

SUPPLY OF SUPER GRAPHIC POLY ETHYLENE (PE) LABELS OF  
PSO SMALL PACKS OF LUBRICANTS

Framework Agreement

# Framework Agreement

This Framework Agreement for the **SUPPLY OF SUPER GRAPHIC POLY ETHYLENE (PE) LABELS OF PSO SMALL PACKS OF LUBRICANTS** signed on ~~18<sup>th</sup> of September, 2023~~ initially, however M/s. ~~Ehtesham Packages Private Ltd.~~, qualify now and will become part of this agreement until remaining period of contract from the date mentioned above in line with terms & Conditions of Framework Agreement (hereinafter referred to as “**Framework Agreement**”),

By & Between

Pakistan State Oil Co. Ltd., a public limited company incorporated and functioning under the laws of Pakistan, having its registered address at PSO House, Kahayan-e-Iqbal, Clifton Karachi. (hereinafter referred to as “**PSO**” or “**Company**”) which expression wherever the context permits, shall means and include its successors-in-interest, representatives, administrators and permitted assigns) of the First Part;

And

~~Ehtesham Packages Private Ltd~~, private limited company incorporated under the laws of Pakistan and having its principal place of business at ~~126, Phase 1, D.H.A. Korangi Road, (Postal code 75500) Karachi Pakistan.~~, (hereinafter referred to as the “**Supplier**”), which expression, wherever the context so permits, shall means and include its successors-in-interest, representatives and permitted assigns), of the Second Part;

(Hereinafter PSO and the Supplier may collectively be referred to as the “**Parties**” and individually as a “**Party**”)

**RECITALS**

**WHEREAS**

A. PSO floated a Prequalification Notice No. ~~PQ-A4341-FI~~PQ-A4932-YP for the award of Framework Agreement for the “Supply of Super Graphic Poly Ethylene (PE) Labels of PSO Small Packs of Lubricants” (“Goods”) at LMT Korangi & LMPA Kemari on as and when required basis;

**1. SCOPE**

The Supplier agrees to sell and deliver the Goods, during the term of this Framework Agreement, and PSO agrees to purchase the same on as and when required basis through a Call-off contract, receive them and pay for the same in accordance with the terms and conditions set out in this Framework Agreement.

**2. ENTIRE AGREEMENT**

The following documents shall be deemed to form and be read and construed as part of this Framework Agreement and, where indicated, to any Call-off Contract awarded under this Framework Agreement:

- Section A:** Framework Agreement General Provisions
- Section B:** Framework Agreement Specific Provisions
- Schedule 1:** Schedule of Requirements
- Schedule 2:** Secondary Procurement
- Schedule 3:** Call-off Contract: General Conditions of Contract (GCC)

**Schedule 4:** Call-off Contract: Special Conditions of Contract (SCC)

For avoidance of any doubt, all the above mentioned documents including the Framework Agreement shall jointly constitute the entire contract and shall be read collectively as “Framework Agreement” wherever used in the documents. However, in case of any conflict between the terms and conditions of the above referred documents, the provisions of the Framework Agreement Specific Provisions shall prevail to the extent of such conflict.

In witness whereof, the Parties to this Framework Agreement have caused this Framework Agreement to be executed in accordance with the laws of Pakistan on the day, month and year first above written.

**For and on behalf of the Pakistan State Oil Co. Ltd.**

Signed: \_\_\_\_\_  
Full name: Muhammad Adnan  
Agency: M/s. Pakistan State Oil Co. Ltd  
In the capacity of: Deputy General Manager (P&S)  
In the presence of General Manager (Goods)

**For and on behalf of the Supplier**

Signed: \_\_\_\_\_  
Full name: S.M Muneebuddin  
In the capacity of: Director Marketing

**Witness No. 1**

Signature: \_\_\_\_\_  
Name: Faiza Ambreen  
Designation: Sr. Manager  
CNIC: 42101-69987950

**Witness No. 2**

Signature: \_\_\_\_\_  
Name: Mirza Nadeem Baig  
Designation: Manager – P&S  
CNIC: 42000-9716627-5

**Witness No. 1**

Signature: \_\_\_\_\_  
Name: Raffay Misbah  
Designation: Head of Labels Division  
CNIC: 42201-5549442-3

**Witness No. 2**

Signature: \_\_\_\_\_  
Name: Tabish Armughan  
Designation: Asst. Key account Manager  
CNIC: 42101-0592619-1

Section A: Framework Agreement General Provisions (FAGP)

Section A  
Framework Agreement General Provisions (FAGP)

|                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|----------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1) Definitions | <p>The following words and expressions shall have the meanings hereby assigned to them</p> <p>a) “Business Day” is any day that is an official working day of PSO. It excludes the official declared public holidays at PSO.</p> <p>b) “Call-off Contract” is a contract awarded under a Framework Agreement, through a Secondary Procurement process, for the supply of Goods, and any Related Services.</p> <p>c) “Commencement Date” is the date this Framework Agreement is signed by both parties, being the commencement of the Term.</p> <p>d) “Contract Price” is the price payable to the Supplier as specified in the Call-off Contract, subject to such additions and adjustments thereto or deductions therefrom, as may be made pursuant to the Contract.</p> <p>e) “Day” means calendar day.</p> <p>f) “Goods” means <b>SUPER GRAPHIC POLY ETHYLENE (PE) LABELS or any other Label material</b> as specified in the <b>FA Specific Provisions</b>, that the Supplier is required to supply to PSO under a Call-off Contract. Where appropriate, for the purpose of interpretation, the definition for Goods includes Related Services.</p> <p>g) “In Writing” means communicated or recorded in written form. It includes, for example: mail, e-mail, fax or communication through an electronic procurement system (provided that the electronic system is accessible, secure, ensures integrity and confidentiality, and has sufficient audit trail features).</p> <p>h) “Related Services” means the services incidental to the supply of the Goods, such as insurance, installation, training, initial maintenance and other such obligations of the Supplier, excluding inland transportation and other services required in the Pakistan State Oil’s Country to convey the Goods to their final destination.</p> <p>i) “Secondary Procurement” is the method used to select a Supplier and award a Call-off Contract under this Framework Agreement.</p> <p>j) “Supplier” means the person, private or government entity, or a combination of the above, who has concluded a Framework Agreement to supply to PSO, from time to time, and as and when required basis, the Goods, and, if</p> |
|----------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

|                                         |                                                                                                                                                                                                                                                                                                                                                                                |
|-----------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                         | <p>applicable, Related Services, under a Call-off Contract.</p> <p>k) “Term” mean the duration of this Framework Agreement as described in the <b>FA Specific Provisions</b> starting on the Commencement Date.</p> <p>l) “Purchase Order / Service Order / Work Order” means a document issued by PSO for award of contract under Call-Off Contract for delivery of Goods</p> |
| <b>2) Framework Agreement Documents</b> | <p>2.1 This Framework Agreement (FA) shall be read as a whole. Where a documents is incorporated by reference into this Framework Agreement, it shall be deemed to form, and be read and construed, as part of this Framework Agreement.</p> <p>2.2 This Framework Agreement comprises the documents specified in the <b>FA Specific Provisions (“FASP”)</b>.</p>              |

|                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|---------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>3) Supplier's Obligations</b>                  | <p>3.1 The Supplier shall offer to supply (standing offer) to the PSO, the Goods, including any Related Services if applicable, described in the Framework Agreement Schedule 1: Schedule of Requirements, for the Term of this Framework Agreement, in accordance with the terms and conditions stipulated in the Framework Agreement.</p> <p>3.2 During the Term of the Framework Agreement, the Supplier shall continue to be eligible and qualified, and the Goods shall continue to be eligible, as per the qualification and eligibility criteria stipulated in the Primary Procurement process and the provisions of sub-paragraphs 3.3(a) to 3.3(c) below. The Contractor shall notify to the Company immediately, in writing, if it ceases to be qualified and/or ceases to be eligible, or the Goods cease to be eligible for supply under this Framework Agreement.</p> <p>3.3 The Supplier undertakes to supply the Goods under a Call-off Contract. The Goods supplied shall be:</p> <ul style="list-style-type: none"><li>a) of the quality, type and as otherwise specified in the Framework Agreement, Schedule 1: Schedule of Requirements,</li><li>b) At the Contract Price specified in the FA Specific Provisions; and</li><li>c) In such quantities, and shall be available at such times and to such locations as specified in the Framework Agreement, Schedule 1: Schedule of Requirements.</li></ul> <p>3.4 If at any point in time during the Term of this Framework Agreement any technological advancement is introduced by the Contractor for the Goods originally offered by the Contractor in its bid and still to be delivered, the Contractor shall offer to the Company pursuant to the Call-off Contract the latest versions of the available Goods having equal or better quality, performance or functionality at no additional cost to the PSO.</p> <p>3.5 The Contractor agrees that the <b>Call-off Contract General Conditions of Contract and SCC</b> set out in the <b>Framework Agreement, Schedule 3 and 4</b>, shall apply to the supply of Goods.</p> |
| <b>4) Continued Qualification and Eligibility</b> | <p>4.1 To continue to be eligible the Supplier shall not have been sanctioned by pursuant to the Anti-Corruption Law, and in accordance with its prevailing sanctions policies and procedures as set forth by the Public Procurement Regulatory Framework and as described in Section B (FASP), Framework Agreement General Provisions. Where the Supplier has been so sanctioned it will be ineligible for the duration of the period of time as determined by the PSO or Public Procurement Regulatory Authority.</p> <p>4.2 PSO may require, during the Term of the Framework Agreement, evidence of the Supplier's continued qualification and eligibility, and the Goods continued eligibility. Failure to provide such evidence, as requested, may result in the Supplier being disqualified from participating in a Secondary Procurement</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |

|                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|-----------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                               | process, and/or being awarded a Call-off Contract, and/or the termination of the Framework Agreement.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 5) <b>Term</b>                                | <p>5.1 This Framework Agreement shall come into force on the Commencement Date hereof and shall continue until the end of the Term as specified in the <b>FA Specific Provisions</b> unless terminated earlier in accordance with the provisions of this Framework Agreement.</p> <p>5.2 Unless otherwise terminated in accordance with its term and conditions, this Framework agreement shall not exceed <b>3</b> years.</p>                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 6) <b>Representative</b>                      | 6.1 The representatives for each Party, who shall be the primary point of contact for the other Party in relation to matters arising from this Framework Agreement, are specified in the <b>FA Specific Provisions</b> . Should the representative be replaced, the Party replacing the representative shall promptly inform the other Party ‘In Writing’ of the name and contact details of the new representative. Any representative appointed shall be authorized to make decisions on the day to day operation of the Framework Agreement.                                                                                                                                                                                                                                                                                                  |
| 7) <b>Role of Pakistan State Oil Co. Ltd.</b> | 7.1 The Company is responsible for all matters pertaining to the Framework Agreement including, amendments, suspension and termination of this Framework Agreement. For matters relating to individual Call-off Contracts, all communications, including notices, must be made to the Company’s representative named in the Call-off Contract.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 8) <b>Contract Price</b>                      | 8.1 The Contract Price for each Call-off Contract, shall be determined as specified in the <b>FA Specific Provisions</b> .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 9) <b>Performance Security (or Guarantee)</b> | 9.1 The Contractor shall submit performance guarantee in the shape of Pay Order / Demand Draft /Bank Guarantee, at the rate of ten percent (10%) of the contract value to the Company in relation to the performance of a specific Call-off Contract. In case of failure of the Contractor to perform its obligations under the Framework Agreement and / call off contractor, the Company shall be entitled to encash the Performance Guarantee of the Contractor without any prior written notice. The Performance Guarantee shall be returned to the Contractor upon satisfactory discharge of its obligations under the Framework Agreement.                                                                                                                                                                                                 |
| 10) <b>Language</b>                           | <p>10.1 This Framework Agreement, and any Call-off Contract, as well as all correspondence and documents relating to this Framework Agreement, and any Call-off Contract, exchanged by and between the Company and the Contractor, shall be written in the language specified in the <b>FA Specific Provisions</b>. Supporting documents and printed literature that are part of this Framework Agreement, and any Call-off Contract, may be in another language provided they are accompanied by an accurate translation of the relevant passages in the language specified, in which case, for purposes of this Framework Agreement, and any Call-off Contract, this translation shall govern.</p> <p>10.2 The Contractor shall bear all costs of translation to the governing language and all risks of the accuracy of such translation.</p> |

|                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>11 Notices</b>                  | <p>11.1 Any notice given by one party to the other pursuant to this Framework Agreement shall be In Writing to the address specified in the <b>FA Specific Provisions</b>. A notice shall be effective when delivered to receipt.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| <b>12 Fraud and Corruption</b>     | <p>12.1 PSO requires the Supplier to disclose any commissions or fees that may have been paid or are to be paid to agents or any other party with respect to the Primary or Secondary Procurement process or execution of a Call-off Contract. The information disclosed must include at least the name and address of the agent or other party, the amount and currency, and the purpose of the commission, gratuity or fee.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| <b>13 Confidential Information</b> | <p>13.1 All Confidential Information of any sort whatsoever received by the Contractor directly or indirectly in connection with this <b>Framework Agreement</b> shall be kept confidential by the Contractor.</p> <p>13.2 All reasonable precautions shall be taken by the Contractor to ensure that all Confidential Information of the Company is treated as confidential and is not disclosed or used other than for the purposes as set out in this Framework Agreement and use the same care and discretion to avoid disclosure, publication, or dissemination of Confidential Information received from the Company as it uses with its own similar information that it does not wish to disclose, publish, or disseminate. Provided, however, that the Contractor may, with the written consent of the Company, disclose the Confidential Information to the extent necessary for the purpose of this Framework Agreement to such of the following persons who reasonably require the same:</p> <p class="list-item-l1">(i) employees, officers, directors, agents, auditors and other representatives of the Contractor; and</p> <p class="list-item-l1">(ii) to any professional consultants/advisors retained by the Contractor acting for the purpose of advising the Contractor on this Framework Agreement.</p> <p>13.3 In the event the Contractor receives any lawful order from a court, regulatory authority, or any government agency which the Contractor or its authorized representatives are bound to comply and to disclose the Confidential Information of the Company, the Contractor shall notify the Company immediately, to the extent it is legally permitted to do so, in order to provide the Company the opportunity to seek an appropriate protective order. Subject to such notice to the Company, the Contractor may disclose such Confidential Information only to the limited extent required to comply with such order/direction.</p> <p>13.4 For the purpose of this Framework Agreement “Confidential Information” means and includes (i) all information and materials not generally known to the third parties and includes, but is not limited to, information and materials relating to any of the following matters or things of the Company, its affiliate or its employees, namely research and development activities, inventions, discoveries, findings, designs, ideas, products,</p> |

|                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|--------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                  | <p>services, sales, marketing plans, strategies, manufacturing processes and methods, costs, sources of supply, customer lists, profits, profit margins, methods, personnel information business relationships and the filing or pendency of unpublished applications for patents, utility models, and designs that the Company may receive or has received belonging to its customers and/or other persons who do business with the Company including (i) intellectual property of the Company; (iii) contents of this Framework Agreement and amendments thereto, if any, and (iv) any other information identified by the Company as confidential. The Confidential Information will not include the information which:</p> <p>(i) is or becomes publicly available (other than as a direct or indirect result of any breach of this Framework Agreement) and could be obtained by any person with no more than reasonable diligence at the time of disclosure;</p> <p>(ii) is known to the Contractor before the date it is disclosed by the Company or its representative or is lawfully obtained by the Contractor or its representative after that date, other than from a source which is connected with the Company and which, in either case, has not been obtained in violation of, and is not otherwise subject to, any obligation of confidentiality to the Company.</p> <p>(iii) the Contractor can show that it was developed independently by it prior to its disclosure by the Company;</p> <p>(iv) the Contractor can show that it was made available to it by a third party, which the third party obtained or developed through lawful means; and</p> <p>(v) is approved for release by written authorization of the Company / PSO.</p> |
| <b>14 Governing Laws</b>                         | <p>14.1 The provisions of this <b>Framework Agreement</b> and any matter related hereto shall be governed and construed in accordance with the laws of <b>Islamic Republic of Pakistan</b> and the courts at Karachi shall have the exclusive jurisdiction in the matter arising out of or relating to this Framework Agreement.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| <b>15 Change to the Framework Agreement</b>      | <p>15.1 Any change to this Framework Agreement, (subject to the condition that the total duration of the framework agreement shall not exceed three year), must be In Writing and signed by both Parties. A change can be made at any time after this Framework Agreement has been signed by both the Parties, and before it expires. Any change to this Framework Agreement shall be done by the Company as per <b>FAGP section 7</b> and must be in writing and signed by both the Parties.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| <b>16 Termination of the Framework Agreement</b> | <p>16.1 PSO may at any time at its sole discretion terminate this Framework Agreement upon (30) day notice to the Contractor without assigning any reason whatsoever.</p> <p>16.2 In the event of the Contractor failing to supply the Goods to the Company within delivery date stipulated in this Framework Agreement or the system generated service order duly signed by the authorized representative of the Company, the Company may, at its sole discretion, terminate this Framework Agreement and procure the same Goods and Services through any other contractor /contractors and in case the Company is required to</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |

|                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|----------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                                      | <p>pay the additional amount for the procurement of Goods and Related Services from the other contractor, the difference amount shall be recovered either from the pending bills of the Contractor or from the Performance Guarantee of the Contractor. In addition to the same the Company may also impose penalty on the Contractor for its failure to supply the Goods and Related Services</p> <p>16.3 In addition to Clause 15.1 and 15.2 hereinabove, PSO shall have the right to cancel any Purchase Order/Service Order on account of any of the following in respect of which PSO shall be the sole judge.</p> <ul style="list-style-type: none"><li>a) The Contractor fails to commence job within stipulated time as mentioned in the Purchase Order / Service Order / Work Order;</li><li>b) Progress of work is unsatisfactory;</li><li>c) The quality of work/services done is not in accordance with the specifications or with generally accepted standards for such work</li><li>d) The Contractor has become bankrupt or insolvent;</li><li>e) The Contractor has died unless PSO accepts the proposal made by his legal heirs to continue with the performance of the Framework Agreement; or</li><li>f) It has become necessary to cancel the Framework Agreement for any reason whatsoever not mentioned herein.</li></ul> <p>16.4 Upon expiry, or earlier termination of this Framework Agreement, all Call-off Contracts entered into under this Framework Agreement shall continue in full force and effect unless otherwise terminated under the relevant Call-off Contract General or Specific Conditions of Contract. However, no further Call off Contracts shall be awarded once the Framework Agreement is terminated / expired.</p> |
| <b>17 Consequence of expiry or termination</b>                       | <p>17.1 Upon expiry, or earlier termination of this Framework Agreement, all Call-off Contracts entered into under this Framework Agreement shall continue in full force and effect unless otherwise terminated under the <b>Call-off Contract General Conditions of Contract</b>. However, no further Call off Contracts shall be awarded once the Framework Agreement is terminated.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| <b>18 Dispute resolution in relation to this Framework Agreement</b> | <p>18.1 The Parties shall use their best efforts to settle amicably all disputes arising out of or in connection with this Framework Agreement or its interpretation. The Parties shall attempt to settle such dispute amicably in the first instance within thirty 30 days. In case the Parties fail to resolve the dispute amicably within thirty (30) days of a dispute being raised, the matter shall be finally decided through arbitration. The General Manager (Procurement and Services) of the Company shall be the sole arbitrator for the purposes of all the disputes arising out of this Framework Agreement.</p> <p>18.2 Arbitration shall be held in accordance with the provisions of the Arbitration Act, 1940, as amended from time to time, and the award of Arbitrator shall be final and binding on both the Parties. The venue of such arbitration shall be Karachi, Pakistan and the language of arbitration proceedings shall be English.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |

|                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|----------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                        | <p>18.3The Parties may mutually decide that during the pendency of the arbitration proceedings (except for the disputed matter) all other rights and obligations of the Parties shall continue to subsist and shall not be effected due to the arbitration proceedings.</p> <p>18.4 The provisions of this Framework Agreement and any matter related hereto shall be governed and construed in accordance with the laws of Islamic Republic of Pakistan and the courts at Karachi shall have the exclusive jurisdiction in the matters arising out of or relating to this Framework Agreement.</p> <p>18.5 The Contractor shall not stop the services during pendency of the arbitration proceedings but shall continue to perform its obligations hereunder with all due diligence. However, in case of dispute due to supply of goods the Company shall give written notice to the Contractor whether to provide Goods in accordance with term of contract &amp; specification of this Framework Agreement or to hold the supplies till the decision to be made. While contractor shall indemnify PSO from all cost &amp; liabilities due to delay in dispute resolution.</p> |
| <b>19 Contractor’s Responsibility</b>  | <p>19.1 The Contractor shall supply all the Goods and Related Services in accordance with <b>GCC Section 12, and the delivery and completion dates or schedule, as per Schedule 1: Schedule of requirements.</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| <b>20 Specifications and Standards</b> | <p>20.1Technical Specifications and Drawings</p> <p>20.2The Goods and Related Services supplied hereunder shall conform to the technical specifications and standards more fully described in the <b>Framework Agreement, Schedule 1: Schedule of Requirements</b>, and, when no applicable standard is mentioned, the standard shall be equivalent to or superior to the official standards whose application is appropriate to the Goods.</p> <p>20.3Wherever references are made in the Framework Agreement to codes and standards in accordance with which it shall be executed, the edition or the revised version of such codes and standards shall be those specified in the <b>Framework Agreement, Schedule 1: Schedule of Requirements</b>. During Contract execution, any changes in any such codes and standards shall be applied only after approval by the Company.</p>                                                                                                                                                                                                                                                                                            |
| <b>21 Packaging Documents</b>          | <p>21.1The Contractor shall provide such packing of the Goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the Contract. During transit, the packing shall be sufficient to withstand, without limitation, rough handling and exposure to extreme temperatures, salt and precipitation, and open storage. Packing case size and weights shall take into consideration, where appropriate, the remoteness of the Goods’ final destination and the absence of heavy handling facilities at all points in transit.</p> <p>21.2The packing, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the Contract, including additional requirements, if any, specified in the <b>Framework Agreement, Schedule 1: Schedule of</b></p>                                                                                                                                                                                                                                                                            |

|                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|---------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                       | <p><b>Requirements Section 3</b>, and in any other instructions ordered by the PSO.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| <p><b>22 Inspections and Test</b></p> | <p>22.1 The Contractor shall at its own expense and at no cost to the Company carry out all such tests and/or inspections of the Goods and Related Services as are specified in the <b>Framework Agreement, Schedule 1: Schedule of Requirements</b>.</p> <p>22.2 The inspections and tests may be conducted on the premises of the Contractor or its Subcontractor, at point of delivery, and/or at the Goods’ final destination. If conducted on the premises of the Contractor or its Subcontractor, all reasonable facilities and assistance, including access to drawings and production data, shall be furnished to the inspectors at no charge to the PSO.</p> <p>22.3PSO or its designated representative shall be entitled to attend the tests and/or inspections referred to in <b>Schedule 1: Schedule of Requirements</b>, provided that the Company bear all of its own costs and expenses incurred in connection with such attendance including, but not limited to, all traveling and board and lodging expenses.</p> <p>22.4Whenever the Contractor is ready to carry out any such test and inspection, it shall give a reasonable advance notice, including the place and time, to the Company. The Contractor shall obtain from any relevant third party or manufacturer any necessary permission or consent to enable the Company or its designated representative to attend the test and/or inspection.</p> <p>22.5PSO may require the Contractor to carry out any test and/or inspection not required by the Contract but deemed necessary to verify that the characteristics and performance of the Goods comply with the technical specifications codes and standards under the Framework Agreement, provided that the Contractor’s reasonable costs and expenses incurred in the carrying out of such test and/or inspection shall be added to the Contract Price. Further, if such test and/or inspection impedes the progress of manufacturing and/or the Contractor’s performance of its other obligations under the Contract, due allowance will be made in respect of the Delivery Dates and Completion Dates and the other obligations so affected.</p> |

|                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                              | <p>22.6The Contractor shall provide the Company with a report of the results of any such test and/or inspection.</p> <p>22.7PSO may reject any Goods or any part thereof that fail to pass any test and/or inspection or do not conform to the specifications. The Contractor shall either rectify or replace such rejected Goods or parts thereof or make alterations necessary to meet the specifications at no cost to the Company, and shall repeat the test and/or inspection, at no cost to the PSO.</p> <p>22.8The Contractor agrees that neither the execution of a test and/or inspection of the Goods or any part thereof, nor the attendance by the Company or its representative, nor the issue of any report pursuant to <b>FAGP-Clause 22.6</b>, shall release the Contractor from any warranties or other obligations under the Framework Agreement.</p>                                                                                                                                                                                                                                                                                                                                                                               |
| <b>23 Liquidated Damages</b> | <p>23.1 Except as provided under <b>FAGP Section 26</b>, if the Contractor fails to deliver any or all of the Goods by the Date(s) of delivery or perform the Related Services within the period specified in the Framework Agreement, the Company may without prejudice to all its other remedies hereunder, deduct from the Contract Price, as liquidated damages, a sum equivalent to the percentage specified in the <b>FASP</b> of the delivered price of the delayed Goods or unperformed Services for each week or part thereof of delay until actual delivery or performance, up to a maximum deduction of the percentage specified in those <b>FASP</b>. Once the maximum is reached, the Company may terminate the Contract pursuant to <b>GCC Section 22</b>.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>24 Warranty</b>           | <p>24.1 The Contractor hereby represents and warrants to PSO that:</p> <p>(a) the execution, delivery and performance of this Agreement have been duly authorized by all necessary corporate or other organizational actions on its part and do not violate or conflict with any law applicable to it, its organizational documents or any order or judgment of a court or other agency of government applicable to it or its assets;</p> <p>(b) its obligations under this Framework Agreement are (subject to applicable insolvency and bankruptcy laws and general principles of equity) legally valid and binding obligations, enforceable in accordance with their terms;</p> <p>(c) it has all necessary governmental, regulatory and other third party permits, approvals, authorizations and licenses required in connection with the execution, discharge and performance of its obligations hereunder; and</p> <p>(d) it is a company, duly incorporated and lawfully existing under the laws of Islamic Republic of Pakistan and has the power and authority to enter into this Purchase Order.</p> <p>24.2 The Contractor shall also make sure, at its own cost and expense, that its representations and warranties given to Company</p> |

|                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|-----------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                   | hereunder shall remain valid, binding, intact and enforceable at law during the currency of this Framework Agreement.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| <b>25 Patent Indemnity</b>        | <p>25.1The Contractor shall fully indemnify, defend and hold the Company, its affiliates, officers, directors, employees, agents, successors and assigns (each as <b>“PSO indemnity”</b>) harmless from and against any and all losses arising out of or relating to any claim:</p> <ul style="list-style-type: none"><li>(a) that the services or any deliverable provided to the Company by the Contractor infringe upon the intellectual proprietary rights of such third party;</li><li>(b) alleging a violation of laws or regulations or a failure by the Contractor to obtain required permits, rights or licences or otherwise;</li><li>(c) alleging a breach by the Contractor of any obligation, representation or warranty made by the Contractor in bidding documents/purchase order with respect to a confidential information;</li><li>(d) alleging a breach by the Contractor or its employees of the Company’s policies or procedures in effect;</li><li>(e) arising out of or in connection with the injury of or damage to any person or real or tangible personal property to the extent such injury or damage is proximately caused by the negligence or misconduct of any person for whose conduct Contractor is liable; or</li><li>(f) arising out of or in connection with any claim for payment of compensation, salary or benefits asserted by an employee of the Contractor or arising out of removal of a Contractor’s employee.</li></ul> <p>The Contractor shall at its own expense, defend any claim, suit or action brought against the Company by third parties for infringement or misappropriation of a third party’s copyright, patent, trade secret or other intellectual property rights by the Contractor as a result of this document/Purchase Order, and shall pay any damages or settlement assessed against the Company under such claim.</p> <p>25.2 If the Contractor fails to notify the Company within twenty-eight (28) days after receipt of such notice that it intends to conduct any such proceedings or claim, then the Company shall be free to conduct the same on its own behalf.</p> |
| <b>26 Limitation of Liability</b> | <p>26.1 Except in cases of criminal negligence or willful misconduct, the aggregate liability of the Contractor to the Company, whether under the Framework Agreement, in tort or otherwise, shall not exceed 10% of the total Contract Price, provided that this limitation shall not apply to the cost of repairing or replacing defective goods, or to any obligation of the Contractor to indemnify the Company with respect to patent infringement.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |

|                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|-------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>27 Force Majeure</b> | <p>27.1 Any failure or delay by a Party in the performance of its obligations under this Framework Agreement shall not be deemed to be a default or breach of the Agreement, to the extent that such delay or failure is caused by elements of nature or acts of God, acts of war, terrorism, riots, revolutions, strikes, civil commotions, interference by civil or military authorities, condemnation or confiscation of property or equipment by any Governmental Authority, nuclear or other explosion, radioactive or chemical contamination or ionizing radiation, fire, epidemic, quarantine restriction, labor dispute or other labor protest, stop-work order or injunction issued by a Governmental Authority or Court of Competent jurisdiction, governmental embargo or any other factor which is beyond the reasonable control of a Party (each shall hereinafter be referred to as a "<b>Force Majeure Event</b>"), except to the extent that the consequence of such event arises by reason of either the negligence or misconduct of the Party or its representatives, or any act or omission by the Party or its representatives in breach of the provisions of this Framework Agreement.</p> <p>27.2The Party failing or delaying due to a Force Majeure Event shall give notice to the other Party. Such notice must describe the Force Majeure Event and include a good faith estimate as to the impact of the Force Majeure Event upon the Party’s responsibilities under this Framework Agreement.</p> <p>27.3 If a Force Majeure situation arises, the Contractor shall promptly notify the Company in writing of such condition and the cause thereof. Unless otherwise directed by the Company in writing, the Contractor shall continue to perform its obligations hereunder as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.</p> |
|-------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

# Integrity Pact

On Rs.100/- Stamp Paper

Contract Number: \_\_\_\_\_ Dated: \_\_\_\_\_

Contract Value: Rs.\_\_\_\_\_

Contract Title: \_\_\_\_\_;

We, ~~M/s. Ehtesham Packages Pvt. Ltd~~, hereby declare that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit from PSO or any administrative subdivision or agency thereof or any other entity owned or controlled by PSO through any corrupt business practices.

Without limiting the generality of the foregoing, Supplier/Contractor represent and warrant that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder’s fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or including the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from the buyer, except that which has been expressly declared pursuant hereto.

We, ~~M/s. Ehtesham Packages Pvt. Ltd~~ certify that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with the buyer and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

We, ~~M/s. Ehtesham Packages Pvt. Ltd~~ -accept full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other right and remedies available to the buyer under any law, contract or other instrument, be avoidable at the option of the buyer.

Notwithstanding any rights and remedies exercised by the buyer in this regard, the Sellers/Supplier agree to indemnify PSO for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to the PSO in an amount equivalent to ten time the sum of any commission, gratification, bribe, finder’s fee or kickback given by us as aforesaid for the purpose of obtaining or including the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form the buyer.

***Pakistan State Oil Co. Ltd.***

***Contractor***

## Section B: Framework Agreement Specific Provisions

The following Framework Agreement Specific Provisions (“FASP”) shall supplement and/or amend the Framework Agreement General Provisions (“FAGP”). Whenever there is a conflict between the FAGP and FASP, the provisions of the FASP shall prevail.

| Framework Agreement Specific Provisions | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|-----------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>1. Goods</b>                         | This Framework Agreement relates to the purchase and supply, under a separate Call-off Contract, of SUPER GRAPHIC POLY ETHYLENE (PE) LABELS FOR PSO SMALL PACKS OF LUBRICANTS The Goods, and Related Services, are more fully described in Schedule 1: Schedule of Requirements including, where applicable: list of Goods, list of Related Services, Technical Specifications, Drawings and Inspections and Tests.                                                                                                                                                                                                                                                                                                                                                                          |
| <b>2. Framework Agreement Documents</b> | This Framework Agreement comprises the following documents:<br>Section A: Framework Agreement General Provisions<br>Section B: Framework Agreement Specific Provisions<br>Schedule 1: Schedule of Requirements<br>Schedule 2: Secondary Procurement<br>Schedule 3: Call-off Contract: General Conditions of Contract (GCC)<br>Schedule 4: Call-off Contract: Special Conditions of Contract (SCC)                                                                                                                                                                                                                                                                                                                                                                                            |
| <b>3. Supplier's Obligations</b>        | Timely delivery of required labels as per given technical specification in section SCC and Framework agreement general requirement for supplier obligations (Clause No. 03).<br><u>3.1 The Company may reshuffle the quantities of different items after call-off during the currency of the Purchase order as per sales demand. However, the total amount of Purchase order will be remained same. The Contractor will be liable to cater to reshuffled quantities of different items.</u><br><u>3.2 As per PPRA, PSO reserves the right to procure 15% additional quantity on same rate and terms and conditions of the purchase order.</u><br><u>3.3 PSO reserves the right to extend the Purchase Order delivery timeline by up to three (03) month, if required, in line with PSO's</u> |

|                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|---------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                   | <p><u>business needs.</u></p> <p><u>3.4 The quantity in the Purchase Order issued under the Call-off Contract is based on the estimated sales demand. The quantity will be utilized as per actual sales requirements, and any unused quantity will lapse upon expiry of the Purchase Order.</u></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| <b>4. Continued Qualification and Eligibility</b> | <p>4.1 To continue to be eligible the Contractor shall not have been sanctioned by pursuant to the Anti-Corruption Law, and in accordance with the prevailing sanctions policies and procedures as set forth by the Public Procurement Regulatory Authority. Where the Contractor has been so sanctioned it will be ineligible for the duration of the period of time as determined by the Company or Public Procurement Regulatory Authority.</p> <p>4.2 The Company may require, during the Term of the Framework Agreement, evidence of the Contractor's continued qualification and eligibility, and the Goods continued eligibility. Failure to provide such evidence, as requested, may result in the Contractor being disqualified from participating in a Secondary Procurement process, and/or being awarded a Call-off Contract, and/or the termination of the Framework Agreement.</p> |
| <b>5. Term</b>                                    | The Term of this Framework Agreement is for Three (03) years from the Commencement Date.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>6. Term extension(s)</b>                       | <u>PSO reserve the right for time No extension, if required. of the Term shall be granted under any circumstances.</u>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| <b>7. Representatives</b>                         | <p><b><u>PSO's Representatives</u></b></p> <p>The name and contact details of the PSO's Representative under this Framework Agreement, and the address for notices in relation to this Framework Agreement, are:</p> <p>Name:</p> <p>Title/position: Sr. Manager / DGM (P&amp;S)</p> <p>Address: PSO House</p> <p>Phone: 99203866</p> <p><b><u>Supplier's Representatives</u></b></p> <p>The name and contact details of the Supplier's Representative, for the purposes of this Framework Agreement, and the address for notices in relation to this Framework Agreement</p>                                                                                                                                                                                                                                                                                                                     |

**Formatted:** List Paragraph,Citation List,본문(내용),List Paragraph (numbered (a)),Colorful List - Accent 11, Justified, Space Before: 0 pt, After: 12 pt, Line spacing: Multiple 1.15 li, Outline numbered + Level: 2 + Numbering Style: 1, 2, 3, ... + Start at: 1 + Alignment: Left + Aligned at: 0" + Indent at: 0.25"

**Formatted:** Not Highlight

|                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|-----------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                                 | <p>are:</p> <p>Name: <del>Raffay Misbah</del></p> <p>Title/Position: <del>Head of Labels Division</del></p> <p>Address: <del>Plot # 126, Phase 1, D.H.A. Korangi Road, Karachi, Pakistan. (Postal code 75500)</del></p> <p>Phone: <del>+92 21 35895871 /2/3/4</del></p> <p>Mobile: <del>+92 335 2110021</del></p> <p>E-mail: <del>raffay@ehteshampackages.com</del></p>                                                                                                                                                                                                                                                                                                             |
| <b>8. Contract Price</b>                                        | Contract price will be determined through a mini competition among the pre-qualified bidders under the call off contract and job shall be awarded to the lowest bidder.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| <b>9. Performance Security (or Guarantee)</b>                   | 9.1 The Contractor shall submit performance guarantee in the shape of Pay Order / Demand Draft /Bank Guarantee, at the rate of ten percent (10%) of the contract value to the Company in relation to the performance of a specific Call-off Contract. In case of failure of the Contractor to perform its obligations under the Framework Agreement and / call off contractor, the Company shall be entitled to encash the Performance Guarantee of the Contractor without any prior written notice. The Performance Guarantee shall be returned to the Contractor upon satisfactory discharge of its obligations under the Framework Agreement.                                    |
| <b>10. Languages</b>                                            | 10.1 This Framework Agreement, and any Call-off Contract, as well as all correspondence and documents relating to this Framework Agreement, and any Call-off Contract, exchanged by the Company and the Contractor, shall be written in English.                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| <b>11. Fraud and Corruption</b>                                 | <p>11.1 PSO reserves the right to initiate the process of blacklisting (permanent or temporary) against the Contractor if found to be indulged in corrupt or fraudulent practices or on consistent failure to provide satisfactory performance as agreed in the Framework Agreement.</p> <p>11.2 In case of Blacklisting in accordance with Rule 19 of the Public Procurement Rules, 2004, such action shall be posted on PSO's website and also communicated to the Public Procurement Regulatory Authority. The Contractor shall not be eligible for contracts/participating in PSO's procurement proceedings in accordance with the Order passed in pursuance of the matter.</p> |
| <b>12. Bid Security/ Performance/ Bank Guarantee Forfeiture</b> | 12.1 If the Contractor fail to deliver the materials/Services within the stipulated time/date or request withdrawal from Framework Agreement or its modification of specification, the full value of the Bid Security, deposited shall be forfeited by PSO.                                                                                                                                                                                                                                                                                                                                                                                                                         |

|                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|-------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                       | <p>12.2 In case the Contractor fails to deliver in accordance with the terms and conditions of the Framework Agreement, the Pay order/Demand draft/Bank guarantee submitted by the Contractor shall be forfeited by PSO.</p> <p>12.3 If PSO observe any defect in the Goods, PSO shall inform the contract and advise him to rectify the error within a period of ten (10) days. Should the contractor fail to rectify the error in the given time, PSO shall be entitled to encash and forfeit the equal amount of Performance security without further notice to the Contractor.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| <b>13. HSE Guidelines</b>                             | <p>13.1 The Contractor is responsible for conduct, safety and security of its staff/employees. The Contractor should strictly follow the safety and security rules of PSO. The Contractor to follow Company's rules and procedures as well as HSE guidelines and safety procedures announced from time to time.</p> <p>13.2 The staff provided by the Contractor must be healthy and not be suffering from any dangerous or contagious diseases. Any staff found smoking, eating PAN or using narcotics within PSO premises will be immediately expelled.</p> <p>13.3 The Contractor shall be solely responsible for safety of its staff during the contractual period. PSO will not be liable for any injury/loss of workers' life or any damage to Contractor's tools or equipment etc. The Contractor will be responsible for any mishap/accident of his staff and for compensation/ payment/ claim of the same.</p> <p>13.4 Contractor shall follow PSO HSE policy. It will be the responsibility of contractor to provide necessary training and PPE's to its staff.</p> |
| <b>14. Bidding Procedure and Instructions Bidders</b> | <p>14.1 Bidding procedure will be "single stage single envelope"</p> <p>14.2 The Mini Competition will be opened as communicated in the call of contract.</p> <p>14.3 Bidders are invited to attend the Mini Competition opening via zoom link provided on the day tender opening scheduled. For any queries please contact on Via SAP Ariba Message Boards.</p> <p>14.4 Quotation for Mini Competition will be called off when required by PSO.</p> <p>14.5 In case of non-participation in three (03) consecutive Mini Competition then vendor will be disqualified from Prequalification Framework Agreement.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                          |

|  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|--|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  | <p>14.6 The rates should be quoted on 'Net of discount' basis. Discount allowed on the total amount of bid before submission of bid and no post bid variation or any discount offer shall be considered. Hence after no negotiation in respect of bid shall be carried out except for clarifications in writing.</p> <p>14.7 Along with a final all-inclusive price, the pre-qualified bidder shall provide a breakdown of its quoted rates showing clearly, amongst other price components, the amount and name of the tax and/or taxes in the quoted rates.</p> <p>14.8 Notwithstanding anything else contained herein, all rates quoted by the pre-qualified bidder shall be deemed to be all inclusive including but not limited to being inclusive of all taxes, levies, duties, transportation costs, license fees etc.</p> <p>14.9 While quoting rate electronically in SAP Ariba, the pre-qualified bidder must fill "Rate" and "Taxes" very carefully. In case discrepancy in the rates and corresponding amounts, the "Rate" mentioned in the bid shall be considered as final and binding on the part of the bidder.</p> <p>14.10 Rates must be quoted against line item wise as mentioned in RFP.</p> <p>14.11 As the quantities may vary (increase or decrease according to the job requirements), therefore, payment will be made as per actual quantity of Goods supplied. However, part payment on part delivery is permissible.</p> <p>14.12 Any other terms and conditions given by the pre-qualified bidder will not be acceptable to PSO and offers consisting separate terms assigned by the pre-qualified bidder shall not be considered part of the bid, as only agreed Framework Agreement terms &amp; conditions brings the vendors on a competitive bidding platform for the evaluation.</p> <p>14.13 Standard bid validity is 35 days effective the date of bid opening. However, PSO may seek further extension in line with relevant laws due to any reason whatsoever.</p> <p>14.14 The pre-qualified bidder is essentially required to provide the correct and latest postal, email, web address, phone / mobile / fax numbers at the time of submitting of tender documents for effective and timely communication during the procurement process.</p> |
|--|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

|                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                                        | <p>14.15 PSO may ask for any further information and details at any time during evaluation period if required.</p> <p>14.16 As sufficient time is allowed for bid submission according to PPRA rules, therefore, bidders are requested to submit their bids accordingly and should not urge for extension.</p> <p>14.17 All queries in respect of Framework Agreement / Call of Contract (if any) should be posted on SAP Ariba message board at least 02 working days prior to bid opening date.</p> <p>14.18 PSO reserve the right that at any stage of the procurement proceedings, having credible reasons for or prima facie evidence of any defect in Supplier's capacities, may require the Suppliers to provide information concerning their professional, technical, financial, legal or managerial competence in that event contractor shall not be considered further for procurement proceedings.</p> <p>14.19 PSO shall disqualify a Supplier if it finds, at any time, that the information submitted by him concerning his qualification as supplier or contractor was false and materially inaccurate or incomplete.</p> <p>14.20 PSO may evaluate bid according to each item or sum of total value quoted and may also split the job amongst more than one vendor if deemed necessary.</p> <p>14.21 If any SAP Ariba issue arises at the time of bid opening, then the bid shall be opened within next 48 hours.</p> |
| <p><b>15 Consequence of failure to supply goods or Termination</b></p> | <p><u>15.1 In the event of Contractor/Supplier's failure to deliver the Services/Goods within the time mentioned in purchase order/service order, the Company shall be entitled to deduct from his bills all outstanding payments or other works done by him for PSO or from any amount due to him by PSO a sum of Rs. 0.1% of the monthly ordered quantity value per day as liquidated damages for the period within which the said services/ remains incomplete or fails to pass the quality tests subject to a maximum 10% of the total value of Purchase order to be recovered from the Contractor on his default.</u></p> <p><del>15.1 In the event of Supplier's failure to deliver the Goods within the time mentioned in Framework Agreement or Call-off Contract, PSO shall be entitled to deduct from his bills Rs.0.1% per day of the value of Goods which were supplied after the stipulated time as liquidated damages subject to a maximum 10% of the total value of the Call of Contract. The Company shall also charge a penalty at the rate of Rs. 0.1 % of the value of Goods which remain</del></p>                                                                                                                                                                                                                                                                                                                |

|                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|----------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                            | <p><del>incomplete or fails to pass the quality tests subject to a maximum 10% of the total value of the Framework Agreement.</del></p> <p>Note: Penalty/ liquidated damages may be waived in case of Force Majeure event, however, the Contractor will be required to furnish documentary proof thereof acceptable to PSO.</p> <p>15.2 During the Term of this Framework Agreement, if supply of Goods found inappropriate (including delays in supplies due to any reason), the respective consignment of the Goods may not be accepted by the Company and the Company shall not be liable for any payment for inappropriate supply.</p> <p>15.3 In case after the entry into force of the Framework Agreement the Contractor fails to perform the Agreement in accordance with the required specifications and within the time schedule given by the Company, the Company shall impose a penalty of 0.1% per day on the ordered quantity value for each day the supplies are delayed and maximum up to 10% penalty of the value of the ordered quantity.</p> <p>15.4 In case of requirement or quality complaint of Super Graphics labels received, the Company may approach directly or ask the Contractor to provide quality certificate/ test report [at its own expense] from any recognized / independent laboratory agreed by the Company for testing and certifying that the supplied items meet the required and given specifications. In case of non-compliance report, the Company may reject the available stocks of Super Graphics labels of that consignment in inventory and impose a penalty of upto 10% of the consignment amount.</p> <p>15.5 PSO reserves the right to cancel the Framework Agreement after serving three notices to vendor on non-compliance of the Framework Agreement especially on quality &amp; failure on timely delivery. Three notices shall be considered sufficient regardless of time interval between the notices.</p> |
| <b>16 Payment Of Bills</b> | <p>16.1 Payment against the Job(s) will be made against the Contractor's invoices after completion of job and passing quality /quantity of Goods and Related Services including all verifications /inspections by the Company's designated official in-charge within thirty (30) days.</p> <p>16.2 Part payment against part delivery is allowed.</p> <p>16.3 Payment shall be made on the basis of actual quantity received and accepted.</p> <p>16.4 PSO will not make any payment if the label supplier produces anything over and above the order placed and or beyond the quantities mentioned in purchase order.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |

|                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|--------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>17 Bill Submission and Tracking</b>                                         | 17.1 Bill submission and tracking shall be done through VIMS.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| <b>18 Inspections and Tests</b>                                                | <p>18.1 During the tenure of the Framework Agreement, if supply of Super Graphics labels is found inappropriate, respective delivery will be rejected by the PSO and will not pay for it.</p> <p>18.2 Quality is the prime concern of PSO, no compromise shall be made in this regard. Only first class approved quality material, workmanship and supervision will be utilized by the contractor which shall strictly conform to the WO/SO specification.</p> <p>18.3 The contractor shall have to perform according to PSO requirements &amp; standards failing which, PSO reserves the right to cancel work order giving ONE MONTH notice.</p> <p>18.4 PSO staff, if required, can witness the manufacturing of first few samples of Super Graphics labels (especially in case of a first time supplies to PSO). Mass scale production will be subject to the approval of samples by PSO staff. PSO may also ask the supplier for the testing of sample lot for its material &amp; stated specification from any independent lab/certifying body in case of further verification required.</p>                                                                                                                                                                                                                                                                                                                                                                                       |
| <b>19 Change order in case of Value Engineering/ Technological Advancement</b> | <p>19.1 Value Engineering: The supplier may prepare, at its own cost, a value engineering proposal at any time during the performance of the contract. The value engineering proposal shall, at a minimum, include the following;</p> <ul style="list-style-type: none"> <li>a. the proposed change(s), and a description of the difference to the existing contract requirements;</li> <li>b. full cost/benefit analysis of the proposed change(s) including a description and estimate of costs (including whole life cycle costs) the Company may incur in implementing the value engineering proposal; and</li> <li>c. the description of any effect(s) of the change on performance/functionality of the Goods, or any Related Services.</li> </ul> <p>19.2 The Company may accept the value engineering proposal if the proposal demonstrates benefits that:</p> <ul style="list-style-type: none"> <li>-accelerates the delivery period; or</li> <li>-reduces the Contract Price or the whole life costs to the Company; or</li> <li>-improves the quality, efficiency or sustainability of the Goods; or</li> <li>-yields any other benefits to the Company, without compromising the necessary functions of the Goods, or any Related Services.</li> </ul> <p>19.3 If the value engineering proposal is approved by the Company and results in a reduction of the Contract Price; the amount to be paid to the Contractor shall be the percentage specified in the Special</p> |

|  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|--|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  | <p>Conditions of Call-of Contract of the reduction in the Contract Price; or</p> <p>an increase in the Contract Price; but results in a reduction in whole life costs due to any benefit described in GCC Sub-Clause 20.4 above, the amount to be paid to the Contractor shall be the full increase in the Contract Price.</p> <p>19.4 Subject to the above, no variation in or modification of the terms of the Contract shall be made except by written amendment signed by the Parties.</p> |
|--|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

## SCHEDULE 1: Schedule of Requirements

### Supply of Super Graphic Poly Ethylene (PE) labels and/or PP labels and/or paper labels of PSO small packs of lubricants

| Content                                     | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|---------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>1. List of Goods and Delivery Period</b> | <p>Supply of Super Graphic Poly Ethylene (PE) labels of PSO small packs of lubricants as per following specs:</p> <p>A. SPECIFICATION/REQUIREMENT FOR ALL SIZES:<br/>Size: Labels requirement are two different sizes for all variants. Total requirement is divided by below size wise groups.</p> <p>Group-1</p> <ul style="list-style-type: none"> <li>(1) 700 ML Can Labels = 80 x 125 mm</li> <li>(2) 01 Liter Can Labels = 75 x 150 mm</li> <li>(3) 03 Liters Can Labels = 120 x 172 mm</li> <li>(4) 04 Liters Can Labels = 138 x 206 mm</li> <li>(5) 08 Liters Can Labels = TBD</li> <li>(6) 10 Liters Can Labels = 146 x 273 mm</li> <li><u>(7) Any other size</u></li> </ul> <p>Group-2</p> <ul style="list-style-type: none"> <li>(1) New 700 ML Can Labels = 100 x 112 mm</li> <li>(2) New 01 Liter Can Labels = 93 x 132 mm</li> <li>(3) New 03 Liters Can Labels = 139 x 152 mm</li> <li>(4) New 04 Liters Can Labels = 150 x 165 mm</li> <li>(5) New 08 Liters Can Labels = TBD</li> <li>(6) New 10 Liters Can Labels = 188 x 216 mm</li> <li><u>(7) Any other size</u></li> </ul> <p>Note:</p> <ul style="list-style-type: none"> <li>1. Above sizes are approximate values and actual sizes subject to the collection of sample cans of all sizes from Lubricants Manufacturing Terminal (LMT)</li> <li>2. PSO reserve the right to modify and or add new size of labels as per new packs design.</li> </ul> <p><b>DELIVERY</b></p> <ul style="list-style-type: none"> <li>i. PSO Lube Manufacturing plant will provide a monthly tentative requirement schedule preferably distributed in weekly requirement.</li> <li>ii. In case of emergency/additional requirement, PSO will advise the supplier to furnish the additional quantities (other than those mentioned in monthly/weekly production schedule) on 7 days advance notice for production.</li> </ul> |

|  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|--|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  | <p>Therefore, supplier are required to keep provision for the same in their own production schedule.</p> <p>iii. Supplier shall have to arrange delivery as per monthly delivery schedule communicated by PSO LMT team. PSO shall not be responsible for extra labels printed by vendor beyond PSO's requirement during or at the time of completion of the agreement / Purchase order.</p> <p>iv. After placement of Purchase Order/s, in case, the supplier fails to execute the order in accordance with the required specifications and within the time schedule given by Lubricant Mfg. Department (LMT) during contract period, PSO may impose a penalty of 0.1% on per day on the delayed quantity value for each day the supplies are delayed and upto maximum of 10% penalty against ordered quantities. However, PSO staff may clarify latest by last week of every month if the 100 % monthly or individual requirement execution is not required for any reason. Moreover, in case of failure to provide the labels as per requirement of PSO, PSO reserves the right to procure the labels from any vendor and additional cost, if any, in addition to penalties [as above] will also be recovered from the supplier.</p> <p>v. Delivery of label shall be on "AS AND WHEN REQUIRED" basis either at PSO's manufacturing facilities at LMT Korangi or LMPA, Keamari in Karachi or at PSO's authorized label coding service provider located anywhere in country for further value addition/ anti-counterfeiting services as per PSO's instruction. Currently, the labels are delivered by vendor at PSO's authorized coding/anti-counterfeiting services provider in Karachi.</p> <p>vi. All loading from their location to unloading at PSO locations/3<sup>rd</sup> party as advised by PSO &amp; transportation charges shall be borne by the supplier upto the LMT Korangi, LMPA-Keamari or locations within Karachi.</p> <p>vii. Label supplier will provide the label supplies to <u>either PSO Plant LMT/LMPA or</u> the label coding/anti-counterfeiting supplier only, after receiving firm authorization through e-mail or letter.</p> <p>viii. In case of new supplier, PSO LMT authorized person will arrange first meeting with the Label coding/anti-counterfeiting services supplier to discuss the label supplies modalities and modus operandi for conflict resolution, if any, emerged during the currency of the agreement.</p> <p>ix. Based on Label requirement, PSO may ask bidder to supply 25% quantities of the contract within <u>15days one month</u> after issuance of LOI (this time includes mobilization time required by the bidder).</p> |
|--|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

|                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                    | <p>x. All delivery challans will be made in the name of PSO LMT Korangi. However, authorized LMT staff will seek confirmation of quality &amp; quantity delivered from Label coding supplier before accepting delivery challans and further processing of bills.</p> <p>xi. Plant Manager or authorized officer will provide their estimated monthly production plan. This plan will also be shared with the label coding supplier for their own planning purpose. Both the suppliers will be required to keep their own production planning synchronous with the plan provided by PSO.</p> <p>xii. Based on the monthly plan, PSO's authorized officer will intimate the supplier about daily/weekly requirement or on as and when required basis. However, PSO reserves the right to change the daily/weekly/monthly plan in case of any emergent requirement. Therefore, the supplier must be ready to fulfill the emergent requirement.</p> <p>xiii. Label supplier will ensure that no. of labels in one roll should be as per the requirement defined by PSO Plant and the label coding/anti-counterfeiting services provider to suit their machines/production requirement. PSO will not be responsible to accept any claim due to the loss of labels on account of difference in quantities, due to the above-mentioned fact, either at label supplier end or at label coding services provider end. Therefore, it is compulsory that strict measures are adopted to ensure label quantities per roll, as per the PSO and label coding supplier needs.</p> <p>xiv. PSO's authorized label coding service provider will also check the printing, color matching, sizing and other aspects of quality control as per the approved shade card and the label supplier will take corrective action to address the quality related if any. PSO authorized LMT staff member may also visit the label coding service provider for quality &amp; quantity check on as and when required basis.</p> |
| <b>2. Technical Specifications</b> | <p>SPECIFICATION/REQUIREMENT FOR ALL SIZES:</p> <p>a) Size Labels requirement are two difference sizes for all variants, total requirement divided by below size wise groups.</p> <p>Group-1</p> <p>(1) 700 ML Can Labels = 80 x 125 mm</p> <p>(2) 01 Liter Can Labels = 75 x 150 mm</p> <p>(3) 03 Liters Can Labels = 120 x 172 mm</p> <p>(4) 04 Liters Can Labels = 138 x 206 mm</p> <p>(5) 08 Liters Can Labels = TBD</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |

|  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|--|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  | <p>(6) 10 Liters Can Labels = 146 x 273 mm<br/> <u>(7) Any other Size</u></p> <p>Group-2</p> <p>(1) New 700 ML Can Labels = 100 x 112 mm<br/> (2) New 01 Liter Can Labels = 93 x 132 mm<br/> (3) New 03 Liters Can Labels = 139 x 152 mm<br/> (4) New 04 Liters Can Labels = 150 x 165 mm<br/> (5) New 08 Liters Can Labels = TBD<br/> (6) New 10 Liters Can Labels = 188 x 216 mm<br/> <u>(7) Any other Size</u></p> <p>Note: Above sizes are approximate values and actual sizes subject to the collection of sample cans of all sizes from Lubricants manufacturing Terminal (LMT)</p> <p>b) Specification/ Requirements<br/> Face stock Substance: 84 to 87 gsm<br/> Face Stock Caliper: 0.084 to 0.087 mm<br/> Liner Stock Substance: 60 to 64 gsm<br/> Liner Stock Caliper: 0.052mm to 0.054 mm<br/> Tensile strength MD: 17 to 19 kN/m<br/> Tensile strength CD: 19 to 21 kN/m<br/> Brightness 87 - 95 %<br/> Roughness 0.9 to 1.0 microns<br/> Opacity 79 to 81 %<br/> Gloss 84 to 86 %<br/> Total Construction Caliper: 0.150 to 0.160 mm<br/> Performance Requirement:<br/> Initial Tack [FTM9]: 9.8 N/625 mm<sup>2</sup> (Minimum)<br/> Peel Adhesion 90 Degree [FTM2]: 9.5 N/25 mm (Minimum)<br/> High squeezability &amp; resistance to oil spill from container</p> <p>c) Label Ink specification/Requirement<br/> Label printing ink should have following minimum characteristics:</p> <ol style="list-style-type: none"> <li>Environmental friendly and ultra-fade resistant ink shall be used.</li> <li>Excellent color strength.</li> <li>Very good printability and dot reproduction.</li> <li>Very good press stability.</li> <li>Suitable for high speed printing flexo machines.</li> <li>Adhesion suitability to a wide range of polyethylene films.</li> <li>Suitable for all flexographic printing with dryers and UV coatings.</li> </ol> |
|--|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

|  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|--|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  | <ul style="list-style-type: none"> <li>viii. Suitable for Self-adhesive labels (coated &amp; uncoated papers) and non-absorbent materials.</li> <li>ix. Superior color consistency and excellent shelf-life.</li> <li>x. Consistent high print quality.</li> <li>xi. Superior dot sharpness on four to seven color process, flexo printing as well as for fine line and text work.</li> <li>xii. Very low VOC content (less than 5%) recommended. Required to be listed / approved as environmentally friendly material.</li> <li>xiii. Required to be available for complete range of Pantone® basic &amp; high resistant basic shades Compatible with mineral and synthetic lubricants and polyethylene films.</li> <li>xiv. Ink should have blue wool scale rating of 7 - 8 (highest light fastness strength) as per ISO 2835:1974 or equivalent standards.</li> <li>xv. Solvent, soap, grease, alkaline resistance should be of highest resistance as per ISO 2836:2004 or equivalent standards.</li> </ul> <p>d) Label UV Coating Specification/Requirement</p> <ul style="list-style-type: none"> <li>i. UV coating must be of the highest standards and solvent Free, High-gloss curing, low odor, colorless, light sensitive, heat sensitive and must be suitable for different variety of paper labels.</li> <li>ii. Suitable for secondary packaging over print coating.</li> <li>iii. Environmental friendly and without any heavy metals, CFCs and other toxic substances.</li> <li>iv. Dirt/water repellant, scuff &amp; chemical resistance. Suitable for folding and creasing.</li> <li>v. Compatible with the self-adhesive paper and the ink.</li> <li>vi. Compatible with mineral and synthetic lubricants/packs.</li> <li>vii. The colors of label should not fade due to sunlight exposure/harsh environmental conditions, dirt/dust/water etc. at any high street shop or retail outlet for at least 03 months.</li> </ul> <p>e) Label Adhesive Specification/Requirement</p> <ul style="list-style-type: none"> <li>i. Permanent clear acrylic water based adhesive - specially developed for the labelling of motor-oil containers. Any other adhesive that may give better result can also be considered.</li> <li>ii. Adhesive must be suitable with mineral and synthetic lubricants to avoid label detach/peel-off from plastic cans in case of product oozing and leakage for any reason at any stage from production to sale.</li> <li>iii. The adhesive/labels must be compatible with the plastic raw materials (HDPE &amp; PET etc).</li> <li>iv. Adhesive must be strong enough not to let the label detached once pasted on the plastic or steel cans.</li> </ul> |
|--|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

|                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|-----------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                             | <ul style="list-style-type: none"> <li>v. The labels shall not peel-off due to atmospheric affect.</li> <li>vi. Adhesive must have longer shelf-life/service life (minimum one and half year) to avoid their peeling off from lubricants can.</li> <li>vii. ISEGA approval for direct contact with dry and moist non-fatty foods.</li> <li>viii. Minimum application temperature should range between 04 to 08 degree centigrade.</li> <li>ix. Service temperature range should be -20 to 80 degree centigrade.</li> </ul> <p>f) Body As per design</p> <p>g) Material be compatible with the plastic raw materials (HDPE &amp; PET etc). The material must be compatible with mineral and synthetic Lubricants.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| <b>3. Quality Assurance</b> | <ul style="list-style-type: none"> <li>i. Labels shall always be printed in roll forms and any deviation in any case shall not be allowed.</li> <li>ii. The labels supplier must ensure that before supplying labels to PSO or its authorized coding services provider, the labels are as per specs in terms of quality, color, size, design etc. and are clean, dust-free. The labels must also be packed properly.</li> <li>iii. PSO may also perform quality control checks [as per PSO Quality Plan] on the incoming lots through random sampling to counter-check the product quality thru physical appearance.</li> <li>iv. Random sampling [as per PSO Quality Plan] will be carried out from the supplied lot. In case, the sample taken from supplying lot is failed, then lot shall be considered as 'Fail'. Number of random samples may increase for quality checks in case of frequent failure of incoming lots.</li> <li>v. Material, printing and over all workmanship should be strictly as per the specification given. The workmanship and material must be of a high standards and as per specs. Any substandard material shall be rejected at vendor risk and cost and 5 % penalty of the total lot delivered shall be imposed. In case of continuous poor workmanship (color variation, over / under sizing, poor adhesiveness, deviation from approved shade card) in any 02 consecutive or more supplies, PSO reserves the right to increase the penalty up to 10 % or terminate the contract due to the poor performance by supplier, anywhere during the currency of the agreement/purchase order, by giving 03 formal non-compliant quality/non-performing reports through e-mail/letters.</li> </ul> |

|                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|-------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                               | <p>vi. In case of complaints received from any of PSO's locations/customers related to quality of labels including fading of colors and / or peeling off of labels etc., a penalty of 5% of the total lot (wherein the fault has occurred) shall be imposed/recovered and the inventory of that particular/entire lot will also be returned and the vendor shall be bound to accept the PSO's decision in this regard. In case of consecutive complaints, PSO reserves the right to increase the penalty up to 10 % of the ordered quantity.</p> <p>vii. In case of complaint(s) received related to quality of labels, the supplier will provide Technical support to PSO in resolving / investigating and addressing the complaint(s).</p> <p>viii. On PSO's request, supplier must provide quality certificate/ test report [at own expense] from any recognized / independent (other than manufacturer's own lab) testing body / laboratory identified/agreed by PSO certifying that the supplied labels/material meet the required and given specifications. In case of noncompliant report PSO (in addition to returning available inventory) will impose penalty whichever is higher of equivalent to 10% of the cumulative amount of the last 3 months issued POs/requirement or 10% of the cumulative amount of POs/requirement issued from the date when complaint(s) received.</p> <p>ix. The vendor may provide Certificate of Analysis [COA] on monthly basis/or against each import consignment from the label material [globally reputed] supplier for the specs [particularly for quality of material and adhesive quality] to confirm that PSO labels specs meets the required specs.</p> <p>x. On quarterly/biannually basis, PSO may also ask and vendor will provide quality certificate/ test report for the testing of all/ particular spec from any recognized / independent (other than manufacturer's own lab) testing body / laboratory for confirmation that the supplied items meet the required and given specifications.</p> |
| 4. Quality Control/Inspection | <p>1) Supplier shall be required to submit five shade cards for labels of each product. Details of distribution of shade cards will be as below:</p> <ul style="list-style-type: none"> <li>o Lubricants Manufacturing Terminal [LMT]</li> <li>o PSO head office</li> <li>o PSO Brand Team</li> <li>o PSO's approved supplier for Label coding</li> <li>o Supplier's own record</li> </ul> <p>2) Supplier will have to develop labels shade cards for all sizes and products variants. The production will be started after approval of shade cards.</p> <p>3) Bidders may collect the soft copy of the PSO artwork, if</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |

|                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|---------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                 | <p>required, to develop the samples before the submission of technical &amp; commercial bids.</p> <ol style="list-style-type: none"><li>4) In case of any technical issue related to labels, supplier may also have to coordinate with the PSO Advertisement Agency.</li><li>5) Acceptance of all supplies will be subject to inspection at the time of delivery at destination/s in respect of specifications, quality etc. The decision of the Company's inspection official (in case of deviation from the specs) shall be final and binding on the supplier.</li><li>6) In case of rejection at the time of delivery and / or after the filling, due to substandard quality material/ painting/ specifications etc., such rejected material shall be rejected and removed from the delivery point/s entirely at the risk and cost of the labels vendor.</li></ol> |
| <b>5. Inspections and Tests</b> | <ol style="list-style-type: none"><li>1) During the tenure of the Framework Agreement, if Supply of Super Graphic labels of PSO small packs of lubricants is found inappropriate (including delays in supplies due to any reason), respective delivery will be rejected by the PSO and will not pay for it.</li><li>2) Quality is the prime concern of PSO, no compromise shall be made in this regard. Only first class approved quality material, workmanship and supervision will be utilized by the contractor which shall strictly conform to the WO/SO specification.</li><li>3) The contractor shall have to perform according to PSO requirements &amp; standards failing which, PSO reserves the right to cancel work order giving ONE MONTH notice.</li></ol>                                                                                               |

## **SCHEDULE 2: Secondary Procurement**

This Section contains the methods and the criteria that the Pakistan State Oil Co. Ltd. shall use to conduct a Secondary Procurement process to select a Supplier and award a Call-off Contract under provision 16A of the PPRA Rules 2004, notified in pursuance of PPRA Ordinance, 2002. No other factors, methods or criteria shall be used other than specified in these bidding documents for the Secondary Procurement process.

## 1. Secondary Procurement method(s)

The Secondary Procurement method(s) that apply to the selection of a Supplier for the award of a Call-off Contract under this Framework Agreement is **Competitive quotations (mini-competition)** among the pre-qualified bidders only, as approved by the Public Procurement Regulatory Authority under clause #16A.

The procedure for the application of the procurement methods outlined under paragraph 1 above is the following.

### 1.1 Competitive quotations (mini-competition)

The Pakistan State Oil will prepare a Request for Quotation (“RFQ”) and invite all eligible Suppliers holding a Framework Agreement that includes the Goods to be procured under the Call-off contract, to submit competitive quotations.

The RFQ will include:

- (a) the Goods, and any Related Services, to be delivered
- (b) delivery location(s)
- (c) delivery date(s) or schedule
- (d) quantity
- (e) details of any inspections or tests that are additional to those described in the Framework Agreement
- (f) the criteria to be applied to the evaluation of quotations
- (g) deadline for submission of quotations
- (h) reference the Call-off Contract Terms and Conditions of supply, which are to apply to the purchase
- (i) request to Suppliers to demonstrate that they continue to be eligible and qualified to supply the Goods
- (j) Any other relevant information.

## 2. Formation of Call-off contract

The Pakistan State Oil shall confirm that the selected Supplier continues to be qualified and eligible in accordance with Framework Agreement prior to the formation of the Call-off Contract. The Call-off Contract is formed when one of the following conditions are met depending on the method of selection used for the Secondary procurement.

### 2.1 Competitive quotations through mini-competition using a Request for Quotation

The Call-off contract is formed when:

The Pakistan State Oil issues the Letter of Award of Call-off Contract to the successful Supplier following the formation of contract, through offer and acceptance, the Pakistan State Oil and Supplier shall sign a Call-off Contract as per the form contained in the Framework Agreement.

### **3. Communicating the award of Call-off Contract**

The Pakistan State Oil shall, at the same time as awarding the contract, communicate the award of the Call-off Contract in the case of:

- a. Selection based on competitive quotations (through mini-competition) to all Suppliers invited to submit quotations.

The communication must be through SAP Ariba, and includes the following information:

- b. the name and address of the successful Supplier
- c. the quantity/volume of Goods being procured
- d. the contract price

### **4. Complaint about award of Call-off Contract**

An unsuccessful Supplier may complain about the decision to award a Call-off Contract. In this case the process for making a complaint is as follows:

- a. The complaint shall be made in writing to the Pakistan State Oil, by the quickest means available, e.g. email.
- b. PSO will respond through P&S department on the complaints within 5 working days.
- c. The receipt of a complaint does not prohibit the award of the Call-off Contract, and no standstill period or pause in process shall apply.

Call-off Contract

General Conditions of Contract (GCC)

Preamble

The following Call-off Contract General Conditions of Contract apply to any Call-off Contract awarded under this Framework Agreement between the Pakistan State Oil and the Supplier. These General Conditions of Contract shall be supplemented by the Call-off Contract Special Conditions of Contract contained in the individual Call-off Contract.

|                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|----------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1. Definitions | <p>The following words and expressions shall have the meanings hereby assigned to them:</p> <p>a) “Contract” means a Call-off Contract awarded, under a Framework Agreement, through a Secondary Procurement process, for the supply of Goods, and any Related Services. The parties are the Pakistan State Oil and Supplier.</p> <p>b) “Contract Documents” means the documents listed in the Call-off Contract or work order or forming a part of work order as issued time to time under the framework agreement, including any amendments thereto.</p> <p>c) “Contract Price” means the price payable to the Supplier as specified in the Call-off Contract, subject to such additions and adjustments thereto or deductions therefrom, as may be made pursuant to the Contract.</p> <p>d) “Day” means calendar day.</p> <p>e) “Completion” means the fulfillment of the Related Services by the Supplier in accordance with the terms and conditions set forth in the Contract.</p> <p>f) “GCC” means these General Conditions of Contract that apply to a Call-off Contract.</p> <p>g) “Goods” means all of the commodities, raw material, machinery, equipment, and/or other materials that the Supplier is required to supply to the Pakistan State Oil under the Contract.</p> <p>h) “Pakistan State Oil” means the entity purchasing the Goods and Related Services, if applicable, as specified in the Call-off Contract.</p> <p>i) “Related Services” if applicable, means the services incidental to the supply of the Goods, such as insurance, installation, training, initial maintenance and other such obligations of the Supplier, as specified in the Call-off Contract.</p> <p>j) “SCC” means the Special Conditions of Contract as set out in an individual Call-off Contract.</p> <p>k) “Subcontractor” means any person, private or government entity, or a combination of the above, to whom any part of the Goods to be supplied or execution of any part of the Related Services is subcontracted by the Supplier.</p> <p>l) “Supplier” means the person, private or government entity, or a combination of the above that has concluded a Framework Agreement by the Pakistan State Oil to deliver, under a Call-</p> |
|----------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

|                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|--------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                | <p>off Contract, the Goods, and perform the Related Services, as and when required.</p> <p>m) "Project Site," where applicable, means the place named in the SCC.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| <b>2. Contract Documents</b>   | <p>2.1 All documents forming the Contract (and all parts thereof) are intended to be correlative, complementary, and mutually explanatory. The Contract shall be read as a whole.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| <b>3. Fraud and Corruption</b> | <p>3.1 The Pakistan State Oil requires the Supplier to disclose any information in relation to the execution of the Contract. The information disclosed must include at least the name and address of the agent or other party, the amount and currency, and the purpose of the commission, gratuity or fee. commissions or fees that may have been paid or are to be paid to agents or any other party with respect to the Bidding process.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>4. Interpretation</b>       | <p>4.1 If the context so requires it, singular means plural and vice versa.</p> <p>4.2 <u>Incoterms</u></p> <p>Unless inconsistent with any provision of the Contract, the meaning of any trade term and the rights and obligations of parties thereunder shall be as prescribed by Incoterms specified in the SCC.</p> <p>4.3 <u>Entire Agreement</u></p> <p>The Framework Agreement and all the Contract Documents constitutes the entire agreement between the Pakistan State Oil and the Supplier and supersedes all communications, negotiations and agreements (whether written or oral) of the parties with respect thereto made prior to the date of Contract.</p> <p>4.4 <u>Amendment</u></p> <p>No amendment or other variation of the Contract shall be valid unless it is in writing, is dated, expressly refers to the Contract, and is signed by a duly authorized representative of each party thereto.</p> <p>4.5 <u>Non-waiver</u></p> <p>a) Subject to GCC Sub-Clause 4.5(b) below, no relaxation, forbearance, delay, or indulgence by either party in enforcing any of the terms and conditions of the Contract or the granting of time by either party to the other shall prejudice, affect, or restrict the rights of that party under the Contract, neither shall any waiver by either party of any breach of Contract operate as waiver of any subsequent or continuing breach of Contract.</p> <p>b) Any waiver of a party's rights, powers, or remedies under the Contract must be in writing, dated, and signed by an authorized representative of the party granting such waiver, and must specify the right and the extent to which it is being waived.</p> <p>4.6 <u>Severability</u></p> <p>If any provision or condition of the Contract is prohibited or rendered invalid or unenforceable, such prohibition, invalidity or unenforceability shall not affect the validity or enforceability of any other provisions and conditions of the Contract.</p> |

|                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|----------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 5. <b>Language</b>                     | <p>5.1 The Contract as well as all correspondence and documents relating to the Contract exchanged by the Supplier and the Pakistan State Oil, shall be written in the language specified in the <b>FA Specific Provisions</b>. Supporting documents and printed literature that are part of the Contract may be in another language provided they are accompanied by an accurate translation of the relevant passages in the language specified, in which case, for purposes of interpretation of the Contract, this translation shall govern.</p> <p>5.2 The Supplier shall bear all costs of translation to the governing language and all risks of the accuracy of such translation, for documents provided by the Supplier.</p>                                                                                                                                                                                                                                                                                                                                                      |
| 6. <b>Eligibility</b>                  | <p>6.1 Prequalified bidders, who have already executed Framework Agreements with the Company, are eligible.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 7. <b>Notices</b>                      | <p>7.1 Any notice given by one Party to the other pursuant to the Contract shall be in writing to the address specified in the <b>Framework Agreement Specific Provisions</b>. The term “in writing” means communicated in written form with proof of receipt.</p> <p>7.2 A notice shall be effective when delivered or on the notice’s effective date, whichever is later.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 8. <b>Governing Law</b>                | <p>8.1 The Contract shall be governed by and interpreted in accordance with the laws specified in the <b>FA Specific Provision</b>.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 9. <b>Settlement of Disputes</b>       | <p>9.1 Settlement of Disputes for Call-off Contracts shall be as specified in the SCC.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 10. <b>Scope of Supply</b>             | <p>10.1The Goods and Related Services to be supplied shall be as specified in the Call-off Contract.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 11. <b>Delivery and Documents</b>      | <p>11.1 The Delivery of the Goods and Completion of the Related Services shall be in accordance with the Delivery and Completion dates, or schedule, specified at the time of “ Mini Competition”.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 12. <b>Supplier’s Responsibilities</b> | <p>12.1 The Supplier shall supply (standing offer) to the Company, the Goods, including any Related Services if applicable, described in the <b>Framework Agreement Schedule 1: Schedule of Requirements</b>, for the Term of this Framework Agreement, in accordance with the terms and conditions stipulated in this Framework Agreement.</p> <p>12.2During the Term of the Framework Agreement, the Supplier shall continue to be eligible and qualified, and the Goods shall continue to be eligible, as per the qualification and eligibility criteria stipulated in the Primary Procurement process and the provisions of sub-paragraphs 12.3a. to 12.3c. below. The Supplier shall notify the Company immediately, in writing, if it ceases to be qualified and/or ceases to be eligible, or the Goods cease to be eligible.</p> <p>12.3The Supplier undertakes to supply the Goods under a Call-off Contract. The Goods supplied shall be:</p> <p>a. of the quality, type and as otherwise specified in the <b>Framework Agreement, Schedule 1: Schedule of Requirements</b>,</p> |

|                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|-----------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                             | <p>b. at the Contract Price specified in the <b>Framework Agreement Specific Provisions</b>,</p> <p>c. in such quantities, at such times and to such locations as specified in the <b>Framework Agreement, Schedule 1: Schedule of Requirements</b>.</p> <p>12.4If specified in the <b>Framework Agreement General Provisions</b>, at any point during Term of the Framework Agreement should technological advancements be introduced by the Supplier for the Goods originally offered by the Supplier in its bid and still to be delivered, the Supplier shall offer to the Contractor of the Call-off Contract the latest versions of the available Goods having equal or better performance or functionality at no additional cost to the Company.</p> <p>12.5The Supplier agrees that the <b>Call-off Contract General Conditions of Contract and Special Conditions of Contract</b> set out in the <b>Framework Agreements, Schedule 3 and 4</b>, shall apply to the supply of Goods.</p> |
| <b>13. Contract Price</b>   | <p>13.1Prices charged by the Supplier for the Goods supplied and the Related Services performed under the Contract shall be in accordance with the provisions of the <b>Framework Agreement Specific Provisions</b>, with the exception of a price obtained through competitive quotations (mini-competition) at the Secondary Procurement selection stage.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| <b>14. Terms of Payment</b> | <p>14.1The Contract Price, including any Advance Payments, if applicable, shall be paid as specified in the <b>SCC</b>.</p> <p>14.2 The Supplier's request for payment shall be made to the Pakistan State Oil in writing, accompanied by invoices describing, as appropriate, the Goods delivered and Related Services performed, and by the documents submitted pursuant to <b>FASP</b> and upon fulfillment of all other obligations stipulated in the Contract.</p> <p>14.3 Payments shall be made promptly by the Pakistan State Oil, but in no case later than thirty (30) days after submission of an invoice or request for payment by the Supplier, and after the Pakistan State Oil has accepted it.</p> <p>14.4 The currencies in which payments shall be made to the Supplier under this Contract shall be those in which the Bid price is expressed.</p>                                                                                                                           |
| <b>15. Taxes and Duties</b> | <p>15.1 Supplier is required to clearly read &amp; understand tax clauses enforced by Government of Pakistan / Provincial Government and quote accordingly. In case of any tax exemption / exception claimed by the pre-qualified bidder, the pre-qualified bidder has to provide documentary evidence (through Message board in SAP Ariba) i.e.</p> <p>a) Relevant Government SRO.</p> <p>b) Undertaking or Affidavit stating exemption / exception of taxes.</p> <p>15.2 The documentary proof will be treated as a part of bidding document and in case of non-provision of the above documents by the bidder; the tax may be adjusted from the quoted amount.</p> <p>15.3 PSO invites bids inclusive of all taxes. In case any pre-qualified bidder quotes otherwise (i.e. exclusive of taxes) then the bid</p>                                                                                                                                                                             |

|                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|---------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                         | <p>shall be considered non-responsive and maybe considered to be rejected.</p> <p>15.4 Notwithstanding anything else contained herein, all rates quoted by the Contractor shall be deemed to be all inclusive including but not limited to being inclusive of all taxes, levies, duties, transportation costs, license fees etc.</p> <p>15.5 Along with a final all inclusive price, the pre-qualified bidder shall provide a breakdown of its quoted rates showing clearly, amongst other price components, the amount and name of the tax and/or taxes in the quoted rates.</p> <p>15.6 Bids shall be commercially evaluated without applicable taxes (SS/PST/GST), whereby corresponding net amount (exclusive of taxes) quoted for works, goods and services will only be considered for commercial evaluation purpose and determined for the lowest responsive pre-qualified bidder accordingly. However any change in SST/PST/GST after award of contractor during the course of execution of contract whether increased or decreased in % value of tax provided in relevant SRO shall be applicable accordingly and incorporated in change order.</p> <p>15.7 The pre-qualified bidder shall be solely responsible for the taxes that may be levied on the bidder's person(s) or on earning of any of his engaged workers and shall hold the PSO indemnified and harmless against any claims that may be made against the PSO. PSO does not take any responsibility whatsoever regarding taxes under Income Tax Act or any other applicability of taxes, levies imposed by Federal / Provincial / Local Government on the pre-qualified bidder or his staff if it is obligatory under the provisions of the relevant Tax law. Deduction of Income Tax and all other taxes as mentioned above at source shall be made by the PSO.</p> <p>15.8 Notwithstanding anything contained in any law for the time being in force, the Contractor/Supplier shall be solely responsible to pay all taxes, duties, charges, stamp duty, fees and levies whether payable before or after the execution of this Purchase Order to Federal, Provincial, or local Government or any other authority established under the law for the time being in force.</p> <p>15.9 The successful pre-qualified bidder shall be responsible to pay the stamp duty before execution of this Call-off Contract as per applicable rates of the Stamp Act, as amended from time to time.</p> <p>15.10 The successful pre-qualified bidder shall collect the Call-off Contract (unsigned) from P&amp;S department PSO within 10 days of the issuance of letter of intent and would get the same stamped from the office of concerned revenue authority after payment of stamp duty of appropriate value within 5 days.</p> <p>15.11 After payment of stamp duty and getting the Call-off Contract properly stamped, the pre-qualified bidder would execute the same and would return the signed Call-off Contract to PSO for execution on its part.</p> <p>15.12 PSO would execute the Call-off Contract and deliver a copy of the same to the Contractor/supplier.</p> |
| <b>16. Security Deposit &amp; Performance Guarantee</b> | <p>16.1 Security Deposit</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |

|  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|--|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  | <p>a) The bidders have to essentially furnish a bid security in shape of Pay Order / Demand Draft / Bank Guarantee equivalent to the amount mentioned in the RFP payable to Pakistan State Oil Co. Ltd.</p> <p>b) Submission of bid security (Mandatory Requirement) in shape of DD / PO / Bank Guarantee needs to be drop in Tender Box at PSO House before the time of bid opening.</p> <p>c) Bid Security in shape of Bank Guarantee is also allowed on following terms;</p> <p>i. Those who wish to furnish Bank Guarantee obtain format through SAP Ariba Message Board.</p> <p>ii. Bid security in shape of Bank Guarantee shall be subjected to Bank verification, where applicable for lowest responsive bidder and other bidders.</p> <p>iii. In case of fake guarantee, bidder shall be liable for all applicable penalties including blacklisting.</p> <p>iv. Bank guarantees can be submitted against the bids of adequate value on conditions mentioned above, if acceptable. Further all costs and risks, if any, associated with bank guarantee shall remain liability of the bidder in all respects.</p> <p>d) Offers received without Bid Security or any amount less than the amount of bid security as mentioned in the PSO’s tender document or after the closing date/time shall be rejected.</p> <p>e) The bid security will be refunded in full to unsuccessful bidders. However, in case of successful bidders it will be retained as Security Deposit, refundable on expiry of the Contract or adjustment against claims, if any.</p> <p>16.2 Performance Guarantee</p> <p>a) the Successful Supplier shall submit to the Company a performance guarantees equivalent to 10% of the total value of the Call-off Contract (inclusive of all applicable taxes) after the issuance of Letter of Award.</p> <p>b) If required as specified in the SCC, the Supplier shall, within ten (10) days of the notification of contract award, provide a performance security (or guarantee) for the performance of the Contract in the amount specified in the SCC.</p> <p>c) In case of failure of the Contractor to perform the Framework Agreement to the entire satisfaction of the Company, the Company shall be at liberty to enach the Performance guarantee.</p> <p>d) As specified in the SCC, the Performance Security (or guarantee, if required, shall be denominated in the currency(ies) of the Contract, or in a freely convertible currency acceptable to the Company; and shall be in one of the format stipulated by the Company in the SCC, or in another format acceptable to the Company.</p> <p>e) The Performance Security (or guarantee) shall be discharged by the Company and returned to the Supplier not later than twenty-eight (28) days following the date of Completion of the Supplier’s performance obligations under the Contract, including any warranty obligations, unless specified otherwise in the SCC.</p> |
|--|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

|                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|--------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 17 Packing and Documents | 17.1 The Supplier shall provide such packing of the Goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the Contract. During transit, the packing shall be sufficient to withstand, without limitation, rough handling and exposure to extreme temperatures, salt and precipitation, and open storage. Packing case size and weights shall take into consideration, where appropriate, the remoteness of the Goods’ final destination and the absence of heavy handling facilities at all points in transit.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 18 Inspections and Tests | <p>18.1The Supplier shall at its own expense and at no cost to the Pakistan State Oil carry out all such tests and/or inspections of the Goods and Related Services as are specified in the <b>Framework Agreement, Schedule 1: Schedule of Requirements, and/or the SCC.</b></p> <p>18.2 The inspections and tests may be conducted on the premises of the Supplier or its Subcontractor, at point of delivery, and/or at the Goods’ final destination, or in another place in Pakistan as specified in the <b>SCC</b>. If conducted on the premises of the Supplier or its Subcontractor, all reasonable facilities and assistance, including access to drawings and production data, shall be furnished to the inspectors at no cost to the Pakistan State Oil.</p> <p>18.3 The Pakistan State Oil or its designated representative shall be entitled to attend the tests and/or inspections, provided that the Pakistan State Oil bear all of its own costs and expenses incurred in connection with such attendance including, but not limited to, all traveling and board and lodging expenses.</p> <p>18.4 Whenever the Supplier is ready to carry out any such test and inspection, it shall give a reasonable advance notice, including the place and time, to the Pakistan State Oil. The Supplier shall obtain from any relevant third party or manufacturer any necessary permission or consent to enable the Pakistan State Oil or its designated representative to attend the test and/or inspection.</p> <p>18.5 The Pakistan State Oil may require the Supplier to carry out any test and/or inspection not required by the Contract but deemed necessary to verify that the characteristics and performance of the Goods comply with the technical specifications codes and standards under the Contract, provided that the Supplier’s reasonable costs and expenses incurred in the carrying out of such test and/or inspection shall be added to the Contract Price. Further, if such test and/or inspection impedes the progress of manufacturing and/or the Supplier’s performance of its other obligations under the Contract, due allowance will be made in respect of the Delivery Dates and Completion Dates and the other obligations so affected.</p> <p>18.6 The Supplier shall provide the Pakistan State Oil with a report of the results of any such test and/or inspection.</p> <p>18.7 The Pakistan State Oil may reject any Goods or any part thereof that fail to pass any test and/or inspection or do not conform to the specifications. The Supplier shall either rectify or replace</p> |

|                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|-----------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                         | <p>such rejected Goods or parts thereof or make alterations necessary to meet the specifications at no cost to the Pakistan State Oil, and shall repeat the test and/or inspection, at no cost to the Pakistan State Oil.</p> <p>18.8 The Supplier agrees that neither the execution of a test and/or inspection of the Goods or any part thereof, nor the attendance by the Pakistan State Oil or its representative, nor the issue of any report shall release the Supplier from any warranties or other obligations under the Contract.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 19 Change in Laws and Regulations       | <p>19.1 Unless otherwise specified in the Contract, if after the date of 7 (seven) days prior to (i) in case of Direct Contracting, the date of issuance of Letter of Award of Call-off contract or (ii) in case of mini-competition, the date of Request for Quotation, any law, regulation, ordinance, order or bylaw having the force of law is enacted, promulgated, abrogated, or changed in the place of the Pakistan State Oil’s Country where the Project Site is located (which shall be deemed to include any change in interpretation or application by the competent authorities) that subsequently affects the Delivery Period and/or the Contract Price, then such Delivery Period and/or Contract Price shall be correspondingly increased or decreased, to the extent that the Supplier has thereby been affected in the performance of any of its obligations under the Contract. Notwithstanding the foregoing, such additional or reduced cost shall not be separately paid or credited if the same has already been accounted for in the price adjustment provisions and/or Change in Laws and Regulations, where applicable, in accordance with the Framework Agreement.</p>                                                                                                                                                                                          |
| 20 Change Orders and Contract Amendment | <p>20.1The Company may at any time order the Supplier through notice in accordance with GCC Clause 7, to make changes within the general scope of the Contract in any one or more of the following:</p> <ul style="list-style-type: none"><li>a. drawings, designs, or specifications, where Goods to be furnished under the Contract are to be specifically manufactured for the Company.</li><li>b. the method of shipment or packing;</li><li>c. the place of delivery; and</li><li>d. the Related Services to be provided by the Supplier.</li><li>e. If any such change causes an increase or decrease in the cost of, or the time required for, the Supplier’s performance of any provisions under the Contract, an equitable adjustment shall be made in the Contract Price or in the Delivery/Completion schedule, or both, and the Contract shall accordingly be amended. Any claims by the Supplier for adjustment under this Clause must be asserted within twenty-eight (28) days from the date of the Supplier’s receipt of the company’s change order.</li></ul> <p>20.2Prices to be charged by the Supplier for any Related Services that might be needed but which were not included in the Contract shall be agreed upon in advance by the Parties and shall not exceed the prevailing rates charged to other Parties by the Supplier for similar Goods and services.</p> |

|                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|-----------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                       | <p>20.3Value Engineering: The Supplier may prepare, at its own cost, a value engineering proposal at any time during the performance of the contract. The value engineering proposal shall, at a minimum, include the following;</p> <p>a. -the proposed change(s), and a description of the difference to the existing contract requirements;</p> <p>b. -a full cost/benefit analysis of the proposed change(s) including a description and estimate of costs (including whole life cycle costs) the Company may incur in implementing the value engineering proposal; and</p> <p>c. -a description of any effect(s) of the change on performance/functionality of the Goods, or any Related Services.</p> <p>20.4The Company may accept the value engineering proposal if the proposal demonstrates benefits that:</p> <p>a. -accelerates the delivery period; or</p> <p>b. -reduces the Contract Price or the whole life costs to the Company; or</p> <p>c. -improves the quality, efficiency or sustainability of the Goods; or</p> <p>d. -yields any other benefits to the Company, without compromising the necessary functions of the Goods, or any Related Services.</p> <p>20.5If the value engineering proposal is approved by the Company and results in a reduction of the Contract Price; the amount to be paid to the Supplier shall be the percentage specified in the SCC of the reduction in the Contract Price; Subject to the above, no variation in or modification of the terms of the Contract shall be made except by written amendment signed by the Parties.</p> |
| 21 Extensions of Time | <p>21.1If at any time during performance of the Contract, the Supplier or its subcontractors should encounter conditions impeding timely delivery of the Goods or performance of Related Services pursuant to <b>GCC Clause 13</b>, the Supplier shall promptly notify the Pakistan State Oil in writing of the delay, its likely duration, and its cause. As soon as practicable after receipt of the Supplier’s notice, the Pakistan State Oil shall evaluate the situation and may at its discretion extend the Supplier’s time for performance, in which case the extension shall be ratified by the Parties by amendment of the Contract.</p> <p>21.2 Except in case of <b>Force Majeure</b>, as provided under <b>FAGP Clause 26</b>, a delay by the Supplier in the performance of its Delivery and Completion obligations shall render the Supplier liable to the imposition of liquidated damages pursuant to <b>FAGP Clause 22</b>, unless an extension of time is agreed upon, pursuant to <b>GCC Clause 21.1</b> hereof</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |

|                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|----------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 22 Termination | <p>22.1 Each of the following events shall be considered to be an Event of Default, which, if not cured within the time permitted (if any) to cure, shall give rise to the Company/PSO to terminate this Framework Agreement and/or the Call-off Contract provided that no such event occurs as a result of a Force Majeure Event:</p> <p>(a) The dissolution, merger, consolidation, amalgamation, reorganization or reconstruction of the Contractor, except to the extent that it does not affect the ability of the resulting entity to perform its obligations under this Call-off Contract.</p> <p>(b) except for the purposes permitted under paragraph, the occurrence of any of the following events:</p> <p>(i) passing of a resolution or initiation of any proceeding for bankruptcy, insolvency, winding up, liquidation of or other similar proceedings relating to the Contractor;</p> <p>(ii) the appointment of a trustee, liquidator, custodian or a similar person in a proceeding referred to in paragraph (b)(i), which appointment has not been set aside or stayed by a court of competent jurisdiction; or</p> <p>(iii) the making by a court having jurisdiction of an order winding up or otherwise confirming the bankruptcy or insolvency of the Contractor, which order has not been set aside or stayed by a court of competent jurisdiction;</p> <p>(c) any assignment or transfer by the Contractor of this Call-off Contract or of the Contractor’s rights or obligations hereunder without prior written approval of the Company/PSO.</p> <p>(d) In case of an Event of Default, the Company/PSO may terminate the Framework Agreement and Call-off Contract by giving a notice of thirty (30) days (“Termination Notice”) to the Contractor whereupon this Call-off Contract and / or the Framework Agreement shall terminate upon the date specified in such Termination Notice or such later date as may be mentioned in the Termination Notice. Notwithstanding anything contained herein, any termination of this Call-off Contract shall be without prejudice to the right and obligations which have accrued prior to such termination.</p> <p>(e) Notwithstanding anything contained herein above, this Framework Agreement may be terminated without affecting any other right or remedy available to the Company/PSO by giving a thirty (30) days prior written notice to the Contractor without assigning any reason thereto.</p> |
|----------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

23

a. The parameters on which Vendors will be evaluated are as follows;

|            |                                                             |
|------------|-------------------------------------------------------------|
| Timeliness | Work efficiently planned & executed                         |
|            | Compliance to timelines                                     |
|            | Timely Completion                                           |
|            | Timely documentation / reports / invoices submitted         |
|            | Timely corrections made as advised/informed(Responsiveness) |

|                                       |                                                                                     |
|---------------------------------------|-------------------------------------------------------------------------------------|
| Quality Of Goods and Related Services | Quality of Goods supplied and Related Services performed are as per specifications. |
|                                       | Machinery/Tools/procedures employed as per specification                            |
|                                       | Adequate, professional and competent staff present at site for job execution.       |
|                                       | General compliance to terms and conditions of the Framework Agreement.              |

|                              |                                                                                    |
|------------------------------|------------------------------------------------------------------------------------|
| Health, Safety & Environment | Implementation of appropriate safety practices (as per safety permits issued etc.) |
|                              | Use specified PPEs as per requirement                                              |
|                              | Trainings including completing safety talk with employees                          |
|                              |                                                                                    |
|                              | General compliance to HSE terms and conditions of the order.                       |

Contractor Performance Evaluation (Clauses):  
- Successful Bidder’s performance shall be monitored through Vendor Performance Evaluation System.  
- The evaluation will be conducted in accordance with the parameters of Vendor Performance Report as attached in SAP Ariba project.  
- Bidder’s performance will be evaluated from issuance of first Call-off Contract to Goods receipt, not limited to this shall also cover the period of performance / support during the warranty period.  
- In case of month payments, Contractor’s performance evaluation will be conducted every month and on the basis of that VPES will automatically calculate the ranking of the Contractor and an average of all VPES forms will consider as the final score of that project.  
- Following Scoring / Ranking Grid will be used to evaluate vendor performance against the awarded project:

| Scoring Grid / Methodology                      | Marks % | Score |
|-------------------------------------------------|---------|-------|
| Unsatisfactory                                  | 0-20    | 1     |
| Needs improvement in some areas                 | 21-40   | 2     |
| Satisfactory with minor improvements required   | 41-60   | 3     |
| At Par - Meets all requirements                 | 61-80   | 4     |
| Exceptional - Exceeds requirements/expectations | 81-100  | 5     |

In view of above, vendor scores less than three in two project of a fiscal year should considered as non-performer, and may attract

|  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|--|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  | <p>temporary blacklisting for six (6) months, subject to the procedure as provided in PPRA Rules and the Company Policy.</p> <p>- Contractor Cumulative Score less than 3 in a Fiscal year on the basis of performance evaluation of at least 3 procurement projects, then it will be considered to be Non-Performing Contractor and can be recommended for up to 3 years temporary blacklisting subject to the procedure as provided in PPRA Rules and the Company Policy.</p> <p>- Keeping in view of above, for continue participation the Contractor should have maintained at least satisfactory standard of performance.</p> |
|--|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

## Schedule 4: Special Conditions of Call-off Contract (SCC)

The following Special Conditions of Contract (SCC) shall supplement and/or amend the General Conditions of Call-off Contract (GCC). Whenever there is a conflict between the GCC and SCC, the provisions of the SCC shall prevail.

|                                               |                                                                                                                                                                                                                                                                                                                          |
|-----------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                               |                                                                                                                                                                                                                                                                                                                          |
| <b>1. Project Site/Final Destination</b>      | 1.1 The Project Site(s)/Final Destination(s) is/are: <b><i>Supply of Super Graphic Poly Ethylene (PE) Labels of PSO Small Packs of Lubricants.</i></b>                                                                                                                                                                   |
| <b>2. Addresses for notices</b>               | <p><b><u>PSO's Representatives</u></b></p> <p>The name and contact details of the PSO's Representative under this Framework Agreement, and the address for notices in relation to this Framework Agreement, are:</p> <p>Title/position: Sr. Manager / DGM (P&amp;S)</p> <p>Address: PSO House</p> <p>Phone: 99203866</p> |
| <b>3. Settlement of Disputes</b>              | 3.1 The settlement of disputes for Call-off Contracts shall be in accordance with <b>FAGP Section 18.</b>                                                                                                                                                                                                                |
| <b>4. Contract Price</b>                      | 4.1 Contract price will be determined through a mini competition among the pre-qualified bidders under the call off contract and job shall be awarded to the bidder whose bid is determined to be the most advantageous bid.                                                                                             |
| <b>5. Terms of payment</b>                    | <p><b>Payment for Goods supplied:</b></p> <p>Payment for Goods shall be made in <i>PKR</i>, as follows:</p> <p>(i) <b>Payment:</b> Contractor payment shall be paid within thirty (30) days of the submission of consignment invoice along with complete supporting document to the Company.</p>                         |
| <b>6. Performance Security (or Guarantee)</b> | <p><b>6.1 Security Deposit</b></p> <p>a) The bidders have to essentially furnish a bid security in shape of Pay Order / Demand Draft / Bank Guarantee equivalent to the amount mentioned in the RFP payable to Pakistan State Oil Co. Ltd.</p> <p>b) Submission of bid security (Mandatory Requirement) in shape of</p>  |

|  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|--|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  | <p>DD / PO / Bank Guarantee needs to be drop in Tender Box at PSO House before the time of bid opening.</p> <p>c) Bid Security in shape of Bank Guarantee is also allowed on following terms;</p> <p>i. Those who wish to furnish Bank Guarantee obtain format through SAP Ariba Message Board.</p> <p>ii. Bid security in shape of Bank Guarantee shall be subjected to Bank verification, where applicable for lowest responsive bidder and other bidders.</p> <p>iii. In case of fake guarantee, bidder shall be liable for all applicable penalties including blacklisting.</p> <p>iv. Bank guarantees can be submitted against the bids of adequate value on conditions mentioned above, if acceptable. Further all costs and risks, if any, associated with bank guarantee shall remain liability of the bidder in all respects.</p> <p>d) Offers received without Bid Security or any amount less than the amount of bid security as mentioned in the PSO's tender document or after the closing date/time shall be rejected.</p> <p>e) The bid security will be refunded in full to unsuccessful bidders. However, in case of successful bidders it will be retained as Security Deposit, refundable on expiry of the Contract or adjustment against claims, if any.</p> <p><b>6.2 Performance Security (or Guarantee)</b></p> <p>(a) The Successful Supplier shall submit to the Company a performance guarantees equivalent to 10% of the total value of the Call-off Contract (inclusive of all applicable taxes) after the issuance of Letter of Award.</p> <p>b) If required as specified in the SCC, the Supplier shall, within ten (10) days of the notification of contract award, provide a performance security (or guarantee) for the performance of the Contract in the amount specified in the SCC.</p> <p>c) In case of failure of the Contractor to perform the Framework Agreement to the entire satisfaction of the Company, the Company shall be at liberty to en-cash the Performance guarantee.</p> <p>d) As specified in the SCC, the Performance Security (or guarantee, if required, shall be denominated in the currency(ies) of the Contract, or in a freely convertible currency acceptable to the Company; and shall be in one of the format stipulated by the Company in the SCC, or in another format acceptable to the Company.</p> <p>e) The Performance Security (or guarantee) shall be discharged by the Company and returned to the Supplier not later than twenty-eight (28) days following the date of Completion of the Supplier's performance obligations under the Contract, including any warranty obligations, unless specified otherwise in the SCC.</p> |
|--|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

|                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|----------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>7. Packing, marking and documentation</b> | <p>Label supplier will ensure that labels supply shall be made in roll form packed in corrugated carton with product identification / marking as per the requirement defined by PSO Plant.</p> <p>Labels shall be supplied with proper documentation such as delivery challan, quantity and quality certificate as per PSO plant requirement.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>8. Inspections and tests</b>              | <p>8.1 The inspections and tests shall be: as per the <b>Framework Agreement Schedule 1: Schedule of Requirements.</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| <b>9. Site of inspections and tests</b>      | <p>9.1 The inspections and tests may be conducted on the premises of the Supplier or its Subcontractor, at point of delivery, and/or at the Goods' final destination, or in another place in the Pakistan. If conducted on the premises of the Supplier or its Subcontractor, all reasonable facilities and assistance, including access to drawings and production data, shall be furnished to the inspectors of the Company by the Contractor without any cost.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| <b>10. Liquidated damages</b>                | <p>10.1 In the event of Contractor/Supplier's failure to deliver the Services/Goods within the time mentioned in purchase order/service order, PSO shall be entitled to deduct from his bills all outstanding payments or other works done by him for PSO or from any amount due to him by PSO a sum of Rs.0.1% of the Call-off Contract value per day as liquidated damages for the period within which the said services/material remains incomplete or fails to pass the quality tests subject to a maximum 10% of value of the Call-off Contract.</p> <p>Note: Penalty/ liquidated damages may be waived in case of Force Majeure situation, however, the Contractor will be required to furnish documentary proof thereof acceptable to PSO.</p> <p>10.2 During the Term of this Framework Agreement, if supply of Goods found inappropriate (including delays in supplies due to any reason), the respective consignment of the Goods will not be accepted by the Company and the Company shall not be liable for any payment for it.</p> <p>10.3 In case after placement of Call-off Contract the Supplier fails to perform the Contract in accordance with the required specifications and within the time schedule given by PSO, a penalty of 0.1% per day shall be imposed by PSO on the ordered quantity value for each day the supplies are delayed and maximum up to 10% penalty of the value of the Call-off Contract.</p> <p>10.4 In case of quality complaint received, PSO may approach directly or ask Supplier to provide quality certificate/ test report [at its own expense] from any recognized / independent laboratory agreed by PSO for testing and certifying that the supplied items meet the required and</p> |

|                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|---------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                     | <p>given specifications. In case of non-compliant report PSO may reject the available stocks of PE Label of that consignment in inventory and impose a penalty of up to 10% of the consignment amount.</p> <p>10.5 PSO reserves the right to cancel Framework Agreement and/or the Call-off Contract after serving three notices to vendor on non-compliance of PSO's Framework Agreement/Call-off Contract especially on quality &amp; failure on timely delivery. Three notices shall be considered sufficient regardless of time interval between the notices.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| <b>11. Warranty</b> | <p>11.1 The Contractor hereby represents and warrants to PSO that:</p> <ul style="list-style-type: none"> <li>i) the execution, delivery and performance of this Agreement have been duly authorized by all necessary corporate or other organizational actions on its part and do not violate or conflict with any law applicable to it, its organizational documents or any order or judgment of a court or other agency of government applicable to it or its assets;</li> <li>ii) its obligations under this Call-off Contract are (subject to applicable insolvency and bankruptcy laws and general principles of equity) legally valid and binding obligations, enforceable in accordance with their terms;</li> <li>iii) it has all necessary governmental, regulatory and other third party permits, approvals, authorizations and licenses required in connection with the execution, discharge and performance of its obligations hereunder; and</li> <li>iv) it is a company, duly incorporated and lawfully existing under the laws of Islamic Republic of Pakistan and has the power and authority to enter into this Call-off Contract.</li> </ul> <p>11.2 The Contractor shall also make sure, at its own cost and expense, that its representations and warranties given to PSO hereunder shall remain valid, binding, intact and enforceable at law during the currency of this Framework Agreement.</p> |