



سوئی ناردرن گیس
Sui Northern Gas

Ref: SNC-1938/26

Dated: 07-09-2026

M/s _____

Dear Sir,

INVITATION TO BID
OUR TENDER ENQUIRY NO. SNC-1938/26
COVERING THREE PHASE INDUCTION MOTORS

1.A) Please find enclosed this set of our invitation to bid for supply of subject noted item. In addition to invitation to bid, the bidding documents include:-

- | | | | |
|--------|--|---|------------------|
| (a) | General Terms | : | Appendix-"A" |
| (b) | Instructions to Bidders | : | Appendix-"B" |
| (c) | Bid Form | : | Appendix-"C" |
| (d)(i) | Price Schedule to be filled in by Foreign suppliers/their local agents | : | Appendix-"C(i)" |
| (ii) | Price Schedule to be filled in by local manufacturers/suppliers | : | Appendix-"C(ii)" |
| (e) | Questionnaire carrying important commercial Terms | : | Appendix-"D" |
| (f) | Schedule of Requirements, and Shipment | : | Appendix-"E" |
| (g) | Technical Specifications | : | Appendix-"F" |
| (h) | Specimen of Authority Letter | : | Annexure-"I" |
| (i) | Specimen of Bid Bond | : | Annexure -"II" |
| (j) | Specimen of Performance/Warranty Bond Guarantee | : | Annexure -"III" |
| (k) | Integrity Pact | : | Annexure - "IV" |
| (l) | Specimen of purchase order | : | Annexure- "V" |
| (m) | Certificate of Full Disclosure & Non-Collusion | : | Annexure- "VI" |
| (n) | Manner and Mechanism to Blacklisting/cross debarring | : | Annexure- "VII" |
| (o) | Declaration of Beneficial Owner's Information | : | Annexure- "VIII" |

1.B) The bids against this tender enquiry are invited on **single stage two envelopes system basis**. The bids shall comprise a single package containing two separate envelopes. Each envelope shall contain separately the **"TECHNICAL PROPOSAL"** and The **"FINANCIAL PROPOSAL"**.

In addition to above, Technical and Financial Proposals should include:-

Technical Proposals

- Technical Literature (Clause 20 of "Instructions to Bidders")
- Questionnaire (Appendix-'D')
- Quantity offered.
- Delivery Period
- Copy of Bid Bond

Contd. P/2.

Registered Office:

Sui Northern Gas Pipelines Limited,
21- Kashmir Road, Lahore, Pakistan.
+92-42-99082000-06

www.sngpl.com.pk

Head Office:

21- Kashmir Road, Lahore, Pakistan.
+92-42-99082000-06



Financial Proposals

- Price Schedule
- Bid Bond in original in accordance with clause 17 (pages 7 & 8) of “Instructions to Bidders” and specimen attached as Annexure-II, must be conspicuously placed in separate envelope with Financial Proposal of the bids.
- Copy of Sales Tax Registration Certificate (in case offer is made on DPU basis).
- Copy of Income Tax Certificate (in case offer is made on DPU basis).
- Copy of Questionnaire (Appendix-‘D’).

- i) The envelope shall respectively be marked as **“TECHNICAL PROPOSAL”** and **“FINANCIAL PROPOSAL”** in bold and legible letters to avoid confusion and seal properly.
- ii) Initially, only the envelope marked as **“TECHNICAL PROPOSAL”** shall be opened.
- iii) The envelope marked as **“FINANCIAL PROPOSAL”** shall be retained in the custody of SNGPL without being opened.
- iv) SNGPL shall evaluate the **“TECHNICAL PROPOSAL”** in accordance with the terms and conditions of the tender enquiry without reference to the price and will reject any proposal which do not conform to the specified requirements.
- v) During the technical evaluation no amendments in the technical proposal shall be permitted.
- vi) Therefore, bidders are required to submit their offers complete in all respects addressed to:-

GENERAL MANAGER (PROCUREMENT)
SUI NORTHERN GAS PIPELINES LIMITED
1ST FLOOR, GAS HOUSE, 21-KASHMIR ROAD,
LAHORE – PAKISTAN

- vii) After evaluation of the **“TECHNICAL PROPOSAL”** the company shall within the validity period, publicly open the financial proposals of the technically accepted bids only at a time, date and venue announced and communicated in advance to all technically acceptable bidders.
 - viii) The **“FINANCIAL PROPOSAL”** of the bids found technically non responsive shall be returned un-opened to the respective bidders.
- 2.i) The original plus two copies each of “TECHNICAL and “FINANCIAL PROPOSAL” of the bid must be enclosed in duplicate sealed cover. The inner and outer envelope must bear the word **“CONFIDENTIAL”, TENDER FOR Three Phase Induction Motors** Tender Enquiry No. **SNC-1938/26** due for closing on **13.10.2026 at 1430** hours, and forward to the GM(Procurement), Sui Northern Gas Pipelines Ltd, Gas House, 1st Floor, 21-Kashmir Road, Lahore – Pakistan.
- ii) Bids/quotations will be received in this office on or before **13-10-2026 by 1430 hours** and will be opened publicly on the same date at **1500 hours** at above mentioned address. In case of holiday(s) falling on the date of bids opening bids/quotations will be opened at the same time on the next working day. It will be the responsibility of the bidder to deliver the bids before the closing time. The Company does not take any responsibility, whatsoever, of collection of bids from any agency. Bids/Quotations received after the bids opening date and time will not be considered and will be returned.

Contd. P/3.

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Sui Northern Gas

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2.iii) Bid Bond in original as stipulated at Sr. 17 pages 7 & 8 of “Instructions to Bidders”, must be placed in Financial Proposal of the bids. Any bid found without Original Bid Bond with Financial Proposal, may be liable for rejection.

3. In case of offer on DPU basis, your firm and irrevocable offer in Pak Rupees must be based on free delivery at our **Multan Stores**.

- i) The delivery must conform to the terms given in the ‘Delivery Schedule’ (Appendix ‘E’) and must be strictly adhered to. Earlier delivery will also be acceptable.
- ii) General Terms, attached as Appendix ‘A’ must be taken in to consideration before submitting your quotation.
- iii) Your offer must **remain valid for a period of 90 days** from the closing date of the tender.
- iv) If you have any doubts as to the meaning of any portion of the specifications or General Terms, you should when submitting your bid, set out in your covering letter, the interpretation upon which you rely.
- v) We reserve the right either to cancel the Tender or to increase/decrease the tender quantities by 15% or cancel any or all the items shown in the **“Commercial Term Sheet/Delivery Schedule”** without assigning any reason, whatsoever. We also reserve the right to amend the closing date of this tender enquiry.
- vi) We also reserve the right to have items inspected by a third party at our own expense.
- vii) It must be indicated by the bidders in their offers/quotations that their quotation fully conforms to technical specifications and to the terms and conditions of the tender enquiry.
- viii) Only one authorized representative of a bidder will be allowed to attend the public opening of bids, who will be required to submit an authority letter (as per specimen attached as Annexure-I) in his favor issued by the respective bidder(s) for attending the public opening of bids, failing which he will not be allowed to attend the public opening.
- ix) Clauses mentioned above will make part of the original Terms and Conditions of the contract and will supersede if found in contradiction with any clause mentioned at any other place in the tender enquiry.
- x) Non-compliance of above terms and conditions may result in rejection of a bid.
- xi) Any attempt to obstruct competition by any means including formation of cartels will lead to rejection of your bid. Furthermore, this may also lead to delisting of your firm from list of approved/pre-qualified manufacturers of the tendered item(s).
- xii) **If need be, please contact Mr. Nabeel Ishtiaq, Dy. Chief Officer (Procurement), at the address mentioned above (Telephone No. (0092) 042-99085048, 99085028).**

Contd. P/3-A

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4. Bids received through email or fax shall not be acceptable. Similarly, bids received without original bid security shall not be accepted. It may be noted that submission of both bid security and the bid to the GM(Procurement) at the place and address indicated in the tender documents above and by the date and time specified herein is the sole responsibility of the bidder or his agent and the purchase (SNGPL) disclaim all or any responsibility, whatsoever, for their receiving collection from any agency any individual, or any place other than that specified above. Failure on the part of the bidders or their agents to comply with this requirement will be the sole responsibility of the bidders, and they will neither seek or claim to seek and relief whatsoever in this regard.
5. Corrections in the bids, quotation, offer by usage of "correcting fluid" or by "overwriting" is specifically prohibited. All corrections, if necessary, must be made by "scoring out / deleting" the original entries and by inserting corrected entries. This will strictly apply when corrections are required to be made in the bid price or in a write-up or specifications that change the substance of the bid. All such corrections must be authenticated by putting the same signatures through which the bid has been executed, or through a formal duly signed amendment modification to the bid. Failure to meet this requirement will make the bid eligible for disqualifications.
6. In case of holiday(s) falling on the date of tender opening, tender will be opened at the same time on the next working day.
7. Only one authorized representative of a bidder will be allowed to attend the public opening of bids. A representative for a bidder will be required to submit an authority letter (as per Annexure-I) in his favor by the respective bidders for attending the public opening of bids, failing which he may not be allowed to attend the public opening.
8. More than one quotation supported by the same Principals / Manufacturers will be disregarded. Therefore, only one quotation supported by an original copy of Proforma Invoice / Quotation and valid agency agreement from the Principals will be entertained. Direct Offers from the principal will however be encouraged.
9. The bidders should offer only one product against each item, in conformity with the specifications stipulated in the tender documents failing which complete bid will be considered as non-responsive.
10. In case of any problem / clarification from Sui Northern Gas Pipelines, suppliers / agent are required to only contact Deputy Chief Officer Procurement (Import) at Phones Direct 042-99201449, 99085028, the supplier / agents would risk disqualification.

11. Any effort by a bidder to influence the purchaser in the purchaser's bid evaluation, bid comparison or contract award decisions may result in the rejection of the bidder of the bidder bid.

12. We reserve the right to amend the opening date of this tender or cancel the tender enquiry altogether, or refloat the tender enquiry without assigning any reason, whatsoever.

Handwritten signature

Yours faithfully

SUI NORTHERN GAS PIPELINES LIMITED