. Tenders received after stipulated date & time shall not be considered. The Corporation will not be responsible for any postal delays.
7. The decision of General Manager [Procurement] in all terms & conditions respect shall be final and binding.

EARNEST MONEY *[for local bidders only]*

The TECHNICAL Proposal should be accompanied with a Pay Order [issued by any scheduled bank] amounting **Rs 30,000.00** and must be payable at Karachi Pakistan in lieu thereof in the name of M/s. PAKISTAN INTERNATIONAL AIRLINES CORPORATION LIMITED as interest free Earnest Money [Refundable] only with Financial Proposal. All tenders without Earnest Money shall not be considered.

SECURITY DEPOSIT - *[for local bidders & optional for foreign bidders]*

Successful bidders, upon award of Contract / Purchase Order an additional amount of **PKR 50,000.00** [will be called if required] as interest free Security deposit in shape of Pay Order or a Bank Guarantee of equivalent amount [duly countersigned by the Head Office of the Bank], Bank Guarantee remain be valid 03-months after expiry of the Contract. *[for foreign bidders PIA may call some amount as Security Money by new participants upon evaluated 1st lowest bidder (if required)]*

PREPARATION OF TENDER

Tender will be opened on “Single Stage Two Envelopes” basis. All bidders must submit two sealed envelopes “Technical proposal and Financial Proposal” on specified tender opening date/time. Technical Proposal will be opened on same date, whereas Financial Proposal will remain sealed till the evaluation of samples according to the specifications. Financial Proposal of only those bidders will be opened whose sample are found acceptable. Evaluation Report as per PPRA Rule-35 will be uploaded on both PPRA and PIA websites.

FINANCIAL Proposal - *[having following documents].*

1. Tender Schedule –“A” Complete Form duly filled in, signed, stamped every page and sealed with scotch tape.

TECHNICAL Proposal - *[having following documents].*

1. Tender Fees Pay Order of Rs 15,000.00 [Non Refundable] - On back side of Pay Order, Vendor must write company name/stamp, Tender Ref. No, date, Earnest Money & amount] - for Local Bidders only
2. Earnest Money amounting Rs 30,000.00 of Total Bid Value in shape of Pay Order [issued from any scheduled bank] as Earnest Money [Refundable/Interest Free] - On back side of Pay Order, Vendor must write company name/stamp, Tender Ref. No, date, Earnest Money & amount] - for Local Bidders only
3. Quality samples **[20 to 50 sachets with Technical Proposal as per specs]** – [Non-Returnable]
4. Technical Proposal of item & Company profile.
5. Copy of GST & NTN Certificate - [for local bidders only]
6. Tender Schedule “B” & Specifications, must be attached with Technical Proposal.
7. Manufacturers or Authorized Distributors of Manufacturer [with Authorization Letter from Manufacturer] or Related Business Operators can participate.
8. Food Law/Regulatory Compliance Certificate: ISO 22000 FSMS Certification or HACCP Certification Preferably HALAL Comply with PSQCA Standards or Similar Agency.
9. Technical Proposal [Certificates & Distribution Letters only] should be submitted in 02-two sets, inserted in Technical Proposal Envelope. [One for Technical Evaluation & One for file record]. Mandatory

All information about the material proposed to be supplied must be given as required in the schedule to tender - The tender will not be considered if complete information required is not given therein - Particular attention must be paid to delivery time - Authorized Signatures of individual signing the tender and other documents connected with the contract must specify whether signing as:

- a) Sole Proprietor or his attorney.
- b) A registered active partner of the firm or his attorney.
- c) For the firm per procreation.
- d) As secretary, Manager, Partner, etc., or their attorney in case of firms registered under Partnership Act.
- e) In any query without hesitate you will contact / emails mentioned concerned officer.

PRICES

- a) The Prices quoted must be net as per accounting unit as shown in the Schedule of tender, inclusive of all duties / taxes, packing, octroi and delivery charges for free delivery to PIA Flight Kitchen through Foreign / Local Receipt Section Supply Chain Management Department Building PIA Karachi Airport. However, if GST is applicable, same should be shown separately.
- b) The Prices mentioned in the tender will be treated as firm till the completion of Purchase Order / Contract.
- c) The Prices must be stated for each item separately both in words and figures. Additional information, if any must be linked with entries on the Schedule to Tender.
- d) Offers must be valid for 120 days. [Extendable in line with PPRA Rules]
- e) Rates must be written on PIA prescribed form otherwise Bids will not be entertained.
- f) Correction White Fluid or Over Writing strictly is not allowed otherwise tender will be rejected/ not-considered.
- g) For foreign bidders, rates will be converted into local currency at the date of financial opening & will be locked till completion of P.O supplies.
- h) Hand written bid [RATES] via Pen / Marker / Pointer etc will not be acceptable. Only TYPED BID / TYPED UNIT RATES will be accepted. Alternatively Transparent TAPE should be pasted over HAND WRITTEN RATES.

ACCEPTANCE OF TENDER

PIA does not pledge itself to accept the lowest tender and reserve the right to accept or reject any or all tenders / quotations, divide business among more than one supplier or accept the tenders at rates on lowest individual items or extend the date of opening / cancel as per PPRA Rules.

- Note. All Foreign Bidders must sent their samples / tender envelopes on DDP [Delivery Duty Paid this is only for Tender Samples / Envelopes] basis. Outer Courier Envelope must be with cross Tender Reference Number/ Item Description.

Yours truly,
for and on behalf of **Pakistan International Airlines**

Purchases Flight Kitchen
Supply Chain Management – PIA KHI

Encl;

1. Tender Schedule “A” & “B” complete form.
2. Undertaking [If attached with tender]

Note Prescribed Tenders form for the subject item may be directly downloaded from

- ❖ PIACL Website <https://www.piac.com.pk/corporate/sales- procurement/tenders>
- ❖ PPRA Website <https://www.ppra.org.pk/active-tenders>
- ❖ EPADS-PPRA website www.eprocure.gov.pk

Tender Schedule "A"
Sugar Free Sweetener Sachet (0.5gm) Y-2026-27 [Enclose in Financial Envelope only] Ref No: FSD-26010018

Particulars of Item	Unit	Quantity Required	Unit Rate Rs [without GST]	GST [if Applicable]	Total Value Rs. [Including of GST]
<u>SUGAR FREE SWEETENER</u> Sachet (0.5gm) <i>As per specification below</i>	Each	240,000			
Total Value In Figures/Words →					
Total Contract Value Rs →					
Earnest Money Amount Rs →				30,000.00	

Note:

- All participants must quote one rates. Rates must be inclusive of all Govt. Taxes but GST shall be mentioned separately [if applicable] - GST [if applicable] will be paid on items where applicable with the distribution of quantities 70% International Flights & 30% Domestic Flights.
- Delivery required in Four [04] equal installments with the gap of 60 days / as required.
- First delivery required within 15 days after P.O received or as agreed [both mutual understanding basis].
- If any supplier, submit 90 Days Exit Clause within first quarter, their EM will be forfeited.
- If any supplier, submit 90 Days Exit Clause letter after first quarter, the said Bidder / Or any of its Subsidiary Company will not be able to participate in Next Same tendering Process.
- For any Grievance a fee of Rs 20,000.00 should be submitted. If grievance found Tenable by Grievance Committee same will be refunded, if grievance found Non Tenable, grievance fee will not be refunded.

I/ We hereby confirm having read and understood the terms and conditions of the tender and I/we expressly confirm and agree that our tender for the supply of above mentioned items are in terms of and subject to the terms and conditions of the tenders.

Must fill all mentioned fields.

Bidder's Signature _____ Bidder's Name _____

Designation _____

Address _____

Tel No. _____ Fax No. _____

Contact Person _____

Cell No. _____

Valid Email _____

GST No. _____

NTN NO. _____

SEAL _____



Item Code -FSD-5167
Date: 27th Jan 2026

Specification of Sugar Free Sweetener Sachet (0.5gram)

Recommended Brands:

- Sacral
- Stevia
- Canderel
- Equivalent

Product Benefits:

- Ideal for Diabetics / All Ages
- Helps Maintain Blood Sugar Levels
- Promotes Healthy Intake
- Doesn't Promote Dental Caries
- Low Calories, Sugar-Free and Fat-Free, Zero Calories

Physical Attribute:

- All supplies are required in original Brand Packing.
- Damaged, dirty and dusty sachets are not acceptable.

Biological:

- Must be free from all kind of harmful bacteria, other foreign objects and meet international hygiene standard

1. Labeling:-

- Date of manufacturing, expiry, ingredients & brand name must be printed on each Sachet.
- Expiry date on removable stickers is not acceptable.
- Expiry less than 02 years at the time of delivery is not acceptable.
- Inscription "FOR PIA USE ONLY & NOT FOR SALE" must be printed on each packet

2. Food Law / Regulatory Compliance Certification:-

- ISO 22000 FSMS Certification or HACCP certification preferably Halal comply with PSQCA standards or similar agency.

3. Transportation / Delivery:-

- Supplies to be delivered in PIA Flight Kitchen in carton of 2400 sachet each.
- Should be able to meet requirement of all stations

Sample:

- As per approved specification

Who can supply:-

- Manufacturer Authorized Distributor of Manufactories & Related Business Operators.
- A reputable supplier with no track record of conflict or legal dispute with PIA.
- Evaluation Committee has the right to disqualify a vendor based are its pas performance & compliance.


Amir Rahim
Field Service Officer
Food Services Division
Gharchi Airport

Tender Schedule "B"
Tender No: FSD-26010018

Mandatory Requirement [must attach with Technical Proposal]	YES / NO
<u>Sugar Free Sweetener Sachet (0.5gm)</u> Specification given above	
Participant must be Manufacturer or Authorized Distributor of Manufacturer or Related Business Operators.	
Participant must be registered with Sales Tax Authorities. Please attach copy of GST Registration Certificate indicating current "ACTIVE" status otherwise stand "REJECTED" ab-initio.	
Quality samples Qty: 20 to 50 Pieces must be submitted [non-returnable]	
Delivery must be made at PIA Flight Kitchen through Local / Foreign Receipt Section PIA P&L Building, PIACL Head Office Karachi Airport, as per delivery schedule given in PO.	
Earnest Money [Pay Order] submitted along with the Technical Proposal	

Tender Terms & Conditions

1. If any stage documents provided by bidder found tempered /bogus deposited E/Money will be forfeited.
2. All participants are required to quote rates inclusive of all Govt: Taxes & **GST separately**. [for local bidders]
3. Please note that quoted rates must be firm and final in all respect.
4. Guarantee & warrantee must be provided. [if applicable]
5. Payment TERMS NET THIRTY DAYS or as agreed.
6. Income tax will be deducted at source. [for local bidders]
7. Quotation must be valid for 120 days from the date of technical proposal opening.
8. Quantity 15% may increase or decrease.
9. Bid will be awarded on technically qualified individual lowest rates basis.
10. All foreign vendors must send their sealed quotation via courier service, with *cross reference Tender No.* directly to **General Manager [Procurement], Supply Chain Management, 1st Floor [old P&L Department] Building PIACL Head Office J.I.A.P Karachi Airport – 75200**, in case of postal delay PIA will not be responsible.
11. Items are subject to evaluation by providing advance sample to determine the required quality by the user department/Joint Evaluation Committee. Item found below PIA standard shall be rejected & not entertained.
12. It will be the suppliers' responsibility to obtain Entry Passes for PIA Flight Kitchen Division for their personnel and the vehicles form PIA. Security after completing the required formalities. [for local bidders]
13. Supplier staff delivering goods must be in clean uniform, non-conformity will incur 02% deduction from the billing amount.
14. If goods deliver late than delivery schedule mentioned in Purchase Order. An amount equivalent 2% / multiple by time bar will be deducted from invoice / bill of bidder [as per rules].
15. Tender quantity will be split in 30% & 70% ratio, Zero Rated 70% quantity will be utilized on International Flights which is GST Exempted vides Sales Tax Act 1990 Sec-4[b].
16. PIA has right to visit the bidder's manufacturing site [if required].
17. During the course of normal supplies or at tendering stage/process, PIACL reserves the right for laboratory testing of supplies / samples for reputable independent source at the expense of supplier.
18. Technically successful bidders will be informed their results & Financial Opening date.
19. Packing must be industrial standard of Card Board Box level & packages must be suitable for four to five times [loading off-loading] / transportation to PIA Network.
20. If you have any query you can contact without any hesitation to concerned Procurement Officer
 Email: spo.fk@piac.aero +92-21-99045131 / 5379/5674

PARTICIPATION AUTHORIZATION LETTER

*Must be filled by Representative of Company with C.N.I.C Copy, Company Identification & must be submit with
Technical Proposal only*

TO WHOM IT MAY CONCERN

Dated. _____

I namely _____

bearing CNIC* No. _____

representing M/s. _____,

am hereby authorized by my company to submit proposal against

Tender No: _____

for [item] _____

to PIA and observe proceeding on tender opening day. Copies of my CNIC & Company Card copy are enclosed.

Authorized Signature & Seal of Supplier with Designation _____

Address _____

Telephone No. _____ **Cell No.** _____

Fax No: _____ **Valid Email** _____

**Computerized National Identity Card*