

Bidding Document

For

**PROVISIONING OF HIGH-SPEED REDUNDANT
INTERNET CONNECTIVITY SERVICES**



**PAKISTAN MEDICAL & DENTAL COUNCIL
ISLAMABAD**



INVITATION TO BID

Pakistan Medical & Dental Council (hereinafter referred as PM&DC), established under the PM&DC Act 2022, invited electronic bids/proposals for **provision of High-Speed Redundant Internet Connectivity Services at PM&DC Headquarters, Islamabad through Single Stage-Two Envelops process for a Period of three (03) years**. All interested parties and eligible bidders fulfilling the given eligibility/ evaluation criteria are requested to submit their bids through EPADS Portal i.e. www.eprocure.gov.pk in accordance with the procedure outlined in Public Procurement Rules, 2004 and the E-Pak Procurement Regulations, 2023. The bids must be completed in accordance with the instructions and general terms and conditions in this document.

Bids must be accompanied by a Bid Security of **Rs.100,000/-** in the shape of pay order/demand draft/call deposit/banker's cheque in favor of Pakistan Medical and Dental Council. Original bid security must reach at PM&DC G-10/4, Islamabad on/or before **10:30 am of bid closing date i.e. 28th April, 2026**.

There shall be a pre-bid meeting at PM&DC Mauve Area G-10/4, Islamabad on **16th April, 2026 at 10:00 am**

E-bidding documents as per regulations, containing detailed terms and conditions, specifications and requirements etc. are available for the registered bidders on EPADS at (www.eprocure.gov.pk)

The electronic bids, must be submitted by using EPADS on or before **10:30 am, 28th April, 2026**. Manual bids, shall not be accepted. Electronic Bids will be opened on the same day at **11:00 am**.

Only e-bids received through EPADS will be entertained.

The PM&DC reserves the right to accept or reject all the proposals at any time prior to award without assigning any reason as per PPRA Rules-2004

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Pakistan Medical & Dental Council
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Contents

1	Invitation to Bid:	4
2	Instructions to Bidders:	4
3	Conditions for Eligibility:	5
4	Scope of the Work:	6
4.2	<i>Comprehensive Scope of Work and Mandatory requirements:</i>	6
4.3	<i>Bill of Quantity (BOQ)</i>	9
5	Installation Location	11
6	Delivery Schedule	11
7	Deployment Responsibility Matrix	11
8	Summary of SLA & Service Credits	12
9	Credit Allocation Policy for Link Availability	12
10	Credit Allocation for Latency, Packet Loss, Jitter	12
11	General or Special Conditions of Tender	12
12	Form of Contract	12
13	Delivery Timeline	13
14	Technical Evaluation Criteria	13
15	Financial Evaluation Criteria	13
16	Performance Security	13
17	Force Majeure	14
18	Price Variation under Exceptional Circumstances	14
19	Submission of Bids (Technical and Financial Proposal): -	14
	Annex – B (Eligibility Check List)	16
	Annex – C (Relevant Experience)	17
	Annex – D (Technical Evaluation Criteria)	18
	Annex – E (Financial Proposal)	21
	Annex – F (Penalty Clauses & Payment Terms)	24
	Annex – G (Declaration)	25
	Annex – H (Cover Letter)	26



1 Invitation to Bid:

Pakistan Medical & Dental Council invited sealed bids/proposals from the service providers for the **provision of High-Speed Redundant Internet Connectivity Services at Pakistan Medical & Dental Council Headquarters, Islamabad**. All interested parties and eligible bidders fulfilling the given eligibility/ evaluation criteria are requested to submit their bids through EPADS Portal i.e. www.eprocure.gov.pk in accordance with the procedure outlined in Public Procurement Rules, 2004 and E-Pak Procurement Regulations, 2023. The bids must be completed in accordance with the instructions and general terms and conditions in this document.

2 Instructions to Bidders:

- 2.1. The selection of a company/firm will be based on the Most advantageous and the bids to be prepared/ submitted as per the Single Stage Two Envelope bidding procedure. The Bidders are expected to examine all instructions, forms, terms and conditions of the bidding documents. Failure to furnish all information required in the bidding documents and/or to submit a bid not substantially responsive to the bidding documents will be at the bidder's risk, which may result in rejection of his bid.
- 2.2. The bid shall be a single sealed package consisting of two separate sealed envelopes, for financial and technical proposals to be submitted through EPADS portal.
- 2.3. In the first instance, the "Technical Proposal" shall be opened through EPADS Portal and "Financial Proposal" shall be retained unopened in the custody of PM&DC.
- 2.4. PM&DC shall evaluate the Technical Proposal in a manner prescribed in this document, without reference to the price and condition. PM&DC shall reject any proposal which does not conform to the specified requirements.
- 2.5. During the technical evaluation, no amendments in Technical Proposal shall be permitted. However, the PM&DC reserves the rights to request submission of additional information from the bidders to clarify/further understand aspects of technical proposal, if required. PM&DC also reserves the right to verify any information provided by the bidder.
- 2.6. After evaluation of the technical proposals, PM&DC shall open the financial proposals of the technically responsive bidders, publicly at a time, date communicated to the bidders in advance through EPAD Portal within the bid validity period.
- 2.7. The financial bids of technically non-responsive bidders will be rejected and returned unopened to respective bidders.
- 2.8. The Technical and Financial Proposal will be evaluated based on PM&DC's evaluation criteria as provided in this document.
- 2.9. The bid shall remain valid for the period of 90 days from the date of bid opening.
- 2.10. This document has different sections carrying information of eligibility, technical evaluation criteria, scope of work and conditions of tender etc. to assist the potential bidders to develop their technical proposals.
- 2.11. Sealed Bids to be summited through EPADS portal by closing date & time as mentioned in the invitation to bids.



- 2.12. PM&DC has the right to visit business premises to verify the information shared in tender documents. Bidder presenting information intentionally incorrectly or fraudulently will be disqualified.
- 2.13. PM&DC reserves the right to award or not to award the contract to bidders who fail to submit complete and attach all the relevant documents shall be disqualified. No bid shall be accepted, if not properly sealed, marked, signed and stamped.
- 2.14. Clarifications about this bidding document may be asked in writing through EPADS portal and will be replied as per schedule dates.
- 2.15. Although adequate thought has been given in the drafting of this document, errors such as typos may occur for which PM&DC will not be responsible.
- 2.16. Companies/Firms cannot apply by forming a consortium (both local or international firms/companies).
- 2.17. The Procuring Agency, at its discretion, may extend "Deadline for Submission of Bids". In such case, all rights and obligations of the Procuring Agency and Bidders previously subject to the deadline shall thereafter be subject to the extended deadline.
- 2.18. The Procuring Agency shall not consider any bid that arrives after the "Deadline for Submission of Bids". Such bids shall be declared late, rejected, and returned unopened to the bidder.
- 2.19. Bid Security to be placed in sealed Financial Proposal envelopes.
- 2.20. Alternate bidding proposals are not allowed, if a bidder submits more than one technical or financial proposal, all proposals of that bidder shall be rejected.
- 2.21. During the examination and evaluation of the bids, PM&DC at its sole discretion may ask any bidder for clarifications of its bid. The request for clarification and the response shall be in writing through email or EPADS. However, no change in substance of the bid shall be sought, offered or permitted after bid submission.
- 2.22. The duration of the contract shall be for the period of three (03) years and prices shall be locked for the same period. Initially the contract shall be awarded for One (01) year and can be extended on satisfactory performance up to three (03) years.
- 2.23. In case the day of bid submission and opening falls on a public holiday, the next working day shall be considered as the deadline for the same.

3 Conditions for Eligibility:

The bidders, fulfilling the following criteria, will be considered eligible for the bidding process.

- 2.23.1. Evidence of the bidding firm/company's registration/Incorporation is required (Copy of certificate of incorporation/company registration certificate is required).
- 2.23.2. Have National Tax Number (NTN) and GST (if applicable) in the name of Organization (Provide a copy of registration).



- 3.3 Should be active taxpayer on the date of submitting the bid. (Status report must be provided).
- 3.4 Affidavit on stamp paper, declaring that the bidding company/Firm is not blacklisted by any government or semi government. (Affidavit on stamp paper signed & stamped).
- 3.5 Bidders must have a valid ISP Infrastructure license/Local Loop license (s) along with any other license (s) required from any other respective Authority to provide us the services as per our given Scope of work. (Bidder must provide a copy of the Licenses).
- 3.6 If bidder fails to provide above mentioned information using "Eligibility Criteria Checklist" (Annexure B), they shall be dis-qualified and declared ineligible from the bidding process and its technical evaluation will not be carried out.

4 Scope of the Work:

The following scope of work identifies the tasks and responsibilities that the qualifying Company/Firm shall deliver upon, by working closely with the (Networks & Infrastructure Team) of PM&DC:

4.1. CIR Bandwidth for PM&DC HQ.

4.1.1. PM&DC requires robust and reliable Internet connectivity setup from two different internet services providers with automatic failover capabilities, providing high availability and minimizing downtime in case of link failures.

4.1.2. The service provider must provide IP bandwidth on redundant IP backbone and self-healed redundant fiber with redundant Last Mile at PM&DC HQ Islamabad.

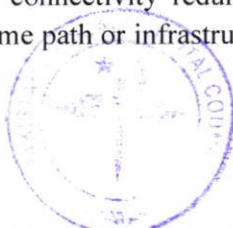
4.1.3. CIR (Committed Information Rate) IP bandwidth with the primary last mile connectivity provided via Fiber in a redundant form with an alternate physical fiber ring in a passive state is required for PM&DC HQ, Islamabad.

4.2 Comprehensive Scope of Work and Mandatory requirements:

4.2.1 Public IP Pool of 08 IPs comprising of whitelisted IP subnet is required. There should be no malicious or bad repute IPs. PM&DC will assign/utilize these Public IPs for its services. However, the bidders are required to quote for 08 IP Pool separately. PM&DC reserves the right to acquire the enhanced IP Pool on a requirement basis during the contract period.

4.2.1. Information of IP bandwidth from both sources is required to be submitted by the bidders. Document of the entire network topology, including the redundant Internet links, BGP configuration if any and failover procedures are required. Further network diagrams that illustrate the flow of traffic and the redundancy mechanisms in place are also required.

4.2.2. The bidder should have at least two upstream internet links that in case of failure at one upstream link the services can be shifted to another available upstream link. The ISP should ensure that these backbone fibers are physically diverse and provide Last Mile connectivity redundant links designs showing primary and secondary internet links and do not share the same path or infrastructure to minimize the risk of a single point of failure.



- 4.2.3. To ensure redundant last miles, the ISP must configure device with failover capability in such a manner that in the event of an outage, the services of the primary active fiber can seamlessly switch to the secondary passive fiber, which will then be treated as active. It should be configured by ISP to enable automatic failover between the active and passive links provided by the ISP.
- 4.2.4. In the event of a failure on one of the ISP backbone fibers or last mile connections, the device should automatically reroute traffic to the other active link, ensuring uninterrupted connectivity.
- 4.2.5. Configure one of the ISP connections as the primary (active) link, and the other as the secondary (passive) link. The primary link should handle all traffic under normal conditions, while the secondary link should remain idle and ready to take over if the primary link fails.
- 4.2.6. Ensure that all networking equipment have redundant power supplies to minimize the risk of power related outages.
- 4.2.7. Configure proactive alerts for any link failures or abnormal conditions to ensure prompt response and issue resolution. Clarify the support channels and escalation procedures in case of network or service disruptions.
- 4.2.8. The service provider is required to grant access to the NMS (PRTG, MRTG and SolarWinds etc.) portal for daily bandwidth monitoring and traffic graphs with detail insight of the traffic on hourly, daily, weekly, monthly basis. The NMS should have the capability to generate bandwidth utilization reports on daily or weekly as per the need of organization.
- 4.2.9. The bidder should have its own 24/7 helpline to resolve the technical issues via phone or email and local support should be available all the time 24x7 and response time should be less than 1 hour.
- 4.2.10. The Service Provider shall be responsible for all civil work related to the installation of the Fiber Optics, cabling of data, grounding, earthing as well as channeling and all other works pertaining to the installation. The Service Provider will be responsible for the quality of the work and will assume full responsibility in case of damage to PM&DC building and/or property while carrying out the same.
- 4.2.11. PM&DC requires help line numbers and technical Key Account Manager/Focal Person to be provided where problems may be immediately reported, and a quick process initiated to identify and rectify the problem. The office, mobile number and email addresses of operational staff must be provided for immediate escalation of the problem. In case of absence or leave of the primary responsible resource, the backup resource contact numbers will also be provided by the Service Provider and his presence during that period will be ensured to PM&DC.



- 4.2.12. All PTA or any other Licenses required will be the sole responsibility of the bidder/Service Provider.
- 4.2.13. Bidder must provide written evidence that bandwidth is not congested and cached over the acquisitioned links.
- 4.2.14. PM&DC reserves the right to change the Bandwidth as per the requirement of the business during the contract period with the approved rates. (Rates to be quoted for per Mbps increased bandwidth)
- 4.2.15. The service provider will ensure that PM&DC at all times has the guaranteed bandwidth available as requested and signed off in the confirmation of commissioning of the leased circuits.
- 4.2.16. The proposed solution should be scalable considering possible future expansion.
- 4.2.17. All fiber optic termination / configuration equipment's required shall be service provider's responsibility.
- 4.2.18. The solution should be on a turn-key basis including hardware equipment, media acquisition, installation/integration/configuration/commissioning and services.
- 4.2.19. In case of any hardware failure, backup equipment should be available. Faulty device should be replaced within in 06 Hours from the complaint escalated time.
- 4.2.20. The response time of the engineers will be counted from the fault reporting time to the arrival/response of the respective engineer.
- 4.2.21. The bidder requires to provide 99.5% uptime and any reduction in uptime will be deducted from MRC as per the penalty clauses accordingly.
- 4.2.22. The bidders must ensure to provide the committed bandwidth to PM&DC, upload and download speed should be same.

The bidder must ensure and provide evidence that the provided CIR bandwidth is not cached Bandwidth. The bandwidth is not congested and not provided through CDNs. Bidders are required to quote bandwidth slab rates as per the lots separately. Depending upon the requirement, the PM&DC may request to increase or decrease the bandwidth as per quoted rates. Whenever bandwidth is increased or decreased, the bill will be charged on a prorated basis. No addendum to SLA will be required for this purpose. In case cached bandwidth is observed the PM&DC management reserves the right to impose penalty, based upon the verified report of technical team.



4.3 Bill of Quantity (BOQ)

BOQ for Lot.1

a. One Time Activation/Setup Cost

SR #	Description	Unit	Quantity
01	One Time Activation/Setup Cost (If any)	No	01

b. IP Bandwidth required as per below mentioned slabs:

SR #	IP Bandwidth Slabs	Unit
1.	30 Mbps	Monthly Charges
2.	40 Mbps	Monthly Charges
3.	50 Mbps	Monthly Charges
4.	60 Mbps	Monthly Charges
5.	70 Mbps	Monthly Charges
6.	80 Mbps	Monthly Charges
7.	90 Mbps	Monthly Charges
8.	100 Mbps	Monthly Charges
9.	150 Mbps	Monthly Charges
10.	200 Mbps	Monthly Charges
11.	250 Mbps	Monthly Charges

c. Public IP's:

Sr #	Description	Qty
01	Public IP	04
02	Public IP	08



BOQ for Lot.2

a. One Time Activation/Setup Cost

Sr #	Description	Unit	Quantity
01	One Time Activation/Setup Cost (If any)	No	01

b. IP Bandwidth required as per below mentioned slabs:

SR #	IP Bandwidth Slabs	Unit
1.	30 Mbps	Monthly Charges
2.	40 Mbps	Monthly Charges
3.	50 Mbps	Monthly Charges
4.	60 Mbps	Monthly Charges
5.	70 Mbps	Monthly Charges
6.	80 Mbps	Monthly Charges
7.	90 Mbps	Monthly Charges
8.	100 Mbps	Monthly Charges
9.	150 Mbps	Monthly Charges
10.	200 Mbps	Monthly Charges
11.	250 Mbps	Monthly Charges

c. Public IP's:

Sr #	Description	Qty
01	Public IP	04
02	Public IP	08

Note:

The bidder must provide and clearly quote all available bandwidth slabs in their proposal; however, evaluation by PMDC shall be carried out on the basis of the 150 Mbps bandwidth requirement.

Furthermore, the bidder shall have at least two upstream internet links to ensure service continuity. In the event of failure of one upstream, services must automatically switch to the alternate upstream without disruption. Both last-mile connections must be provisioned and terminated independently to ensure effective failover capability and redundancy.



5 Installation Location

Sr #	CIR IP Bandwidth LINK Description	Redundant CIR Bandwidth	Location
1.	Internet Services Connectivity	150 Mbps	PM&DC Head Quarter, Sector G-10/4 Mauve Area, Islamabad

6 Delivery Schedule

Sr#	Location	Qty. (No)	Installation & configuration from the date of signing of contract	Final Sign off after Installation & Testing
1.	PM&DC Head Quarter, Sector G-10/4 Mauve Area, Islamabad	As Per BOQ	2 weeks	2 weeks

7 Deployment Responsibility Matrix

Deployment Responsibility Pre-requisites			
SR #	Items	Description	Responsibility
1	Equipment/ Accessories	Accessories in the existing rack is required for the installation of network equipment.	Service Providers
3	Security	All possible measures should be taken to ensure security of the equipment and prevent access of irrelevant persons, objects etc.	PM&DC
4	Cable Route	PM&DC will help to finalize the survey for cable route.	PM&DC
5	Civil Work if Needed	Permission for civil work like concrete base etc. if required against the contract signed with PM&DC	Service Provider
6	Routing/ Switching device Configuration	It may be noted that all the required configurations are the responsibility of vendor that includes internet traffic routing, auto fail over for last mile redundancy etc.	Service Provider
7	ONTs/ODFs/SFPs	Installation and commissioning ODF & SFP and allied ONTs of compatible configurations is the responsibility of Service provider.	Service Provider



8 Summary of SLA & Service Credits

SR #	SLA indicator	Required SLA Values
1	Network backbone and individual link availability	99.5 %
2	Network backbone round trip latency between 2 sites	Less than 100 milliseconds
3	Packet Loss	Less than 0.3 %
4	Pack Jitter	Less than 2 milliseconds
5	Mean time to repair	02 hours

9 Credit Allocation Policy for Link Availability

Cumulative monthly time of Outages	Customer Credit % of the monthly recurrent cost, the concerned link or the Backbone
Between 15 minutes and 4 hours	5 %
Between 4 and 8 hours	10 %
Between 8 and 12 hours	20 %
Between 12 and 24 hours	30 %
More 48 hours	One-month credit

10 Credit Allocation for Latency, Packet Loss, Jitter

Performance Indicators	Service credit
Latency > 100 milliseconds for more than 1 hour during the service month	5% of the MRC
Packet loss >.3% for more than 1 hour during the service month	5% of the MRC
Jitter > 2millisecond	5% of the MRC
Performance Indicators	Service credit

The delivery timeline for the provisioning of services mentioned in the scope of work is 02 to 03 weeks after issuance of the Purchase Order. PM&DC technical department shall inspect and check the services in accordance with the scope of work mentioned in the bidding document and share User Acceptance, thereafter payment shall be made.

11 General or Special Conditions of Tender

The successful bidder shall agree to the following terms to provide Internet Services to PM&DC:

1. All documents and information received by PM&DC from bidders will be treated in strictest confidence and Documents submitted to PM&DC will not be returned.
2. All expenses related to participation in this bidding document shall be borne by the bidder.

12 Form of Contract

The successful bidder shall sign and execute the standard contract of PM&DC including any general conditions on the terms and conditions specified therein. Any amendment to the standard contract shall be



made with the mutual consent of both parties. Successful bidder will sign a contract and will provide the internet Services as per the timelines specified in the scope of work after issuance of the Purchase/Service Order.

- a. The duration of the contract shall be 0 years, and the prices shall be same during that period without any change in terms & Conditions. Initially awarded for One (01) year and shall be extended up to three (03) year on satisfactory performance.
- b. PM&DC may cancel the contract based on unsatisfactory performance by the bidder, by giving one (01) month notice.
- c. In case of any dispute regarding provisioning of internet services, the decision of the PM&DC shall be final & binding.
- d. The competent authority may reject all bids or proposals at any stage. PM&DC shall upon request communicate to any bidder, the grounds for its rejection of all bids or proposals but shall not be required to justify those grounds.
- e. All taxes will be deducted in accordance with the applicable laws.

13 Delivery Timeline

The timeline for the deployment of the internet connectivity services is 02 weeks after issuance of the purchase order.

14 Technical Evaluation Criteria

This document is governed by the procedure approved by PM&DC management. The technical proposal of eligible organizations will be evaluated against the requirements specified in the “**Annexure-D**”.

15 Financial Evaluation Criteria

The financial proposals of only eligible & technically responsive bidders will be opened in the presence of all the bidders participating in the tender. All bids shall be opened by the Procurement Committee publicly in the presence of the bidders or their representatives who may choose to be present, at the time and place announced prior to the bidding. The chairperson or member of the procurement committee shall read aloud the unit price as well as the bid amount if any and shall record the minutes of the bid opening. All bidders shall sign an attendance sheet at the time of bid opening.

The selection of the company/firm will be based on a Most Advantageous method. Please provide information regarding Financials in **Annexure – F**”.

16 Performance Security

- a. The successful bidders will be required to furnish performance securities/guarantees for the amounts equivalent to 10% of the total award value of the Contract, in the form of bank draft, within 15 to 20 working days from the receipt of notice of successful bidder or the time as may be extended by PM&DC. If the successful bidder fails to deposit performance guarantees within the time stated above,



PM&DC retains the right to cancel the notice for the award of agreement and the bid security shall be forfeited.

- b. The performance guarantee/security will be returned after completion of the Contract.

17 Force Majeure

Force Majeure refers to unforeseeable events beyond the control of the Service Provider such as natural disasters, government actions, or major telecom disruptions that prevent or delay service delivery. The affected party must notify the Procuring Agency within 48 hours with relevant details and evidence. During such events, obligations are temporarily suspended and reasonable mitigation measures must be taken. Approved Force Majeure shall allow time extension only, with no penalties applied for the affected period. No price escalation or financial compensation shall be admissible under any circumstances.

18 Price Variation under Exceptional Circumstances

The quoted prices shall remain firm and fixed for the entire contract period. No escalation shall be allowed under normal circumstances. However, in the event of a duly verified Force Majeure or other exceptional circumstances beyond the control of both parties, any change in prices may be considered only with the prior written mutual consent of both the Procuring Agency and the Service Provider. Such adjustment shall be subject to proper justification, supporting evidence, and approval of the competent authority, and shall not be claimed as a matter of right by the Service Provider.

19 Submission of Bids (Technical and Financial Proposal): -

Complete bid containing Technical and Financial proposal along with Bid Security 100,000/- PKR of bid price in shape of pay order/ bank draft in favor of Pakistan Medical & Dental Council (PM&DC) with all the required information and documentary evidence must be submitted before closing date and time as mentioned in notice of invitation to bid.

Technical proposals will be publicly opened on the same day at 11:00 AM at PM&DC Headquarters Islamabad in the presence of bidder's representatives who wish to attend it. In case the day of bid submission and opening falls

on a public holiday, the next working day shall be considered as the deadline for the same. Bid Security of disqualified bidders will be returned after awarding the business to successful bidder.

Note: Please provide the required Information/Response to all Annexure mentioned in this document and mark them while submitting the bid.



Annex – A (Organization Information)

Organization Information		
S #	Required Information	Response
1	Legal name of the organization	
2	Year of Registration / Establishment of the Organization	
3	National Tax Number	
4	General Sale Tax Number	
5	What is the legal status of your organization? Tick the relevant box (one box only). (Attach Copy/Copies of Registration Certificate/s)	Public Sector Organization
		Section 42 Company
		Public Ltd. Company
		Private Ltd. Company
		Private Partnership Firm
6	Name and designation of 'Head of Organization'	
	Mobile:	
	Phone/s:	
	Email:	
7	Name and designation of 'Contact Person':	
	Phone/s:	
	Mobile:	
	Email:	
8	Address of organization	



Annex – B (Eligibility Check List)

Eligibility Check List				
Sr.	Eligibility Criteria Details		Attached Supporting Documents/Proof and mark Yes/No	
			Yes	No
1	Evidence of the bidding firm/company's registration/ incorporation	Copy of certificate of incorporation/ company registration	<input type="checkbox"/>	<input type="checkbox"/>
2	Provide National Tax Number (NTN) and GST (if applicable) in the name of Organization	Copy of registration	<input type="checkbox"/>	<input type="checkbox"/>
3	Should be active taxpayer on the date of submitting the bid.	Status report	<input type="checkbox"/>	<input type="checkbox"/>
4	Affidavit on stamp paper, declaring that company is not blacklisted by any government/semi government or any listed organization.	Affidavit on stamp paper original signed & stamped	<input type="checkbox"/>	<input type="checkbox"/>
5	Bidders must have a valid ISP Infrastructure license (s) /Local Loop license (s) along with any other license (s) required from any other respective Authority to provide us the services as per our given Scope of work	(Bidder must provide a copy of the Licenses)	<input type="checkbox"/>	<input type="checkbox"/>



Annex – C (Relevant Experience)

Relevant Experience		
Sr. #	Required Information of the Clients	Response (Please provide exact information with Clients organization name, location/s and duration) Provide data in sequence given below
1	Details of the Clients to whom Similar internet Connectivity services are provided	
	Name of Clients Organization(s) along with the following details:	i.
	<ul style="list-style-type: none"> • Company Name • Addresses, email address, Phone #, website • Contact person • Start and end dates of Services (For example • July 2015 to June 2024) 	ii.
		iii.

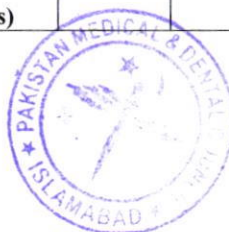


Annex – D (Technical Evaluation Criteria)

TECHNICAL EVALUATION CRITERIA			
Sr #	Descriptions	Obtained Marks	Remarks (Attachment of relevant evidence in each case is mandatory. In case of non-compliance, no mark will be awarded)
1	Mandatory Requirements (10 Marks)		
	ISP has its own Long Haul & Last mile Fiber connectivity and is redundant		
2	Client Portfolio (10 Marks)		
	<ul style="list-style-type: none"> • Provided Similar nature of Last Mile Internet Connectivity Services to more than 15 public sector clients (organization): (10 Marks) • Provided Similar nature of Last Mile Internet Connectivity Services to more than 10 but less than or equal to 15 public sector organizations: (5 Marks) • Provided Similar nature of Last Mile Internet Connectivity Services to more than 05 but less than or equal to 10 public sector organizations: (2 Marks) 		Documentary proof: (Purchase/Service order/ copies of contract with contract details of clients should be furnished. *Multiple projects with same client will be counted as one.
3	Relevant Experience (10 Marks)		
	<ul style="list-style-type: none"> • Experience of more than or equal to 08 years for providing similar nature of Last Mile Internet Connectivity Services to local or international or multinational clients i.e. (Telco/FMCG/autonomous body/government/semi government or any organization) (10 Marks) • Experience of less than 08 years but more than or equal to 05 years for providing similar nature of Last Mile Internet Connectivity Services to local or international or multinational clients i.e. (Telco/FMCG/autonomous body/government/semi government or any organization) (5 Marks) • Experience of less than 05 years but more than or equal to 02 years for providing similar nature of Last Mile Internet Connectivity Services to local or international or multinational clients i.e. (Telco/FMCG/autonomous body/government/ semi government or any organization) (3 Marks) 		Documentary proof: (Purchase/Service order/ copies of contract with contract details of clients should be furnished. *Multiple projects with same client will be counted as one.



4	Compliance to the Scope of work mentioned in the bidding document (20 Marks)		
	<i>Solution/Bid Technical Compliance</i>		
	ISP have Two upstream service providers (5 Marks)		A signed and stamped written Confirmation on company's letterhead is required that the scope of work shall be fully compliant along with the required network diagram and confirmation for the presence of project specific certified resources with expert capabilities
	POPs on different fiber legs and self-heal ring connectivity (2 Marks)		
	Network diagrams that illustrate the flow of traffic and the redundancy mechanisms (3 Marks)		
	ISP Backbone fibers are physically diverse and do not share the same path or infrastructure (2 Marks)		
	Solution accompanied with NMS and bandwidth reporting features. (2 Marks)		
	Compliance to provide 99.5% uptime (2 Marks)		
	Evidence that the provided CIR bandwidth is not cached, congested and through CDNs (1 Marks)		
	Required Public IP Pools are whitelisted (1 Marks)		
	ISP has its own Infrastructure and infrastructure/Local Loop license (2 Marks)		
5	Compliance to the delivery timelines (5 Marks)		
	The Delivery timeline for the deployment of internet Services is 02-03 weeks after issuance of Purchase Order		A signed and stamped written Confirmation on company's letterhead is required for delivery compliance
6	Presence of Technical Resources/Team Members for after Sales Support Services in Pakistan (20 Marks)		
	Presence of more than or equal to 25 technical resources for support service (10 Marks) Presence of more than or equal to 15, but less than 25 technical resources for support service (5 Marks)		Documented proof: Bidder to share the list of resources on company's letterhead mentioning details of the resources for after sales support services. (Detailed Profile/CV may also be shared)
	Presence of at least One ISO 27001 Lead Auditor (3 Marks)		Certifications to be attached
	Presence of at least Two Offensive Security Certified Professional (2 Marks)		
	Bidder should have at least One Expert level certified resource (Huawei, Cisco, Juniper) (3 Marks)		
	Bidder should have at least Two Professional level certified resources (Huawei, Cisco, Juniper) (2 Marks)		



7	Quality-Based Evaluation (5 Marks)		
	Client Reference Letters (with contact details) 5+ satisfactory references (5 Marks) 3-4 satisfactory references (3 Marks) <3 satisfactory references (1 Marks)		Reference letters to be attached

8	Data Center Compliance (10 Marks)		
	Bidder should have tier 3 data center in twin cities		Documentary proof to be attached

9	Financial Turnover (10 Marks)		
	Annual turnover /revenue of the company is greater than or equal to 20 million (PKRs) (10 Marks)		Documentary proof required (tax returns or financial audited report from registered firm/company for the year 2021-2022 or latest)
	Annual turnover /revenue of the company is less than 20 million (PKRs) but greater than or equal to 15 million (PKRs) (5 Marks)		
	Annual turnover /revenue of the company is less than 15 million (PKRs) but greater than or equal to 10 million (PKRs) (3 Marks)		
Total Technical Evaluation Score		100	

Passing score 70%

*Please mark/flag the supporting documents shared for technical qualification scoring.

*If the quoted item is below the required requirements/specification, the Bid shall stand non-Responsive



Annex – E (Financial Proposal)

Financial Format

BOQ for LOT # 1

<u>SR#</u>	<u>Description</u>	<u>Unit</u>	<u>Quantity</u>	<u>Unit Price in PKR (without applicable GST/PST)</u>	<u>Advance Tax Amount (if Applicable) per unit in PKR</u>	<u>GST/PST/FED amount (if applicable) per unit in PKR</u>	<u>Unit Price in PKR (inclusive of all applicable taxes)</u>	<u>Total Cost in PKR (inclusive of all applicable taxes)</u>
A	One Time Activation/Setup Cost (if any)	No						
B	IP Bandwidth Slabs with 8 Public IPs							
B.1	30 Mbps	Monthly	36					
B.2	40 Mbps	Monthly	36					
B.3	50 Mbps	Monthly	36					
B.4	60 Mbps	Monthly	36					
B.5	70 Mbps	Monthly	36					
B.6	80 Mbps	Monthly	36					
B.7	90 Mbps	Monthly	36					
B.8	100 Mbps	Monthly	36					
B.9	150 Mbps	Monthly	36					
B.10	200 Mbps	Monthly	36					
B.11	250 Mbps	Monthly	36					



Financial Format

BOQ for LOT # 2

<u>SR #</u>	<u>Description</u>	<u>Unit</u>	<u>Quantity</u>	<u>Unit Price in PKR (without applicable GST/PST)</u>	<u>Advance Tax Amount (if Applicable) per unit in PKR</u>	<u>GST/PST/FED amount (if applicable) per unit in PKR</u>	<u>Unit Price in PKR (inclusive of all applicable taxes)</u>	<u>Total Cost in PKR (inclusive of all applicable taxes)</u>
A	One Time Activation/Setup Cost (if any)	No						
B	IP Bandwidth Slabs with 8 Public IPs							
B.1	30 Mbps	Monthly	36					
B.2	40 Mbps	Monthly	36					
B.3	50 Mbps	Monthly	36					
B.4	60 Mbps	Monthly	36					
B.5	70 Mbps	Monthly	36					
B.6	80 Mbps	Monthly	36					
B.7	90 Mbps	Monthly	36					
B.8	100 Mbps	Monthly	36					
B.9	150 Mbps	Monthly	36					
B.10	200 Mbps	Monthly	36					
B.11	250 Mbps	Monthly	36					

Business Award Criteria:

The objective of this tender is to have 02 different internet service providers on board to maintain the ISP redundancy and to avoid risk. The selection of the company/firm will be based on the highest aggregate marks technical & financial and both the lots shall be awarded to two different bidders where they are found lowest in their respective lots, but if a bidder participates in both the lots and found to be lowest in both, then only 1 LOT will be awarded to that bidder and 2nd LOT will be awarded to 2nd lowest bidder. PM&DC can upgrade or downgrade bandwidth according to mentioned slabs at any point in time from any LOT.



Financial Score (F) = (Lowest quoted price / Firm's price under evaluation) x 100) x 30%

Award Criteria:

The selection of the company/firm will be based on a highest score based on Technical + Financial Evaluation criteria.

Final Scoring

The Formula for determining the Final Score is as under:

Total Score = Technical Score (T) + Financial Score (F)

Authorized Signatory

Name _____

Designation _____

Signature _____

Stamp _____ **Date** _____



Annex – F (Penalty Clauses & Payment Terms)

1. Any delay in deployment of internet services as per the time frame mentioned in the bidding document will be subject to a penalty @ 4,000/- PKR per day, which shall be settled through a performance guarantee.
2. Payment for One Time setup cost (if any) shall be paid along with the first quarterly invoice for bandwidth, upon successful project deployment and UAT certificate.
3. Payment for bandwidth & Public IP shall be paid on a quarterly basis after completion of the services.
4. No advance payment shall be allowed.
5. All the payment shall be made in the PKR after the deduction of all applicable taxes.
6. Any change in Government taxes during the Contract period shall be paid as per actual.
7. The penalty for downtime shall be applicable as per the SLA mentioned in the Scope of work.



Annex – G (Declaration)

I, _____ hereby declare that:

- all the information provided in the technical proposal is correct in all manners and respects.
- and I am duly authorized by the Governing body/Board/Management to submit this proposal on behalf of "[Click here and type the name of organization]"

Name: -	
Designation: -	
Signatures: -	
Date and Place: -	



Annex – H (Cover Letter)

[Firmletterhead]

[Date]

To

Procurement Officer

Pakistan Medical & Dental Council (PM&DC),

Re: Technical Proposal in respect of

[Insert title of assignment] Dear Sir,

We offer to provide the Goods for **Provisioning of Internet Connectivity Service at PM&DC Head Office** in accordance with your tender for Proposal dated [Insert Date of tender advertised]. We hereby submit our technical Proposal including the required documents in a sealed envelope.

We hereby declare that all the information and statements made in these proposals are true and accept that any misinterpretation contained therein may lead to our disqualification and forfeit of our bid security. Our proposal is binding upon us and subject to the modifications resulting from contract negotiations. We undertake that we will initiate the delivery of services as per the client's request if our proposal is accepted. We understand that you are not bound to accept any or all proposals you receive.

Thank you.

