

GOVERNMENT OF PAKISTAN
HQ NATIONAL LOGISTICS CORPORATION
INVITATION TO TENDER
FOR SUPPLY OF CRANE (60 TON) ON FOR SOST BASIS
WORDS OF CAUTION

1. **Participation of Tender**

- a. The tender can be participated by following: -
- (1) OEMs (Original Equipment Manufacturers)
 - (2) Authorized Dealers of OEM, having Backup Support Services in Pakistan with sustained financial capability

2. **Eligibility / Bid Qualification Criteria**. The bidder must prove his eligibility by completing the Bid Qualification Criteria as listed in **Annex 'A'**.

3. **Special Conditions**

- a. The offer must include following as responsibility of the contractors: -
- (1) Commissioning of the equipment
 - (2) Warranty as per requirement of NLC / OEM provided up to international standards.
 - (3) Technical Brochure (English).
 - (4) Software (English Version).
 - (5) After sales support in terms of spares and maintenance.
- b. The offer should also accompany complete technical data of the stores. Any change in technical offer and final contract specification sheet would render the supplier liable to forfeit use of earnest money and cancellation of order unless permitted by the purchaser during technical evaluation.
- c. Prices should be quoted on **FOR basis (Sost BT)**.
- d. Offer must accompany the schedule to this tender (NL-2) duly completed.
- e. Collaboration of License/Certificates by OEM.

- f. Location of manufacturer / Supplier / Manufacturing facility be attached.
- g. Quoted item/equipment should be Branded and Brand new.
- h. NLC reserves the right to reject all bids at any time prior to the acceptance or to increase / decrease the quantity during or before finalization of contract.
- i. The equipment where a vehicle is involved, it must be **Right Hand Drive**.
- j. For local supplier/manufacturer only those firms can participate who are on the Active tax Payer List of FBR.
- k. Certificate from the OEM that all major assemblies / components (including tyres) fitted with quoted equipment are from same origin/region
- l. OEM to also certify that no Indian made assembly/part has been fitted in the equipment.
- m. Financial quotes (duly sealed) for each of the equipment be submitted in a separate envelope. **(Financial quotes should be in separate envelope for every item quoted).**
- n. Maintenance services for two year
- o. Maintenance schedule requiring change of consumable parts be also submitted with each equipment/technical offer with price list of those consumable parts.
- p. Firm will provide all type of filters free of cost and other consumables for 2 x year maintenance.
- q. Firm will carry out inspection and maintenance of the equipment after every 6 months (free of cost) and will sign a certificate to the serviceability effect of the equipment during the warranty period.
- r. Offer through fax/ email will not be accepted.
- s. Offer not received as per NLC requirement is liable to be rejected at any stage of the tender.

- t. **Stamp duties** as applicable through Government of Pakistan rules i.e, @ 0.25 % of value of contract will be paid by winning firm at the time of signing of contract.
- u. In case of any firm fail to supply the tendered store as per the Letter of Acceptance / Contract Agreement, The NLC has the right to take punitive action against defaulter firm that include confiscation of its Bid Security, Performance Bank Guarantee and ban to participate in the tender etc.

Note: Offers not complying with the above special instructions in addition to other conditions will NOT be entertained.

4. **Rejection of Bid.** A bid can be rejected under following circumstances: -

- a. Bids not qualifying the bid evaluation criteria as mention in **Annex 'A'**
- b. Offers not accompanied with complete technical specifications of items being offered and not supported with detailed technical brochures.
- c. Non responsive bid to any required criteria / specification.
- d. Non submission of Tender Fee & Bid Security.
- e. Late submission of tender from given date & time.
- f. Offers not complying with the special conditions (para 3) in addition to other conditions.

5. **Particulars and Specifications.** Standard particulars, and specifications is attached as **Annex 'B'**. The bidder must conform to the asked specification and acceptance criteria for each category/item.

6. **Delivery of Tender.** The original copy of the tender is to be enclosed in double cover. (i) Technical Offer (ii) Commercial Offer, separately. The covers should be sealed and bear tender Enquiry Number and date of opening, while the outer cover should bear only address of this office without any indications.

7. **Date and Time for Submission of Tender**

- a. Tender must reach HQ NLC Harding Road RA Bazar Near AFIRM Rawalpindi by the date and time specified in tender notice by hand or by post.

- b. Tender must be dropped in the tender box before given time.
- c. Tender shall be securely sealed and submitted in a properly protected envelope/package to ensure that its contents remain intact and confidential during handling and transportation. Any Tender received in a damaged, tampered, opened, or otherwise compromised envelope/package may be rejected and shall not be considered for evaluation.
- d. NLC shall not be responsible for any loss, damage, delay, or tampering of the Tender envelope/package during courier, postal, or any other mode of transportation. The responsibility for safe and timely delivery of the Tender, in a properly sealed and protected condition, shall rest solely with the Bidder.
- e. NLC will not be responsible for delay occurring in post.

8. **Price**

- a. The prices quoted must be as per accounting unit as shown in the schedule to tender, inclusive all Taxes/duties, packing and delivery charges as and when required.
- b. Firms to quote separate price for accessories/allied components being manufactured/supplied locally in PKR.
- c. The prices must be quoted in figure and words at the appropriate space of the schedule to tender on **FOR Basis (SOST Border Terminal)**. Additional information, if any, must be linked with entries on the schedule of tender.
- d. The firms must quote prices inclusive of all taxes, packing, delivery charges or installation etc as per format attached at **Annex "C"**.
- e. Quoted price must be supported by original Proforma invoice of the OEM/Manufacturer/Principle giving following details/breakdown: -
 - (1) Cost of the equipment in FOR Basis.
 - (2) Cost of Locally supplied item (if any) – OEM to specify the details of locally supplied parts/items (in Pak Rs).

- (3) Cost of optional items (if any).
- f. Prices must be firm and final.
- g. Tax exemption (if any) may be provided with the tender documents.
- h. European/ USA/ China or equal Country of Origin and manufactured brands are allowed to participate.
9. **Validity of Offers.** The validity period of quoted rates must be indicated and should be at **least 60 days** from the date of opening the tender without any condition, extendable for further processing of the case, if required.
10. **Delivery Period.** The delivery of the stores is required as stated in the schedule to, tender i.e. within **90 x days after issuance of LOA or Award of Contract (whichever is earlier)** at prescribed location, beyond which Late Delivery Charges will apply.
13. **Packing.** Equipment packing will be of international standard and seaworthy so as to withstand rough handling during loading, unloading and transportation. Marking in suitable size bold letter provided that the parts thereof shall be appropriately packed according to the manufacturer's standard.
- Consignee: _____
- Manufacturer's Name and Address: _____
14. **Inspection**
- a. **Pre-Delivery Inspection (If Required)**
- (1) Pre-delivery inspection may be carried out at firm's premises before supply, by team of HQ NLC (If Required).
- (2) Inspection will include Quantity, Quality, Conformation to the agreed specification as per LOA / Contract agreement.
- (3) Firm will dispatch the items / equipment to prescribed location as mentioned in schedule of tender.
- (4) Inspection should preferably be kept at Rawalpindi / Islamabad. Inspection out of Rawalpindi / Islamabad will be carried out on the expenses of firm including travelling, boarding / lodging etc.
- b. **Final Inspection.** Final inspection of the equipment will be carried out after delivery and installation at site, by the team of NLC.

15. **Arbitration.** Any bidder feeling aggrieved by any act of procuring agency after submission of his bid and prior to award of the contract may lodge a written complaint to procurement agency under Rule - 48 PPRA.
16. **Publication** The supplier will provide the following publication pertaining to equipment under purchase in English language free of cost in hard and soft copies: -
- a. Operator Manual
 - b. Maintenance Manual
 - c. Part Catalogue
 - d. Workshop Manual
 - e. Software backup
 - f. One set per piece in addition three extra sets will be supplied with the equipment. CDs of the same will also be provided
 - g. CDs/ Online Part Catalogue Book be provided for demanding spare parts/ tool items.
 - h. Diagnostic Equipment (**Free of cost - if any**)
17. **Tools and Accessories.** The supplier will provide the standard tools (**OEM**) of the Crane separately free of cost in steel boxes along with locking arrangements.
18. **Risk and Expense.** Failure to supply the goods quoted or failure to meet the commitment made regarding delivery schedule, specifications, short supplies etc, will authorize HQ NLC to purchase the items at firm's risk and cost.
19. **Training.** Supplier will provide OEM certified operational training and maintenance training to NLC Staff at delivery site free of cost.
20. **After Sales Services Support**
- a. The firm's principals will guarantee availability of stores, spare parts, accessories, software updates and technical/ repair/ maintenances including Technicians for the next 10 years and that the cost will not be increased more than **2% every year**.

- b. Quarterly maintenance and consumable of 2 years will be responsibility of supplier.
21. **Clientele List and Population of Equipment** The quote must be supported by the clientele / customers list with quantities / units of each category provided in Pakistan and outside Pakistan in Last 2 years
22. **Force Majeure**. The supplier will not be held responsible for any delay occurring the supply of contracted stores due to event of force majeure such as Act of God, War, Riots, Civil Commotion's Strikes, lock out or disturbance directly affecting the supply over which the supplier has no control. In such an event the contractor shall inform the Purchaser within 15 days of the happening in writing. Non-availability of raw material for the manufacture of stores or the export permit for the export of the contracted stores from the country of its origin shall not constitute Force Majeure.
23. **Late Delivery**. Late Delivery charges will be imposed @ 2% per month on total cost of contract with effect from original delivery date and will be calculable accordingly in days also.
24. **Terms of Payment**.
- a. 30% advance will be released against Advance Bank Guarantee from AAA rating Scheduled bank of Pakistan.
 - b. 30% payment will be released after Delivery of Crane at Sost BT.
 - c. 40% payment will be made after delivery, Final Inspection after installation and issuance of CRV (Certified Receipt Voucher) by the consignee.
25. **Tender Fee and Bid Security**. Both will be prepared in the shape of bank draft in favour of **NATIONAL LOGISTICS CORPORATION HQ MAIN ACCOUNT** and submitted as following: -
- a. **Tender Fee**. Rs. 2,000 must be attached with Technical offer.
 - b. **Bid Security**. Rs. 500,000/- in sealed envelope (**mentioning Name of Bank and Draft Number & Date**) must be attached with Technical offer. Same will be opened with financial offer.
26. **Bank Guarantee**

- a. Performance Bank guarantee valuing 5% of the contract value must be provided / deposited by the successful firm for award of contract, within 15 days from the signing of the contract / issuance of Letter of Intent (whichever is earlier).
- b. The Guarantee should be from a schedule bank of “AA” rating, valid till one month after warranty period and as per format provided by NLC.
27. **Warranty Period**. Firm will provide comprehensive warranty of complete equipment including engine, tyres, batteries etc of **2 x years or 3000 hours** Operational (whichever is earlier) or for duration specified by OEM (whichever is more).
28. **Comparison Chart**. Firms will also attach comparison chart and response to all queries/ requirement in **Annex 'B'** as part of their technical offer: -

NLC Specification	Firms Specification	Complied with or Not	Ref of OEM Brochure/Technical Manual

29. **Evaluation**. Technical offer of bidders found eligible and qualified as per “**Bid Qualification criteria**” will be evaluated as per specifications (Annex “B”). Financial offers of technically approved bidders will be opened and bidder with the lowest financial proposal will be considered most advantageous bid.

General Manager Procurement
HQ NLC

NL-2

HEADQUARTERS NATIONAL LOGISTICS CORPORATION

GENERAL CONDITIONS GOVERNING CONTRACT

1. Tender will be opened at HQ NLC Harding Road RA Bazar Near AFIRM Rawalpindi at Date and Time mentioned in the newspaper ad.
2. Tender will be submitted in accordance with PPRA Rule 36 (b) i.e. Single Stage – Two Envelope Procedure
3. Detail of Plant/equipment required to be procured is as under: -

Ser	Nomenclature of Store / equipment	Quantity	Consignee
a.	Crane 60 Ton including Assembling, Commissioning & Testing	1	HQ BT DP Sost

NL-3

Address_____

Telephone_____

Code Used_____

From: _____

To: **THE DIRECTOR GENERAL**

NATIONAL LOGISTICS CORPORATION QMG's BRANCH

R.A. BAZAAR GHQ RAWALPINDI

Dear Sir,

1. I/We hereby offer to supply to the Director General NLC, stores as per detail in the Scheduled hereto or such portion thereof as you may specify in the contract at the prices given in the said schedule and agree to hold this offer open till _____. I/We shall be bound by a communication of acceptance dispatched within the prescribed time.
2. I/We hereby certify own eligibility as per Annex 'A' to NL-1.
3. I/We have understood the instructions to Tenders and Conditions of Contract as laid down in form NL-2 to "General Conditions Governing Contracts" and have thoroughly examined the specificity/drawing and or pattern quoted in the schedule hereto and am/are fully aware to the nature of the stores required and my/our offer is to supply stores strictly in accordance with the requirements.
4. Recommended technical manual/ data are also enclosed with the offer.
5. The following pages have been added to and form part of this tender.

Your faithfully

(Signature of Tendered)

Address_____

Dated _____

Signature of witness_____

Address_____

BID QUALIFICATION CRITERIA

Ser	Check List	Yes/No	Remark
a.	Tender Fee		
b.	Earnest Money		
c.	Company Registration		
d.	Copy of NTN / STRN and Active Tax Filler Certificate		
e.	Authorization Letter from OEM (for dealers)		
f.	Complete Tech Data of Equipment and OEM Brochure/technical manual (Annex 'B')		
g.	60 x Days Offer Validity		
h.	Confirmation to 90x days Delivery Period		
i.	Comparison Chart with user proposed specification (Annex 'B') response to all queries/requirements in full.		
j.	Not Blacklisting Affidavit (Stamp Paper)		
k.	Certificate to accept all conditions of tender without exception.		
l.	List of Major Clients and equipment provide.		
m.	Hierarchy of the firm along with portfolio of owner & top management be attached		

Note:

- No row of remarks column to be left blank. Blank row will be considered non-compliant
- The technical proposal must be submitted strictly in accordance with the sequence prescribed in the above checklist (PPRA Rule 18).**

General Specification Requirement (GSR) 60 Ton Crane for DP Sost

Item	Description		Value	Remarks
General Requirements	Crane Type		Mobile hydraulic telescopic boom crane	
	Application		Heavy-duty lifting and material handling Industrial / site operations	
	Climatic suitability		Suitable for low temperature (-45 ° to +50 °)	
Working performance	Max. rated lifting capacity	kg	60000	
	Max. load moment of basic boom	N.m	2009	
	Max. load moment of Max. length boom	N.m	1305	
	Max. lifting height of basic boom	m	13.1	
	Max. lifting height of boom	m	46.7	
Working speeds	Max. lifting height of jib	m	61	These parameters do not include deflection of boom and jib.
	Max. hoist rope speed (Main winch)	m/min	140	At 4th layer
	Max. hoist rope speed (Auxiliary winch)	m/min	140	At 4th layer
	Boom derricking up time	s	45	
	Boom telescoping out time	s	100	
Driving	Slewing speed	R /min	0-2.0	
	Max. working altitude	m	2000	
	Max. driving speed	km/h	80	
	Max. gradeability		50	
	Min. turning diameter	m	04	
	Min. ground clearance	mm	272	
Weight	Oil consumption per hundred kilometres		41	
	Deadweight in driving condition	kg	41 600	Excluding 3.5t auxiliary counterweight

Dimension	Complete vehicle kerb mass	kg	41470	
	Front axle load	kg	1 5600	
	Rear axle load	kg	26000	

	Overall dimensions (LxWxH)	mm	14550x2800x3780	
	Outrigger spread (W)	m	6.35	
	Outrigger spread (L)	m	8.0	
	Outrigger spread (L) (Intermediately extended)	m	5.26	
	Tail slewing radius	mm	41 85	
	Boom length	m	11.8-46	
	Boom angle		-2 - 80	
	Jib length	m	9.2, 14.6	
Hydraulic system	Hydraulic circuit	High-pressure hydraulic system Filtration, relief and load-holding valves		
	Hydraulic cooling	Heavy-duty cooler Suitable for high ambient temperature		
Engine	Engine type	Turbocharged electronically controlled diesel Liquid cooled		
	Engine power	Bidder to specify kW/HP and maximum torque		
Transmission	Transmission	Heavy-duty automatic or automated/manual Suitable for road and site operation		
Braking	Service brake	Heavy-duty service braking system Compliant with applicable regulations		
	Parking/emergency brake	Mandatory Fail-safe arrangement		
Operator cabin Heated preferably	Cabin	Fully enclosed operator cabin Ergonomic layout		
	Seat and restraints	Adjustable seat and seat belt		
	Visibility	All-round visibility Mirrors and/or camera system		

	Instrumentation	Digital display and warning indicators Engine/hydraulic monitoring
Safety systems	Parking/emergency brake	Mandatory electronic Load Moment Indicator / Rated Capacity Limiter (Load, radius, boom length/angle and configuration monitoring)
	Cabin	
	Seat and restraints	
	Visibility	
	Instrumentation	
	LMI/RCL	
	Emergency stop	
	Hook safety latch	
	Warning beacon and alarms	
	Load charts	
	Operator manual	
	Emergency stop	Mandatory
	Hook safety latch	Mandatory
	Warning beacon and alarms	Mandatory Audible/visual warnings
Documentation	Load charts	Mandatory Complete certified charts for all approved configurations
	Operator manual	Mandatory English; hard copy and electronic

	Maintenance/workshop manual	Mandatory English; hard copy and electronic
	Parts catalogue	Mandatory English
	Hydraulic/electrical schematics	Mandatory As-built documentation
Spares	Recommended spare parts	Minimum 5 years operation. 2 years maintenance spares, Oil, Lubs, Critical filters, seals, sensors, electrical and hydraulic items

Tools	Standard tool kit	Mandatory Routine maintenance and emergency tools
Training	Operator training	Mandatory Operation, load charts, LMI, safe lifting and emergency procedures
	Maintenance training	Mandatory Preventive maintenance and troubleshooting
Warranty	Warranty period	Minimum 24 months or 3,000 operating hours Whichever occurs first; longer manufacturer warranty preferred. Quarterly maintenance of 2 x years at firm responsibility.
After-sales	Service support	Authorized service support Genuine spare parts and trained personnel
Quality	Quality management	ISO 9001 or equivalent preferred Manufacturer certification to be submitted
Standards	Applicable standards	Latest applicable ISO/EN/DIN/ASME/SAE or equivalent Bidder shall identify standards used



Annex “C”

Tender No: _____/FOR/NLC/2026

1. Financial offer must be as per following formats: -

Ser	Item	Quantity	Total Cost FOR Sost
a.	Crane 60 Ton including Assembling Commissioning & Testing	1	

Note

- Price is required to be quoted on **FOR Sost** basis.
- Brochure / manufacture specifications (in original) must be attached.
- Quantity of Equipment can be increased / decreased by NLC.

