

	WAH INDUSTRIES LIMITED (Wah Brass Mill)		PUR/4/007
	TENDER ENQUIRY (Foreign Purchase) QMS ☐ EMS ☐ HSMS ☐		Issue-1
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M/s _____

Dear Sir / Madam,

Reference: **TE No. 02-FP-MISC. REFRACTORY ITEMS-PUR-WBM-2026-27 DT. 05-08-2026**

Wah Brass Mill, a production unit of Wah Industries Limited intends to procure Misc. Refractory Items (Qty 04 Items) as per detail specs given in the Schedule of Tender attached at page 5 of tender. You are requested to submit sealed quotations for the items noted on the schedule of the Tender. Tenders will be opened at **1130** hours on **16-09-2026** (Wednesday) and must reach Bid Centre through Air mail / courier before 1100 hrs. The tenders received late will not be entertained. You may witness the opening of the tender if so desired. If a representative is deputed, he should bring a **letter of authority** of the bids.

1. **SUBMISSION OF TENDER**

1.1 Please quote as per following single stage two envelope method.

- a) **Part I "Technical Offer"**: It should exclusively give technical details and literatures/brochures of the offered items; validity date; delivery schedule; and signed undertaking given on the schedule to this Tender Enquiry. It must not indicate price, costs etc.
- b) **Part II "Commercial Offer"**: It should indicate the commercial terms e.g. price, terms of payment, mode of payment, mode of supply. Each part should be placed in a separate sealed cover. The outside of envelopes should be inscribed with: Part I "Technical Quotation without Price" and Part II "Commercial Quotation with Price".

1.2 Only one tender should be included in one envelope. The outside of the envelope should be inscribed with: -

Tender Enquiry No:	<u>02-FP-MISC. REFRACTORY ITEMS-PUR-WBM-2026-27</u> <u>DT. 05-08-2026</u>
Tender to be opened on:	<u>16-09-2026</u>
Address:	GM-BD, Wah Brass Mill POF's Bid Centre (Room No 02) behind Rabta Hall, POFs Wah Cantt Post Code (47040)
Phone:	051-9055-22283 Ext. 106, 108, 402
Email:	mgrscm.wbm@wahindustries.com , purchase.wbm@wahindustries.com

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2. **GENERAL INSTRUCTIONS**

- 2.1 The quotation **must** remain valid for at least 90 days from the date of opening of tenders.
- 2.2 The quotation should hold good for any reduced or enhanced quantity without notice.
- 2.3 In the event of non-acceptance of offer, no intimation will be given to the Tenderer.
- 2.4 Conditional offers or alternative offers are likely to be ignored.
- 2.5 Quotations shall be based on **CPT Islamabad / CFR Karachi** Value including Air / Sea worthy packing. The consignment will preferably be dispatched through Pakistan International Airline (PIA) / Pakistan / National Shipping Corporation (PNSC). In case there is no PIA / PNSC Service available, the consignment will be dispatched through other Airline / Vessel but not on Indian/ Israelian Airlines / Vessels. The insurance charges will be borne by WBM.
- 2.6 Submission of offer through an agent in Pakistan shall be avoided. In case it is considered inevitable, the agent's quotation must invariably be accompanied by the original Proforma Invoice from the principals/manufacturers.

3.0 **INSPECTION:**

- 3.1 Supplies shall be subject to the Inspection at Purchaser's premises.
- 3.2 The stores shall be supplied on warranty/guarantee subject to Inspection on receipt of purchaser premises. Period of warranty/guarantee for trouble free operation and spare parts availability should be mentioned. Rejected stores shall be replaced by the supplier without any obligation.

4.0 **ACCEPTANCE OF OFFERS:**

- 4.1 The Right to accept or reject any offer in full or in part, without assigning any reason or to negotiate price without prejudice to the original offer is hereby reserved.

5.0 **PERFORMANCE GUARANTEE**

- 5.1 The successful bidder will provide Performance Guarantee at the rate of 10% of CFR Value of the contract in favour of Wah Industries Ltd, Wah Cantt. The Performance Guarantee will be furnished in the form of Pay Order or an unconditional bank guarantee on prescribed Proforma covered by any scheduled bank in Pakistan. The Performance Guarantee shall be furnished within 15 days from the date of contract but before opening of Letter of Credit. It shall be valid for a period of 12 months after the date of expiry of letter of credit.

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If the Performance Guarantee is not furnished within the aforementioned prescribed time, the Purchaser reserves the right to cancel the contract and has the right of risk purchase action.

- 5.2 No Performance Guarantee will be required if the total CFR Value of the contract is less than US\$ 50,000/-.

6.0 FAILURE TO SUPPLY THE STORES:

All the deliveries must be completed by the specified date. If the failure to deliver the stores within the scheduled time should have arisen from "Force Majeure", which the purchaser may admit as reasonable ground for further time, he will allow such additional time as he may consider to have been required by the circumstances of the case. Otherwise, he will be entitled, at his discretion, to cancel the contract; and / or, claim liquidated damages up to 2% but not less than 1% of the contract price of the items and their quantities for each and every month or part of a month, beyond the specified delivery date, during which these may Not be delivered, subject to a maximum of 10% of the total contract value; or, to purchase from elsewhere, the unsupplied stores at the risk and cost of the supplier.

7.0 PAYMENT:

- 7.1 Payment shall be made by means of irrevocable Letter of Credit. All Bank charges incurred in Pakistan in connection with the establishment of LC shall be borne by the purchaser; whereas, all Bank charges incurred in connection with drawing of payment including charges for confirmation of LC by the advising Bank/Foreign Bank shall be borne by the supplier.
- 7.2 90% payment shall be made by the LC Opening Bank on receipt of shipping documents whereas 10% balance payment will be released on receipt and acceptance of consignment at WBM premises or 100% payment after receipt and acceptance of store at WBM – Wah Cantt.
- 7.3 If at any time during the currency of the contract, the purchaser decides to terminate the contract for any reason whatsoever (other than for reasons of FAILURE TO SUPPLY THE STORE), he shall have the right to do so by giving the supplier a registered notice to that effect.
- 7.4 Part Supply / Part Payment is allowed.

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8. **CORRESPONDENCE**

All correspondence regarding the Tender shall be addressed to the following:

Attention: - Manager -SC- WBM
Wah Industries Limited
(Adjacent POF Main Gate), Quaid Avenue,
Wah Cantt (PAKISTAN).
Phone: +92 51 9055-22118, +92 51 9055-22283, Ext 108 & 402
E-Mail: mgrscm.wbm@wahindustries.com. Purchase.wbm@wahindustries.com

9. **SECURITY OF INFORMATION**

- 9.1 The tenderer and his employees must not communicate any information relating to the sale / purchase of materials under this enquiry to any person other than the manufacturer or to any press or agent not authorized in writing by Wah Industries Limited (WBM) to receive it.

NOTE: **Offers / quotations received through E-mail will not be entertained. Offers must be submitted via courier to the address mentioned in clause 1.2 of this TE.**

Yours faithfully,

xxsdxx

Manager SC - WBM
Wah Industries Limited - Wah Cantt

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SCHEDULE TO TENDER No: **TE No. 02-FP-MISC. REFRACTORY ITEMS-PUR-WBM-2026-27**
DT. 05-08-2026

DUE ON **16-09-2026**

Sr#	Description with Specs etc.	Unit	Qty	Price/Unit CPT Islamabad / CFR Karachi	Delivery Date
				US\$	
1.	Bricks Furnace bath insulation Promat JM 23 HD NF-1 (230 x 115 x 65 mm)	No	500		60 days from LC
2.	ALSI Block D-Paste 25 Kg Bucket, Brand: Promat	Kg	50		
3.	Wet Refractory Lining CALDE™ CAST-LA-50 SZ Recommended Temperature = 1650 °C Bulk Density at 800 °C = 2.70 gm / cm³Nominal Chemical Composition Al2 O3 = 50%, Silica (SiO2) = 27.5%, SiC = 9.7%, ZrO2 = 9.4%, CaO = 1.2%" (25Kg /Bag)	Kg	5000		
4.	Dry Refractory Lining CALDE™ Mix BM70S Recommended Temperature = 1600 °C Bulk Density at 1200 °C = 2.37 gm / cm³ "Nominal Chemical Composition: - Al2 O3 = 68%, Silica (SiO2) = 22%, SiC = 4.7%, Fe2 O3 = 1% (25Kg /Bag)	Kg	1250		
Note: Annexure is attached.					
Special Instructions: - Following must be complied failing to which offer will be rejected.					
i) Delivery Terms: CPT Islamabad / CFR Karachi.					
ii) Payment terms through LC (90%-10%) as per clause 7 of this TE.					
iii) The below undertaking shall be signed and stamped.					
iv) Offers/bids through E-Mail & Fax are not acceptable.					
v) The offers/bids must be submitted on firm's original letter head through surface Mail / Courier.					
vi) Submission of Performance Guarantee as per TE clause 5 otherwise offer will be rejected.					

For Indigenous Suppliers Only:

- Any eligible Indigenous bidder can offer on Free Delivery at Wah Brass Mill, Wah Cantt basis in PKR.
- TENDER FEE:** The tender must be accompanied by a non-refundable fee by means of a pay order of **Rs. 2500/-** (Non-refundable) in favor of Wah Industries Ltd., Quaid Avenue, Wah Cantt. The Tender fee must be made part of technical offer otherwise offer will be rejected.
- BID MONEY:** Bid Money for **Rs. 250,000/-** should accompany the Tender in the shape of Pay Order from a scheduled Bank drawn in favour of Wah Industries Ltd., Quaid Avenue, Wah Cantt. Tenders received without Bid Money will be rejected. Bid Money of the unsuccessful Tenderers will be returned as soon as the scrutiny of the tenders is completed. Bid Money of the successful tenderers will be retained until the contract is finalized. Bid Money will be forfeited in case the quotation is withdrawn before the expiry of its validity date.
- Submission of Performance Bond (in shape of Pay Order or BG on prescribed format) @10% value of the order after issuance of Letter of Acceptance.
- 100% payment will be released after receipt & acceptance of store at Wah Brass Mill, Wah Cantt.
- Wah Industries Limited. NTN No: 0712596-8, STRN: 0703930400537

UNDERTAKING:

Should our offer be accepted, we hereby undertake to supply the stores/render the services contracted, failing which it shall constitute a breach of contract, and Wah Industries Ltd., shall have the right to purchase the stores/services from elsewhere at our risk and cost.

Place _____
Date _____
Firm's Name _____
Signature _____
Name _____
Position _____
Address _____
E-mail _____
Cell No _____

Annexure

Note:

- a. All these items are required to build channel type low frequency induction melting furnaces.✓
- b. Materials to be melted include Copper, Brass & Copper based alloys.✓
- c. Shelf life of all items must be clearly indicated.
- d. All offered stores must be superior quality, branded items and from reputed manufacturer.✓
- e. Catalogue showing pictures, manufacturer, brand & origin for each item must be made part of offer.✓
- f. Technical datasheet of each quoted item must be provided with the offer.✓
- g. Firms must provide advance sample, if required by the user.✓
- h. Firm must respond to technical queries within three days.✓