

ATTACHÉ DEFENCE PROCUREMENT
High Commission for Pakistan
35-36 Lowndes Square
London, SW1X 9JN
Tel: 0207 6649 220
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Our Reference: DSN/10915

Sponsoring DP: DP (Navy)

07 Apr 2026

INVITATION TO TENDER

1. You are invited to tender your quotation for the supply of material/stores as per "Schedule to Tender" at Annex 'A' for export to Pakistan. Tenders must be prepared in accordance with the following instructions:

a. Your tender must be forwarded in a sealed envelope bearing the words "Tender Inside". Offers should be prepared separately for each tender to avoid confusion.

b. The bids prepared in accordance with the instructions mentioned in this Invitation to Tender must reach this office (address given below) on or before 1130 hours on 08 May 2026 (Tender Opening Date). Bids will be opened the same day at 1230 hours. Bids received after the specified time may not be accepted. This advertisement is also available on PPRA website at www.ppra.org.pk.

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c. **Basis of Delivery:** Quotation is invited on:

i. FOB UK Seaport

d. **Specifications:** Items must be factory new and latest production, fully serviceable and strictly conforming to Defence specifications / Original Manufacturers' specifications. Tenders must prepare the offers strictly in accordance with the specifications given in Schedule of Tender, Deviation, if any should be highlighted in the offers with reference to the line and word of specifications differed. Aircraft/Helicopters/Ships parts must be certified by the manufacturer's Inspection Authority duly authorized by the Government of that country.

i. It may please be confirmed in the quotation that OEM Conformity Certificate and OEM Test Certificate will be provided at the time of shipment.

ii. In case NSN, Part Number or quality standards of the required items has been superseded by a new one, documentary proof to this effect originating from the OEM may also be provided along with technical details of the offered item.

e. **Export License and Prices:** Export License, if required will be responsibility of the seller. In case End User Certificate (EUC) required please confirm in your quotation, so that same is processed without any delay and Export License is obtained by the seller in time. Prices must not be more than as extended to any Government Department/Agency and should include local, Federal or other taxes leviable in the country of origin and/or export.

- f. **Literature/Brochure:** Operation and Maintenance Manuals if any, may also be provided along with your quotation.
- g. **Delivery Schedule:** Delivery is required as soon as possible after signing of contract. Please specify the date by which you can guarantee to deliver the stores.
- h. **Performance Bank Guarantee:** Performance Bank Guarantee equivalent to 5% to 10% of the offer value valid for 60 days beyond delivery date will be required to be submitted on award of contract to your firm at the discretion of ADP London.
2. **Validity:** Offer should be valid for at least 90 days from the date of opening of tenders to allow sufficient time for processing of purchase proposal in/out of the Embassy of Pakistan, London, UK.
3. **Price:** Your quotation should show firm prices per unit for each item separately in addition to the total cost including packing, delivery, and handling charges (freight forwarder's charges) on FOB UK Port basis free of VAT for export to Pakistan.
4. Please submit 'No Bid' if you cannot offer items against this tender, in order to stay on our bidding list.
5. **Inspection:** Stores may be inspected as and when required.
6. **Commission:** Contract will be concluded between Government of Pakistan and your firm. Therefore, commission will not be paid to any agent or third party in Pakistan.
7. **Warranty/Guarantee Form (DPL-15):** The stores supplied should be of brand-new manufacture. Form (DPL-15) will be signed and stamped by the Executive of the firm or any official authorized by him on his behalf. (Copy enclosed).
8. **Terms of Payment:** Payment will be arranged by ADP (London) office through DACMA (London) after shipment/airlift of stores. Payment terms will be 90-10% i.e. 90% will be paid on shipment of store and remaining 10% payment will be made after receipt of the CRV (Receipt Confirmation Report) from the ultimate consignee after functional checks. Bank fee/charges etc.(If any) levied by bank/banking authorities in UK/Ireland during the currency of the contract will be borne by the seller.
9. **Right Reserved:** This office reserves the right to reject the incomplete offers or offers deviating from tender instructions in any respect. Quantities can be increased/decreased at the time of placing the order.
10. **Late Delivery:** In the event of delay in delivery, at the seller's fault, the seller informs the purchaser before expiry of such delivery period, giving reasons/justification for it. The purchaser shall have the right to take following actions:
- a. Cancel the contract and/or
 - b. To purchase from elsewhere, store not delivered, at the risk and expense of the seller and without notice to him, or
 - c. To recover the liquidated damage when the Competent Purchase Officer is satisfied that the failure to supply the stores within the scheduled delivery period has been for reasons within the control of the seller, and or if the Government has suffered loss for reason belated delivery. These liquidated damages, if imposed, will be recovered at the rate of 2% but not less than 1% of the value of the store supplied late par month for the period exceeding the original delivery period, subject to the provision that total liquidated damages thus imposed will not exceed 10% of the total valued of the store, delivered late.

11. **Compliance to the IT Terms:** You are requested to specifically mention the compliance or otherwise to all terms of the IT including its annexes and enclosures in the tender.

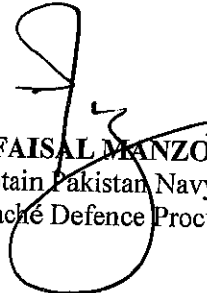
12. **Clarification of Invitation to Tender:** In case any clarification required regarding this tender, undersigned may please be contacted on 00442076649220 or 'tenderadp@phclondon.org'.

Annex:

A. Schedule to Tender

Enclosures:

1. Special Instructions
2. Form (DPL-15)



M FAISAL MANZOOR TI(M)
Captain Pakistan Navy
Attaché Defence Procurement

SCHEDULE TO TENDER

S.NO.	NSN/PART NO.	DESCRIPTION	A/UNIT	QUANTITY REQUIRED
01.	9150-PK-508-7757 <u>PART NO:</u> OEHT30/ CASTROL CDX-30	LUB Oil Energol OEHT30/CASTROL CDX-30 <u>PARENT EQUIPMENT</u> System Oil inhibited against corrosion oxidation (imported product of BP Marine UK/UAE) <u>COMPOSITION:</u> Mineral oil with additives sea 30 alkaline oil with API grade CD meeting MIL-L_2104C for low-speed cross head Sulzer Marine D/E <u>PACKING:</u> 208 Liter drum original OEM sealed packing non-returnable	Liter	53040

SPECIFICATIONS:


- OEHT30/CASTROL CDX-30

NOTE:

1. Item required to meet outstanding demands and depot stock.
2. Date of manufacturing & expiry to be clearly marked on each packing.
3. Item must be delivered with at least 85% of shelf life remaining at the time of delivery.
4. The purchaser shall not be bound to draw entire contracted Quantities but reserves the right to draw additional quantities to the extent of 15% of the contracted Qty. No compensation shall be provided to the supplier for short drawn quantities.

5. Firm to provide following at the time of shipment and inspection:

- (a) Import documents.
- (b) OEM, s Certificate of Conformity.
- (c). OEM valid Lab Test report with Batch No. Filling & Expiry Date.



M FAISAL MANZOOR TI(M)
Captain Pakistan Navy
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SPECIAL INSTRUCTIONS

Source of Supply

1. Genuine OEM certifies brand new stores will only be acceptable. Store not procured directly from OEM or his authorized dealer/agent/stockist will not be acceptable.
2. Supplying firm in his "Offer/Quotation" is to clearly state whether stores will be supplies directly from relevant OEM or OEM authorized dealer/agent/stockist.
3. In case the stores are being sourced through OEM's authorized dealer/agent/stockist, a documentary proof to this effect comparing OEM's dealership certificate in respect of dealer/agent/stockist is to be provided by the supplying firm with following endorsements:
 - a. Certificate reference number with date.
 - b. Name of the authorized dealer/agent/stockist.
 - c. Last date/duration/period for validity of dealership.
4. Supplying firm in his "offer/Quotation" is to provide OEM's contact details (address, e-mail, phone, fax and website etc).

Origin of Supply

5. Supplying firm in its "offer/Quotation" is to specifically mention a country of origin for the stores which will be subsequently endorsed in the "Contract".

Update & Current Information

6. In case, NSN, Part Number or Quality Standard of the indented item has been superseded by a new one, before/after conclusion of contract, the supplying firm is to provide all such relevant information along with a documentary proof to this effect originating from the concerned OEM. If replaced part effects fittings and functioning of other associated parts as well, then details of those parts are also to be provided.

Documentation Required

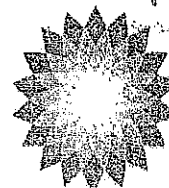
7. Supplying firm is to provide following documentation at the time of shipment:
 - a. Firm's Warranty/Guarantee on form "DPL-15"
 - b. OEM's "Certificate of Conformity" indicating following.

- i. Pattern/Part Numbers of Stores.
 - ii. Description of Stores along with quantity.
 - iii. List of Serial Numbers, or Batch Numbers or Lot Numbers as embossed/engraved on the stores.
 - iv. Date /Period of manufacture.
 - v. Conformance to standards/specifications quoted in the I.T.
 - c. Provide OEM Lab Test Certificate. / FAT report,
 - d. Import documents comprising 'Lading/ Airway Bill' or 'Shipping Bill' and "Bill of Entry" duly endorsed with the name of supplying firm, if the item is sourced from abroad by local supplier/ authorized dealer of OEM.
8. OEM's "Certificate of Conformity" originating from "Principal" who is neither the OEM nor the OEM's authorized dealer/agent/stockist will not acceptable.
9. In case of a different part number is offered, OEM's Certificate of Conformity and Fit, Form & Function Certificate will be required.



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Captain Pakistan Navy
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Energol OE-HT 30

Crosshead engine system oil

Description

Energol OE-HT 30 is a high performance alkaline oil suitable for use in the crankcase of low speed marine crosshead engines.

Application

Energol OE-HT 30 is recommended as a main system lubricant in all low speed crosshead engines. Energol OE-HT 30 is suitable for use in the new generation of camless engines such as the Wärtsilä RT-flex engine and the MAN Diesel & Turbo "ME" and "MB" engines. These engines are designed to use the engine system oil as a servo oil in the Hydraulic Power System and Energol OE-HT 30 has been formulated with the required load-carrying properties for this additional function.

Approval

Energol OE-HT 30 is fully approved by major marine crosshead diesel engine manufacturers worldwide.

Main Performance Features

- Excellent thermal and oxidative stability to minimise oil degradation at high piston undercrown temperatures.
- Detergency to minimise the formation of piston undercrown deposits with oil cooled pistons.
- Centrifugibility to enable removal of water and insoluble particulate contamination.
- Alkalinity to provide protection against the corrosive effects of acidic combustion products.
- High anti-wear properties to FZG FLS (fail load stage) 12 for hydraulic fluid performance.
- Excellent anti-rust performance.

Typical Characteristics

Name	Method	Units	OE-HT 30
SAE Number			30
Viscosity, Kinematic 100°C	ASTM D445	mm ² /s	11.5
Total Base Number, TBN	ASTM D2896	mg KOH/g	5
Density @ 15°C, Relative	ASTM D1298	g/ml	0.89
Flash Point, PMC	ASTM D93	°C	>200
Pour Point	ASTM D97	°C	-12

The above figures are typical of those obtained with normal production tolerance and do not constitute a specification.

Packaging and Storage

Supplied in bulk and drums of approximately 210 litres. Ensure drums are tightly re-sealed after use.

All packages should be stored under cover. Where outside storage is unavoidable drums should be laid horizontally to avoid the possible ingress of water and the obliteration of drum markings.

Products should not be stored above 60°C, exposed to hot sun or freezing conditions.

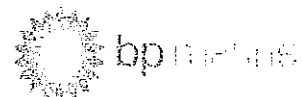
Energol OE-HT 30
24 Jan 2012

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BP Marine Technology Centre, Whitechurch Hill, Pangbourne, Reading RG8 7QR, United Kingdom

www.bpmarine.com



GUARANTEE (FORM DPL-15)

FIRM'S NAME: _____

CONTRACT NO: _____ DATED: _____

1. We hereby guarantee that the articles supplied are produced new in accordance with approved drawings and in all respects in accordance with the terms of the contract, and that the material used, whether or not of our manufacture, are in accordance with the latest appropriate standard specifications and also in accordance with the terms of the contract, complete of good workmanship throughout, and that we will replace free of cost (DDP at Consignee's warehouse) and without any additional cost within 30 days every article or part there of which before use or in use shall be found defective, or not within the limits and tolerance of specification requirements, or in any way not in accordance with the terms of contract.
2. In case of our failure to replace the defective stores free of cost within 3 months of reporting by the consignee, we will refund the relevant cost DDP at Consignee's warehouse in the currency in which we received, and purchaser shall have the right to purchase the stores declared defective at our risk and expense from elsewhere.
3. We also undertake to make good the deficiency in supply, if any.
4. The warranty will remain valid for a period of 12 Months from the date of final acceptance of stores.

Signature-----

Date-----

Note: The signature must be the same as that on the Tender, or if otherwise, must be shown to be the signature of a person capable of giving a guarantee on behalf of the Contractor