



PAKISTAN RAILWAYS

Moving Pakistan Forward

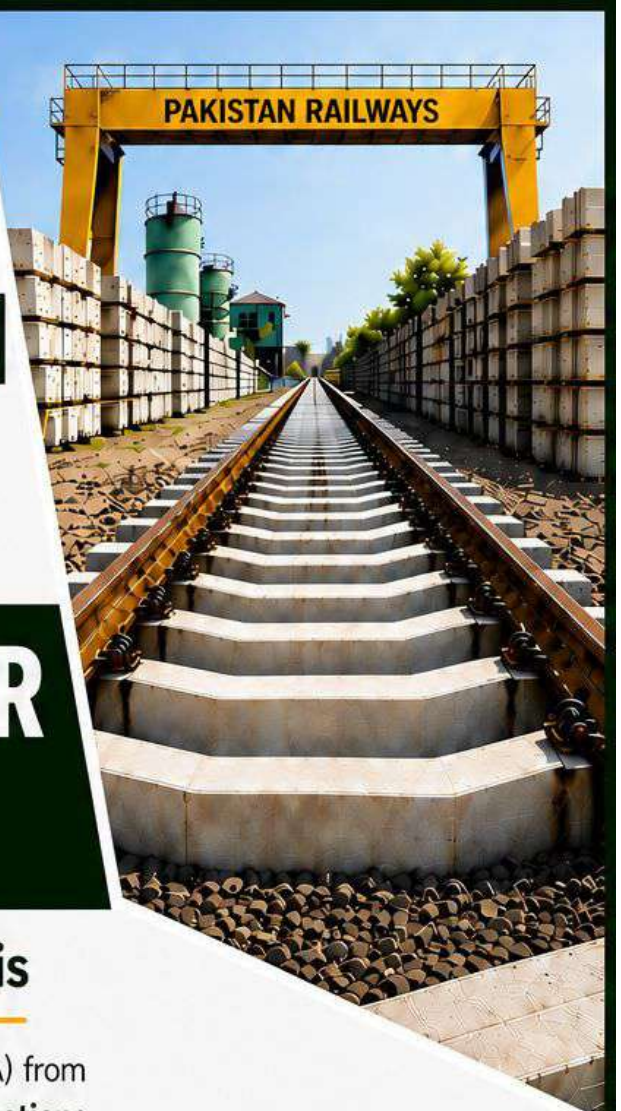
PRE-QUALIFICATION ADVERTISEMENT

FOR OUTSOURCING OF

CONCRETE SLEEPER FACTORIES

ON Public-Private-Partnership Basis

Pakistan Railways invites Pre-Qualification Applications (PQA) from **renowned industrialists, investors, and reputable organizations** interested in operating the Pakistan Railways Sleeper Factories under Public-Private-Partnership Model.



FACTORIES

The outsourcing is proposed for the following Concrete Sleeper Factories:



KHANEWAL

Concrete Sleeper Factory
Khanewal



SUKKUR

Concrete Sleeper Factory
Sukkur



KOHAT

Concrete Sleeper Factory
Kohat

SCOPE



The scope includes **rehabilitation, upgradation, maintenance and operation** of the factories during the concession period.

ELIGIBILITY CRITERIA (Indicative)



- Proven experience in manufacturing of concrete products or similar heavy industrial operations.
- Strong financial capacity to undertake and operate industrial plants.
- Sound technical expertise, management capability and track record.
- Compliance with all applicable laws and regulations.



Interested parties may submit their Pre-Qualification Applications as per instructions in the Pre-Qualification Document.

Only pre-qualified parties will be invited to participate in the bidding process.



PQA DOCUMENTS are available on **Pakistan Railways and PPRA Websites** for information and will be obtained in hard form from Pakistan Railways Headquarters, Lahore to participate in the Pre-qualification.



LAST DATE FOR SUBMISSION OF PQA APPLICATIONS:

22nd May, 2026



FOR MORE INFORMATION:
procurement@pakrail.gov.pk
www.pakrail.gov.pk
042-99201725

PAKISTAN RAILWAYS

Building a Stronger, Greener and better Connected Pakistan



OFFICE OF THE F A & CHIEF ACCOUNTS OFFICER/M&S
PAKISTAN RAILWAYS HEADQUARTERS OFFICE
LAHORE

No. CSF/AC 's/Bank Advice/2022.

Dated: 4.04.2026.


THE MANAGER,
HBL Empress Road, Br.
LAHORE.


SUB;- PAYMENT THROUGH BANK

Please find enclosed herewith cheque No. **DW 008477** Dated **29.04.2026**
for Rs. **15,000/-**

BANK ADVICE

S. No.	Name	Account/IBAN No.	Amount
1	Public Procurement Regulatory Authority (PPRA)	PK17HABB0004540013100701	15,000
		TOTAL	Rs.15,000/-


Accounts Officer/ Payment (M&S)
Pakistan Railways, HQRS Lahore
Contract No. 042-99201845


HBL EMPRESS ROAD BR
LAHORE-1315

PRE-QUALIFICATION APPLICATION
FOR
OUTSOURCING OF PAKISTAN RAILWAYS
CONCRETE SLEEPER FACTORIES AT
SUKKUR, KHANEWAL & KOHAT
ON
PUBLIC-PRIVATE PARTNERSHIP (PPP)
MODE



PAKISTAN RAILWAYS

May, 2026

TABLE OF CONTENTS

	DESCRIPTION	PAGE NO.
1.0	INTRODUCTION.....	1
	1.1 Advantages of Prequalification.....	1
	1.2 Recapitulation	1
2.0	INVITATION FOR PREQUALIFICATION	2
3.0	INSTRUCTIONS TO APPLICANTS.....	3
	3.1 Submission of Applications	3
	3.2 Qualification Criteria	4
	3.2.1 General	4
	3.2.2 Experience Record	4
	3.2.3 Personnel Capabilities.....	5
	3.2.4 Equipment Capabilities	5
	3.2.5 Financial Position.....	7
	3.3 Joint Venture (JV).....	7
	3.4 Conflict of Interest	8
	3.5 Updating Prequalification Information	8
	3.6 Other Factors.....	8
4.0	EVALUATION CRITERIA.....	10
ANNEXURES		
A.	Letter of Application.....	11
	Forms	
	Application Form A-1. General Information.....	15
	Application Form A-2. General Experience Record.....	16
	Application Form A-3. Joint Venture Summary.....	17
	Application Form A-4. Particular Experience Record.....	18
	Application Form A-5. Details of Contracts of Similar Nature and Complexity	19
	Application Form A-6. Summary Sheet: Current Contract Commitments/ Works in Progress	20

DESCRIPTION	PAGE NO.
Application Form A-7. Personnel Capabilities	21
Application Form A-8. Candidate Summary	22
Application Form A-9. Equipment Capabilities	23
Application Form A-10. Financial Capability	24
Application Form A-11. Litigation History	26

1.0 INTRODUCTION

1.1 Advantages of Prequalification

Pre-qualification is an assessment made by the Employer, of the appropriate level of experience and capacity of firms expressing interest in undertaking a particular contract, before inviting them to bid.

Pre-qualification of Firms are very useful for the Employer for selection of a firm to award the contract. The basic aim of the pre-qualification is intended to eliminate the firms that are not suitably qualified to perform the Contract. Also sometimes firms are reluctant to participate in procurement / outsourcing proceedings for high value Contracts, if the competitive field is too large and where they run the risk of having to compete with unrealistic tenders submitted by the unqualified or disreputable firms. Furthermore, the Prequalification is the basic tool to:

- (i) Encourage realistic bids by the Bidders because they know that they are competing against qualified bidders who have cleared the minimum competence criteria;
- (ii) Assess the interest of the prospective bidders in the bidding process;
- (iii) Make any adjustments/modifications in the bidding documents if a pointer is available from the lack of interest by the prospective bidders applying for pre-qualification;
- (iv) Reduce the effort and so the time in evaluation of bids from un-qualified bidders;
- (v) Help the bidders to evaluate and take stock of their capability and consequently to form joint ventures with other firms;
- (vi) Reduce the problems associated with low priced bids from bidders of doubtful capability and;
- (vii) Help the bidders who are insufficiently qualified to avoid the expense of bidding.

1.2 Recapitulation

To recapitulate the afore-given, the pre-qualification specifically means selection of competent bidders prior to issuance of the invitations to bid. It is required for large or complex works, in certain cases for custom designed equipment and specialized services. Pre-qualification is also helpful for providing a chance for selection of smaller renowned industrialists, investors, and reputable organization under “Slice and Package” system of tendering. Pre-qualification is also useful in saving the employers from numerous unnecessary problems.

2.0 INVITATION FOR PRE-QUALIFICATION

Date: ___/05/2026

Contract No.(s)686-W/76/CSF/2025

1. The **Pakistan Railways** invites pre-qualification applications (PQA) from reputable parties (industrialists, investors, contractors, reputable organizations, firms and JVs) interested in rehabilitation, up-gradation, maintenance & operation of the Pakistan Railway Concrete Sleeper Factories at Khanewal, Sukkur & Kohat under Public-Private Partnership Model.
2. The **Pakistan Railways** hereinafter the Employer intends to prequalify industrialists, investors, contractors, reputable organizations, firms and JVs for the following Works under this project:
“Outsourcing of Pakistan Railway Concrete Sleeper Factories at Khanewal, Sukkur & Kohat for rehabilitation, upgradation, maintenance and operation of the factories during the concession period.”
3. Pre-qualification is open to all industrialists, investors, contractors, reputable organizations, firms and JVs, who are registered with SECP and also registered with tax networks as per laws of Pakistan, for outsourcing of Concrete Sleeper Factories, described in para 2 mentioned hereinabove. Applications may be submitted for pre-qualification for the above project (s).
4. Interested parties industrialists, investors, contractors, reputable organizations, firms and JVs may download the prequalification documents from Pakistan Railways website, PPRa website for information and will be obtained in hard by paying Rs. 10,000/- from Office of the Managing Director/Concrete Sleeper Factories, Pakistan Railways, Headquarters Office, Empress Road, Lahore.
5. Applications for Pre-qualification must be dropped in sealed envelopes in tender box available at the following address:-
Office of the Managing Director/Concrete Sleeper Factories, Pakistan Railways, Headquarters Office, Empress Road, Lahore. not later than: **May 22nd, 2026 at 11:00AM** and be clearly marked “Application for Pre-qualification for:
“Outsourcing of Pakistan Railway Concrete Sleeper Factories at Khanewal, Sukkur & Kohat in connection with rehabilitation, upgradation, maintenance and operation of the factories during the concession period under PPP mode.
6. Receipt of late applications than as per given schedule and time, will be considered as “Rejected” at all.
7. Applicants will be informed, in due course, of the result of the evaluation of applications.

3. INSTRUCTIONS TO APPLICANTS

3.1 Submission of Applications

3.1.1. Applications for pre-qualification must be dropped in tender box available at the following address:-

Office of the Managing Director/Concrete Sleeper Factories, Pakistan Railways, Headquarters Office, Empress Road, Lahore.

not later than: **22nd May, 2026 at 11:00AM**

and be clearly marked “Application for Pre-qualification” for _____
_____ [Name of the Project and contract(s) and number(s) of contract(s)]. The Employer reserves the right to accept or reject the late applications.

3.1.2. The name and mailing address of the Applicant shall be clearly marked left hand on the envelope.

3.1.3. The applications shall be prepared in the English language. Information in any other language shall be accomplished by its translation in English. Employer reserves the rights for Pre-qualification incase of non-compliance of the above requirement.

3.1.4. The Applicants must respond to all questions and provide complete information as advised in this document. Any lapses to provide essential information may result in dis-qualification of the Applicant.

***Clarification is required may be asked by post/other communication means**

3.2 Qualification Criteria

Mandatory requirements: -

Followings are mandatory requirements to qualify the industrialists, investors, contractors, reputable organizations, firms and JVs for pre-qualification

1. Must be registered with tax networks as per laws of Pakistan.
2. Must be registered with SECP

3.2.1 General

Pre-qualification will be based on all the criteria given in succeeding paras 3.2.2 to 3.2.6 regarding the Applicant's Financial Soundness, Experience Record, Personnel Capabilities and Equipment Capabilities as demonstrated by the Applicant's responses in the forms attached to this letter. The Employer reserves the right to waive minor deviations, if these don't materially affect the capability of an applicant to perform the contract. Sub-contractor's experience and resources shall not be taken into account in determining the Applicant's compliance/ soundness with the qualifying criteria. However, Joint Venture experience & resources shall be considered. Consortium or Association of firms will be considered for similar treatment as in case of Joint Venture. The procuring agency shall evolve a criteria keeping in view the complexity of the Project. A general criteria merely as a model is provided for reference of the drafters of the Prequalification Document as follows:

Sr. No.	Category	Weightage/Marks
1.	Experience Record	20
2.	Personnel Capabilities	10
3.	Equipment Capabilities	20
4.	Financial Soundness	50
	Total:	100

Note: *Prequalification status shall be decided on the basis of Pass/Fail basis. The applicant must secure at least 65% score overall.*

The further detailed criteria for each category may be developed as given under the each head as follows:

3.2.2 Experience Record

Credit Marks for experience shall be awarded on the basis of following qualifications:

Sr. No.	Description	Maximum Points
	Experience of manufacturing of concrete products with similar factory operation experience.	
i)	20 years or more	20
ii)	15 years or more and less than 20years	15
iii)	10 years or more and less than 15 years	10
iv)	Less than 10 years	Disqualified
	Sub-total:	20

3.2.3 *Personnel Capabilities*

Credit Marks shall be awarded under this category using the following criteria:

Sr.No.	Description	Maximum Points
Technical Management		
i)	Graduate Engineers Registered with PEC a) 1 No. Mechanical Engineer b) 1 No. Electrical Engineer c) 1 No. Material Engineer	3 2 2
ii)	Number of Diploma Engineers in Employment of the Firm having minimum 5 years relevant experience. a) 1 No. Laboratory Supervisor b) 1 No. Quality controller. c) 1 No. Sub Engineer Civil d) 1 No. Sub Engineer Mechanical e) 1 No. Sub Engineer Electrical f) 1 No. Quantity surveyor	0.5 0.5 0.5 0.5 0.5 0.5
Sub-total:		10

3.2.4 *Equipment Capabilities*

Credit Marks shall be granted on the basis of the following criteria for various kinds of equipment relevant for the Project:

Sr. No.	Equipment Type and Characteristics	Maximum Marks
1.	The bidder must submit technical proposal for the project Concrete Sleeper Factory(s) with the following aspects: 1. For investment in regards to upgradation, the bidder will use production method based on post tensioned or pre-tensioned technology. The technology / plant provider shall have a proven record of successful performance of concrete sleepers produced on its plants with offered technology and shall fulfil the following criteria; i. The concrete sleepers produced on plants from plant provider shall have been successfully used by at least three high speed railways for speeds of 160 Km/h at least.	20
	ii. The plant provider shall have at least 10 years' experience of providing and commissioning of	

Sr. No.	Equipment Type and Characteristics	Maximum Marks
	<p>concrete sleeper plants.</p> <p>iii. The contractor shall keep the production of sleepers with rehabilitation or upgradation of existing lines, so that a minimum lapse in production should take place.</p> <p>iv. Existing plant's rehabilitation and further development/ production enhancement shall be done by the bidder in consultation with the Employer</p> <p>2. The method of manufacturing of Sleepers with the upgradation which the firm intends to make at the existing concrete sleeper factory(s). This must cover the following parts:</p> <p>i. Manufacturing process, indicating various steps involved.</p> <p>ii. Level of automation.</p> <p>iii. Pre-stressing system/ post-tensioning system.</p> <p>iv. Molding and demolding methods</p> <p>v. Curing Process.</p> <p>vi. Type & number of moulds to be used.</p> <p>vii. Comparison of proposed method with other international methods in practice.</p> <p>viii. Detail of plant & machineries to be installed for manufacturing of Sleepers & Long Ties.</p> <p>ix. Production capacity.</p> <p>x. Countries where the proposed method is being used.</p> <p>xi. Durability and life of sleepers manufactured with the proposed method.</p> <p>xii. Performance of sleepers manufactured with the proposed method.</p> <p>xiii. Testing procedures with the proposed method as per international standards</p> <p>xiv. Results of tests and studies conducted on the sleepers manufactured as per proposed process.</p> <p>xv. Detail of destructive and non-destructive tests to be performed during and after manufacturing to ensure quality.</p> <p>xvi. Laboratory facility to be developed for the purpose.</p>	
	Sub-total:	20

3.2.5 *Financial Position*

Credit Marks shall be awarded on the basis of the following criteria:

Sr.No.	Description	Maximum Marks
i)	<p>Average Annual Turnover of last three years:</p> <ul style="list-style-type: none"> • PKR 1000 million or more (25 Marks) • PKR 850 million or more but less than PKR 1000 million (20 Marks) • PKR 700 million or more but less than PKR 850 million (15 Marks) • Less than PKR 700 million Dis-qualified <p>This should be supported by audited accounts or wealth statement for the past three years.</p>	25
ii)	<p>Financial Net Worth:</p> <ul style="list-style-type: none"> • PKR 2000 million or more (25 Marks) • PKR 1500 million or more but less than PKR 2000 million (20 Marks) • PKR 1000 million or more but less than PKR 1500 million (15 Marks) • Less than PKR 1000 million (Dis-qualified) <p>This should be supported by the latest audited accounts or wealth statement.</p>	25
Sub-total:		50

Firm must provide the following information:

1. Litigation History where decision went against the Firm.
2. Blacklisting from any Agency

3.3 **Joint Venture (JV)**

3.3.1 Joint Venture must comply with the following requirements:-

- a) Following are minimum qualification requirements:-
 - i) The joint venture must collectively satisfy the criteria of paras 3.2, 3.3 and 3.4, for which purpose the relevant figures for each of the partners shall be added together to arrive at the JV's total capacity. Individual members must satisfy each of the requirements of paras 3.5 and 3.6 heretofore.
- b) Any change in a prequalified JV after prequalification, shall be subject to the written approval of the Employer prior to the deadline for submission of bids. Such approval may be denied if:-
 - i) Partner(s) withdraw from a JV and remaining partners do not meet the qualifying requirements;

- ii) The new partners to a JV are not qualified individually or as another JV; or
 - iii) In the opinion of the Employer, a substantial reduction in competition would result.
- c) Bid shall be signed by all members in the JV so as to legally bind all partners, jointly and severally, and any bid shall be submitted with a copy of the JV agreement providing the joint and several liability with respect to the contract.

3.3.2 The prequalification of a JV does not necessarily prequalify any of its partners individually or as a partner in any other JV or association. In case of dissolution of a JV, each one of the constituent firms may prequalify if they meet all the prequalification requirements and any partner of J.V has requested/shall request for the same and then his prequalification shall be subject to the written approval of the Employer.

3.4 Conflict of Interest

3.4.1 The Applicant (including all members of a JV) must not be associated, nor have been associated in the past, with the consultant or any other entity that has prepared the design, specifications, and other prequalification and bidding documents for the project, or was proposed as Engineer for the contract, over the last five years. Any such association may result in disqualification of the Applicant.

3.5 Updating Prequalification Information

3.5.1 Bidders shall be required to update the financial, personnel and equipment information used for prequalification at the time of submitting their bids, to confirm their continued compliance with the qualification criteria and verification of the information provided at the time of prequalification. A bid shall be rejected if the Applicant's qualification thresholds are no longer met at the time of bidding.

3.6 Other Factors

3.6.1 Only firms and JVs that have been prequalified under this procedure shall be invited to bid. A qualified firm or a member of a qualified JV may participate only in one bid for the contract. If a firm submits more than one bid, singly or as a JV, all bids including that bidder will be rejected. This rule will not apply in respect of bids which include specialist sub-contractors who are used by more than one bidder.

3.6.2 The Employer reserves the right to:-

- a) Amend the scope and value of any contract(s) to be bid, in which event the bidder(s) will only bid among those prequalified bidders who meet the requirements of the contract(s) as amended. However the Employer has to review the disqualified bids who originally do not meet the specified criteria for Pre-qualification.

- b) Reject or accept any application; and
- c) Cancel the prequalification process and reject all applications at any stage without assigning any reason.

The Employer shall neither be liable for any such actions nor be under any obligation to inform the Applicant of the grounds for rejection, however, may be debriefed if solicited.

3.6.3 Applicants will be informed in writing by fax or mail within _____ [Number of days to vary between 15 days i.e. the time required to complete prequalification process] days of the date for submission of applications (para 8 of Chapter 2.0, Invitation for Prequalification) of the result of their applications and may be debriefed if solicited.

4.0 EVALUATION CRITERIA

Applicants meeting the minimum requirements mentioned in Para 3.2 besides other factors shall be considered for pre-qualification. No compromise shall be made on minimum requirements of 65% score over all.

Letter of Application

[Letterhead paper of the Applicant, or partner responsible for a joint venture, including full postal address, telephone no., fax no., telex no., cable and e-mail address]

Date:.....

To: **Managing Director, Concrete Sleeper Factories,**
Pakistan Railways, Headquarters Office,
Empress Road, Lahore

Sirs,

1. Being duly authorized to represent and act on behalf of (hereinafter “the Applicant”), and having reviewed and fully understood all the prequalification information provided, the undersigned hereby apply to be prequalified as a bidder for the following contract(s) under the[*name of the Project to be listed by the User/Employer*] project:

Invitation No.	Description of Contract
1. 686-W/76/CSF/2025/KWL	Outsourcing of Rehabilitation, Upgradation, Maintenance and Operation of Concrete Sleeper Factory at Khanewal under the PPP mode.
2. 686-W/76/CSF/2025/SUK	Outsourcing of Rehabilitation, Upgradation, Maintenance and Operation of Concrete Sleeper Factory at Sukkur under the PPP mode.
3. 686-W/76/CSF/2025/KHCT	Outsourcing of Rehabilitation, Upgradation, Maintenance and Operation of Concrete Sleeper Factory at Kohat under PPP mode.

{ Note: The Applicant is to delete, any contract for which he does not wish to prequalify, and sign and date the deletion. If the prequalification refers to only one contract, delete this note and spaces for additional contract references}.

2. Attached to this letter are copies of original documents defining¹:
- (a) the Applicant's legal status;
 - (b) the principal place of business; and
 - (c) the place of incorporation (for applicants who are corporations); or
the place of registration and the nationality of the owners (for applicants who are partnerships or individually-owned firms).
3. Your Agency and its authorized representatives are hereby authorized to conduct any inquiries or investigations to verify the statements, documents, and information submitted in connection with this application, and to seek clarification from our bankers and clients regarding any financial and technical aspects. This Letter of Application will also serve as authorization to any individual or authorized representative of any institution referred to in the supporting information, to provide such information deemed necessary and requested by yourselves or the authorized representative to verify statements and information provided in this application, or with regard to the resources, experience, and competence of the Applicant.
4. Your Agency and its authorized representatives may contact the following persons for further information², if needed.

General and Managerial Inquiries	
Contact 1	Telephone 1
Contact 2	Telephone 2

Personnel Inquiries	
Contact 1	Telephone 1
Contact 2	Telephone 2

¹
For applications by joint ventures, all the information requested in the prequalification documents is to be provided for the joint venture, if it already exists, and for each party to the joint venture separately. The lead partner should be clearly identified. Each partner in the joint venture shall sign the letter.

²
Application by joint ventures should provide information on a separate sheet information for each party to the application.

Technical Inquiries	
Contact 1	Telephone 1
Contact 2	Telephone 2

Financial Inquiries	
Contact 1	Telephone 1
Contact 2	Telephone 2

5. This application is made with the full understanding that:
- (a) bids by prequalified applicants will be subject to verification of all information submitted for prequalification at the time of bidding;
 - (b) Employer reserves the right to:
 - (i) amend the scope and value of any contract under this project; in such event bids will only be called from prequalified bidders who meet the revised requirements; and
 - (ii) reject or accept any application, cancel the prequalification process, and reject applications; and
 - (c) Employer shall not be liable for any such actions and shall be under no obligation to inform the Applicant of the grounds for actions at 5(b) hereabove.
 - (d) Employer shall not be liable for consequence of, and shall be under no obligation to inform the applicant of the grounds for, actions taken under para 5(b) hereabove.

Applicants who are not joint ventures should delete para 6&7 and initial the deletions.
--

6. Appended to this application, we give details of the participation of each party, including capital contribution and profit/loss agreements, to the joint venture or association. We also specify the financial commitment in terms of the percentage of the value of the (each) contract, and the responsibilities for execution of the (each) contract .
7. We confirm that in the event that we bid, that bid as well as any resulting contract will be.
- (a) signed so as to legally bind all partners, jointly and severally; and
 - (b) submitted with a Joint Venture agreement providing the joint and several liability of all partners in the event the contract is awarded to us.
8. The undersigned declares that the statements made and the information provided in the duly completed application are complete, true, and correct in every detail.

Signed	Signed
Name	Name
For and on behalf of (name of Applicant or lead partner of a joint venture)	For and on behalf of (name and signature of other partners of the joint venture)

General Information

All individual firms and each partner of a joint venture applying for prequalification are requested to complete the information in this form. Nationality information is also to be provided for foreign owners or applicants who are forming part of the Joint Ventures as required under the PEC Bye-Laws as a Partnership/Joint Venture.

Where the Applicant proposes to use named subcontractors for critical components of the works, or for work contents in excess of 10 percent of the value of the whole works, the following information should also be supplied for the specialist subcontractor(s).

1.	Name of Firm	
2.	Head Office Address	
3.	Telephone	Contact Person: Name: Title:
4.	Fax	Telex
5.	Place of Incorporation/Registration	Year of incorporation/registration

NATIONALITY OF OWNERS		
	NAME	NATIONALITY
1.		
2.		
3.		
4.		
5.		

General Experience Record

Name of Applicant or partner of a joint venture

All individual firms and all partners of a joint venture are requested to complete the information in this form. The information supplied should be the annual turnover of the Applicant (or each member of a joint venture), in terms of the amounts billed to clients for each year for work in progress or completed over the past five years.

Use a separate sheet for each partner of a joint venture.

Annual Turnover (Manufacturing of concrete products or similar heavy industrial operations only)		
Year	Turnover (in actual currency)	Equivalent Rupees in Millions.
1.		
2.		
3.		
4.		
5.		

Joint Venture Summary

Names of all Partners of a Joint Venture	
1. Lead Partner	
2. Partner	
3. Partner	
4. Partner	
5. Partner	
6. Partner	

Total value of annual construction turnover, in terms of work billed to clients,

Annual Turnover Data (Manufacturing of Concrete products or similar heavy industrial operations only; Equivalent in Pak Rupees, Millions)						
Partner	Form A-2 Page No.	Year 1	Year 2	Year 3	Year 4	Year 5
1. Lead Partner						
2. Partner						
3. Partner						
4. Partner						
5. Partner						
6. Partner						
Total:						

Particular Experience Record

Name of Applicant or partner of a joint venture

To prequalify, the Applicant shall be required to pass the specified requirements applicable to this form, as set out in the : Instructions to Applicants”.

On a separate page, using the format of Application Form A-5, each applicant or partner of a Joint Venture is required to list all contracts of a value equivalent to Pak Rs.-(User/Employer to provide the amount) million, of a similar nature and complexity to the contract for which the Applicant wishes to qualify, undertaken during the last five years¹. The information is to be summarized, using Application Form A-5, for each contract completed or under execution by the Applicant or by each partner of a Joint Venture.

Where the Applicant proposes to use named subcontractor(s) for critical components of the works, or for work contents in excess of 10 percent of the value of the whole works, the information in the afore-mentioned forms should also be supplied for each specialist subcontractor.

¹

Where applications are being invited for a number of contracts, suitable wording should be introduced, to allow applicants to apply for individual contracts or groups of contracts (slice and package contracts).

Details of Contracts of Similar Nature and Complexity

Name of Applicant or partner of a joint venture

Use a separate sheet for each contract.

1.	Name of Contract
	Country
2.	Name of Employer
3.	Employer Address
4.	Nature of works and special features relevant to the contract for which the Applicant wishes to prequalify
5.	Contract Role (Tick One) (a) Sole Contractor (b) Sub- Contractor (c) Partner in a Joint Venture
6.	Value of the total contract (in specified currencies) at completion, or at date of award for current contract Currency..... Currency..... Currency.....
7.	Equivalent in Pak/Rs.
8.	Date of Award
9.	Date of Completion
10.	Contract Duration (Years and Months) ____ Years _____ Months
11.	Specified Requirements ¹

¹
Insert any specific criteria required for particular operations, such as annual volume of earthmoving, underground excavation, or placing concrete etc.

Summary Sheet: Current Contract Commitments/Works in Progress

Name of Applicant or partner of a joint venture

Applicants and each partner to an application should provide information on their current commitments on all contracts that have been awarded, or for which a letter of intent or acceptance has been received, or for contracts approaching completion, but for which substantial Completion Certificate has yet to be issued.

Name of Contract	Value of Outstanding work (Equivalent Pak Rs. Millions)	Estimated Completion Date
1.		
2.		
3.		
4.		
5.		
6.		

Personnel Capabilities

<i>Name of Applicant</i>

For specific positions essential to contract implementation, Applicants should provide the names of at least two candidates qualified to meet the specified requirements stated for each position. The data on their experience should be supplied on separate sheets using one Form for each candidate (Application Form A-8).

1.	Title of Position
	Name of Prime Candidate
	Name of Alternate Candidate
2.	Title of Position
	Name of Prime Candidate
	Name of Alternate Candidate
3.	Title of Position
	Name of Prime Candidate
	Name of Alternate Candidate
4.	Title of Position
	Name of Prime Candidate
	Name of Alternate Candidate

Candidate Summary

<i>Name of Applicant</i>

	Position	Candidate [Tick appropriate one] <input type="checkbox"/> Prime <input type="checkbox"/> Alternate
Candidate information	1. Name of Candidate	2. Date of Birth
	3. Professional Qualification	
Present employment	4. Name of employer	
	Address of employer	
	Telephone	Contact (manager/personnel officer)
	Fax	Telex
	Job title of candidate	Years with present employer

Summarize professional experience over the last 20 years, in reverse chronological order. Indicate particular technical and managerial experience relevant to the Project.

Month/ Dates/Years		Company / Project / Position / Relevant technical and management experience
From	To	

Equipment Capabilities

Name of Applicant

The Applicant shall provide adequate information to demonstrate clearly that he has the capability to meet the requirements for each and all items of equipment listed in the Instructions to Applicants. A separate Form shall be prepared for each item of equipment listed in para 3.2.4 of the Instructions to Applicants, or for alternative equipment proposed by the Applicant.

Item of Equipment		
Equipment information	1. Name of manufacturer	2. Model and power rating
	3. Capacity	4. Year of manufacture
Current status	5. Current location	
	6. Details of current commitments	
Source	7. Indicate source of the equipment <input type="checkbox"/> Owned <input type="checkbox"/> Rented <input type="checkbox"/> Leased	

Omit the following information if it is owned by the Applicant or partner.

Owner	8. Name of owner	
	9. Address of owner	
	Telephone	Contact name and title
	Fax	Telex
Agreement	Details of rental/lease specific to the Project.	

Financial Capability

Name of Applicant or Partner of a Joint Venture

Applicants, including each partner of a joint venture, should provide financial information to demonstrate that they meet the requirements stated in the Instructions to Applicants. Each applicant or partner of a joint venture must fill-in this form. If necessary, use separate sheets to provide complete banker information. A copy of the audited balance sheets should be attached.

Banker	Name of banker	
	Address of banker	
	Telephone	Contact name and title
	Fax	Telex

Summarize actual assets and liabilities in Pak Rupees (Equivalent at the current rate of exchange at the end of each year) for the previous five years, based upon known commitments, projected assets and liabilities in pak Rupees equivalent for the next two years.

Financial information in Pak Rs. or equivalent	Actual: previous five year					Projected: next two years	
	1	2	3	4	5	6	7
1. Total assets							
2. Current assets							
3. Total liabilities							
4. Current liabilities							
5. Profits before taxes							
6. Profits after taxes							

Specific proposed sources of financing to meet the cash flow of the Project, net of current commitments (Instructions to Applicants, para 3.2.5).

Source of financing	Amount (Pak Rs. or equivalent)
1.	
2.	
3.	
4.	

Attach audited financial statements for the last five years (for individual applicant or each partner of joint venture).

Firms owned by individuals, and partnerships, may submit their balance sheets certified by a registered accountant, and supported by copies of tax returns, if audits are not required by the laws of their countries of origin in case of foreign firms.

