



Pakistan State Oil Company Limited

PSO House, Khayaban-e-Iqbal, Clifton, Karachi-75600, Pakistan

Telephone (021) 9203866-85 Fax (021) 9203796

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RFQ No	LM-19907YP	
DATE	19.08.2026	

REQUEST FOR QUOTATION

(THIS IS PRICE ENQUIRY-NOT AN ORDER)

SAP No.6100017899

Company PSO Dummy Vendor
PAKISTAN

QUOTATION REQUIRED

ON
(Date)

03.09.2026

BY
(Time)

Please quote your best price for all items of following specifications. Please read the instructions attached herewith Rs. _____ EARNEST MONEY %
PO/DD NO. _____

Title: SUPPLY OF SIT-DOWN TYPE ELECTRIC HIGH REACH TRUCK (BATTERY-OPERATED) at Shershah Depot, Multan

S.No.	Description/Specifications	Location	Unit	Qty	Unit Price Rs.	Amount Rs.
1	<u>Forklift Truck Battery operated</u> <u>LMT</u> <u>EA</u> SUPPLY, DELIVERY, COMMISSIONING AND TRAINING OF SIT-DOWN TYPE ELECTRIC HIGH REACH TRUCK (BATTERY-OPERATED REACH FORKLIFT) 1. INTRODUCTION AND BACKGROUND: Pakistan State Oil Company Limited (PSO) intends to procure one new , electric high reach truck(s) for palletized material handling operations at its Shershah Depot, Multan. 2. SCOPE OF WORK: i) Scope of Work Summary: The successful bidder (#Supplier") shall be responsible, at a minimum , for the following: 1.,Supply of a brand-new (not used, refurbished or reconditioned) electric high reach truck, sit-down type, complete with traction battery, battery charger, standard attachments and accessories, meeting or exceeding the minimum technical requirements in the relevant technical requirements section of the RFQ. 2.,Site verification of aisle widths, floor condition/flatness, racking heights, overhead clearances, and available electrical supply for battery charging, prior to confirming the final equipment configuration. 3.,Factory/pre-delivery inspection (PDI) and functional testing of the unit prior to dispatch, with a PDI report/checklist to be furnished to PSO. 4.,Transportation, delivery, offloading (provision of crane / lifting equipment if required) and positioning of the equipment at Shershah Depot. 5.,On-site functional demonstration and load testing (rated capacity to maximum lift height) in the presence of PSO's representative prior to handover. 6.,Supply of all standard accessories and safety items specified in relevant section (operator presence system, beacon light, reversing alarm, seat belt, mirrors, tool kit, and personal protective equipment for the assigned operator as applicable).			1		



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	7.,,Training of PSO's operators (safe operating practice, daily pre-use inspection checklist) and maintenance staff (routine maintenance<(>,<)> battery care/charging practice) prior to handover. 8.,,Submission of Operation & Maintenance (O<(>,<)>M) manuals, spare parts catalogue, electrical/hydraulic circuit diagrams, battery and charger manuals, and warranty documentation. 9.,,Provision of warranty coverage and after-sales/service support. ii) SITE PARTICULARS: Facility:,,Shershah Depot, Multan,, Application:,,Palletized load handling (stacking/retrieval) within warehouse racking drive-in racking,, Racking / storage height to be served:,,up to 8.5 m,, Aisle width available:,,3 meters, equipment turning radius / right-angle stacking aisle requirement must be compatible with the confirmed aisle width Pallet-racking type: Drive-in, Drive Through Bay Entry width: 1290 mm,, Floor type:,,Existing concrete floor, bidder to verify ground surface situation and condition suitable for reach-truck operation,, Overhead clearance:,,Bidder to verify roof/truss clear height against the mast's fully extended height plus safety clearance,, Electrical supply for charging:,,Bidder to state the voltage/phase/kVA requirement of the proposed charger,, Operating environment:,,Indoor warehouse operation; ambient conditions typical of Multan (hot climate), equipment should be suitable for continuous use under these conditions.,, 2. TECHNICAL SPECIFICATIONS MINIMUM REQUIREMENTS: Bidders shall complete the corresponding Compliance Sheet (Annexure A) stating the actual values offered for each parameter, and shall confirm compliance or state any deviation. Values exceeding the stated minimum requirement (e.g., higher residual capacity, longer warranty) will be acceptable during technical evaluation.					



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S.No.	Description/Specifications	Location	Unit	Qty	Unit Price Rs.	Amount Rs.
	Equipment type:,,Electric (battery-operated) High Reach Truck, Sit Down Type,, Rated capacity:,,Not less than 1.4 tonnes at a stated load centre (bidder to state exact rated capacity and load centre distance, e.g. , 500 mm),, Maximum lift height:,,Not less than 8.0 metres (bidder to state maximum lift height offered and confirm compatibility with the racking height to be served at site),, Residual capacity at maximum lift height:,,Not less than 1,000 kg,, Mast type:,,Duplex or triplex, full free-lift, hydraulically operated<(> ,<)> with forward/backward tilt function,, Free lift:,,To be stated by bidder; shall be adequate for operation within any overhead constraints identified during site survey,, Fork carriage / forks:,,Adjustable-width forks (ITA / Class II or as applicable), minimum fork length 1,150 mm, suitable for standard 1100 mm x 1100 mm pallets; integral or attachment side-shift Fork-lifter width: As per the bay entry width of drive-in pallet racking for 1100 mm x 1100 mm pallets, 1190 mm or less.,, Drive, lift and steering motors:,,AC motor technology for travel, lift and steering functions, each governed by a microprocessor-based motor controller,, Travel speed:,,To be stated by bidder (laden and unladen),, Turning radius / right-angle stacking aisle requirement:,, To be stated by bidder; aisle width < 3 meters.,, Brakes:,,Preferably Electromagnetic parking brake plus regenerative. Hydraulic service braking,,may be acceptable if all other requirements are fully complied. Tyres / wheels:,,Solid or polyurethane, non-marking, suitable for warehouse concrete flooring,, Overhead guard:,,Fitted as standard, of adequate strength per applicable safety standard, powder-coated finish,, Instrumentation: Digital display showing battery state of charge<(>,<)> hour-meter and fault/diagnostic codes; front working light; rear-view					



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S.No.	Description/Specifications	Location	Unit	Qty	Unit Price Rs.	Amount Rs.
	mirror; reversing alarm; beacon/warning light,, 3. Battery and Charger: Battery type:,,Lithium Iron Phosphate (LiFePO4) traction battery for reduced maintenance, fast charging and longer cycle life. ,, Battery sizing:,,16,000 kWH at least, Bidder to state battery voltage and capacity (Ah/kWh) and confirm it is adequately sized to support the depot's intended duty cycle (8 hrs of operation),,, Battery Management System (BMS):,,Mandatory, protection against over-charge, over-discharge, short-circuit, over-temperature and cell imbalance.,, Charger:,,Compatible smart/high-frequency charger with the offered battery, complete with charging cable, connector and safety interlocks; charger duty cycle/charge time to be stated.,, Charging infrastructure requirement:,,Bidder to state the electrical supply requirement (voltage/phase/kVA) of the offered charger. Any limited electrical work to install the charger at a compatible supply point at the depot is included in the scope. Any limited amount of material required for the purpose i.e. wiring, connectors etc. shall also be on account of the bidder. 4. APPLICABLE CODES, STANDARDS AND REFERENCE DOCUMENTS: The design, manufacture, testing and safety features of the offered equipment shall comply with one, or a recognized combination, of the following (or their locally applicable equivalents), as substantiated in the bidder's technical proposal: #,,ISO 3691-1 # Industrial trucks: Safety requirements and verification: Self-propelled industrial trucks, other than driverless trucks<(>,<(> variable-reach trucks and burden-carrier trucks. #,,EN 1726-1 / EN 16307-1: Safety of industrial trucks (European harmonized standard for self-propelled trucks). #,,ANSI/ITSDF B56.1: Safety Standard for Low Lift and High Lift Trucks (United States).					



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	#,,IEC 62619 # Safety requirements for secondary lithium cells and batteries for use in industrial applications (mandatory where a lithium battery is offered). #,,UN 38.3 # Transport testing requirements for lithium batteries. #,,CE Marking / Manufacturer's Declaration of Conformity for the offered model. #,,Quality Management System certification of the manufacturer. The bidder shall clearly state, in its technical proposal, the specific standard(s) to which the offered equipment is designed, tested and certified, and shall provide documentary evidence (test certificates <(>,<)> Declaration of Conformity, or accreditation). Where the bidder proposes an equivalent national or international standard not listed above, it shall provide a technical justification demonstrating equivalence in safety performance. 5. OPERATOR SAFETY AND ERGONOMIC REQUIREMENTS: #,,Operator Presence System (OPS): automatically disables travel/lift functions and applies the parking brake when the operator leaves the operating position. #,,Full-suspension operator seat (or safety-compliant stand-in platform <(>,<)> as applicable to the offered configuration) with seat belt / operator restraint. #,,Overhead guard and load backrest extension fitted as standard. #,,Beacon/warning light and audible reversing alarm. #,,Ergonomically arranged controls (multi-function lever(s) or equivalent) within easy operator reach, minimizing operator fatigue over extended shifts. #,,Emergency stop function readily accessible to the operator. #,,Adequate illumination (front working light at minimum) for operation in warehouse lighting conditions. 6. QUALITY ASSURANCE, TESTING AND CERTIFICATION: #,,Manufacturer shall hold a valid Quality Management System certification for design and manufacture of industrial trucks.					



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	#,,A Pre-Delivery Inspection (PDI) shall be carried out prior to dispatch, covering functional testing of all lift, travel, steering , braking, hydraulic and electrical/battery systems, with a signed PDI checklist / internal QC test report furnished to PSO. #,,Test/compliance certificates (CE Declaration of Conformity or equivalent) for the offered model shall be provided. #,,Battery and charger compliance/test certificates (including, where applicable, IEC 62619 and UN 38.3 for lithium batteries) shall be provided. #,,PSO reserves the right to depute / appoint / hire its own representative, or an independent third-party inspection agency, to witness pre-delivery inspection and/or site commissioning and load testing, at PSO's discretion and cost, unless otherwise agreed. 6. DELIVERY, COMMISSIONING AND ACCEPTANCE: #,,The Supplier shall transport, deliver and offload the equipment at Shershah Depot, Multan, complete with battery installed / connected and charger supplied. #,,On-site commissioning shall include a functional demonstration of all operating functions and a load test at rated capacity to the equipment's maximum lift height, witnessed and countersigned by PSO's representative. #,,Acceptance of the equipment shall be subject to successful completion of the commissioning demonstration, verification against the approved Compliance Sheet (Annexure A), and submission of all required documentation. #,,Any non-conformance identified during commissioning shall be rectified by the Supplier, at its own cost, prior to formal acceptance/handover. 7. OPERATOR AND MAINTENANCE STAFF TRAINING: #,,The Supplier shall provide on-site training for PSO's designated operators, covering safe operating practices, daily pre-use inspection checklist, and emergency procedures, of a minimum duration to be proposed by the bidder (indicatively, not less than one full working day). #,,The Supplier shall provide training for PSO's maintenance staff					



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	covering routine preventive maintenance, battery care/charging best practice, and basic troubleshooting. #,, Training material (presentation, checklists, quick-reference guide) shall be left with PSO in both English and, where practicable, Urdu. 8. DOCUMENTATION TO BE SUPPLIED WITH THE EQUIPMENT: #,, Operation & Maintenance (O<(>&<)>M) manual for the truck, battery and charger. #,, Spare parts catalogue with part numbers. #,, Electrical and hydraulic circuit diagrams. #,, Pre-Delivery Inspection (PDI) report/checklist. #,, Warranty certificate/card, clearly stating coverage period and terms for the base machine and the battery separately. #,, Compliance/test certificates as listed in relevant Sections. #,, Recommended preventive maintenance schedule (daily/weekly/periodic) for the operating life of the equipment. 9. WARRANTY AND AFTER-SALES SUPPORT: Base machine warranty:,, Minimum 2 years or 4,000 operating hours (whichever occurs first) from the date of commissioning/handover<(>,<)> covering manufacturing and material defects under normal use, unless a longer/superior period is offered,, Battery warranty:,, Minimum 6 years or 12,000 hours (whichever occurs first),,, Excluded items:,, Bidder to clearly state any components (e.g.<(>,<)> tyres/wheels, consumables, wear items, certain electrical items) with limited or no warranty coverage, and the applicable limitation,, Spare parts availability:,, Supplier shall confirm availability of spare parts for a minimum period of five (5) years from the date of supply , with indicative lead time for parts not held in local stock,, Local service / after-sales support: Supplier shall confirm its local workshop/service presence in Pakistan (or authorized service network) , including breakdown response time (to be stated) for Multan-based equipment,, Force majeure:,, Standard force majeure provisions shall apply and shall be defined in the resulting contract,,					



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	10. BIDDER ELIGIBILITY AND QUALIFICATION CRITERIA: 1.,,Satisfactory supply record of similar equipment (electric reach trucks or comparable electric forklifts) to corporate, industrial or oil & gas sector clients within the last five (5) years, supported by purchase orders / completion or satisfaction certificates shall be required. 2.,,Established local workshop and spare parts stocking facility in Pakistan (preferably with presence in or service coverage of Multan). 3.,,OEM authorization/dealership letter and manufacturer's Quality Management System (QMS) certificate. 11. COMMERCIAL TERMS AND CONDITIONS: Price basis:,, Delivered Duty Paid (DDP) to Shershah Depot, inclusive of all applicable taxes, duties and levies Currency:,, Pakistani Rupees (PKR); Payment terms: Payment will be made against the vendor invoices after completion of specific job (s) and passing quality /quantity of goods including all verifications/inspections by the PSO designated official within 45 days. ,, ,, Performance Guarantee:,, The successful bidder shall be required to furnish a Performance Guarantee of ten percent (10%) of the Purchase Order value, in the form of an unconditional bank guarantee valid until final acceptance/end of warranty as specified by PSO,, Liquidated Damages (LD):,,					



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	For delay in delivery/installation/commissioning attributable to the bidder, LD shall be charged at 0.1% of the delayed portion / line item of the contract value per day of delay, subject to a maximum cap of 10% of the PO value, beyond which PSO may terminate the contract and forfeit the performance guarantee, without prejudice to other remedies. Delivery period: Within 120 days from PO issuance Delivery location: Shershah Warehouse, Multan,,					