

# Standard Bidding Document

## PROCUREMENT , SUPPLY & INSTALLATION OF ACs AT NBP, MAIN BRANCH ABBOTTABD (301) RO, ABBOTTABAD (Goods)

National

Single Stage-One Envelope

| <b>CORRIGENDUM # 1</b> | <b>CORR-P124486-001</b> |
|------------------------|-------------------------|
| Initiation Date        | September 21, 2026      |



*September 21, 2026*

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# Table of Contents

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|                                       |    |
|---------------------------------------|----|
| <b>REQUEST FOR BIDS</b>               | 1  |
| <b>Instructions to Bidders</b>        | 3  |
| <b>Bid Data Sheet</b>                 | 23 |
| Bids Data Sheet (BDS)                 | 24 |
| Eligibility Criteria                  | 27 |
| Evaluation Criteria                   | 29 |
| Items/Lots                            | 30 |
| Related Services of Goods:            | 33 |
| Items/Lot Specification               | 34 |
| Price Schedule                        | 37 |
| <b>General Conditions of Contract</b> | 39 |
| <b>Special Conditions of Contract</b> | 49 |
| <b>Bid Securing Declaration</b>       | 54 |
| <b>Contract Form</b>                  | 56 |
| <b>Integrity Pact</b>                 | 59 |
| <b>Performance Guarantee Form</b>     | 61 |
| <b>Annexure</b>                       | 64 |
| NBP Monogram                          | 65 |
| BOQs                                  | 65 |
| SBD                                   | 65 |
| Technical Specification of ACs        | 65 |

|                                       |    |
|---------------------------------------|----|
| <b>Procurement Forms</b>              | 66 |
| <b>Additional Forms and Documents</b> | 69 |

# REQUEST FOR BIDS

## PROCUREMENT OF GOODS

1. The **National Bank of Pakistan (Engineering Wing North Islamabad)** has reserved Funds for the procurement planned for FY **2026-27**. The **National Bank of Pakistan (Engineering Wing North Islamabad)** intends to apply part of the proceeds of this Fund to cover eligible payments under the contract for the "**PROCUREMENT , SUPPLY & INSTALLATION OF ACs AT NBP, MAIN BRANCH ABBOTTABD (301) RO, ABBOTTABAD**" with the reference of "**P124486**"
2. The **National Bank of Pakistan (Engineering Wing North Islamabad)** invites sealed Bids from eligible Bidders for procurement of goods described in the bidding documents on **EPADS v2.0**.
3. **Single Stage-One Envelope** will be used by adopting **Least Cost Based Selection (LCBS)** Technique for the subject procurement, in line with the Public Procurement Rules, 2004 and any Regulations, Regulatory Guides, Procurement Guidelines or Instructions issued by the Authority from time to time.
4. All Bids must be accompanied by a Bid Security amounting described in Bid Security Section in Bidding Document in the form of **Pay Order, Banker's Cheque, Call at Deposit, Bank Guarantee, Demand Draft** or all bids must be accompanied by bid securing declaration in the format specified in the Bidding documents
5. E-Bidding documents, containing detailed terms & conditions, specifications and requirements etc. are available on **e-Pak Acquisition and Disposal System (EPADS)** at **<https://epads.gov.pk/opportunities/federal/procurements/124486>** for all the interested bidders registered on **EPADS v2.0**. Bidders are required to get themselves registered on **EPADS v2.0** to participate in Bidding process.
6. The e-bids, prepared in accordance with the instructions in the e-Bidding Documents, must be submitted through **EPADS v2.0** on or before **Tuesday, October 20, 2026 11:00 AM**. E-bids will be opened using **EPADS v2.0** on

the same day at **Tuesday, October 20, 2026 11:30 AM**. Manual submission of Bids shall not be entertained. Those vendors who have not yet registered on the new version of **EPADS v2.0**, may register themselves on <https://vendors.epads.gov.pk/>. A tutorial to explain the registration process is available at <https://www.youtube.com/watch?v=MNW6T38v7tc>

In terms of Rule 48 of Public Procurement Rules, 2004 Grievance Redressal Committee (GRC) is notified for the subject procurement and notification copy is available on the procuring agency's website and on Authority's website at ([www.ppra.org.pk](http://www.ppra.org.pk)).

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## Instructions to Bidders

## A. Introduction

### 1.Scope of Bids

1.1 The Procuring Agency (PA), as indicated in the **Bids Data Sheet (BDS)** invites Bids **through EPADS v2.0** for the provision of Goods for as specified in the BDS and **in Section V - Evaluation Criteria, Specifications & Schedule of Requirements**. The name, identification, and number of items/deliverables are provided in the **BDS**. The successful Bidders will be expected to provide the goods within the specified period and timeline(s) as stated in the **BDS**.

### 2. Source of Funds

2.1 Source of funds is referred in Clause-1 of Invitation for Bids.

### 3. Eligible Bidders

3.1 A Bidder may be natural person, company or firm or public or semi-public agency of Pakistan or any foreign country, or any combination of them with a formal existing agreement (on Judicial Papers) in the form of a joint venture, consortium, or association. In the case of a joint venture, consortium, or association, all members shall be jointly and severally liable for the execution of the Contract in accordance with the terms and conditions of the Contract. The joint venture, consortium, or association shall nominate a Lead Member as nominated in the BDS, who shall have the authority to conduct all business for and on behalf of any and all the members of the joint venture, consortium, or association during the Bidding process, and in case of award of contract, during the execution of the contract.

3.2 Verifiable copy of the agreement that forms a joint venture, consortium or association shall be required to be submitted as part of the Bid.

3.3 The appointment of Lead Member in the joint venture, consortium, or association shall be confirmed by submission of a valid Power of Attorney to the Procuring Agency.

3.4 Any bid submitted by the joint venture, consortium or association shall indicate the part of proposed contract to be performed by each party and each party shall be evaluated (or post qualified if required) with respect to its contribution only, and the responsibilities of each party shall not be substantially altered without prior written approval of the Procuring Agency and in line with

any instructions issued by the Authority.

*(The limit on the number of members of JV or Consortium or Association may be prescribed in BDS, in accordance with the guidelines issued by the PPRA).*

3.5 The invitation for Bids is open to all prospective suppliers, manufacturers, or authorized agents / dealers subject to any provisions of incorporation or licensing by the respective national incorporating agency or statutory body established for that particular trade or business. Procuring agencies shall specify the registration/licensing requirements for the foreign bidders keeping in view the requirement of that business.

3.6 A Bidder shall not have a conflict of interest. All Bidders found to have a conflict of interest shall be disqualified. A Bidder may be considered to have a conflict of interest with one or more parties in this Bidding process, if they:

1. are associated or have been associated in the past, directly or indirectly with a firm or any of its affiliates which have been engaged by the Procuring Agency to provide consulting services for the preparation of the design, specifications and other documents to be used for the procurement of the Goods to be purchased under this Invitation for Bids.
2. have controlling shareholders in common; or
3. receive or have received any direct or indirect subsidy from any of them; or
4. have the same legal representative for purposes of this Bid; or
5. have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the Bids of another Bidder, or influence the decisions of the Procuring Agency regarding this Bidding process; or
6. Submit more than one Bid in this Bidding process.

3.7 A Bidder may be ineligible if –

1. he is declared bankrupt or, in the case of company or firm, insolvent;
2. payments in favor of the Bidder is suspended in accordance with the judgment of a court of law other than a judgment declaring bankruptcy and resulting (in accordance with the national laws) in the total or partial loss of the right to administer and dispose of its property;

3. the Bidder is convicted, by a final judgment, of any offence involving professional conduct;

4. the Bidder is blacklisted locally or by international organizations and hence debarred due to involvement in corrupt and fraudulent practices, or performance failure or due to breach of Bid securing declaration.

3.8 As and when required, bidders shall provide to the Procuring Agency evidence of their eligibility, proof of compliance with the necessary legal requirements to carry out the contract effectively.

3.9 Bidders shall submit Bids relating to the nature, conditions and modalities of sub-contracting wherever the sub-contracting of any elements of the contract amounting to more than ten (10) percent of the Bid price is envisaged.

## 4. Eligible Goods and Related Services

4.1 All goods and related services to be supplied under the contract shall have their origin in eligible source countries, and all expenditures made under the contract will be limited to such goods and services. For purpose of this Bid, ineligible countries are the countries declared ineligible by the Federal Government.

## 5. One Bid per Bidder

5.1 A bidder shall submit only one Bid, in the same bidding process, either individually as a Bidder or as a member in a joint venture or any similar arrangement.

5.2 The Bidder shall not engage a subcontractor for any portion of the contract if the value of such subcontracting exceeds thirty percent (30%) of the total contract amount.

## 6. Cost of Bidding

6.1 Any cost incurred by the bidder relating to the preparation and submission of its Bid shall be borne by the bidder, and the Procuring Agency shall in no case be responsible or liable for those costs, regardless of the conduct or outcome of the bidding process.

## B. Bidding Documents

## 7. Contents of Bidding Document

7.1 The Goods required, Bidding procedures, and terms and conditions of the contract are prescribed in the Bidding Documents. In addition to the Invitation for Bids, the Bidding documents which should be read in conjunction with any addenda issued in accordance with **ITB 9.1** include:

**Section I** -Invitation to Bids

**Section II** Instructions to Bidders (ITB)

**Section III** Bid Data Sheet (BDS)

**Section IV** Evaluation Criteria, Specifications, Schedule of Requirements

**Section V** Bid Forms

**Section VI** General Conditions of Contract (GCC)

**Section VII** Special Conditions of Contract (SCC)

**Section VIII** Contract Forms

7.2 The Bidder is expected to examine all instructions, forms, terms and specifications in the Bidding documents. Failure to furnish all the information required in the Bidding documents through **EPADS v2.0** will be at the Bidder's risk and may result in the rejection of his Bids.

## 8. Clarification of Bidding documents

8.1 A prospective Bidder requiring any clarification of the Bidding documents may notify the Procuring Agency through **EPADS v2.0**.

8.2 The Procuring Agency will within three (3) working days after receiving the request for clarification, respond to any request for clarification through **EPADS v2.0** provided that such request is received not later than three (03) days prior to the deadline for the submission of Bids as prescribed in **ITB 22**

8.3 Copies of the Procuring Agency's response will be forwarded to all identified Prospective Bidders through **EPADS v2.0**, including a description of the inquiry, but without identifying its source.

8.4 Should the Procuring Agency deem it necessary to amend the Bidding document as a result of a clarification, it shall do so following the procedure under **ITB 9**.

8.5 If indicated **in the BDS**, the Bidder's designated representative is invited at the Bidder's cost to attend a pre-Bid meeting at the place, date and time mentioned **in the BDS**. During this pre-Bid meeting, prospective Bidders may request clarification of the schedule of requirement, the Evaluation Criteria or any other aspects of the Bidding document.

8.6 Minutes of the pre-Bid meeting, if applicable, including the text of the questions asked by Bidders, including those during the meeting (without identifying the source) and the responses given, together with any responses prepared after the meeting will be uploaded on **EPADS v2.0**. Any modification to the Bidding documents that may become necessary as a result of the pre-Bid meeting shall be made by the Procuring Agency exclusively through the use of an Addendum pursuant to **ITB 9**. Non-attendance at the pre-Bid meeting will not be a cause for disqualification of a Bidder.

## 9. Amendment of Bidding documents

9.1 Before the deadline for submission of Bids, the Procuring Agency for any reason, whether at its own initiative or in response to a clarification requested by a prospective Bidder or Pre-Bid meeting may modify the Bidding documents by issuing addenda through **EPADS v2.0**.

9.2 The Procuring Agency shall promptly publish the addendum through **EPADS v2.0**.

9.3 Any addendum issued including the notice of any extension of the deadline shall also be communicated through EPADS v2.0 to all the bidders who have already submitted their bids. Such bidders shall have the right to withdraw their already submitted bid and re-submit the revised bid prior to the original or extended bid submission deadline.

9.4 To give prospective Bidders reasonable time in which to take an addendum/corrigendum into account in preparing their Bids, the Procuring Agency may, at its discretion, extend the deadline for the submission of Bids through **EPADS v2.0**:

Provided that the Procuring Agency shall extend the deadline for submission of Bids, if such an addendum is issued within last three (03) days of the Bids submission deadline.

## C. Preparation of Bids

## 10. Language of Bid

10.1 The Bid prepared by the bidder, as well as all correspondence and documents relating to the Bids exchanged by the Bidder and the Procuring Agency shall be written in the English language unless otherwise specified in the BDS. Supporting documents and printed literature furnished by the Bidder may be in another language provided they are accompanied by an accurate translation of the relevant pages in the English language unless otherwise specified in the **BDS**, in which case, for purposes of interpretation of the Bidder, the translation shall govern.

## 11. Documents and samples Constituting the Bid

**11.1 The Bid prepared by the Bidder shall constitute** the documents required in the **BDS**.

Details of sample(s) where applicable and requested in the BDS.

1. Documentary evidence established in accordance with ITB that the Bidder is eligible and/or qualified for the subject bidding process;
2. Documentary evidence establish that the Bidder has been authorized by the manufacturer to deliver the goods into Pakistan, where required and where the supplier is not the manufacturer of those goods;
3. Documentary evidence establish that the goods and related services to be supplied by the Bidder are eligible goods and services, and conform to the Bidding Documents;
4. Bid security or Bid Securing Declaration furnished in accordance with **ITB 18**.

## 12. Documents Establishing Eligibility of the Goods and Conformity to Bidding documents

**12.1** To establish the conformity of the bidder to the Bidding document, the Bidder shall furnish as part of its Bids the documentary evidence that Goods provided conform to the technical specifications and standards.

## 13. Documents Establishing Eligibility and Qualification of the Bidder

**13.1** The Bidder shall furnish, as part of its Bid, all those documents establishing the Bidder's eligibility to participate in the Bidding process and/or its qualification to perform the contract if its Bid is accepted.

## 14. Form of Bids

**14.1** The Bidder shall fill the Form of Bid furnished in the Bidding documents. The Bids Form must be completed without any alterations to its format and no substitute shall be accepted.

## 15. Bids Prices

15.1 The Bids Prices quoted by the Bidder in the Form of Bid and in the Price Schedules shall conform to the requirements specified below or exclusively mentioned hereafter in the Bidding documents.

15.2 All items in the Schedule of Requirement must be listed and priced separately in the Price Schedule(s). If a Price Schedule shows items listed but not priced and neither explicitly denied, their prices shall be construed to be included in the prices of other items.

15.3 Items not listed in the Price Schedule shall be assumed not to be included in the Bid, and provided that the Bid is still substantially responsive in their absence or due to their nominal nature, the corresponding average price of the respective item(s) of the remaining substantially responsive Bidder(s) shall be construed to be the price of those missing item(s).

15.4 The Bid price to be quoted in the Form of Bid in accordance with **ITB 14.1** shall be the total price of the Bid.

15.5 The Bidder shall indicate on the appropriate Price Schedule, the unit prices (where applicable) and total Bid price of the Goods it proposes to provide under the contract.

15.6 Prices quoted by the Bidder shall be fixed during the Bidder's performance of the contract and not subject to variation on any account. A Bid submitted with an adjustable price will be treated as non-responsive and shall be rejected.

## 16. Bids Currencies

16.1 Prices shall be quoted in Pakistani Rupees unless otherwise specified in the BDS in accordance with Rule 30 (2) of the Public Procurement Rules, 2004.

## 17. Bids Validity Period

17.1 Bids shall remain valid for the period specified in the **BDS** after the Bid submission deadline prescribed by the Procuring Agency. A Bid valid for a shorter period shall be rejected by the Procuring Agency as non-responsive. The period of Bid validity will be determined from the complementary Bid securing instrument, i.e. the expiry period of Bid Security or Bids Securing Declaration as the case may be.

17.2 The procuring agency shall ordinarily be under an obligation to process and evaluate the bid and to issue letter of award within the stipulated bid validity period.

17.3 Under exceptional circumstances, prior to the expiration of the initial Bid validity period, the Procuring Agency may request the Bidders' consent to an extension of the period of validity of their Bids only once through **EPADS v2.0**, for the period not more than the period of initial bid validity. The Bid Security provided under **ITB 18** shall also be suitably extended. A Bidder may refuse the request without forfeiting its Bid security or causing to be executed its Bid Securing Declaration. A Bidder agreeing to the request will not be required nor permitted to modify its Bid, but will be required to extend the validity of its Bid Security or Bid Securing Declaration for the period of the extension.

## 18. Bid Security or Bid Securing Declaration

18.1 The Bidder shall furnish as part of its Bid, a Bid Security in accordance with Rule 25 of the Public Procurement Rules, 2004.

18.2 The original Bid Security shall be enclosed within the sealed envelope and to be submitted physically before closing time for submission of bids. Whereas, scanned copy of bid security shall be uploaded electronically through EPADS v2.0 before closing hours for submission of bids.

18.3 The Bidder who failed to submit the original Bids security before the submission deadline shall be disqualified straightaway.

18.4 The Bid Security or Bid Securing Declaration is required to protect the Procuring Agency against the risk of Bidder's conduct which would warrant the security's forfeiture, pursuant to **ITB 18.7**.

18.5 The Bid Security shall be denominated in the local currency, and it shall be a Bank Draft in the name of the Procuring Agency and valid for twenty-eight (28) days beyond the end of the validity of the Bid. This shall also apply if the period

for Bids/Bid Validity is extended. In either case, the form must include the complete name of the Bidder.

18.6 The Bid Security shall be payable promptly upon written demand by the Procuring Agency in case any of the conditions listed in **ITB 18** are invoked.

18.7 Unsuccessful Bidders' Bid Security will be discharged or returned as promptly as possible, however in no case later than thirty (30) days after the expiration of the period of Bids Validity prescribed by the Procuring Agency pursuant to **ITB 17**. The Procuring Agency shall make no claim to the amount of the Bid Security, and shall promptly return the Bid Security document, after whichever of the following that occurs earliest:

- a. the expiry of the Bid Security;
- b. the entry into force of a procurement contract and the provision of a Performance Guarantee, for the performance of the contract if such a guarantee, is required by the Bid documents;
- c. the rejection by the Procuring Agency of all Bids;
- d. the withdrawal of the Bids prior to the deadline for the submission of Bids, unless the Bids documents stipulate that no such withdrawal is permitted.

18.8 The successful Bidder's Bids Security will be discharged upon the Bidder signing the contract, or furnishing the Performance Guarantee.

18.9 The Bid Security may be forfeited or the Bid Securing Declaration executed:

- a. if a Bidder:
- b. withdraws its Bid during the period of Bid Validity as specified by the Procuring Agency, and referred by the Bidder on the Form of Bids except as provided for in **ITB 17.2**; or
- c. does not accept the correction of errors; or
- d. in the case of a successful Bidder, if the Bidder fails:
- e. to sign the contract; or
- f. to furnish Performance Guarantee.

## 19. Withdrawal, Substitution, and Modification of Bid

19.1 Before Bid submission deadline, any Bidder may withdraw, substitute, or modify its Bid after it has been submitted through EPADS v2.0. Bids requested to be withdrawn, shall be returned unopened to the Bidders through **EPADS v2.0**.

## 20. Format and Signing of Bid

20.1 The Bidder shall prepare and submit Bids with due diligence after carefully reading all the terms and condition **before bid submission deadline** through EPADS v2.0.

## D. Submission of Bids

### 21. Submission of Bids through EPADS v2.0

21.1 The Technical and Financial Bids if required to submitted, shall be submitted on **EPADS v2.0**.

### 22. Deadline for Submission of Bids

22.1 Bids shall be received by the Procuring Agency through **EPADS v2.0** before bid submission deadline.

22.2 The Procuring Agency may, under exceptional circumstances, extend the deadline for the submission of Bids, after recording reasons in writing and in an equal opportunity manner.

In such case, all rights and obligations of the Procuring Agency and the Bidders that were previously governed by the original deadline shall thereafter be subject to the revised deadline.

## E. Opening and Evaluation of Bids

### 23. Opening of Bids

23.1 The Bid Evaluation Committee of the Procuring Agency shall open all Bids through the EPADS v2.0, on the date and time specified in the Bid Data Sheet (BDS).

23.2 The Bid Evaluation Committee **shall generate minutes through EPADS v2.0 containing brief details of bid opening process.** The record of the Bid opening shall include, as a minimum: the name of the Bidder, the Bid price if applicable, and the presence or absence of a Bid Security or Bid Securing Declaration.

23.3 The procuring agency shall live broadcast the opening of bids on national media or on their website or digital channels, if the volume of procurement exceeds five hundred million rupees in case of goods and services and one thousand million rupees in case of works.

23.4 In case the date of opening of bid has been declared as public holiday or the procuring agency fail to open bid due to any EPADS v2.0 related issues, the submission and opening of bids shall be shifted to the next working day on the same time.

23.5 In case of Single Stage One Envelope Procedure, the Bidders names, the Bid prices, the total amount of each Bid and, the presence or absence of Bid Security, Bid Securing Declaration and such other details as the Procuring Agency may consider appropriate, will be announced by the Bid Evaluation Committee.

## 24. Clarification of Bids

24.1 To assist in the examination, evaluation and comparison of Bids of the Bidders, the Procuring Agency may, ask any Bidder for a clarification of its Bid including breakdown of prices.

24.2 The request for clarification and the response shall be sought through EPADS v2.0 **before three days prior to the deadline for submission of bids.** No change in the prices or substance of the Bids shall be sought, offered, or permitted.

24.3 The alteration or modification in the BIDS which in any way affect the following parameters will be considered as a change in the substance of a Bids:

1. evaluation & qualification criteria;
2. required scope of work or specifications;
3. all securities requirements;
4. tax requirements;

5. terms and conditions of Bidding documents.

6. change in the ranking of the Bidder

24.4 From the time of Bids opening to the time of Contract award if any Bidder wishes to contact the Procuring Agency on any matter related to the Bids it should do so through **EPADS v2.0**.

## 25. Preliminary Examination of Bids

25.1 Prior to the detailed evaluation of Bids, the Procuring Agency will determine whether each Bid:

1. meets the eligibility criteria defined in **ITB 3**;
2. has been prepared as per the format and contents defined by the Procuring Agency in the Bidding documents;
3. is accompanied by the required securities; and
4. is substantially responsive to the requirements of the Bidding documents.

25.2 The Procuring Agency's determination of a Bid's responsiveness will be based on the contents of the Bid itself.

25.3 A substantially responsive Bid is one which conforms to all the terms, conditions, and specifications of the Bidding documents, without material deviation or reservation. A material deviation or reservation is one that: -

1. affects in any substantial way the scope, quality, or performance of the Goods;
2. limits in any substantial way, inconsistent with the Bidding documents, the Procuring Agency's rights or the Bidders obligations under the Contract; or
3. if rectified, would affect unfairly the competitive position of other Bidders presenting substantially responsive Bids.

25.3 If a Bids is not substantially responsive, it will be rejected by the Procuring Agency and may not subsequently be evaluated for complete technical responsiveness.

## 26. Examination of Terms and Conditions; Technical Evaluation

26.1 The Procuring Agency shall examine the Bids to confirm that all terms and conditions specified in the **GCC** and the **SCC** have been accepted by the Bidder without any material deviation or reservation.

26.2 The Procuring Agency shall evaluate the technical aspects of the Bids submitted, to confirm that all requirements specified in Schedule of Requirements and Technical Specifications of the Bidding documents have been met without material deviation or reservation.

26.3 If after the examination of the terms and conditions and the technical evaluation, the Procuring Agency determines that the Bid is not substantially responsive in accordance with **ITB 25.2**, it shall reject the Bid.

## 27. Correction of Errors

27.1 Bids determined to be substantially responsive will be checked for any arithmetic errors. Errors will be corrected as follows: -

1. if there is a discrepancy between unit prices and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail, and the total price shall be corrected, unless in the opinion of the Procuring Agency there is an obvious misplacement of the decimal point in the unit price, in which the total price as quoted shall govern and the unit price shall be corrected;
2. if there is an error in a total corresponding to the addition or subtraction of sub-totals, the sub-totals shall prevail and the total shall be corrected; and
3. where there is a discrepancy between the amounts in figures and in words, the amount in words will govern.
4. Where there is discrepancy between grand total of price schedule and amount mentioned on the Form of Bids, the amount referred in Price Schedule shall be treated as correct subject to elimination of other errors.

27.2 The amount stated in the Bid will, be adjusted by the Procuring Agency in accordance with the above procedure for the correction of errors and, with the concurrence of the Bidder, shall be considered as binding upon the Bidder. If the Bidder does not accept the corrected amount, its Bid will then be rejected, and the Bid Security may be forfeited or the Bids Securing Declaration may be executed.

## 28. Conversion to Single Currency

28.1 To facilitate evaluation and comparison, the Procuring Agency will convert all Bids prices expressed in the amounts in various currencies in which the Bids prices are payable. For the purposes of comparison of bids quoted in different currencies, the price shall be converted into a single currency specified in the bidding documents. The rate of exchange shall be the selling rate prevailing on the date of opening of financial bids specified in the bidding documents, in accordance with weighted average customer exchange rates list issued by the State Bank of Pakistan on that day.

## 29. Evaluation of Bids

29.1 The Bids, quotations, or proposals shall be evaluated by the respective evaluation committees as per evaluation criteria described in the Bidding Documents in accordance with Rule 29 and 30 of the Public Procurement Rules, 2004.

### **1. Least Cost Based Selection (LCBS)**

After meeting the requirements of eligibility, qualification and substantial responsiveness, the bid in compliance with all the mandatory (technical) specifications/requirements and/or requisite quality threshold (if any), and having lowest evaluated cost (or financial proposal) shall be considered Successful Bid.

### **2. Quality and Cost Based Selection (QCBS)**

In such combination, there shall be some specific weightage of both the technical features and financial aspects of the proposal. The financial marks shall be awarded on the basis of inverse proportion calculations. The successful bid shall be declared, on the basis of combined evaluation.

### **3. Quality Based Selection (QBS)**

After meeting the requirements of eligibility, qualification and substantial responsiveness the bid in compliance with all the mandatory (technical) specifications/requirements and attaining highest marks in the Technical Evaluation considering all other qualitative and/or quantitative parameters (or point rated criteria) for technical proposal(s) such as working methodology, implementation plan, resource allocation, additional functionalities, risk management approach, knowledge transfer techniques, post implementation methodology etc. shall be treated as highest ranked bid. Later on, the financial proposal of highest ranked bidder shall be opened, however, in case of failure to proceed further with such a bidder, the procuring agency may resort to second

highest bidder and so on.

29.2 In case of tie of bids, the bidders shall be provided an opportunity to offer their best and final monetary offer through EPADS v2.0. However, in no case the rates shall be higher than the original financial bids.

## 30. Domestic Preference

30.1 The procuring agency shall evaluate and compare bids, allow for preference to domestic bidders, while competing with the international bidders in accordance with the policies of Federal Government.

The percentage of preference, to be accorded shall be clearly mentioned in the bidding documents under the bid evaluation criteria.

## 31. Determination of Successful Bid

31.1 Selection technique will be adopted for determining the Successful Bid in accordance with the criteria referred in the BDS or prescribed in the separate section titled as Evaluation Criteria.

31.2 In case where the Procuring Agency adopts the Cost Based Evaluation Technique and, the Bid with the lowest evaluated price from amongst those which are eligible, compliant and substantially responsive shall be the Successful Bid.

31.3 The Procuring Agency may adopt the Quality & Cost Based Selection Technique due to the following two reasons:

1. Where the Procuring Agency knows about the main features, usage and output of the products; however not clear about the complete features, technical specifications and functionalities of the goods to be procured and requires the bidders to submit their proposals defining those features, specifications and functionalities; or
2. Where the Procuring Agency, in addition to the mandatory requirements and mandatory technical specifications, requires parameters specified in Evaluation Criteria to be evaluated while determining the quality of the goods.

31.4 In such cases, the Procuring Agency may allocate certain weightage to these factors as a part of Evaluation Criteria, and may determine the ranking of the bidders on the basis of combined evaluation in accordance with provisions of Rule 2(1)(h) of the Public Procurement Rules, 2004.

## 32. Abnormally Low Financial Bids

32.1 Where the Bid price is considered to be abnormally low, the Procuring Agency shall perform price analysis either during determination of Successful Bids or as a part of the post-qualification process.

32.2 The Procuring Agency may reject an Abnormally low financial bids.

32.3 In order to identify the Abnormally Low Bids (ALB) following approaches can be considered to minimize the scope of subjectivity:

1. Comparing the Bids price with the cost estimate;
2. Comparing the Bids price with the Bids offered by other Bidders submitting substantially responsive Bids; and
3. Comparing the Bids price with prices paid in similar contracts in the recent past either government- or development partner-funded.

32.4 The Procuring Agency will determine to its satisfaction whether the Bidder that is selected as having submitted the successful bid is qualified to perform the contract satisfactorily.

32.5 The determination will take into account the Bidder's financial, technical, and production capabilities. It will be based upon an examination of the documentary evidence of the Bidder's qualifications submitted by the Bidder, as well as such other information as the Procuring Agency deems necessary and appropriate. Factors not included in these Bidding documents shall not be used in the evaluation of the Bidders' qualifications.

32.6 Procuring Agency may seek "Certificate for Independent Price Determination" from the Bidder and the results of reference checks may be used in determining an award of contract.

Explanation: The Certificate shall be furnished by the Bidder. The Bidder shall certify that the price is determined keeping in view of all the essential aspects such as raw material, its processing, value addition, optimization of resources due to economy of scale, transportation, insurance and margin of profit etc.

32.7 An affirmative determination will be a prerequisite for award of the contract to the Bidder. A negative determination will result in rejection of the Bidder's Bids, in which event the Procuring Agency will proceed to the next ranked Bidder to make a similar determination of that Bidder's capabilities to

perform satisfactorily.

## F. Award of Contract

### 33. Criteria of Award

33.1 The Procuring Agency will award the Contract to the Bidder whose Bids has been determined to be substantially responsive to the Bidding documents and who has been declared as Most Advantageous Bidder.

### 34. Negotiations

34.1 The procuring agency shall not engage in negotiations with respect to scope and price with the bidder except when the procuring agency conducts a procurement using direct **or negotiated** contracting or a request for proposals with evaluation based on quality alone.

34.2 The procuring agency may negotiate with the most advantageous bid with a view to streamline the work or task execution, at the time of contract finalization on methodology, work plan, staffing, finalizing payment arrangements, delivery arrangements, minor amendments to the special conditions of the contract.

### 35. Procuring Agency Right to reject all bids

35.1 The Procuring Agency reserves the right to reject all bids or proposals at any time prior to the issuance of the Letter of Award, without incurring any liability, in accordance with Rule 33 of the Public Procurement Rules, 2004.

### 36. Procuring Agency's Right to Vary Quantities at the Time of Award

36.1 The Procuring Agency reserves the right at the time of contract award to increase or decrease the **quantity of** Goods originally specified in these Bidding documents provided this does not exceed **by** 15%, without any change in unit price or other terms and conditions of the Bids and Bidding documents.

### 37. Notification of Award

37.1 Prior to the award of contract, the procuring agency shall announce and publish the result of bid evaluation on **EPADS v2.0** in accordance with Rule 35

of the Public Procurement Rules, 2004.

37.2 The Bidder whose Bids has been accepted will be notified of the award by the Procuring Agency prior to expiration of the Bids/Bid Validity period. The Letter of Award will state the sum that the Procuring Agency will pay the successful Bidder in consideration for the delivery of Goods as prescribed by the Contract (hereinafter and in the Contract called the "Contract Price).

37.3 The Letter of award will constitute the formation of the Contract, subject to the Bidder furnishing the Performance Guarantee and signing of the contract.

## 38. Signing of Contract

38.1 Promptly after issuance of Letter of award, Procuring Agency shall send the successful Bidder the draft Contract, incorporating all terms and conditions as agreed by the parties to the contract.

38.2 Immediately after the Redressal of grievance by the GRC (if any), mandatory standstill period in accordance with Rule 35 of the Public Procurement Rules, 2004 and **after fulfillment of all condition's precedent** of the Contract Form, the successful Bidder and the Procuring Agency shall sign the Contract.

## 39. Corrupt & Fraudulent Practices

39.1 Procuring Agencies (including beneficiaries of Government funded projects and procurement) as well as Bidders/Contractors under Government financed contracts, observe the highest standard of ethics during the procurement and execution of such contracts, and will avoid to engage in any corrupt and fraudulent practices.

## F. Grievance Redressal & Complaint Review Mechanism

## 40. Constitution of Grievance Redressal

40.1 The Grievance Redressal Committee shall address the grievance, if any submitted by any party, including the bidder, in accordance with Rule 48 of the Public Procurement Rules, 2004 to be read with Redressal of Grievances Regulations, 2021.

40.2 In case if any party or the bidder is not satisfied with the decision of the GRC or if it fails to decide within ten days, the bidder or the party may file an appeal before the Appellate Committee of the Authority in accordance with Rule 48 of the Public Procurement Rules, 2004 to be read with Redressal of Grievances Regulations, 2021.

## G. Mechanism of Blacklisting

### 41. Mechanism of Blacklisting

41.1 The Procuring Agency shall initiate blacklisting proceedings against any bidder, supplier, or contractor in accordance with the Mechanism for Blacklisting Regulations, 2024, read with Rule 19 of the Public Procurement Rules, 2004.

41.2 The blacklisted/debarred bidder may file the review petition before the Authority in accordance with Rule 19 of the Public Procurement Rules, 2004 to be read with Procedure of filing and disposal of Review Petitions Regulations, 2021.





## Bid Data Sheet

# Bids Data Sheet (BDS)

The following specific data for the procurement of Goods to be procured shall complement, supplement, or amend the provisions in the Instructions to Bidders (ITB). Whenever there is a conflict, the provisions herein shall prevail over those in ITB.

*BDS Clause Number*

*ITB Number*

*Amendments of, and Supplements to, Clauses in the Instruction to Bidders*

## A. Introduction

**BDS Clause Number 1**

**ITB Number 1.1**

Name of Procuring Agency: **National Bank of Pakistan (Engineering Wing North Islamabad)**

The subject of procurement is: **PROCUREMENT , SUPPLY & INSTALLATION OF ACs AT NBP, MAIN BRANCH ABBOTTABD (301) RO, ABBOTTABAD**

Expected commencement date: **Friday, November 20, 2026**

**BDS Clause Number 2**

**ITB Number 2.1**

Financial year for the operations of the Procuring Agency: **2026-27**

Name and identification number of the Contract: **P124486**

**BDS Clause Number 3**

**ITB Clause Number 3.1**

JV/Consortium or Association Allowed: **No**

Number of JV/Consortium Members: **Nil**

*see section of eligibility criteria.*

## B. Bidding Documents

**BDS Clause Number 4**

**ITB Number 8.1**

The Bidders may seek clarifications through **EPADS v2.0** : Clarification Date:  
Friday, October 16, 2026

## C. Preparation of Bids

### **BDS Clause Number 5**

#### **ITB Number 10.1**

The Language of all correspondences and documents related to the Bids shall be in: **English**

List of documents required along with the bid: No

### **BDS Clause Number 6**

#### **ITB Number 11.1**

#### **Items/Lots and threre related documents:**

*See section items and Lots*

### **BDS Clause Number 7**

#### **ITB Number 12.1**

#### **Items / Lots Specifications:**

*see section of items specifications.*

### **BDS Clause Number 8**

#### **ITB Number 15.6**

The price shall be **Fixed**.

### **BDS Clause Number 9**

#### **ITB Number 16.1**

Currency of the Bids shall be : **PKR**

### **BDS Clause Number 10**

#### **ITB Number 17.1**

The Bids/Bid Validity period shall be: **180 Days**

### **BDS Clause Number 11**

#### **ITB Number 18.1**

The amount of Bid Security shall be as defined in Bid Security Section for items and lots given in **BDS 6**

The Bid Security shall be in the form of: **Pay Order, Banker's Cheque, Call at**

**Deposit, Bank Guarantee, Demand Draft**

## D. Submission of Bids

**BDS Clause Number 12**

**ITB Number 20.1**

Bid shall be submitted online on EPADS v2.0 whereas hard copy of the bid security should be submitted to the following;

**2nd Floor Engineering Wing North NBP Regional Office G-5/1, Islamabad** before bid submission deadline.

Bids that are not submitted on EPADS v2.0 shall be disqualified.

The deadline for Bids submission is: **Tuesday, October 20, 2026 11:00 AM**

## E. Opening and Evaluation of Bids

**BDS Clause Number 13**

**ITB Number 23.1**

The Bids opening shall take place on **EPADS v2.0**.

Day : **Tuesday**

Date: **Tuesday, October 20, 2026**

Time : **11:30 AM**

**BDS Clause Number 14**

**ITB Number 31.1**

Selection technique adopted will be: **Least Cost Based Selection (LCBS)**  
*see Evaluation Criteria*

## F. Review of Procurement Decisions

**BDS Clause Number 15**

**ITB Number 41.1**

Grievance against this procurement shall be submitted online on EPADS v2.0.

Arbitrator shall be appointed by mutual consent of the both parties.

## Eligibility Criteria

| Bidder's Type                      | Required Registration          |
|------------------------------------|--------------------------------|
| Individual / Individual Consultant | NADRA CITIZENSHIP (CNIC/NICOP) |
| Sole Proprietorship                | FBR (NTN)                      |
| Partnership Firm                   | FBR (GSTN)                     |
| Company (Private Limited)          | KPK (KPRA)                     |
| Company (Public Limited)           |                                |

| Eligibility Criteria                                                                                                                                                                                                                                                                    | Document |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|
| a) The bidder should have an active status on FBR Active Taxpayer List and with Provincial Revenue Board.                                                                                                                                                                               | Yes      |
| b). The bidder should have an active status on (Provincial Revenue Board).                                                                                                                                                                                                              | Yes      |
| c) Undertaking/Affidavit on E-STAMP-Rs. 500 that bidder should not have been blacklisted and hence debarred due to involvement in corrupt and fraudulent practices, or performance failure or due to breach of bid securing declaration by any Organization / Department / Institution. | Yes      |
| d). Valid Manufacturer's Authorization Document for the offered goods in favor of the bidder, provided bidder is not the Manufacturer.                                                                                                                                                  | Yes      |
| e). Presence of Bidder's Office Setup in ISLAMABAD/RAWALPINDI for after sales service issues                                                                                                                                                                                            | Yes      |

|                                                                                                                                                                                                                 |     |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|
| f). Authorization Letter for the Signatory of the Bidder on Bidder's Letterhead or duly Notarized Power of Attorney on Stamp Paper                                                                              | Yes |
| g). Certified that there is no any Deviation to the terms & conditions of the bidding documents and neither any condition has been appended to this bid.                                                        | Yes |
| f). Detailed Technical Brochure or literature or document of the Manufacturer, elaborating detailed description of the essential technical specifications and performance characteristics of the offered Goods; | Yes |
| g). Proof of three (03) similar nature of Contract with Wall Mounted or Floor Standing Air-Conditioners; performed during last three (03) years of worth not less than Rs. 02Million.                           | Yes |



## Evaluation Criteria

Eligible bidder(s) with substantially responsive bid(s) offering **Least Cost Based Selection (LCBS)** shall be consider for the award of contract(s).

### **Least Cost Based Selection (LCBS)**



## Items/Lots

**Lot Title :** PROCUREMENT , SUPPLY & INSTALLATION OF ACs AT NBP, MAIN BRANCH ABBOTTABD (301) RO, ABBOTTABAD

**Bid Security :** 125000 PKR

| Item                                                                                                                                            | UNSPSC           | Delivery Schedule                                                                                                     | Quantity | Manufacturer / Dealer Authorization | Warranty |
|-------------------------------------------------------------------------------------------------------------------------------------------------|------------------|-----------------------------------------------------------------------------------------------------------------------|----------|-------------------------------------|----------|
| Supply and installation of single phase 220/240 V, 50C/S Split Inverter (Hot & Cool) Reversible AC unit wall mounted capacity 12000 BTU (1 Ton) | Air conditioners | <b>Address:</b> NBP, MAIN BRANCH ABBOTTABD (301) RO, ABBOTTABAD<br><b>Schedule:</b> 30 days<br><b>Quantity:</b> 1/Qty | 1 / Qty  | Any                                 | 3 Years  |
| Supply and installation of single phase 220/240 V, 50C/S wall mounted split Inverter ( Heat & Cool ) AC unit capacity 18000BTU,                 | Air conditioners | <b>Address:</b> NBP, MAIN BRANCH ABBOTTABD (301) RO, ABBOTTABAD<br><b>Schedule:</b> 30 days<br><b>Quantity:</b> 4/Qty | 4 / Qty  | Any                                 | 3 Years  |

| Item                                                                                                                                                                                                                                                       | UNSPSC           | Delivery Schedule                                                                                                      | Quantity | Manufacturer / Dealer Authorization | Warranty |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|------------------------------------------------------------------------------------------------------------------------|----------|-------------------------------------|----------|
| Supply and installation of single phase 220/240 V, 50C/S Wall mounted unit Inverter Reversible (Hot & Cool) AC unit capacity24000 BTU (2Ton)                                                                                                               | Air conditioners | <b>Address:</b> NBP, MAIN BRANCH ABBOTTABD (301) RO, ABBOTTABAD<br><b>Schedule:</b> 30 days<br><b>Quantity:</b> 3/Qty  | 3 / Qty  | Any                                 | 3 Years  |
| Supply and installation of single phase 220/240 V, 50C/S Floor standing unit Inverter Reversible (Hot & Cool) AC unit capacity24000 BTU (2Ton)                                                                                                             | Air conditioners | <b>Address:</b> NBP, MAIN BRANCH ABBOTTABD (301) RO, ABBOTTABAD<br><b>Schedule:</b> 30 days<br><b>Quantity:</b> 3/Qty  | 3 / Qty  | Any                                 | 3 Years  |
| Supply, Laying and connecting Copper Piping of 22 Gauge (Muller Brand or Equivalent) with Aero flex Insulation and Three Core - 110/.076 Control Wire (Pakistan/Pioneer Cable or Equivalent); including all necessary fittings and accessories; as per sit | Miscellaneous    | <b>Address:</b> NBP, MAIN BRANCH ABBOTTABD (301) RO, ABBOTTABAD<br><b>Schedule:</b> 30 days<br><b>Quantity:</b> 250/ft | 250 / ft | --                                  | --       |

| Item                                                                                                       | UNSPSC        | Delivery Schedule                                                                                                     | Quantity | Manufacturer / Dealer Authorization | Warranty |
|------------------------------------------------------------------------------------------------------------|---------------|-----------------------------------------------------------------------------------------------------------------------|----------|-------------------------------------|----------|
| Testing for leakages of existing copper pipe set installed by others at premises during connection of AC's | Miscellaneous | <b>Address:</b> NBP, MAIN BRANCH ABBOTTABD (301) RO, ABBOTTABAD<br><b>Schedule:</b> 30 days<br><b>Quantity:</b> 8/job | 8 / job  | --                                  | --       |



## Related Services of Goods:

No



## Items/Lot Specification

**Lot Title :** PROCUREMENT , SUPPLY & INSTALLATION OF ACs AT NBP, MAIN BRANCH ABBOTTABD (301) RO, ABBOTTABAD

**Item:** Supply and installation of single phase 220/240 V, 50C/S Split Inverter (Hot & Cool) Reversible AC unit wall mounted capacity 12000 BTU (1 Ton)

**UNSPSC:** Air conditioners

### **Specifications / Requirements:**

Supply and installation of single phase 220/240 V, 50C/S Split Inverter (Hot & Cool) Reversible AC unit wall mounted capacity 12000 BTU (1 Ton), comprises of evaporating & condensing units with rotary/ reciprocating compressor along with 22 gauge 10 Rft. Copper pipe and insulation with PVC duct, hole sealing with white cement & L-type power quoted angle iron frame size 1-1/2" x 1-1/2" x 1/8" thick, handling charges, (loading, unloading, transportation etc.)i/c evacuation, nitrogen pressure, testing gas charging with standard suction and discharge pressure and amperes, control wiring, rawal bolts, drain piping, testing commissioning complete in all respect. The specifications of quoted AC must be filled in Evaluation Criteria-1 Compressor warranty- 03yrs(T3 Rating) Referigerant R410.

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**Item:** Supply and installation of single phase 220/240 V, 50C/S wall mounted split Inverter ( Heat & Cool ) AC unit capacity 18000BTU,

**UNSPSC:** Air conditioners

### **Specifications / Requirements:**

Supply and installation of single phase 220/240 V, 50C/S wall mounted split Inverter ( Heat & Cool ) AC unit capacity 18000BTU, comprises of evaporating & condensing units with rotary/ reciprocating compressor along with 22 gauge 10 Rft. Copper pipe and insulation, hole sealing with white cement & L-type power quoted angle iron frame size 1-1/2" x 1-1/2" x 1/8" thick, handling charges, (loading, unloading, transportation etc.)i/c evacuation, nitrogen pressure, testing gas charging with standard suction and discharge pressure and

amperes, control wiring, rawal bolts, drain piping, testing commissioning complete in all respect.AC must be filled in Evaluation Criteria-2 Compressor warranty- 03yrs(T3 Rating) Referigerant R410.

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**Item:** Supply and installation of single phase 220/240 V, 50C/S Wall mounted unit Inverter Reversible (Hot & Cool) AC unit capacity24000 BTU (2Ton)

**UNSPSC:** Air conditioners

**Specifications / Requirements:**

Supply and installation of single phase 220/240 V, 50C/S Wall mounted unit Inverter Reversible (Hot & Cool) AC unit capacity24000 BTU (2Ton), comprises of evaporating & condensing units with rotary/ reciprocating compressor along with 22 gauge 10 Rft. Copper pipe and insulation, hole sealing with white cement & L-type power quoted angle iron frame size 1-1/2" x 1-1/2" x 1/8" thick, handling charges, (loading, unloading, transportation etc.)i/c evacuation, nitrogen pressure, testing gas charging with standard suction and discharge pressure and amperes, control wiring, rawal bolts, drain piping, testing commissioning complete in all respect. AC must be filled in Evaluation Criteria-3 for scrutiny. Compressor warranty- 03yrs(T3 Rating) Referigerant R410.

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**Item:** Supply and installation of single phase 220/240 V, 50C/S Floor standing unit Inverter Reversible (Hot & Cool) AC unit capacity24000 BTU (2Ton)

**UNSPSC:** Air conditioners

**Specifications / Requirements:**

Supply and installation of single phase 220/240 V, 50C/S Floor standing unit Inverter Reversible (Hot & Cool) AC unit capacity24000 BTU (2Ton), comprises of evaporating & condensing units with rotary/ reciprocating compressor along with 22 gauge 10 Rft. Copper pipe and insulation, hole sealing with white cement & L-type power quoted angle iron frame size 1-1/2" x 1-1/2" x 1/8" thick, handling charges, (loading, unloading, transportation etc.)i/c evacuation, nitrogen pressure, testing gas charging with standard suction and discharge pressure and amperes, control wiring, rawal bolts, drain piping, testing commissioning complete in all respect. AC must be filled in Evaluation Criteria-3 for scrutiny. Compressor warranty- 03yrs(T3 Rating) Referigerant R410.

---

**Item:** Supply, Laying and connecting Copper Piping of 22 Gauge (Muller Brand or Equivalent) with Aero flex Insulation and Three Core – 110/.076 Control Wire (Pakistan/Pioneer Cable or Equivalent); including all necessary fittings and accessories; as per sit

**UNSPSC:** Miscellaneous

**Specifications / Requirements:**

Supply, Laying and connecting Copper Piping of 22 Gauge (Muller Brand or Equivalent) with Aero flex Insulation and Three Core – 110/.076 Control Wire (Pakistan/Pioneer Cable or Equivalent); including all necessary fittings and accessories; as per site requirement.

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**Item:** Testing for leakages of existing copper pipe set installed by others at premises during connection of AC's

**UNSPSC:** Miscellaneous

**Specifications / Requirements:**

Testing for leakages of existing copper pipe set installed by others at premises during connection of AC's

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# Price Schedule

## For Individual Items

| # | Item Title | Quantity | Unit Price (PKR) | Total Price (PKR) | Delivery Location | Delivery Period / Year | Country of Origin |
|---|------------|----------|------------------|-------------------|-------------------|------------------------|-------------------|
| 1 |            |          |                  |                   |                   |                        |                   |
| 2 |            |          |                  |                   |                   |                        |                   |

## For Lots

| # | Lot Title     | Total Lot Price (PKR) | Country of Origin |
|---|---------------|-----------------------|-------------------|
| 1 | [Lot 1 Title] |                       |                   |





## General Conditions of Contract

## A. General

### 1. Definitions

1.1 Unless the context otherwise requires, the following terms whenever used in this Contract shall have the same meaning and shall be interpreted as indicated

- a. "Applicable Law" means the laws and any other instruments having the force of law in the Government's Country, or in such other country as may be specified in the Special Conditions of the Contract (SC), as they may be issued and in force from time to time;
- b. "Procuring Agency" means:-
  - a. any Ministry, Division, Department or any Office of the Government;
  - b. any authority, corporation, body or organization established by or under a Law or which is owned or controlled by the Government;
- c. "The Contract" means an agreement enforceable by law;
- d. "The Contract Price" means the price payable to the Bidder under the Contract for the full and proper performance of its contractual obligations;
- e. "Ancillary Services" means those services ancillary to the provision of Goods, such as transportation and insurance, and any other incidental services, such as installation, commissioning, provision of technical assistance, training, and other such obligations of the Bidder covered under the Contract;
- f. "GCC" means the General Conditions of Contract contained in this section;
- g. "SCC" means the Special Conditions of Contract by which the GCC may be amended or supplemented;
- h. "Day" means calendar day unless indicated otherwise.
- i. "Effective Date" means the date on which this Contract comes into force and effect.
- j. "The Bidder" means the individual or corporate body whose Bids to provide the Goods has been accepted by the Procuring Agency;
- k. "The Project Site," where applicable, means the place or places named in Bids Data Sheet and technical Specifications;
- l. "Government" means the Government of Pakistan;
- m. "Subcontractor" means any entity to which the Bidder subcontracts any part of the Goods.
- n. "Service" means any object of procurement other than goods or works;
- o. "Party" means the Procuring Agency or the Bidder, as the case may be, and "Parties" means both of them;
- p. "Foreign Currency" means any currency other than the currency of the country of the Procuring Agency;

q. "Completion Date" means the date of completion of the contract by the Bidder as certified by the Procuring Agency;

r. "In Writing" means communicated in written form with proof of receipt;

s. "Local Currency" means the currency of Pakistan;

## **2. Application and Interpretation**

2.1 These General Conditions shall apply to the extent that they are not superseded by provisions of other parts of the Contract.

2.2 In interpreting these Conditions of Contract headings and marginal notes are used for convenience only and shall not affect their interpretations unless specifically stated; references to singular include the plural and vice versa; and masculine include the feminine. Words have their ordinary meaning under the language of the Contract unless specifically defined.

## **3. Applicable Law**

3.1 The contract shall be governed and interpreted in accordance with the laws of Pakistan, unless otherwise specified in SCC.

## **4. Governing Language**

4.1 The Contract as well as all correspondence and documents relating to the Contract exchanged between the Bidder and the Procuring Agency, shall be written in the **English language** unless otherwise stated in the SCC. Supporting documents and printed literature that are part of the Contract may be in another language provided these are accompanied by an accurate translation of the relevant passages in English, in which case, for purposes of interpretation of the Contract, this translation shall govern.

## **5. Notices**

5.1 Any notice, request, or consent made pursuant to this Contract shall be in writing and shall be deemed to have been made when delivered in person to an authorized representative of the Party to whom the communication is addressed, or when sent by registered mail, telex, telegram, or facsimile to such Party at the address specified in the SCC.

## **6. Delivery/Location**

6.1 The Goods shall be delivered to such locations as the Procuring Agency may approve and as specified in SCC.

## **7. Authorized Representatives / Authority of Member in charge**

7.1 Any action required or permitted to be taken, and any document required or permitted to be executed, under this Contract by the Procuring Agency or the Bidder may be taken or executed by the officials specified in the SCC.

## **B. Commencement, Completion, Modification, and Termination of Contract**

### **8. Effectiveness of Contract**

8.1 This Contract shall come into effect on the date the Contract is signed by both parties and such other later date as may be stated in the SCC.

## **9. Commencement of Services**

9.1 The Bidder shall confirm availability of Key Experts and begin carrying out the Services not later than the number of days after the Effective Date specified in the SCC.

## **10. Program**

10.1 Before commencement of the Services, the Bidder shall submit to the Procuring Agency for approval a Program showing the general methods, arrangements, order and timing for all activities. The Services shall be carried out in accordance with the approved Program as updated.

## **11. Starting Date/Expiration Date**

11.1 The Bidder shall start carrying out the Services Five (05) days after the date the Contract becomes effective, or at such other date as may be specified in the SCC.

11.2 Unless terminated earlier pursuant to Clause **GCC 15** hereof, this Contract shall expire at the end of such time period after the Effective Date as specified in the SCC.

## **12. Entire Agreement**

12.1 This Contract contains all covenants, stipulations and provisions agreed by the Parties. No agent or representative of either Party has authority to make, and the Parties shall not be bound by or be liable for, any statement, representation, promise or agreement not set forth herein.

## **13. Modification**

13.1 Any modification or variation of the terms and conditions of this Contract, including any modification or variation of the scope of the Services, may only be made by written agreement between the Parties. However, each Party shall give due consideration to any Bids for modification or variation made by the other Party.

13.2 In cases of any modifications or variations, the prior written consent of the Procuring Agency is required.

## **14. Force Majeure**

### **14.1 Definition**

For the purposes of this Contract, “Force Majeure” means an event which is beyond the reasonable control of a Party and which makes a Party’s performance of its obligations under the Contract impossible or so impractical as to be considered impossible under the circumstances.

### **14.2 No Breach of Contract**

The failure of a Party to fulfill any of its obligations under the contract shall not be considered to be a breach of, or default under, this Contract in so far as such inability arises from an event of Force Majeure, provided that the Party affected by such an event (a) has taken all reasonable precautions, due care and reasonable alternative measures in order to carry out the terms and conditions of this Contract, and (b) has informed the other Party as soon as possible about the occurrence of such an event.

### **14.3 Extension of Time**

Any period within which a Party shall, pursuant to this Contract, complete any action or task, shall be extended for a period equal to the time during which such Party was unable to perform such action as a result

of Force Majeure.

#### **14.4 Payments**

During the period of their inability to perform the Services as a result of an event of Force Majeure, the Bidder shall be entitled to continue to be paid under the terms of this Contract, as well as to be reimbursed for additional costs reasonably and necessarily incurred by them during such period for the purposes of the Services and in reactivating the Service after the end of such period.

### **15. Termination**

#### **15.1 By the Procuring Agency**

The Procuring Agency may terminate this Contract in case of the occurrence of any of the events specified in paragraphs (a) through (e) of this Clause. In such an occurrence the Procuring Agency shall give at least thirty (30) calendar days' written notice of termination to the Bidder in case of the events referred to in (a) through (d); at least sixty (60) calendar days' written notice in case of the event referred to in (e);

- a. If the Bidder fails to remedy a failure in the performance of its obligations hereunder, as specified in a notice of suspension;
- b. If the Bidder becomes (or, if the Bidder consists of more than one entity, if any of its members becomes) insolvent or bankrupt or enter into any agreements with their creditors for relief of debt or take advantage of any law for the benefit of debtors or go into liquidation or receivership whether compulsory or voluntary;
- c. If the Bidder fails to comply with any final decision reached as a result of arbitration proceedings;
- d. If, as the result of Force Majeure, the Bidder is unable to perform a material portion of the Services for a period of not less than sixty (60) calendar days;
- e. If the Procuring Agency, in its sole discretion and for any reason whatsoever, decides to terminate this Contract;

#### **15.2 By the Bidder**

The Bidder may terminate this Contract, by not less than thirty (30) calendar days' written notice to the Procuring Agency, in case of the occurrence of any of the events specified in paragraphs (a) through (d) of this Clause.

- a. If the Procuring Agency fails to pay any money due to the Bidder pursuant to this Contract and not subject to dispute within forty-five (45) calendar days after receiving written notice from the Bidder that such payment is overdue.
- b. If, as the result of Force Majeure, the Bidder is unable to perform a material portion of the Services for a period of not less than sixty (60) calendar days.
- c. If the Procuring Agency fails to comply with any final decision reached as a result of arbitration.
- d. If the Procuring Agency is in material breach of its obligations pursuant to this Contract and has not remedied the same within forty-five (45) days (or such longer period as the Bidder may have subsequently approved in writing) following the receipt by the Procuring Agency of the Bidder's notice specifying such breach.

## **C. Obligations of the Bidder**

## **16. General**

### **16.1 Standard of Performance**

1. The Bidder shall deliver the product and carry out the Services with all due diligence, efficiency and economy, in accordance with generally accepted professional standards and practices, and shall observe sound management practices, and employ appropriate technology and safe and effective equipment, machinery, materials and methods. The Bidder shall always act, in respect of any matter relating to this Contract or to the Services, as a faithful adviser to the Procuring Agency, and shall at all times support and safeguard the Procuring Agency's legitimate interests in any dealings with the third parties.

### **16.2 Law Applicable to Goods**

The Bidder shall deliver the goods in accordance with the Contract and in accordance with the Law of Pakistan and shall take all practicable steps to ensure that any of its Experts and Sub-Bidders, comply with the Applicable Law.

## **17. Conflict of Interests**

### **17.1 Bidder Not to Benefit from Commissions and Discounts.**

The remuneration of the Bidder shall constitute the Bidder's sole remuneration in connection with this Contract or the Services, and the Bidder shall not accept for their own benefit any trade commission, discount, or similar payment in connection with activities pursuant to this Contract or to the Services or in the discharge of their obligations under the Contract, and the Bidder shall use their best efforts to ensure that the Personnel, any Subcontractors, and agents of either of them similarly shall not receive any such additional remuneration.

### **17.2 Bidder and Affiliates Not to be Otherwise Interested in Project**

The Bidder agree that, during the term of this Contract and after its termination, the Bidder and its affiliates, as well as any Subcontractor and any of its affiliates, shall be disqualified from providing Goods for any project resulting from or closely related to the Services.

### **17.3 Prohibition of Conflicting Activities**

Neither the Bidder nor its Subcontractors nor the Personnel shall engage, either directly or indirectly, in any of the following activities:

- a. during the term of this Contract, any business or professional activities in the Government's country which would conflict with the activities assigned to them under this Contract;
- b. during the term of this Contract, neither the Bidder nor their Subcontractors shall hire public employees in active duty or on any type of leave, to perform any activity under this Contract;

## **18. Confidentiality**

18.1 Except with the prior written consent of the Procuring Agency, the Bidder and the Experts shall not at any time communicate to any person or entity any confidential information acquired in the course of the contract.

## **19. Insurance to be Taken Out by the Bidder**

19.1 The Bidder(a) shall take out and maintain, and shall cause any Subcontractors to take out and maintain, at its (or the Subcontractors', as the case may be) own cost but on terms and conditions approved by the Procuring Agency, insurance against the risks, loss or damage, and for the coverage, as shall be specified in the SCC; and (b) at the Procuring Agency's request, shall provide evidence to the Procuring Agency showing that such insurance has been taken out and maintained and that the current premiums have been paid.

## **20. Bidder's Actions Requiring Procuring Agency's Prior Approval**

20.1 The Bidder shall obtain the Procuring Agency's prior approval in writing before taking any of the following actions:

- (a) appointing such members of the Personnel not provided by the Bidder;
- (b) changing the Program of activities; and
- (c) any other action that may be specified in the SCC.

## **21. Reporting Obligations**

21.1 The Bidder shall submit to the Procuring Agency the reports and documents in the numbers, and within the periods as prescribed by the Procuring Agency.

## **22. Liquidated Damages**

22.1 If the Supplier fails to deliver any or all of the Goods or to perform the Services within the period(s) specified in the Contract, the Procuring Agency shall, without prejudice to its other remedies under the Contract, deduct from the Contract Price, as liquidated damages, a sum equivalent to the percentage specified in SCC of the delivered price of the delayed Goods or unperformed Services for each week or part thereof of delay until actual delivery or performance, up to a maximum deduction of the performance security (or guarantee) specified in SCC. Once the said maximum is reached, the Procuring Agency may consider termination of the Contract pursuant to **GCC Clause 15**.

### **22.2 Correction for Over-payment**

If the Intended Completion Date is extended after liquidated damages have been paid, the Procuring Agency shall correct any overpayment of liquidated damages by the Bidder by adjusting the next payment certificate. The Bidder shall be paid interest on the overpayment, calculated from the date of payment to the date of repayment, at the rates specified in SCC.

### **22.3 Lack of performance penalty**

If the Bidder has not corrected a Defect within the time specified in the Procuring Agency's notice, a penalty for Lack of performance will be paid by the Bidder. The amount to be paid will be calculated as a percentage of the cost of having the Defect corrected, assessed as specified in the SCC.

## **23. Performance Guarantee**

23.1 Within Seven (07) days from the issuance of acceptance letter from the Procuring Agency, the successful Bidder shall furnish the Performance Guarantee in shape of ----- at the discretion of the PA in the amount **specified in SCC**. In case the amount of Bids security is equal or greater than

23.2 The proceeds of the Performance Guarantee shall be payable to the Procuring agency as compensation for any loss resulting from the Supplier's failure to complete its obligations under the Contract.

23.3 The Performance Guarantee shall be denominated in the currency of the Contract, or in a freely convertible currency acceptable to the Procuring agency and shall be in the acceptable form as specified in SCC.

23.4 The Performance Guarantee will be discharged by the Procuring agency and returned to the Supplier not later than thirty (30) days following the date of completion of the Supplier's performance obligations under the Contract, including any warranty obligations, unless otherwise **specified in SCC**.

## **24. Fraud and Corruption**

24.1 The Procuring Agency requires the Supplier to disclose any commissions or fees that may have been paid or are to be paid to agents or any other party with respect to the Bidding process or execution of the Contract. The information disclosed must include at least the name and address of the agent or other party, the amount and currency, and the purpose of the commission, gratuity or fee.

## **25. Sustainable Procurement**

25.1 The Bidder shall conform to the sustainable procurement contractual provisions, if and as specified in the SCC.

## **D. Bidder's Personnel**

### **26. Description of Personnel**

26.1 The titles, agreed job descriptions, minimum qualifications, and estimated periods of engagement in the carrying out of the Services of the Bidder's Key Personnel. The Key Personnel listed by title as well as by name are hereby approved by the Procuring Agency.

### **27. Removal and/or Replacement of Personnel**

27.1 Except as the Procuring Agency may otherwise agree, no changes shall be made in the Key Personnel. If, for any reason beyond the reasonable control of the Bidder, it becomes necessary to replace any of the Key Personnel, the Bidder shall provide as a replacement a person of equivalent or better qualifications.

27.2 If the Procuring Agency finds that any of the Personnel have (i) committed serious misconduct or have been charged with having committed a criminal action, or (ii) have reasonable cause to be dissatisfied with the performance of any of the Personnel, then the Bidder shall, at the Procuring Agency's written request specifying the grounds thereof, provide as a replacement a person with qualifications and experience acceptable to the Procuring Agency.

27.3 The Bidder shall have no claim for additional costs arising out of or incidental to any removal and/or replacement of Personnel.

## **E. Obligations of the Procuring Agency**

### **28. Assistance and Exemptions**

28.1 The Procuring Agency shall use its best efforts to ensure that the Government shall provide the Bidder such assistance and exemptions as specified in the SCC.

### **29. Change in the Applicable Law**

29.1 If, after the date of this Contract, there is any change in the Applicable Law with respect to taxes and duties which increases or decreases the cost of the related Services rendered by the Bidder, then the remuneration and reimbursable expenses otherwise payable to the Bidder under this Contract shall be increased or decreased accordingly by agreement between the Parties, and corresponding adjustments shall be made to the amounts referred in the SCC.

### **30. Services and Facilities**

30.1 The Procuring Agency shall make available to the Bidder and the Experts, for the purposes of the Services and free of any charge, the services, facilities and property described , at the times and in the manner specified in the SCC or terms of reference.

30.2 In case that such services, facilities and property shall not be made available to the Bidder, the Parties shall agree on (i) any time extension that it may be appropriate to grant to the Bidder for the performance of the Services, (ii) the manner in which the Bidder shall procure any such services, facilities and property from other sources, and (iii) the additional payments, if any, to be made to the Bidder as a result thereof.

## **F. Payments to the Bidder**

### **31. Contract Price**

31.1 The price payable shall be in Pakistani Rupees unless otherwise specified in the SCC. Prices charged by the Supplier for Goods delivered under the Contract shall not vary from the prices quoted by the Supplier in its Bid.

### **32. Terms and Conditions of Payment**

32.1 Payments will be made to the Bidder according to the payment schedule stated in the SCC and as per actual invoice submitted by the Bidder.

32.2 Unless otherwise stated in the SCC, the advance payment shall be made against the provision by the Bidder of a bank guarantee for the same amount, and shall be valid for the period stated in the SCC. Any other payment shall be made after the conditions listed in the SCC for such payment have been met, and the Bidder have submitted an invoice to the Procuring Agency specifying the amount due.

### **33. Currency of Payment**

33.1 Any payment under this Contract shall be made in the currency(ies) specified in the SCC.

## **G. Quality Control**

### **34. Identifying Defects**

34.1 The principle and modalities of Inspection of the Goods by the Procuring Agency shall be as indicated in the SCC. The Procuring Agency shall check the Bidder's performance and notify him of any Defects that are found. Such checking shall not affect the Bidder's responsibilities. The Procuring Agency may instruct the Bidder to search for a Defect and to uncover and test any service that the Procuring Agency considers may have a Defect. Defect Liability Period is as defined in the SCC.

### **35. Correction of Defects, and**

#### **Lack of Performance Penalty**

35.1 The Procuring Agency shall give notice to the Bidder of any Defects before the end of the Contract. The Defects liability period shall be extended for as long as Defects remain to be corrected.

35.2 Every time notice a Defect is given, the Bidder shall correct the notified Defect within the length of time specified by the Procuring Agency's notice.

35.3 If the Bidder has not corrected a Defect within the time specified in the Procuring Agency's notice, the Procuring Agency will assess the cost of having the Defect corrected, the Bidder will pay this amount, and a Penalty for Lack of Performance.

## **36. Taxes and Duties**

36.1 A Supplier shall be entirely responsible for all taxes, duties, fees, etc., incurred until delivery of the contracted Goods to the Procuring Agency.

## **H. Settlement of Disputes**

### **37. Alternate Dispute Resolution**

37.1 The disputes between the parties to the contract may be settled in accordance with Public Procurement Rules, 2004.

37.2 The procuring agency shall refer the matter to the Chief Justice Islamabad High Court or Managing Director PPRA or the Secretary Ministry of Law & Justice for appointment of Arbitrator.

37.3 The fee for the Arbitrator shall be specified in Pak Rupees as determined by the appointing authority which shall be borne and shared equally by the contracting parties.



## Special Conditions of Contract

## SECTION VIII. SPECIAL CONDITIONS OF CONTRACT

The following Special Conditions of Contract shall supplement the General Conditions of Contract. Whenever there is a conflict, the provisions herein shall prevail over those in the Conditions of Contract. The corresponding clause number of the GCC is indicated in parentheses.

### ***Number of GC Clause***

### ***Amendments of, and Supplements to, Clauses in the General Conditions of Contract***

### **Number of GC Clause 1**

#### **Definitions**

**The Procuring Agency is:** National Bank of Pakistan (Engineering Wing North Islamabad), Departmental Head Mechanical 2nd Floor Engineering Wing North NBP Regional Office G-5/1, Islamabad

#### **The Supplier is:**

**The title of the subject procurement is: PROCUREMENT , SUPPLY & INSTALLATION OF ACs AT NBP, MAIN BRANCH ABBOTTABD (301) RO, ABBOTTABAD**

### **Number of GC Clause 3**

#### **Applicable/Governing Law:**

The Contract shall be interpreted in accordance with the laws of Islamic Republic of Pakistan

### **Number of GC Clause 4**

#### **Language:**

The language of the Contract, all correspondence and communications to be given, and all other documentation to be prepared and supplied under the Contract shall be in **English**.

### **Number of GC Clause 5**

#### **Notices:**

#### **The addresses for the notices are:**

#### **Procuring Agency:**

National Bank of Pakistan (Engineering Wing North Islamabad), Departmental Head Mechanical  
2nd Floor Engineering Wing North NBP Regional Office G-5/1, Islamabad  
+92-300-000-0000  
muhammad.nawaz14@nbp.com.pk

#### **Contractor/ Bidder:**

[Name, address and telephone number].

#### **The Contractor/ Bidder's Representative(s)**

[Name, address, telephone number and e-mail address]

## Number of GC Clause 7.1

### The Authorized Representatives are:

#### For the Procuring Agency:

National Bank of Pakistan (Engineering Wing North Islamabad), Departmental Head Mechanical  
2nd Floor Engineering Wing North NBP Regional Office G-5/1, Islamabad  
+92-300-000-0000  
muhammad.nawaz14@nbp.com.pk

#### For the Bidder:

**Name:** .....

**Designation:** .....

**Address:** .....

## Number of GC Clause 8

### Effectiveness of the contract

## Number of GC Clause 9

### Commencement of Contract:

## Number of GC Clause 11.2

### Expiration of Contract:

## Number of GC Clause 15

### Termination

In the event of termination of the contract due to any reason as already defined in the General Conditions of Contract, the Bidder shall be responsible for providing to the Authority the Goods till the time of alternate arrangements.

## Number of GC Clause 17

### Conflict of Interest:

The Procuring Agency reserves the right to determine on a case-by-case basis whether the Bidder should be disqualified from providing goods or services due to a conflict of a nature described in Clause GCC 17.

## Number of GC Clause 22

### Liquidated Damages

If the Bidder fails to provide services as required under the contract or in case of any data loss/data breach or any incident compromising the data security or other such failures related to any services, the Bidder shall pay to the Procuring Agency as Liquidated Damages at a rate of **0.10%** to **10.00%** of the Contract value, in accordance with the extent of performance failure & the cost of investigating such incidents as judged by the

Authority.

**Number of GC Clause 23**

**Performance Guarantee:**

The amount of performance guarantee shall be **0%** of the contract price in acceptable form of **Nil**

**Number of GC Clause 32**

**Payment terms:**

Payment will be made to the Bidder against the procured Goods and services according to the actual invoice or running bills submitted by the Bidder against the services provided within the time given in the conditions of the contract.

**Number of GC Clause 33**

**Currency of Payment:**

All the payment to be released to the contractor/Bidder shall be in Pakistani Rupees.

**Number of GC Clause 34**

**Identifying Defects:**

The Authority reserves the right at any time to inspect the premises of the provider to inspect the goods and monitor the goods being provided.

**Inspections & Tests Requirements**

For being Brand New, bearing relevant reference numbers of the equipment (Certificate from supplier)

For Physical Fitness having No Damages (Certificate from supplier)

For successful operation at site after complete installation, testing and commissioning of the equipment (Installation, Testing and Commissioning Report by Procurement Committee / Inspection Team)

**Delivery & Documents**

Copies of the Supplier's invoice showing Goods' description, quantity, unit price, and total amount;

Manufacturer's or Supplier's Valid Warranty Certificate;

**Number of GC Clause 37**

**Following is the guidance for Dispute Resolution**

- i. If any dispute of any kind whatsoever shall arise between the Authority and the Bidder in connection with or arising out of the Contract, including without prejudice to the generality of foregoing, any question regarding its

existence, validity, termination and the execution of the Contract – whether during developing phase or after their completion and whether before or after the termination, abandonment or breach of the Contract – the parties shall seek to resolve any such dispute or difference by mutual diligent negotiations in good faith within 14 (fourteen) days following a notice sent by one Party to the other Party in this regard.

ii. At future of negotiation the dispute shall be resolved through mediation and mediator shall be appointed with the mutual consent of the both parties.

iii. At the event of failure of mediation to resolve the dispute relating to this contract such dispute shall finally be resolved through binding Arbitration by sole arbitrator in accordance with Arbitration Act 1940. The arbitrator shall be appointed by mutual consent of the both parties. The Arbitration shall take place in Islamabad, Pakistan and proceedings will be conducted in English language.

iv. The cost of the mediation and arbitration shall be shared by the parties in equal proportion however the both parties shall bear their own costs and lawyer's fees regarding their own participation in the mediation and arbitration. However, the Arbitrator may make an award of costs upon the conclusion of the arbitration making any party to the dispute liable to pay the costs of another party to the dispute.

v. Arbitration proceedings as mentioned in the above clause regarding resolution of disputes may be commenced prior to, during or after completion of the contract.

Notwithstanding any reference to the arbitration herein, the parties shall continue to perform their respective obligations under the Contract unless they otherwise agree that the Authority shall pay the Bidder any monies due to the Bidder.

#### **Rules of procedure for arbitration proceedings:**

Any dispute between the Authority and a Bidder who is a national of the Islamic Republic of Pakistan arising in connection with the present Contract shall be referred to adjudication or arbitration in accordance with the laws of the Islamic Republic of Pakistan including Arbitration Act 1940, however above provision shall prevail in referring the case to the Arbitrator.

#### **Place of Arbitration and Award:**

The arbitration shall be conducted in English language and place of arbitration shall be at Islamabad. The award of the arbitrator shall be final and shall be binding on the parties.



## Bid Securing Declaration

## Form 9: Bid Securing Declaration

Date: *[insert date (as day, month and year)]*

Bid No.: **P124486**

To: **National Bank of Pakistan (Engineering Wing North Islamabad), Departmental Head Mechanical 2nd Floor Engineering Wing North NBP Regional Office G-5/1, Islamabad**

We, the undersigned, declare that:

We understand that, according to your conditions, Bids must be supported by a Bid Securing Declaration.

We accept that we will be blacklisted and henceforth cross debarred for participating in respective category of public procurement proceedings for a period of (not more than) six months, if fail to abide with a bid securing declaration, however without indulging in corrupt and fraudulent practices, if we are in breach of our obligation(s) under the Bid conditions, because we:

1. have withdrawn or modified our Bid during the period of Bid Validity specified in the Form of Bid;
2. Disagreement to arithmetical correction made to the Bid price; or
3. having been notified of the acceptance of our Bid by the Procuring Agency during the period of Bid Validity, (i) failure to sign the contract if required by Procuring Agency to do so or (ii) fail or refuse to furnish the Performance Security or to comply with any other condition precedent to signing the contract specified in the Bidding Documents.

We understand this Bid Securing Declaration shall expire if we are not the successful

Bidder, upon the earlier of (i) our receipt of your notification to us of the name of the successful Bidder; or (ii) twenty-eight (28) days after the expiration of our Bid.



## Contract Form

## SECTION IX: CONTRACT FORMS

THIS AGREEMENT made the \_\_\_\_ day of \_\_\_\_\_ 20\_\_\_\_ between **National Bank of Pakistan (Engineering Wing North Islamabad), Departmental Head Mechanical 2nd Floor Engineering Wing North NBP Regional Office G-5/1, Islamabad**

(hereinafter called “the Procuring Agency”) of the one part and [name of Bidder] of [city and country of Bidder] (hereinafter called “the Bidder”) of the other part:

WHEREAS the Procuring Agency invited Bids for provision of goods, viz., **PROCUREMENT , SUPPLY & INSTALLATION OF ACs AT NBP, MAIN BRANCH ABBOTTABD (301) RO, ABBOTTABAD ( P124486)** and has accepted a Bids by the Bidder for the provision of Goods in the sum of [contract price in words and figures] (hereinafter called “the Contract Price”).

### NOW THIS CONTRACT WITNESSETH AS FOLLOWS:

1. In this Contract words and expressions shall have the same meanings as are respectively assigned to them in the Conditions of Contract referred to.

2. The following documents shall be deemed to form and be read and construed as part of this Contract, In the event of any ambiguity or conflict between the Contract Documents listed below, the order of precedence shall be the order in which the Contract Documents are listed below:-

1. This form of Contract;
2. the Form of Bids and the Price Schedule submitted by the Bidder;
3. the Schedule of Requirements;
4. the Technical Specifications;
5. the Special Conditions of Contract;
6. the General Conditions of the Contract;
7. the Procuring Agency’s Letter of Acceptance; and
8. [add here: any other documents]

3. In consideration of the payments to be made by the Procuring Agency to the Bidder as hereinafter mentioned, the Bidder hereby covenants with the Procuring Agency to provide the Goods related services and to remedy defects therein in conformity in all respects with the provisions of the Contract.

4. The Procuring Agency hereby covenants to pay the Bidder in consideration of the provision of Goods and the remedying of defects therein, the Contract Price or such other sum as may become payable under the

provisions of the contract at the times and in the manner prescribed by the contract.

IN WITNESS whereof the parties hereto have caused this Contract to be executed in accordance with their respective laws the day and year first above written.

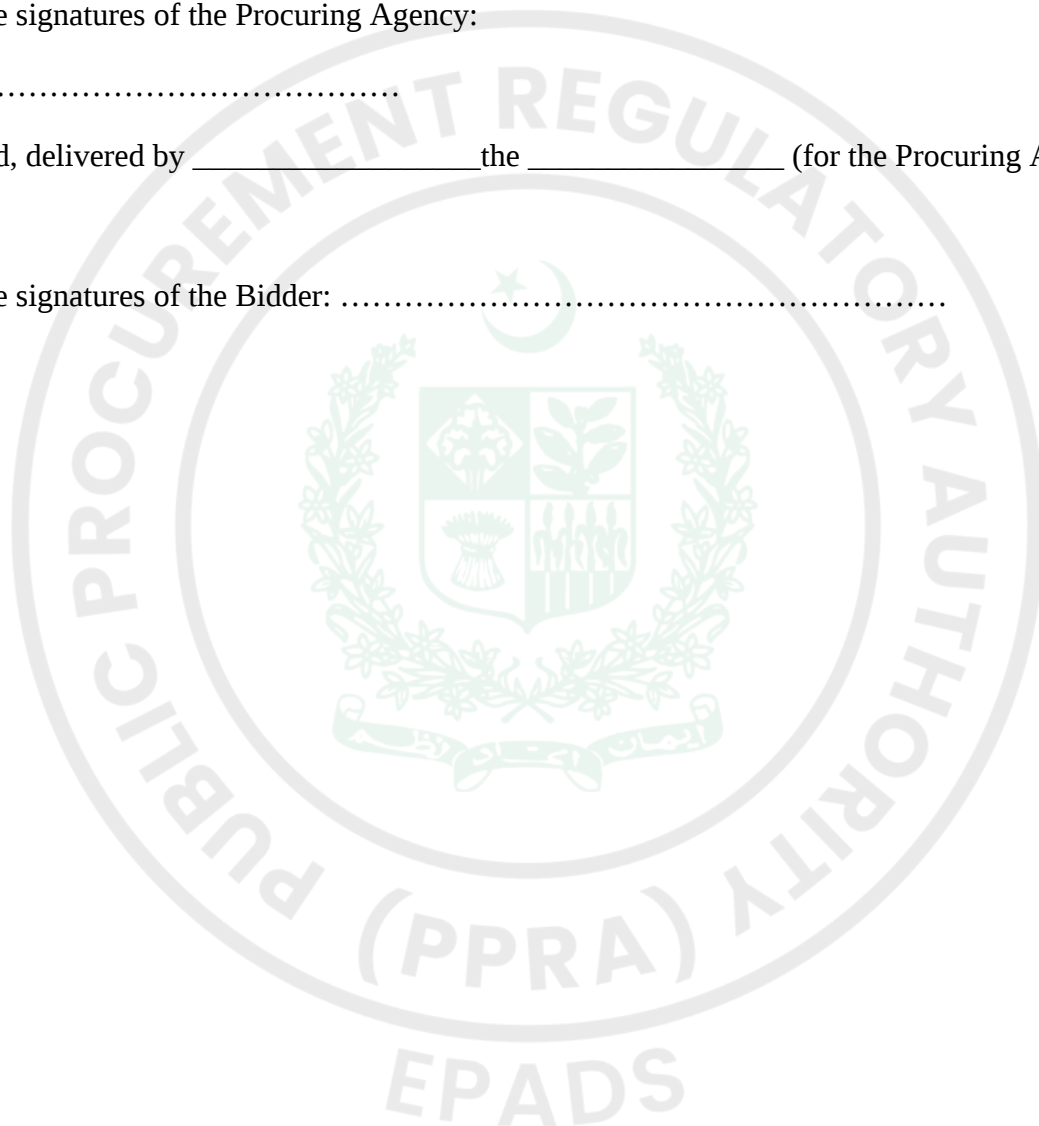
Signed, sealed, delivered by \_\_\_\_\_ the \_\_\_\_\_ (for the Procuring Agency)

Witness to the signatures of the Procuring Agency:

.....

Signed, sealed, delivered by \_\_\_\_\_ the \_\_\_\_\_ (for the Procuring Agency)

Witness to the signatures of the Bidder: .....





## Integrity Pact

## Integrity Pact

### **DECLARATION OF FEES, COMMISSION AND BROKERAGE ETC. PAYABLE BY THE SUPPLIERS OF GOODS, SERVICES & WORKS IN CONTRACTS WORTH RS.10.00 MILLION OR MORE**

**Contract**

Number: Contract

Value: Contract Title:

Dated:

[Name of Supplier] hereby declares that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative subdivision or agency thereof or any other entity owned or controlled by it (GoP) through any corrupt business practice.

Without limiting the generality of the foregoing [Name of Supplier] represents and warrants that it has fully declared the brokerage, commission, fee etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultations fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP, except that which has been expressly declared pursuant hereto.

[Name of Supplier] certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken any action or will not take any action to circumvent the above declaration, representative or warranty.

[Name of Supplier] accepts full responsibility and strict liability for making and false declaration, not making full disclosure, misrepresenting fact or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other right and remedies available to GoP under any law, contract or other instrument, be voidable at the option of GoP.

Notwithstanding any rights and remedies exercised by GoP in this regard, [Name of Supplier] agrees to indemnify GoP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GoP in an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by [Name of Supplier] as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP.



## Performance Guarantee Form

## Performance Guarantee Form

To: **National Bank of Pakistan (Engineering Wing North Islamabad), Departmental Head Mechanical 2nd Floor Engineering Wing North NBP Regional Office G-5/1, Islamabad**

WHEREAS *[name of Bidder]* (hereinafter called “the Bidder”) has undertaken, in pursuance of Contract No. *[reference number of the contract]* dated *[insert date]* for provision of Goods(hereinafter called “the Contract”).

AND WHEREAS it has been stipulated by you in the said Contract that the Bidder shall furnish you with a Bank Guarantee by a reputable bank for the sum specified therein as security for compliance with the Bidder’s performance obligations in accordance with the Contract.

AND WHEREAS we have agreed to give the Bidders guarantee:

THEREFORE, WE hereby affirm that we are Guarantors and responsible to you, on behalf of the Bidder, up to a total of *[amount of the guarantee in words and figures]*, and we undertake to pay you, upon your first written demand declaring the Bidder to be in default under the Contract and without cavil or argument, any sum or sums within the limits of *[amount of guarantee]* as aforesaid, without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.

This guarantee is valid until the: *[insert date]*

Signature and seal of the Guarantors

---

*[name of bank or financial institution]*

---

[address]

---

[date]





## Annexure

## NBP Monogram

Information (Read-Only)

See Form Under Additional Forms and Documents: **NBP Monogram** (page number: 70)

## BOQs

Financial Submission (Vendor)

Document Required

See Form Under Additional Forms and Documents: **BOQs** (page number: 71)

## SBD

Information (Read-Only)

See Form Under Additional Forms and Documents: **SBD** (page number: 72)

## Technical Specification of ACs

Technical Submission (Vendor)

Document Required

See Form Under Additional Forms and Documents: **Technical Specification of ACs** (page number: 110)



## Procurement Forms







## Additional Forms and Documents



**National Bank of Pakistan**

**نیشنل بینک آف پاکستان**

**NATIONAL STANDARD BIDDING DOCUMENTS FOR  
PROCUREMENT OF GOODS**

**PROCUREMENT, SUPPLY & INSTALLATION OF ACs AT NBP, MAIN BRANCH  
ABBOTTABD (0301) RO, ABBOTTABAD**

**(Single Stage One Envelop Procedure)**

**(National and International Competitive Bidding)**

**Public Procurement Regulatory Authority  
Pakistan**

Approved by PPRA Board in its 76<sup>th</sup> Meeting held on 13<sup>th</sup> March, 2024

**ACKNOWLEDGEMENT**

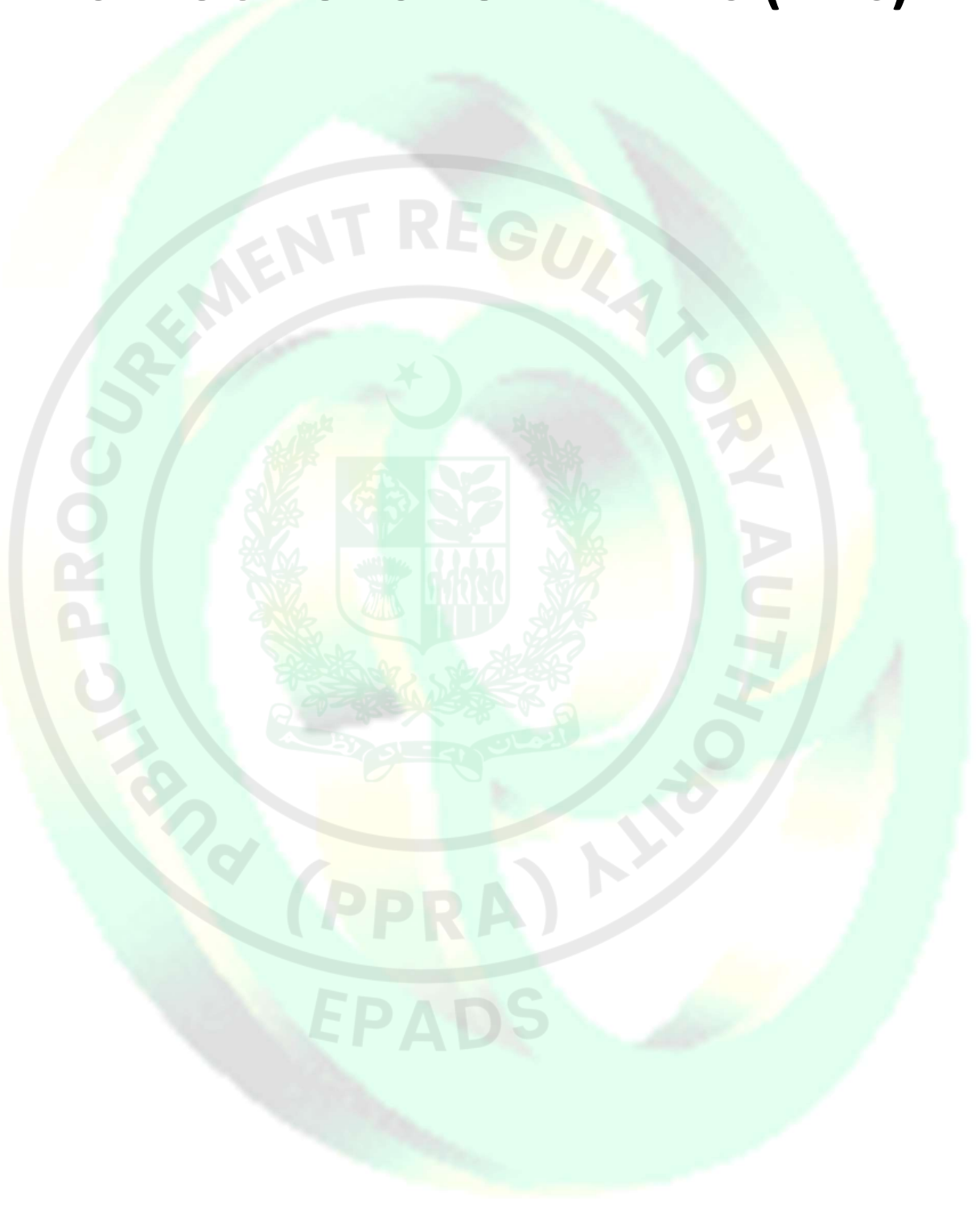
The Authority acknowledge the contribution of following officers of the Authority for development and finalization of these document:

- i. Dr. Asim J. Abro, Director (M&E), PPRA
- ii. Mr. Muhammad Ibrahim R. Khan, Deputy Director (M&E), PPRA
- iii. Engr. Muhammad Saleh Izhar, Deputy Director (M&E), PPRA

| Ref. No.     | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Unit | Qty | Rate | Amount |
|--------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|-----|------|--------|
| 1            | Supply and installation of single phase 220/240 V, 50C/S Split Inverter (Hot & Cool) Reversible AC unit wall mounted capacity 12000 BTU (1 Ton), comprises of evaporating & condensing units with rotary/ reciprocating compressor along with 22 gauge 10 Rft. Copper pipe and insulation with PVC duct, hole sealing with white cement & L-type power quoted angle iron frame size 1-1/2" x 1-1/2" x 1/8" thick, handling charges, (loading, unloading, transportation etc.)i/c evacuation, nitrogen pressure, testing gas charging with standard suction and discharge pressure and amperes, control wiring, rawal bolts, drain piping, testing commissioning complete in all respect. The specifications of quoted AC must be filled in Evaluation Criteria-1 Compressor warranty- 03yrs(T3 Rating) Refrigerant R410. | Nos. | 1   |      |        |
| 2            | Supply and installation of single phase 220/240 V, 50C/S wall mounted split Inverter ( Heat & Cool ) AC unit capacity 18000BTU, comprises of evaporating & condensing units with rotary/ reciprocating compressor along with 22 gauge 10 Rft. Copper pipe and insulation, hole sealing with white cement & L-type power quoted angle iron frame size 1-1/2" x 1-1/2" x 1/8" thick, handling charges, (loading, unloading, transportation etc.)i/c evacuation, nitrogen pressure, testing gas charging with standard suction and discharge pressure and amperes, control wiring, rawal bolts, drain piping, testing commissioning complete in all respect.AC must be filled in Evaluation Criteria-2 Compressor warranty- 03yrs(T3 Rating) Refrigerant R410.                                                              | Nos. | 4   |      | -      |
|              | Supply and installation of single phase 220/240 V, 50C/S Wall mounted unit Inverter Reversible (Hot & Cool) AC unit capacity24000 BTU (2Ton), comprises of evaporating & condensing units with rotary/ reciprocating compressor along with 22 gauge 10 Rft. Copper pipe and insulation, hole sealing with white cement & L-type power quoted angle iron frame size 1-1/2" x 1-1/2" x 1/8" thick, handling charges, (loading, unloading, transportation etc.)i/c evacuation, nitrogen pressure, testing gas charging with standard suction and discharge pressure and amperes, control wiring, rawal bolts, drain piping, testing commissioning complete in all respect. AC must be filled in Evaluation Criteria-3 for scrutiny. Compressor warranty- 03yrs(T3 Rating) Refrigerant R410.                                 | Nos. | 3   |      |        |
| 3            | Supply and installation of single phase 220/240 V, 50C/S Floor standing unit Inverter Reversible (Hot & Cool) AC unit capacity24000 BTU (2Ton), comprises of evaporating & condensing units with rotary/ reciprocating compressor along with 22 gauge 10 Rft. Copper pipe and insulation, hole sealing with white cement & L-type power quoted angle iron frame size 1-1/2" x 1-1/2" x 1/8" thick, handling charges, (loading, unloading, transportation etc.)i/c evacuation, nitrogen pressure, testing gas charging with standard suction and discharge pressure and amperes, control wiring, rawal bolts, drain piping, testing commissioning complete in all respect. AC must be filled in Evaluation Criteria-3 for scrutiny. Compressor warranty- 03yrs(T3 Rating) Refrigerant R410.                               | Nos. | 3   |      |        |
| 4            | Supply, Laying and connecting Copper Piping of 22 Gauge (Muller Brand or Equivalent) with Aero flex Insulation and Three Core – 110/.076 Control Wire (Pakistan/Pioneer Cable or Equivalent); including all necessary fittings and accessories; as per site requirement.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | RFT  | 250 |      |        |
| 5            | Testing for leakages of existing copper pipe set installed by others at premises during connection of AC's                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | jobs | 8   | -    |        |
| Total Amount |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |      |     |      | -      |

## **SECTION–II**

# **INSTRUCTIONS TO BIDDERS (ITBs)**



### **A - INTRODUCTION**

|                            |     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|----------------------------|-----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>1. Scope of Bid</b>     | 1.1 | The Procuring Agency (PA), as indicated in the <b>Bid Data Sheet (BDS)</b> hereinafter referred to as “ <b>NBP</b> ” invites Bids for the provision of Goods as specified in the BDS and <b>Section V – Schedule of Requirements &amp; Technical Specifications</b> . The successful Bidders will be expected to deliver the goods within the specified period and timeline(s) as stated in the <b>BDS</b> .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| <b>2. Sources of Funds</b> | 2.1 | Sources of funds is referred in Clause-2 of Invitation to Bids                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| <b>3. Eligible Bidders</b> | 3.1 | A Bidder may be natural person, company or firm or public or semi-public agency of Pakistan or any foreign country, or any combination of them with a formal existing agreement (on Judicial Papers) in the form of a joint venture, consortium, or association. In the case of a joint venture, consortium, or association, all members shall be jointly and severally liable for the execution of the Contract in accordance with the terms and conditions of the Contract. The joint venture, consortium, or association shall nominate a Lead Member as nominated in the BDS, who shall have the authority to conduct all business for and on behalf of any and all the members of the joint venture, consortium, or association during the Bidding process, and in case of award of contract, during the execution of contract.<br><br><i>(The limit on the number of members of JV or Consortium or Association may be prescribed in BDS, in accordance with the guidelines issued by the PPRA).</i> |
|                            | 3.2 | The appointment of Lead Member in the joint venture, consortium, or association shall be confirmed by submission of a valid Power of Attorney to the <b>NBP</b> .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|                            | 3.3 | Verifiable copy of the agreement that forms a joint venture, consortium or association shall be required to be submitted as part of the Bid.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|                            | 3.4 | Any bid submitted by the joint venture, consortium or association shall indicate the part of proposed contract to be performed by each party and each party shall be evaluated (or post qualified if required) with respect to its contribution only, and the responsibilities of each party shall not be substantially altered without prior written approval of the <b>NBP</b> and in line with any instructions issued by the Authority.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                            | 3.5 | The invitation for Bids is open to all prospective supplier, manufacturers or authorized agents/dealers subject to any provisions of incorporation or licensing by the respective national incorporating agency or statutory body established for that particular trade or business.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|                            | 3.6 | Foreign Bidders must be locally registered with the appropriate national incorporating body or the statutory body, before participating in the national/international competitive tendering with the exception of such procurements made by the foreign missions of Pakistan. For such purpose the bidder must have to initiate the registration process before the bid submission and the necessary evidence shall be submitted to the <b>NBP</b> along with their bid, however, the final award will be subject to the complete registration process.                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|                            | 3.7 | A Bidder shall not have a conflict of interest. All Bidders found to have a conflict of interest shall be disqualified. A Bidders may be considered to have a conflict of interest with one or more parties in this Bidding process, if they:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |

## SECTION II – INSTRUCTIONS TO BIDDERS (ITB)

### A – INTRODUCTION

|                                               |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|-----------------------------------------------|------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                               |      | <ul style="list-style-type: none"> <li>a) are associated or have been associated in the past, directly or indirectly with a firm or any of its affiliates which have been engaged by the <b>NBP</b> to provide consulting services for the preparation of the design, specifications and other documents to be used for the procurement of the goods to be purchased under this Invitation for Bids.</li> <li>b) have controlling shareholders in common; or</li> <li>c) receive or have received any direct or indirect subsidy from any of them; or</li> <li>d) have the same legal representative for purposes of this Bid; or</li> <li>e) have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the Bid of another Bidder, or influence the decisions of the <b>NBP</b> regarding this Bidding process; or</li> <li>f) Submit more than one bid in this Bidding process.</li> </ul>                                                                                                                                                                                                                                                                                   |
|                                               | 3.8  | <p>A Bidder may be ineligible if –</p> <ul style="list-style-type: none"> <li>a) he is declared bankrupt or, in the case of company or firm, insolvent;</li> <li>b) payments in favor of the Bidder is suspended in accordance with the judgment of a court of law other than a judgment declaring bankruptcy and resulting (in accordance with the national laws) in the total or partial loss of the right to administer and dispose of its property;</li> <li>c) legal proceedings are instituted against such Bidder involving an order suspending payments and which may result, in accordance with the national laws, in a declaration of bankruptcy or in any other situation entailing the total or partial loss of the right to administer and dispose of the property;</li> <li>d) the Bidder is convicted, by a final judgment, of any offence involving professional conduct;</li> <li>e) the Bidder is blacklisted and hence debarred due to involvement in corrupt and fraudulent practices, or performance failure or due to breach of bid securing declaration.</li> <li>f) The firm, supplier and contractor is blacklisted or debarred by a foreign country, international organization, or other foreign institutions for the period defined by them.</li> </ul> |
|                                               | 3.9  | Bidders shall provide to the <b>NBP</b> evidence of their eligibility, proof of compliance with the necessary legal requirements to carry out the contract effectively.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|                                               | 3.10 | Bidders shall provide such evidence of their continued eligibility to the satisfaction of the <b>NBP</b> , as the <b>NBP</b> shall reasonably request.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|                                               | 3.11 | Bidders shall submit proposals relating to the nature, conditions and modalities of sub-contracting wherever the sub-contracting of any elements of the contract amounting to the more than ten (10) percent of the Bid price is envisaged.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| <b>4. Eligible Goods and Related Services</b> | 4.1  | All goods and related services to be supplied under the contract shall have their origin in eligible source countries, and all expenditures made under the contract will be limited to such goods and services. For purpose of this Bid, ineligible countries are stated in the section-4 titled as “Eligible Countries”.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|                                               | 4.2  | For purposes of this Clause, “origin” means the place where the goods are mined, grown, cultivated, produced, manufactured, or processed, or through manufacture, procession, or assembly, another commercially recognized article results that differs substantially in its basic characteristics from its imported components or the place from where the related services are/to be supplied.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |

**SECTION II – INSTRUCTIONS TO BIDDERS (ITB)****A – INTRODUCTION**

|                              |     |                                                                                                                                                                                                                                                                              |
|------------------------------|-----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                              | 4.3 | The nationality of the supplier that supplies, assembles, distributes, or sells the goods and services shall not determine the origin of the goods.                                                                                                                          |
|                              | 4.4 | To establish the eligibility of the Goods and the related services, Bidders shall fill the country of origin declarations included in the Form of Bid.                                                                                                                       |
|                              | 4.5 | If so required in the <b>BDS</b> , the Bidder shall demonstrate that it has been duly authorized by the manufacturer of the goods to deliver in Pakistan (or in respective country in case of procurement by the Pakistani Missions abroad), the goods indicated in its Bid. |
| <b>5. One Bid per Bidder</b> | 5.1 | A bidder shall submit only one Bid, in the same bidding process, either individually as a Bidder or as a member in a joint venture or any similar arrangement.                                                                                                               |
|                              | 5.2 | No bidder can be a sub-contractor while submitting a Bid individually or as a member of a joint venture in the same Bidding process.                                                                                                                                         |
|                              | 5.3 | A person or a firm cannot be a sub-contractor with more than one bidder in the same bidding process.                                                                                                                                                                         |
| <b>6. Cost of Bidding</b>    | 6.1 | The Bidder shall bear all costs associated with the preparation and submission of its Bid, and the <b>NBP</b> shall in no case be responsible or liable for those costs, regardless of the conduct or outcome of the bidding process.                                        |

### **B – BIDDING DOCUMENTS**

|                                              |     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|----------------------------------------------|-----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>7. Contents of Bidding Documents</b>      | 7.1 | <p>The goods required, bidding procedures, and terms and conditions of the contract are prescribed in the Bidding Documents. In addition to the Invitation to Bids, the Bidding Documents which should be read in conjunction with any addenda issued in accordance with ITB 9.2 include:</p> <p><b>Section I</b> -Invitation to Bids</p> <p><b>Section II</b> Instructions to Bidders (ITBs)</p> <p><b>Section III</b> Bid Data Sheet (BDS)</p> <p><b>Section IV</b> Eligible Countries</p> <p><b>Section V</b> Technical Specifications, Schedule of Requirements</p> <p><b>Section VI</b> Standard Forms of Bid</p> <p><b>Section VII</b> General Conditions of Contract (GCC)</p> <p><b>Section VIII</b> Special Conditions of Contract (SCC)</p> <p><b>Section IX</b> Contract Forms</p> |
|                                              | 7.2 | The number of copies to be completed and returned with the Bid is specified in the <b>BDS</b> .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|                                              | 7.3 | The <b>NBP</b> is not responsible for the completeness of the Bidding Documents and their addenda, if they were not downloaded from the website of the <b>NBP</b> or EPADS.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|                                              | 7.4 | The Bidder is expected to examine all instructions, forms, terms and specifications in the Bidding Documents. Failure to furnish all the information required in the Bidding Documents will be at the Bidder's risk and may result in the rejection of his Bid.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| <b>8. Clarification of Bidding Documents</b> | 8.1 | A prospective Bidder requiring any clarification of the Bidding Documents may notify the <b>NBP</b> ; in writing through <b>EPADS</b> that provides record of the content of communication at the <b>NBP's</b> address indicated in the <b>BDS</b> .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|                                              | 8.2 | The <b>NBP</b> will within Three (03) working days after receiving the request for clarification, respond in writing or in electronic form to any request for clarification provided that such request is received not later than Three (03) working days prior to the deadline for the submission of Bids as prescribed in <b>ITB 23.1</b> . However, this clause shall not apply in case of alternate methods of Procurement.                                                                                                                                                                                                                                                                                                                                                               |
|                                              | 8.3 | <p>Copies of the <b>NBP's</b> response will be forwarded to all identified Prospective Bidders through an identified source of communication i.e. <b>EPADS</b>, including a description of the inquiry, but without identifying its source.</p> <p>In case of downloading of the Bidding Documents from the website of PPRA, the response of all such queries will also be available on the same link available at the website. – <b>Note: All responses will only be processed through EPADS.</b></p>                                                                                                                                                                                                                                                                                        |
|                                              | 8.4 | Should the <b>NBP</b> deem it necessary to amend the Bidding Documents as a result of a clarification, it shall do so following the procedure under <b>ITB 9</b> .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                                              | 8.5 | If indicated in the <b>BDS</b> , the Bidder's designated representative is invited at the Bidder's cost to attend a pre-Bid meeting at the place, date and time mentioned in the <b>BDS</b> . During this pre-Bid meeting, prospective Bidders may request clarification of the schedule of requirement, the Evaluation Criteria or any other                                                                                                                                                                                                                                                                                                                                                                                                                                                 |

**SECTION II – INSTRUCTIONS TO BIDDERS (ITB)**  
**B – BIDDING DOCUMENTS**

|                                          |     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|------------------------------------------|-----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                          |     | aspects of the Bidding Documents.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|                                          | 8.6 | Minutes of the pre-Bid meeting, if applicable, including the text of the questions asked by Bidders, including those during the meeting (without identifying the source) and the responses given, together with any responses prepared after the meeting will be transmitted promptly to all prospective Bidders who have obtained the Bidding Documents. Any modification to the Bidding Documents that may become necessary as a result of the pre-Bid meeting shall be made by the <b>NBP</b> exclusively through the use of an Addendum pursuant to ITB 9. Non-attendance at the pre-Bid meeting will not be a cause for disqualification of a Bidder.                                                                                                                 |
| <b>9. Amendment of Bidding Documents</b> | 9.1 | Before the deadline for submission of Bids, the <b>NBP</b> for any reason, whether at its own initiative or in response to a clarification requested by a prospective Bidder or pre-Bid meeting may modify the Bidding Documents by issuing addenda.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|                                          | 9.2 | Any addendum issued including the notice of any extension of the deadline shall be part of the Bidding Documents pursuant to <b>ITB 7.1</b> and shall be communicated in writing or in any identified electronic form that provide record of the content of communication to all the bidders who have obtained the Bidding Documents from the <b>NBP</b> . The <b>NBP</b> shall promptly publish the Addendum at the <b>NBP's</b> web page identified in the BDS:<br><br>Provided that the bidder who had either already submitted their bid or handed over the bid to the courier prior to the issuance of any such addendum shall have the right to withdraw his already filed bid and submit the revised bid prior to the original or extended bid submission deadline. |
|                                          | 9.3 | To give prospective Bidders reasonable time in which to take an addendum/corrigendum into account in preparing their Bids, the <b>NBP</b> may, at its discretion, extend the deadline for the submission of Bids:<br><br>Provided that the <b>NBP</b> shall extend the deadline for submission of Bid, if such an addendum is issued within last three (03) working days of the Bid submission deadline.                                                                                                                                                                                                                                                                                                                                                                   |

**C – PREPARATION OF BIDS**

|                                                          |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|----------------------------------------------------------|------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>10. Language of Bid</b>                               | 10.1 | The Bid prepared by the Bidder, as well as all correspondence and documents relating to the Bid exchanged by the Bidder and the <b>NBP</b> shall be written in the English language unless specified in the BDS. Supporting documents and printed literature furnished by the Bidder may be in another language provided they are accompanied by an accurate translation of the relevant pages in the English language unless specified in the BDS, in which case, for purposes of interpretation of the Bidder, the translation shall govern.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| <b>11. Documents and Samples(s) Constituting the Bid</b> | 11.1 | <p>The Bid prepared by the Bidder shall constitute the following components: -</p> <ul style="list-style-type: none"> <li>a) Form of Bid and Bid Prices completed in accordance with <b>ITB 14 and 15</b>;</li> <li>b) Details of the Sample(s) where applicable and requested in the <b>BDS</b>.</li> <li>c) Documentary evidence established in accordance with <b>ITB 13</b> that the Bidder is eligible and/or qualified for the subject bidding process;</li> <li>d) Documentary evidence established in accordance with <b>ITB 13.3(a)</b> that the Bidder has been authorized by the manufacturer to deliver the goods into Pakistan, where required and where the supplier is not the manufacturer of those goods;</li> <li>e) Documentary evidence established in accordance with <b>ITB 12</b> that the goods and related services to be supplied by the Bidder are eligible goods and services, and conform to the Bidding Documents;</li> <li>f) Bid security or Bid Securing Declaration furnished in accordance with <b>ITB 18</b>;</li> <li>g) Duly Notarized Power of Attorney authorizing the signatory of the Bidder to submit the bid; and</li> <li>h) Any other document required in the <b>BDS</b>.</li> </ul> |
|                                                          | 11.2 | <p>Where a sample(s) is required by a <b>NBP</b>, the sample shall be:</p> <ul style="list-style-type: none"> <li>a) submitted as part of the bid, in the quantities, dimensions and other details requested in the <b>BDS</b>;</li> <li>b) carriage paid;</li> <li>c) received on, or before, the closing time and date for the submission of bids; and</li> <li>d) evaluated to determine compliance with all characteristics listed in the <b>BDS</b>.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                                                          | 11.3 | <p>The <b>NBP</b> shall retain the sample(s) of the successful Bidder. A <b>NBP</b> shall reject the Bid if the sample(s)-</p> <ul style="list-style-type: none"> <li>a) do(es) not conform to all characteristics prescribed in the bidding documents; and</li> <li>b) is/are not submitted through EPADS within the specified time clearly mentioned in the Bid Data Sheet.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                                                          | 11.4 | Where it is not possible to avoid using a propriety article as a sample, a Bidder shall make it clear that the propriety article is displayed only as an example of the type or quality of the goods being Bided for, and that competition shall not thereby belimited to the extent of that article only.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|                                                          | 11.5 | Samples made up from materials supplied by a <b>NBP</b> shall not be returned to a Bidder nor shall a <b>NBP</b> be liable for the cost of making them.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |

## SECTION II – INSTRUCTIONS TO BIDDERS (ITB)

### C – PREPARATION OF BIDS

|                                                                                                                 |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|-----------------------------------------------------------------------------------------------------------------|------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                                                                                 | 11.6 | All samples produced from materials belonging to an unsuccessful Bidder shall be kept by the <b>NBP</b> till thirty (30) calendar days from the date of award of contract or exhaust of all the grievance forums (including those pending at Authority's Level or in some Court of Law).                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| <b>12. Documents Establishing Eligibility of Goods and Related Services and Conformity to Bidding Documents</b> | 12.1 | Pursuant to <b>ITB 11</b> , the Bidder shall furnish, as part of its Bid, all those documents establishing the eligibility in conformity to the terms and conditions specified in the Bidding Documents for all goods and related services which the Bidder proposes to deliver.                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|                                                                                                                 | 12.2 | The documentary evidence of the eligibility of the goods and related services shall consist of a statement in the Price Schedule of the country of origin of the goods and related services offered which shall be confirmed by a certificate of origin issued at the time of shipment.                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|                                                                                                                 | 12.3 | The documentary evidence of conformity of the goods and related services to the Bidding Documents may be in the form of literature, drawings, and data, and shall consist of: <ul style="list-style-type: none"> <li>a) detailed description of the essential technical specifications and performance characteristics of the Goods;</li> <li>b) an item-by-item commentary on the <b>NBP's</b> Technical Specifications demonstrating substantial responsiveness of the Goods and Services to those specifications, or a statement of deviations and exceptions to the provisions of the Technical Specifications;</li> <li>c) any other procurement specific documentation requirement as stated in the <b>BDS</b>.</li> </ul> |
|                                                                                                                 | 12.4 | The Bidder shall also furnish a list giving full particulars, including available sources and current prices of goods, spare parts, special tools, etc., necessary for the proper and continuing functioning of the Goods during the period <b>specified in the BDS</b> following commencement of the use of the goods by the <b>NBP</b> .                                                                                                                                                                                                                                                                                                                                                                                       |
|                                                                                                                 | 12.5 | For purposes of the commentary to be furnished pursuant to <b>ITB 12.3(c)</b> above, the Bidder shall note that standards for workmanship, material, and equipment, as well as references to brand names or catalogue numbers designated by the <b>NBP</b> in its Technical Specifications, are intended to be descriptive only and not restrictive. The Bidder may substitute alternative standards, brand names, and/or catalogue numbers in its Bid, provided that it demonstrates to the <b>NBP's</b> satisfaction that the substitutions ensure substantial equivalence to those designated in the Technical Specifications.                                                                                                |
|                                                                                                                 | 12.6 | The required documents and other accompanying documents must be in English. In case any other language than English is used the pertinent translation into English shall be attached to the original version.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| <b>13. Documents Establishing Eligibility and Qualification of the Bidder</b>                                   | 13.1 | Pursuant to <b>ITB 11</b> , the Bidder shall furnish, as part of its Bid, all those documents establishing the Bidder's eligibility to participate in the bidding process and/or its qualification to perform the contract if its Bid is accepted.                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|                                                                                                                 | 13.2 | The documentary evidence of the Bidder's eligibility to Bid shall establish to the satisfaction of the <b>NBP</b> that the Bidder, at the time of submission of its bid, is from an eligible country as defined in Section-4 titled as "Eligible Countries".                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |

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|                        | 13.3 | <p>The documentary evidence of the Bidder's qualifications to perform the contract if its Bid is accepted shall establish to the satisfaction of <b>NBP</b> that:</p> <ul style="list-style-type: none"> <li>a) in the case of a Bidder offering to deliver goods under the contract which the Bidder did not manufacture or otherwise produce, the Bidder has been duly authorized by the goods' Manufacturer or producer to deliver the goods in Pakistan;</li> <li>b) the Bidder has the financial, technical, and supply/production capability necessary to perform the Contract, meets the qualification criteria specified in <b>BDS</b>.</li> <li>c) in the case of a Bidder not doing business within Pakistan, the Bidder is or will be (if awarded the contract) represented by an Agent in Pakistan equipped, and able to carry out the Supplier's maintenance, repair, and spare parts-stocking obligations prescribed in the Conditions of Contract and/or Technical Specifications.</li> <li>d) that the Bidder meets the qualification criteria listed in the <b>BDS</b>.</li> </ul> |
| <b>14. Form of Bid</b> | 14.1 | The Bidder shall fill the Form of Bid furnished in the Bidding Documents. The Bid Form must be completed without any alterations to its format and no substitute shall be accepted.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| <b>15. Bid Prices</b>  | 15.1 | The Bid Prices and discounts quoted by the Bidder in the Form of Bid and in the Price Schedules shall conform to the requirements specified below in ITB Clause 15 or exclusively mentioned hereafter in the bidding documents.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|                        | 15.2 | All items in the Statement of Work must be listed and priced separately in the Price Schedule(s). If a Price Schedule shows items listed but not priced, their prices shall be construed to be included in the prices of other items                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                        | 15.3 | <p>Items not listed in the Price Schedule shall be assumed not to be included in the Bid, and provided that the Bid is still substantially responsive in their absence or due to their nominal nature, the corresponding average price of the respective item(s) of the remaining substantially responsive bidder(s) shall be construed to be the price of those missing item(s):</p> <p>Provided that:</p> <ul style="list-style-type: none"> <li>a) where there is only one (substantially) responsive bidder, or</li> <li>b) where there is provision for alternate proposals and the respective items are not listed in the other bids,</li> </ul> <p>the <b>NBP</b> may fix the price of missing items in accordance with market survey, and the same shall be considered as final price.</p>                                                                                                                                                                                                                                                                                                  |
|                        | 15.4 | The Bid price to be quoted in the Form of Bid in accordance with <b>ITB 15.1</b> shall be the total price of the Bid, excluding any discounts offered.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|                        | 15.5 | The Bidder shall indicate on the appropriate Price Schedule, the unit prices (where applicable) and total Bid price of the goods it proposes to deliver under the contract.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|                        | 15.6 | <p>Prices indicated on the Price Schedule shall be entered separately in the following manner:</p> <ul style="list-style-type: none"> <li>a) For goods manufactured from within Pakistan (or within the country where procurement is being done in case of foreign missions abroad): <ul style="list-style-type: none"> <li>i) the price of the goods quoted EXW (ex-works, ex- factory, ex-warehouse, ex-showroom, o r o f f -the- shelf, as applicable), including all customs duties and sales and other taxes already paid or payable:</li> </ul> </li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |

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|  |      | <p>A. on the components and raw material used in the manufacturing or assembly of goods quoted ex- works or ex-factory;<br/>or</p> <p>B. on the previously imported goods of foreign origin quoted ex-warehouse, ex-showroom, or off-the-shelf.</p> <p>ii) all applicable taxes which will be payable on the goods if the contract is awarded.</p> <p>iii) the price for inland transportation, insurance, and other local costs incidental to delivery of the goods to their final destination, if specified in the <b>BDS</b>.</p> <p>iv) the price of other (incidental or allied) services, if any, listed in the <b>BDS</b>.</p> <p>b) For goods offered from abroad:</p> <p>i) the price of the goods shall be quoted CIF named port of destination, or CIP border point, or CIP named place of destination, in the NBP's country, as specified in the BDS. In quoting the price, the Bidder shall be free to use transportation through carriers registered in any eligible countries. Similarly, the Bidder may obtain insurance services from any eligible source country. or</p> <p>ii) the price of the goods quoted FOB port of shipment (or FCA, as the case may be), if specified in the <b>BDS</b>. or</p> <p>iii) the price of goods quoted CFR port of destination (or CPT as the case may be), if specified in the <b>BDS</b>.</p> <p>iv) the price for inland transportation, insurance, and other local costs incidental to delivery of the goods from the port of entry to their final destination, if specified in the <b>BDS</b>.</p> <p>v) the price of (incidental) services, if any, listed in the <b>BDS</b>.</p> |
|  | 15.7 | <p>Prices proposed on the Price Schedule for goods and related services shall be disaggregated, where appropriate as indicated in this Clause. This desegregation shall be solely for the purpose of facilitating the comparison of Bids by the <b>NBP</b>. This, shall not in any way limit the <b>NBP's</b> right to contract on any of the terms and conditions offered: -</p> <p><b>a) For Goods: -</b></p> <p>i) the price of the Goods, quoted as per applicable INCOTERMS as specified in the <b>BDS</b></p> <p>ii) all customs duties, sales tax, and other taxes applicable on goods or on the components and raw materials used in their manufacture or assembly, if the contract is awarded to the Bidder, and</p> <p><b>b) For Related Services</b></p> <p>i) The price of the related services, and</p> <p>ii) All customs duties, sales tax and other taxes applicable in Pakistan, paid or payable, on the related services, if the contract is awarded to the Bidder.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|  | 15.8 | <p>Prices quoted by the Bidder shall be fixed during the Bidder's performance of the contract and not subject to variation on any account. A Bid submitted with an adjustable price will be treated as non-responsive and shall be rejected, pursuant to ITB 28.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|  | 15.9 | <p>If so indicated in the Invitation to Bids and Instructions to Bidders, that Bids are being invited for individual contracts (Lots) or for any combination of contracts</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |

## SECTION II – INSTRUCTIONS TO BIDDERS (ITB)

### C – PREPARATION OF BIDS

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|                                                     |      | (packages), Bidders wishing to offer any price reduction for the award of more than one contract shall specify in their Bid the price reductions applicable to each package, or alternatively, to individual contracts (Lots) within a package.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| <b>16. Bid Currencies</b>                           | 16.1 | Prices shall be quoted in the following currencies:<br>a) For goods and services that the Bidder will deliver from within Pakistan, the prices shall be quoted in Pakistani Rupees, unless otherwise specified in the <b>BDS</b> .<br>b) For goods and related services that the Bidder will deliver from outside Pakistan, or for imported parts or components of goods and related services originating outside Pakistan, the Bid prices shall be quoted in any freely convertible currency of another country. If the Bidder wishes to be paid in a combination of amounts in different currencies, it may quote its price accordingly but use no more than three foreign currencies.                                                                                                                                                                                                                         |
|                                                     | 16.2 | For the purposes of comparison of bids quoted in different currencies, the price shall be converted into a single currency specified in the bidding documents. The rate of exchange shall be the selling rate, prevailing on the date of opening of (financial part of) bids specified in the bidding documents, as notified by the State Bank of Pakistan on that day.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|                                                     | 16.3 | Bidders shall indicate details of their expected foreign currency requirements in the Bid.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|                                                     | 16.4 | Bidders may be required by the <b>NBP</b> to clarify their foreign currency requirements and to substantiate that the amounts included in Lump Sum and in the <b>SCC</b> are reasonable and responsive to <b>ITB 16.1</b> .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| <b>17. Bid Validity Period</b>                      | 17.1 | Bids shall remain valid for the period specified in the <b>BDS</b> after the Bid submission deadline prescribed by the <b>NBP</b> . A Bid valid for a shorter period shall be rejected by the <b>NBP</b> as non-responsive. The period of Bid validity will be determined from the complementary bid securing instrument i.e. the expiry period of bid security or bid securing declaration as the case may be.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|                                                     | 17.2 | Under exceptional circumstances, prior to the expiration of the initial Bid validity period, the <b>NBP</b> may request the Bidders' consent to an extension of the period of validity of their Bids only once, for the period not more than the period of initial bid validity. The request and the Bidders responses shall be made in writing or in electronic forms that provide record of the content of communication. The Bid Security provided under <b>ITB 18</b> shall also be suitably extended. A Bidder may refuse the request without forfeiting its Bid security or causing to be executed its Bid Securing Declaration. A Bidder agreeing to the request will not be required nor permitted to modify its Bid, but will be required to extend the validity of its Bid Security or Bid Securing Declaration for the period of the extension, and in compliance with <b>ITB 18</b> in all respects. |
|                                                     | 17.3 | If the award is delayed by a period exceeding sixty (60) calendar days beyond the expiry of the initial Bid validity period, the contract price may be adjusted by a factor specified in the request for extension. However, the Bid evaluation shall be based on the already quoted Bid Price without taking into consideration on the above correction.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| <b>18. Bid Securing or Bid Securing Declaration</b> | 18.1 | Pursuant to <b>ITB 11</b> , unless otherwise specified in the <b>BDS</b> , the Bidder shall furnish as part of its Bid, a Bid Security in form of fixed amount not exceeding five percent of the estimated value of procurement determined by the <b>NBP</b> and in the amount and currency specified in the <b>BDS</b> or Bid Securing Declaration as specified in the <b>BDS</b> in the format provided in <b>Section VI (Standard Forms)</b> .                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                                                     | 18.2 | The Bid Security or Bid Securing Declaration is required to protect the <b>NBP</b> against the risk of Bidder's conduct which would warrant the security's forfeiture,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |

## SECTION II – INSTRUCTIONS TO BIDDERS (ITB)

### C – PREPARATION OF BIDS

|  |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
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|  |      | pursuant to <b>ITB 18.9</b> .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|  | 18.3 | <p>The Bid Security shall be denominated in the local currency or in another freely convertible currency, and it shall be in the form specified in the <b>BDS</b> which shall be in any of the following:</p> <ul style="list-style-type: none"> <li>a) a bank guarantee, an irrevocable letter of credit issued by a Scheduled bank in the form provided in the Bidding Documents or another form acceptable to the <b>NBP</b> and valid for twenty-eight (28) calendar days beyond the end of the validity of the Bid. This shall also apply if the period for Bid Validity is extended. In either case, the form must include the complete name of the Bidder;</li> <li>b) a cashier's or certified cheque; or</li> <li>c) another security if indicated in the <b>BDS</b></li> </ul>                                                                                                                                                                                                                      |
|  | 18.4 | The Bid Security or Bid Securing Declaration shall be in accordance with the Form of the Bid Security or Bid Securing Declaration included in Section VI (Standard Forms) or another form approved by the <b>NBP</b> prior to the Bid submission.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|  | 18.5 | The Bid Security shall be payable promptly upon written demand by the <b>NBP</b> in case any of the conditions listed in <b>ITB 18.9</b> are invoked.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|  | 18.6 | Any Bid not accompanied by a Bid Security or Bid Securing Declaration in accordance with <b>ITB 18.1</b> or <b>18.3</b> shall be rejected by the <b>NBP</b> as non-responsive, pursuant to <b>ITB 28</b> .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|  | 18.7 | <p>Unsuccessful Bidders' Bid Security will be discharged or returned as promptly as possible, however in no case later than thirty (30) calendar days after the expiration of the period of Bid Validity prescribed by the <b>NBP</b> pursuant to <b>ITB 17</b>. The <b>NBP</b> shall make no claim to the amount of the Bid Security, and shall promptly return the Bid Security document, after whichever of the following that occurs earliest:</p> <ul style="list-style-type: none"> <li>a) the expiry of the Bid Security;</li> <li>b) the entry into force of a procurement contract and the provision of a performance security (or guarantee), for the performance of the contract if such a security (or guarantee), is required by the Bidding documents;</li> <li>c) the rejection by the <b>NBP</b> of all Bids;</li> <li>d) the withdrawal of the Bid prior to the deadline for the submission of Bids, unless the Bidding documents stipulate that no such withdrawal is permitted.</li> </ul> |
|  | 18.8 | The successful Bidder's Bid Security will be discharged upon the Bidder signing the contract pursuant to <b>ITB 41</b> , or furnishing the performance security (or guarantee), pursuant to <b>ITB 42</b> .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|  | 18.9 | <p>The Bid Security may be forfeited or the Bid Securing Declaration executed:</p> <ul style="list-style-type: none"> <li>a) if a Bidder: <ul style="list-style-type: none"> <li>i) withdraws its Bid during the period of Bid Validity as specified by the <b>NBP</b>, and referred by the bidder on the Form of Bid except as provided for in <b>ITB 17.2</b>; or</li> <li>ii) does not accept the correction of errors pursuant to <b>ITB 30.3</b>; or</li> </ul> </li> <li>b) in the case of a successful Bidder, if the Bidder fails: <ul style="list-style-type: none"> <li>i) to sign the contract in accordance with <b>ITB 41</b>; or</li> </ul> </li> </ul>                                                                                                                                                                                                                                                                                                                                         |

## SECTION II – INSTRUCTIONS TO BIDDERS (ITB)

### C – PREPARATION OF BIDS

|                                                              |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
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|                                                              |      | ii) to furnish performance security (or guarantee) in accordance with <b>ITB 42.</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| <b>19. Alternative Bids by Bidders</b>                       | 19.1 | Bidders shall submit offers that comply with the requirements of the Bidding Documents, including the basic Bidder's technical design as indicated in the specifications and Schedule of Requirements. Alternatives will not be considered. unless specifically allowed for in the <b>BDS</b> . If so allowed, <b>ITB 19.2</b> shall prevail                                                                                                                                                                                                                                                                                                                                                                                                    |
|                                                              | 19.2 | When alternative schedule for delivery of goods is explicitly invited, a statement of that effect will be included in the <b>BDS</b> as will the method for evaluating different schedule for delivery of goods.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                                                              | 19.3 | If so allowed in the <b>BDS</b> , Bidders wishing to offer technical alternatives to the requirements of the Bidding Documents must also submit a Bid that complies with the requirements of the Bidding Documents, including the basic technical design as indicated in the specifications. In addition to submitting the basic Bid, the Bidder shall provide all information necessary for a complete evaluation of the alternative by the <b>NBP</b> , including technical specifications, breakdown of prices, and other relevant details. Only the technical alternatives, if any, of the Most Advantageous Bidder conforming to the basic technical requirements (without altering the bid price) shall be considered by the <b>NBP</b> . |
| <b>20. Withdrawal, Substitution and Modification of Bids</b> | 20.1 | Before bid submission deadline, any bidder may withdraw, substitute, or modify its Bid after it has been submitted <b>through EPADS</b> .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|                                                              | 20.2 | Bids requested to be withdrawn in accordance with <b>ITB 20.1</b> shall be returned unopened to the Bidders.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| <b>21. Format and Signing of Bid</b>                         | 21.1 | The Bidder shall prepare an original and the number of copies of the Bid as indicated in the <b>BDS</b> , clearly marking each "ORIGINAL" and "COPY," as appropriate. In the event of any discrepancy between them, the original shall prevail:<br>Provided that except in Single Stage One Envelope Procedure, the Bid shall include only the copies of technical proposal.                                                                                                                                                                                                                                                                                                                                                                    |
|                                                              | 21.2 | The original and the copy or copies of the Bid shall be typed or written in indelible ink and shall be signed by the Bidder or a person or persons duly authorized to sign on behalf of the Bidder. This authorization shall consist of a written confirmation as specified in the <b>BDS</b> and shall be attached to the Bid. The name and position held by each person signing the authorization must be typed or printed below the signature. All pages of the Bid, except for un-amended printed literature, shall be initialed by the person or persons signing the Bid.                                                                                                                                                                  |
|                                                              | 21.3 | Any interlineations, erasures, or overwriting shall be valid only if they are signed by the person or persons signing the Bidder.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |

**D – SUBMISSION OF BIDS**

|                                            |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
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| <b>22. Sealing and Marking of Bids</b>     | 22.1 | <p>In case of Single Stage One Envelope Procedure, the Bidder shall seal the original and each copy of the Bid in separate envelopes, duly marking the envelopes as “ORIGINAL” and “COPY.” The envelopes shall then be sealed in an outer envelope securely sealed in such a manner that opening and resealing cannot be achieved undetected.</p> <p><i>Note: The envelopes shall be sealed and marked in accordance with the bidding procedure adopted as referred in Rule-36 of PPR-2004.</i></p> <p><b>Note: The submission of bids will only be done through EPADS. No physical submission is accepted; except Original Bid Security Instrument.</b></p>                                                                                                                                   |
|                                            | 22.2 | <p>The inner and outer envelopes shall:</p> <ol style="list-style-type: none"> <li>be addressed to the <b>NBP</b> at the address given in the BDS; and</li> <li>bear the title of the subject procurement or Project name, as the case may be as indicated in the BDS, the Invitation to Bids (ITB) title and number indicated in the BDS, and a statement: “DO NOT OPEN BEFORE,” to be completed with the time and the date specified in the BDS, pursuant to ITB 23.1.</li> </ol>                                                                                                                                                                                                                                                                                                            |
|                                            | 22.3 | <p>In case of Single Stage Two Envelope Procedure, The Bid shall comprise two envelopes submitted simultaneously, one called the Technical Proposal and the other Financial Proposal. Both envelopes to be enclosed together in an outer single envelope called the Bid. Each Bidder shall submit his bid as under:</p> <ol style="list-style-type: none"> <li>Bidder shall submit his TECHNICAL PROPOSAL and FINANCIAL PROPOSAL in separate inner envelopes and enclosed in a single outer envelope.</li> <li>ORIGINAL and each copy of the Bid shall be separately sealed and put in separate envelopes and marked as such.</li> <li>The envelopes containing the ORIGINAL and copies will be put in one sealed envelope and addressed / identified as given in Sub- Clause 21.2.</li> </ol> |
|                                            | 22.4 | <p>The inner and outer envelopes shall:</p> <ol style="list-style-type: none"> <li>be addressed to the <b>NBP</b> at the address provided in the Bidding Data;</li> <li>bear the name and identification number of the contract as defined in the Bidding Data; and provide a warning not to open before the time and date for bid opening, as specified in the Bidding Data. pursuant to ITB 23.1.</li> <li>In addition to the identification required in Sub- Clause 21.2 hereof, the inner envelope shall indicate the name and address of the bidder to enable the bid to be returned unopened in case it is declared “late” pursuant to Clause IB.24</li> </ol>                                                                                                                           |
|                                            | 22.5 | <p>If all envelopes are not sealed and marked as required by ITB 22.2, ITB 22.3 and ITB 22.4 or incorrectly marked, the <b>NBP</b> will assume no responsibility for the misplacement or premature opening of Bid.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| <b>23. Deadline for Submission of Bids</b> | 23.1 | <p>Bids shall be received by the <b>NBP</b> no later than the date and time specified in the BDS.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|                                            | 23.2 | <p>The <b>NBP</b> may, in exceptional circumstances and at its discretion, extend the deadline for the submission of Bids by amending the Bidding Documents in accordance with ITB 9, in which case all rights and obligations of the <b>NBP</b> and Bidders previously subject to the deadline will thereafter be subject to the new deadline.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                            |

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| <b>24. Late Bids</b>          | 24.1 | The <b>NBP</b> shall not consider for evaluation any Bid that arrives after the deadline for submission of Bids, in accordance with <b>ITB 23</b> .                                               |
|                               | 24.2 | Any Bid received by the <b>NBP</b> after the deadline for submission of Bids shall be declared late, recorded, rejected and returned unopened to the Bidder.                                      |
| <b>25. Withdrawal of Bids</b> | 25.1 | A Bidder may withdraw its Bid after it has been submitted, provided that written notice of the withdrawal of the Bid, is received by the <b>NBP</b> prior to the deadline for submission of Bids. |
|                               | 25.2 | Revised bid may be submitted after the withdrawal of the original bid in accordance with the provisions referred in ITB 22.                                                                       |



**E – OPENING AND EVALUATION OF BIDS**

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| <b>26. Opening of Bids</b> | 26.1 | The <b>NBP</b> will open all Bids through EPADS, in the presence of Bidders' or their representatives who choose to attend, and other parties with a legitimate interest in the Bid proceedings at the place, on the date and at the time, specified in the BDS. The Bidders' representatives present shall sign a register as proof of their attendance.                                                                                                                                                                                                                                                                                                                        |
|                            | 26.2 | First, envelopes marked "WITHDRAWAL" shall be opened and read out and the envelope with the corresponding bid shall not be opened, but returned to the Bidder. No bid withdrawal shall be permitted unless the corresponding Withdrawal Notice contains a valid authorization to request the withdrawal and is read out at bid opening.                                                                                                                                                                                                                                                                                                                                          |
|                            | 26.3 | Second, outer envelopes marked "SUBSTITUTION" shall be opened. The inner envelopes containing the Substitution Bid shall be exchanged for the corresponding Original Bid being substituted, which is to be returned to the Bidder unopened. No envelope shall be substituted unless the corresponding Substitution Notice contains a valid authorization to request the substitution and is read out and recorded at bid opening.                                                                                                                                                                                                                                                |
|                            | 26.4 | Next, outer envelopes marked "MODIFICATION" shall be opened. No Technical Proposal and/or Financial Proposal shall be modified unless the corresponding Modification Notice contains a valid authorization to request the modification and is read out and recorded at the opening of the Bids. Any Modification shall be read out along with the Original Bid except in case of Single Stage Two Envelope Procedure where only the Technical Proposal, both Original as well as Modification, are to be opened, read out, and recorded at the opening. Financial Proposal, both Original and Modification, will remain unopened till the prescribed financial bid opening date. |
|                            | 26.5 | Other envelopes holding the Bids shall be opened one at a time, in case of Single Stage One Envelope Procedure, the Bidders names, the Bid prices, the total amount of each Bid and of any alternative Bid (if alternatives have been requested or permitted), any discounts, the presence or absence of Bid Security, Bid Securing Declaration and such other details as the <b>NBP</b> may consider appropriate, will be announced by the Procurement Evaluation Committee.                                                                                                                                                                                                    |
|                            | 26.6 | In case of Single Stage Two Envelope Procedure, the <b>NBP</b> will open the Technical Proposals electronically through PPRA EPADS, in public at the address, date and time specified in the BDS in the presence of Bidders' designated representatives who choose to attend and other parties with a legitimate interest in the Bid proceedings. The Financial Proposals will remain unopened and will be held in custody of the <b>NBP</b> until the specified time of their opening.                                                                                                                                                                                          |
|                            | 26.7 | The envelopes holding the Technical Proposals shall be opened one at a time, and the following read out and recorded: (a) the name of the Bidder; (b) whether there is a modification or substitution; (c) the presence of a Bid Security, if required; and (d) Any other details as the <b>NBP</b> may consider appropriate.                                                                                                                                                                                                                                                                                                                                                    |
|                            | 26.8 | Bids not opened and not read out at the Bid opening shall not be considered                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |

## SECTION II – INSTRUCTIONS TO BIDDERS (ITB)

### E – OPENING AND EVALUATION OF BIDS

|                                  |       |                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
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|                                  |       | further for evaluation, irrespective of the circumstances. In particular, any discount offered by a Bidder which is not read out at Bid opening shall not be considered further.                                                                                                                                                                                                                                                                         |
|                                  | 26.9  | Bidders are advised to send in a representative with the knowledge of the content of the Bid who shall verify the information read out from the submitted documents. Failure to send a representative or to point out any un-read information by the sent Bidder's representative shall indemnify the <b>NBP</b> against any claim or failure to read out the correct information contained in the Bidder's Bid.                                         |
|                                  | 26.10 | No Bid will be rejected at the time of Bid opening except for late Bids uploaded through EPADS, pursuant to ITB 24.                                                                                                                                                                                                                                                                                                                                      |
|                                  | 26.11 | The <b>NBP</b> shall prepare minutes of the Bid opening. The record of the Bid opening shall include, as a minimum: the name of the Bidder and whether or not there is a withdrawal, substitution or modification, the Bid price if applicable, including any discounts and alternative offers and the presence or absence of a Bid Security or Bid Securing Declaration.                                                                                |
|                                  | 26.12 | The Bidders' representatives who are present shall be requested to sign on the attendance sheet. The omission of a Bidder's signature on the record shall not invalidate the contents and affect the record. A copy of the record shall be distributed to all the Bidders.                                                                                                                                                                               |
|                                  | 26.13 | A copy of the minutes of the Bid opening shall be furnished to individual Bidders upon request.                                                                                                                                                                                                                                                                                                                                                          |
|                                  | 26.14 | In case of Single Stage Two Envelope Bidding Procedure, after the evaluation and approval of technical proposal the <b>NBP</b> , shall at a time within the bid validity period, publically open the financial proposals of the technically accepted bids only. The financial proposal of bids found technically non-responsive shall be returned un-opened to the respective bidders subject to redress of the grievances from all tiers of grievances. |
| <b>27. Confidentiality</b>       | 27.1  | Information relating to the examination, clarification, evaluation and comparison of Bids and recommendation of contract award shall not be disclosed to Bidders or any other persons not officially concerned with such process until the time of the announcement of the respective evaluation report.                                                                                                                                                 |
|                                  | 27.2  | Any effort by a Bidder to influence the <b>NBP</b> processing of Bids or award decisions may result in the rejection of its Bid.                                                                                                                                                                                                                                                                                                                         |
|                                  | 27.3  | Notwithstanding <b>ITB 27.2</b> from the time of Bid opening to the time of contract award, if any Bidder wishes to contact the <b>NBP</b> on any matter related to the Bidding process, it should do so in writing or in electronic forms that provides record of the content of communication.                                                                                                                                                         |
| <b>28. Clarification of Bids</b> | 28.1  | To assist in the examination, evaluation and comparison of Bids (and post-qualification if applicable) of the Bidders, the <b>NBP</b> may, ask any Bidder for a clarification of its Bid including breakdown of prices. Any clarification submitted by a Bidder that is not in response to a request by the <b>NBP</b> shall not be considered.                                                                                                          |
|                                  | 28.2  | The request for clarification and the response shall be in writing or in electronic forms that provide record of the content of communication. In case of Single Stage Two Envelope Procedure, no change in the prices or substance of the Bid shall be sought, offered, or permitted, whereas in case of Single Stage                                                                                                                                   |

## SECTION II – INSTRUCTIONS TO BIDDERS (ITB)

### E – OPENING AND EVALUATION OF BIDS

|                                            |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
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|                                            |      | One Envelope Procedure, only the correction of arithmetic errors discovered by the <b>NBP</b> in the evaluation of Bids should be sought in accordance with <b>ITB 31</b> .                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                                            | 28.3 | The alteration or modification in THE BID which in any affect the following parameters will be considered as a change in the substance of a bid:<br>a) evaluation & qualification criteria;<br>b) required scope of work or specifications;<br>c) all securities requirements;<br>d) tax requirements;<br>e) terms and conditions of bidding documents.<br>f) change in the ranking of the bidder                                                                                                                                                                                                                                                      |
|                                            | 28.4 | From the time of Bid opening to the time of Contract award if any Bidder wishes to contact the <b>NBP</b> on any matter related to the Bid it should do so in writing or in electronic forms that provide record of the content of communication.                                                                                                                                                                                                                                                                                                                                                                                                      |
| <b>29. Preliminary Examination of Bids</b> | 29.1 | Prior to the detailed evaluation of Bids, the <b>NBP</b> will determine whether each Bid:<br><br>a) meets the eligibility criteria defined in <b>ITB 3</b> and <b>ITB 4</b> ;<br>b) has been prepared as per the format and contents defined by the <b>NBP</b> in the Bidding Documents;<br>c) has been properly signed;<br>d) is accompanied by the required securities; and<br>e) is substantially responsive to the requirements of the Bidding Documents.<br><br>The <b>NBP's</b> determination of a Bid's responsiveness will be based on the contents of the Bid itself.                                                                         |
|                                            | 29.2 | A substantially responsive Bid is one which conforms to all the terms, conditions, and specifications of the Bidding Documents, without material deviation or reservation. A material deviation or reservation is one that: -<br>a) affects in any substantial way the scope, quality, or performance of the Services;<br>b) limits in any substantial way, inconsistent with the Bidding Documents, the <b>NBP's</b> rights or the Bidders obligations under the Contract; or presenting substantially responsive Bids.<br>c) if rectified, would affect unfairly the competitive position of other Bidders presenting substantially responsive Bids. |
|                                            | 29.3 | The <b>NBP</b> will confirm that the documents and information specified under ITB 11, 12 and 13 have been provided in the Bid. If any of these documents or information is missing, or is not provided in accordance with the Instructions to Bidders, the Bid shall be rejected.                                                                                                                                                                                                                                                                                                                                                                     |
|                                            | 29.4 | The <b>NBP</b> may waive off any minor informality, nonconformity, or irregularity in a Bid which does not constitute a material deviation, provided such waiver does not prejudice or affect the relative ranking of any Bidder.<br><i>Explanation: A minor informality, non-conformity or irregularity is one that is merely a matter of form and not of substance. It also</i>                                                                                                                                                                                                                                                                      |

## SECTION II – INSTRUCTIONS TO BIDDERS (ITB)

### E – OPENING AND EVALUATION OF BIDS

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|                                                                      |      | <p><i>pertains to some immaterial defect in a Bid or variation of a bid from the exact requirements of the invitation that can be corrected or waived without being prejudicial to other bidders. The defect or variation is immaterial when the effect on quantity, quality, or delivery is negligible when contrasted with the total cost or scope of the supplies or services being acquired. The <b>NBP</b> either shall give the bidder an opportunity to cure any deficiency resulting from a minor informality or irregularity in a bid or waive the deficiency, whichever is advantageous to the <b>NBP</b>. Examples of minor informalities or irregularities include failure of a bidder to –</i></p> <ul style="list-style-type: none"> <li><i>(a) Submit the number of copies of signed bids required by the invitation;</i></li> <li><i>(b) Furnish required information concerning the number of its employees;</i></li> <li><i>(c) the firm submitting a bid has formally adopted or authorized, before the date set for opening of bids, the execution of documents by typewritten, printed, or stamped signature and submits evidence of such authorization and the bid carries such a signature.</i></li> </ul> |
|                                                                      | 29.5 | <p>Provided that a Technical Bid is substantially responsive, the <b>NBP</b> may request the Bidder to submit the necessary information or documentation, within a reasonable period of time, to rectify nonmaterial nonconformities or omissions in the Technical Bid related to documentation requirements. Requesting information or documentation on such nonconformities shall not be related to any such aspect of the technical Proposal linked with the ranking of the bidders. Failure of the Bidder to comply with the request may result in the rejection of its Bid.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|                                                                      | 29.6 | <p>Provided that a Technical Bid is substantially responsive, the <b>NBP</b> shall rectify quantifiable nonmaterial nonconformities or omissions related to the Financial Proposal. To this effect, the Bid Price shall be adjusted, for comparison purposes only, to reflect the price of the missing or nonconforming item or component.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|                                                                      | 29.7 | <p>If a Bid is not substantially responsive, it will be rejected by the <b>NBP</b> and may not subsequently be evaluated for complete technical responsiveness.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| <b>30. Examination of Terms and Conditions; Technical Evaluation</b> | 30.1 | <p>The <b>NBP</b> shall examine the Bid to confirm that all terms and conditions specified in the <b>GCC</b> and the <b>SCC</b> have been accepted by the Bidder without any material deviation or reservation.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|                                                                      | 30.2 | <p>The <b>NBP</b> shall evaluate the technical aspects of the Bid submitted in accordance with <b>ITB 22</b>, to confirm that all requirements specified in <b>Section V – Schedule of Requirements, Technical Specifications</b> of the Bidding Documents have been met without material deviation or reservation.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|                                                                      | 30.3 | <p>If after the examination of the terms and conditions and the technical evaluation, the <b>NBP</b> determines that the Bid is not substantially responsive in accordance with <b>ITB 29</b>, it shall reject the Bid.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| <b>31. Correction of Errors</b>                                      | 31.1 | <p>Bids determined to be substantially responsive will be checked for any arithmetic errors. Errors will be corrected as follows: -</p> <ul style="list-style-type: none"> <li>a) if there is a discrepancy between unit prices and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail, and the total price shall be corrected, unless in the opinion of the <b>NBP</b> there is an obvious misplacement of the decimal point in the unit price, in which the total price as quoted shall govern and the unit price shall be corrected;</li> <li>b) if there is an error in a total corresponding to the addition or subtraction of sub-totals, the sub-totals shall prevail and the total shall be corrected; and</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                              |

## SECTION II – INSTRUCTIONS TO BIDDERS (ITB)

### E – OPENING AND EVALUATION OF BIDS

|                                          |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
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|                                          |      | <p>c) where there is a discrepancy between the amounts in figures and in words, the amount in words will govern.</p> <p>d) Where there is discrepancy between grand total of price schedule and amount mentioned on the Form of Bid, the amount referred in Price Schedule shall be treated as correct subject to elimination of other errors.</p>                                                                                                                                                                                              |
|                                          | 31.2 | The amount stated in the Bid will, be adjusted by the <b>NBP</b> in accordance with the above procedure for the correction of errors and, with, the concurrence of the Bidder, shall be considered as binding upon the Bidder. If the Bidder does not accept the corrected amount, its Bid will then be rejected, and the Bid Security may be forfeited or the Bid Securing Declaration may be executed in accordance with <b>ITB 18.9</b> .                                                                                                    |
| <b>32. Conversion to Single Currency</b> | 32.1 | To facilitate evaluation and comparison, the <b>NBP</b> will convert all Bid prices expressed in the amounts in various currencies in which the Bid prices are payable. For the purposes of comparison of bids quoted in different currencies, the price shall be converted into a single currency specified in the bidding documents. The rate of exchange shall be the selling rate, prevailing on the date of opening of (financial part of) bids specified in the bidding documents, as notified by the State Bank of Pakistan on that day. |
|                                          | 32.2 | The currency selected for converting Bid prices to a common base for the purpose of evaluation, along with the source and date of the exchange rate, are specified in the <b>BDS</b> .                                                                                                                                                                                                                                                                                                                                                          |
| <b>33. Evaluation of Bids</b>            | 33.1 | The <b>NBP</b> shall evaluate and compare only the Bids determined to be substantially responsive, pursuant to <b>ITB 29</b> .                                                                                                                                                                                                                                                                                                                                                                                                                  |
|                                          | 33.2 | In evaluating the Technical Proposal of each Bid, the <b>NBP</b> shall use the criteria and methodologies listed in the <b>BDS</b> and in terms of Statement of Requirements and Technical Specifications. No other evaluation criteria or methodologies shall be permitted.                                                                                                                                                                                                                                                                    |
|                                          | 33.3 | <p>The <b>NBP's</b> evaluation of a Bid will take into account:</p> <p>a) in the case of goods manufactured in Pakistan or goods of foreign origin already imported in Pakistan, Income Tax, General Sales Tax and other similar/applicable taxes, which will be payable on the goods if a contract is awarded to the Bidder;</p> <p>b) in the case of goods of foreign origin offered from abroad, customs duties and other similar import taxes which will be payable on the goods if the contract is awarded to the Bidder; and</p>          |
|                                          | 33.4 | The comparison shall be between the EXW price of the goods offered from within Pakistan, such price to include all costs, as well as duties and taxes paid or payable on components and raw material incorporated or to be incorporated in the goods, and named port of destination, border point, or named place of destination) in accordance with applicable INCOTERM in the price of the goods offered from outside Pakistan.                                                                                                               |
|                                          | 33.5 | <p>In evaluating the Bidders, the evaluation committee will, in addition to the Bid price quoted in accordance with ITB 15.1, take account of one or more of the following factors as specified in the <b>BDS</b>, and quantified in <b>ITB 33.6</b>:</p> <p>a) Cost of inland transportation, insurance, and other costs within the Pakistan incidental to delivery of the goods to their final destination.</p>                                                                                                                               |

|  |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
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|  |      | <ul style="list-style-type: none"> <li>b) delivery schedule offered in the Bid;</li> <li>c) deviations in payment schedule from that specified in the Special Conditions of Contract;</li> <li>d) the cost of components, mandatory spare parts, and service;</li> <li>e) the availability (in Pakistan) of spare parts and after-sales services for the equipment offered in the Bid;</li> <li>f) the projected operating and maintenance costs during the life of the equipment;</li> <li>g) the performance and productivity of the equipment offered; and/or</li> <li>h) other specific criteria indicated in the <b>TBS</b> and/or in the Technical Specifications.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|  | 33.6 | <p>For factors retained in <b>BDS</b>, pursuant to <b>ITB 33.5</b> one or more of the following quantification methods will be applied, as detailed in the <b>BDS</b>:</p> <p><i>(a) Inland transportation from EXW/port of entry/border point, Insurance and incidentals.</i></p> <p>Inland transportation, insurance, and other incidental costs for delivery of the goods from EXW/port of entry/border point to Project Site named in the <b>BDS</b> will be computed for each Bid by the PA on the basis of published tariffs by the rail or road transport agencies, insurance companies, and/or other appropriate sources. To facilitate such computation, Bidder shall furnish in its Bid the estimated dimensions and shipping weight and the approximate EXW or as per applicable INCOTERM value of each package. The above cost will be added by the <b>NBP</b> to EXW or as per applicable INCOTERM price.</p> <p><i>(b) Delivery schedule.</i></p> <ul style="list-style-type: none"> <li>i) The <b>NBP</b> requires that the goods under the Invitation for Bids shall be delivered (shipped) at the time specified in the Schedule of Requirements. The estimated time of arrival of the goods at the Project Site will be calculated for each Bid after allowing for reasonable international and inland transportation time. Treating the Bid resulting in such time of arrival as the base, a delivery “adjustment” will be calculated for other Bids by applying a percentage, specified in the <b>BDS</b>, of the EXW or as per applicable INCOTERM price for each week of delay beyond the base, and this will be added to the Bid price for evaluation. No credit shall be given to early delivery.</li> </ul> <p style="text-align: center;"><i>Or</i></p> <ul style="list-style-type: none"> <li>ii) The goods covered under this invitation are required to be delivered (shipped) within an acceptable range of weeks specified in the Schedule of Requirement. <b>No credit will be given to earlier deliveries, and Bids offering delivery beyond this range will be treated as non-responsive.</b> Within this acceptable range, an adjustment per week, as specified in the <b>BDS</b>, will be added for evaluation to the Bid price of Bids offering deliveries later than the earliest delivery period specified in the Schedule of Requirements.</li> </ul> |

*Or*

- (iii) The goods covered under this invitation are required to be delivered (shipped) in partial shipments, as specified in the Schedule of Requirements. Bids offering deliveries earlier or later than the specified deliveries will be adjusted in the evaluation by adding to the Bid price a factor equal to a percentage, specified in the **BDS**, of EXW or as per applicable INCOTERM price per week of variation from the specified delivery schedule.

**(c) Deviation in payment schedule.**

- i) Bidders shall state their Bid price for the payment schedule outlined in the **SCC**. Bids will be evaluated on the basis of this base price. Bidders are, however, permitted to state an alternative payment schedule and indicate the reduction in Bid price they wish to offer for such alternative payment schedule. The **NBP** may consider the alternative payment schedule offered by the selected Bidder.

*Or*

- ii) The **SCC** stipulates the payment schedule offered by the **NBP**. If a Bid deviates from the schedule and if such deviation is considered acceptable to the **NBP**, the Bid will be evaluated by calculating interest earned for any earlier payments involved in the terms outlined in the Bid as compared with those stipulated in this invitation, at the rate per annum specified in the **BDS**.

**(d) Cost of spare parts**

- i) The list of items and quantities of major assemblies, components, and selected spare parts, likely to be required during the initial period of operation specified in the **BDS**, is annexed to the Technical Specifications. The total cost of these items, at the unit prices quoted in each Bid, will be added to the Bid price.

*Or*

- ii) The **NBP** will draw up a list of high-usage and high-value items of components and spare parts, along with estimated quantities of usage in the initial period of operation specified in the **BDS**. The total cost of these items and quantities will be computed from spare parts unit prices submitted by the Bidder and added to the Bid price.

**Or**

- iii) The **NBP** will estimate the cost of spare parts usage in the initial period of operation specified in the **BDS**, based on information furnished by each Bidder, as well as on past experience of the **NBP** or other **NBP**'s in similar situations. Such costs shall be added to the Bid price for evaluation.

**(e) Spare parts and after sales service facilities in Pakistan**

The cost to the **NBP** of establishing the minimum service facilities and parts inventories, as outlined in the **BDS** or elsewhere in the Bidding Documents, if quoted separately, shall be added to the Bid price.

|                                                   |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
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|                                                   |      | <p>(f) <b>Operating and maintenance costs</b></p> <p>Since the operating and maintenance costs of the goods under procurement form a major part of the life cycle cost of the equipment, these costs will be evaluated in accordance with the criteria specified in the <b>BDS</b> or in the Technical Specifications.</p> <p>(g) <b>Performance and productivity of the equipment.</b></p> <p>i) Bidders shall state the guaranteed performance or efficiency in response to the Technical Specification. For each drop in the performance or efficiency below the norm of 100, an adjustment for an amount specified in the <b>BDS</b> will be added to the Bid Price, representing the capitalized cost of additional operating costs over the life of the plant, using the methodology specified in the <b>BDS</b> or in the Technical Specifications.</p> <p style="text-align: center;">Or</p> <p>ii) Goods offered shall have a minimum productivity specified under the relevant provision in the Technical Specifications to be considered responsive. Evaluation shall be based on the cost per unit of the actual productivity of goods offered in the Bid, and adjustment will be added to the Bid price using the methodology specified in the <b>BDS</b> or in the Technical Specifications.</p> <p>(h) <b>Specific additional criteria.</b></p> <p>Other specific additional criteria to be considered in the evaluation and the evaluation method shall be detailed in the <b>BDS</b> and/or the Technical Specifications.</p> |
|                                                   | 33.7 | If these Bidding Documents allow Bidders to quote separate prices for different Lots, and the award to a single Bidder of multiple Lots, the methodology of evaluation to determine the lowest evaluated Lot combinations, including any discounts offered in the Form of Bid, is specified in the <b>BDS</b> .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <b>34. Domestic Preference</b>                    | 34.1 | If the <b>BDS</b> so specifies, the <b>NBP</b> will grant a margin of preference to certain goods in line with the rules, regulations, regulatory guides or instructions issued by the Authority from time to time.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| <b>35. Determination of Most Advantageous Bid</b> | 35.1 | In case where the <b>NBP</b> adopts the Cost Based Evaluation Technique and, the Bid with the lowest evaluated price—from amongst those which are eligible, compliant and substantially responsive shall be the Most Advantageous Bid.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|                                                   | 35.2 | <p>The <b>NBP</b> may adopt the Quality &amp; Cost Based Selection Technique due to the following two reasons:</p> <p>i) Where the <b>NBP</b> knows about the main features, usage and output of the products; however not clear about the complete features, technical specifications and functionalities of the goods to be procured and requires the bidders to submit their proposals defining those features, specifications and functionalities; or</p> <p>ii) Where the <b>NBP</b>, in addition to the mandatory requirements and</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |

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|                                                                                  |      | <p>mandatory technical specifications, requires parameters <b>specified in Evaluation Criteria</b> to be evaluated while determining the quality of the goods:</p> <p>In such cases, the <b>NBP</b> may allocate certain weightage to these factors as a part of Evaluation Criteria, and may determine the ranking of the bidders on the basis of combined evaluation in accordance with provisions of Rule 2(1)(h) of PPR-2004.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| <b>36. Post-qualification of Bidder and/or Abnormally Low Financial Proposal</b> | 36.1 | <p>After determining the Most Advantageous Bid, if neither the pre-qualification was undertaken separately nor any qualification parameters were undertaken as part of determining the Most Advantageous Bid, the <b>NBP</b> shall carry out the post-qualification of the Bidder using only the requirements specified in the <b>BDS</b>. In case of International Tendering, the parameters for incorporation or licensing within Pakistan may be fulfilled as part of post qualification.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                                                                                  | 36.2 | <p>Where the Bid price is considered to be abnormally low, the <b>NBP</b> shall perform price analysis either during determination of Most Advantageous Bid or as a part of the post-qualification process. The following process shall apply:</p> <ol style="list-style-type: none"> <li>The <b>NBP</b> may reject a Bid if the <b>NBP</b> has determined that the price in combination with other constituent elements of the Bid is abnormally low in relation to the subject matter of the procurement (i.e. scope of the procurement or ancillary services) and raises concerns as to the capability and capacity of the respective Bidder to perform that contract;</li> <li>Before rejecting an abnormally low Bid the <b>NBP</b> shall request the Bidder an explanation of the Bid or of those parts which it considers contribute to the Bid being abnormally low; take account of the evidence provided in response to a request in writing; and subsequently verify the Bid or parts of the Bid being abnormally low;</li> <li>The decision of the <b>NBP</b> to reject a Bid and reasons for the decision shall be recorded in the procurement proceedings and promptly communicated to the Bidder concerned;</li> <li>The <b>NBP</b> shall not incur any liability solely by rejecting abnormally Bid; and</li> <li>An abnormally low Bid means, in the light of the <b>NBP's</b> estimate and of all the Bids submitted, the Bid appears to be abnormally low by not providing a margin for normal levels of profit.</li> </ol> <p><b>Guidance for NBP:</b></p> <p>In order to identify the Abnormally Low Bid (ALB) following approaches can be considered to minimize the scope of subjectivity:</p> <ol style="list-style-type: none"> <li>Comparing the bid price with the cost estimate;</li> <li>Comparing the bid price with the bids offered by other bidders submitting substantially responsive bids; and</li> <li>Comparing the bid price with prices paid in similar contracts in the</li> </ol> |

**SECTION II – INSTRUCTIONS TO BIDDERS (ITB)****E – OPENING AND EVALUATION OF BIDS**

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|  |      | recent past either government- or development partner-funded.                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|  | 36.3 | The <b>NBP</b> will determine to its satisfaction whether the Bidder that is selected as having submitted the most advantageous Bid is qualified to perform the contract satisfactorily, in accordance with the criteria listed in ITB 13.3.                                                                                                                                                                                                                                                                         |
|  | 36.4 | The determination will take into account the Bidder's financial, technical, and production capabilities. It will be based upon an examination of the documentary evidence of the Bidder's qualifications submitted by the Bidder, pursuant to ITB 13.3, as well as such other information as the <b>NBP</b> deems necessary and appropriate. Factors not included in these Bidding Documents shall not be used in the evaluation of the Bidders' qualifications.                                                     |
|  | 36.5 | <p><b>NBP</b> may seek "Certificate for Independent Price Determination" from the Bidder and the results of reference checks may be used in determining award of contract.</p> <p>Explanation: The Certificate shall be furnished by the bidder. The bidder shall certify that the price is determined keeping in view of all the essential aspects such as raw material, its processing, value addition, optimization of resources due to economy of scale, transportation, insurance and margin of profit etc.</p> |
|  | 36.6 | An affirmative determination will be a prerequisite for award of the contract to the Bidder. A negative determination will result in rejection of the Bidder's Bid, in which event the <b>NBP</b> will proceed to the next ranked bidder to make a similar determination of that Bidder's capabilities to perform satisfactorily.                                                                                                                                                                                    |

**F – AWARD OF CONTRACT**

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|--------------------------------------------------------------------|------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>37. Criteria of Award</b>                                       | 37.1 | <p>Subject to ITB 36 and 38, the <b>NBP</b> will award the Contract to the Bidder whose Bid has been determined to be substantially responsive to the Bidding Documents and who has been declared as Most Advantageous Bidder, provided that such Bidder has been determined to be:</p> <ul style="list-style-type: none"> <li>a) eligible in accordance with the provisions of ITB 3;</li> <li>b) is determined to be qualified to perform the Contract satisfactorily; and</li> <li>c) Successful negotiations have been concluded, if any.</li> </ul>                                                                                                                                                          |
| <b>38. Negotiations</b>                                            | 38.1 | <p>Negotiations may be undertaken with the Most Advantageous Bid relating to the following areas:</p> <ul style="list-style-type: none"> <li>a) a minor alteration to the technical details of the statement of requirements;</li> <li>b) reduction of quantities for budgetary reasons, where the reduction is in excess of any provided for in the Bidding documents;</li> <li>c) a minor amendment to the special conditions of Contract;</li> <li>d) finalizing payment arrangements;</li> <li>e) delivery arrangements;</li> <li>f) the methodology for provision of related services; or</li> <li>g) clarifying details that were not apparent or could not be finalized at the time of Bidding;</li> </ul> |
|                                                                    | 38.2 | Where negotiation fails to result into an agreement, the <b>NBP</b> may invite the next ranked Bidder for negotiations. Where negotiations are commenced with the next ranked Bidder, the <b>NBP</b> shall not reopen earlier negotiations.                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| <b>39. The NBP's Right to reject All Bids</b>                      | 39.1 | Notwithstanding <b>ITB 37</b> , the <b>NBP</b> reserves the right to reject all the bids, and to annul the Bidding process at any time prior to award of contract, without thereby incurring any liability to the affected Bidder or Bidders. However, the Authority (i.e. PPRA) may call from the <b>NBP</b> the justification of those grounds.                                                                                                                                                                                                                                                                                                                                                                 |
|                                                                    | 39.2 | Notice of the rejection of all Bids shall be given promptly to all Bidders that have submitted Bids.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|                                                                    | 39.3 | The <b>NBP</b> shall upon request communicate to any Bidder the grounds for its rejection of its Bids, but is not required to justify those grounds.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| <b>40. The NBP's Right to Vary Quantities at the Time of Award</b> | 40.1 | The <b>NBP</b> reserves the right at the time of contract award to increase or decrease the quantity of goods or related services originally specified in these Bidding Documents (schedule of requirements) provided this does not exceed by the percentage indicated in the BDS, without any change in unit price or other terms and conditions of the Bid and Bidding Documents.                                                                                                                                                                                                                                                                                                                               |
| <b>41. Notification of Award</b>                                   | 41.1 | Prior to the award of contract, the <b>NBP</b> shall issue a Final Evaluation Report giving justification for acceptance or rejection of the bids.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                                                                    | 41.2 | Where no complaints have been lodged, the Bidder whose Bid has been accepted                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |

## SECTION II – INSTRUCTIONS TO BIDDERS (ITB)

### F – AWARD OF CONTRACT

|                                                |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
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|                                                |      | will be notified of the award by the <b>NBP</b> prior to expiration of the Bid Validity period in writing or electronic forms that provide record of the content of communication. The Letter of Acceptance will state the sum that the <b>NBP</b> will pay the successful Bidder in consideration for the execution of the scope of works as prescribed by the Contract (hereinafter and in the Contract called the "Contract Price").                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|                                                | 41.3 | The notification of award will constitute the formation of the Contract, subject to the Bidder furnishing the Performance Security (or guarantee) in accordance with <b>ITB 43</b> and signing of the contract in accordance with <b>ITB 42.2</b> .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|                                                | 41.4 | Upon the successful Bidder's furnishing of the performance security (or guarantee) pursuant to <b>ITB 43</b> , the <b>NBP</b> will promptly notify each unsuccessful Bidder, the name of the successful Bidder and the Contract amount and will discharge the Bid Security or Bid Securing Declaration of the Bidders pursuant to <b>ITB 18.7</b> .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>42. Signing of Contract</b>                 | 42.1 | Promptly after notification of award, <b>NBP</b> shall send the successful Bidder the draft agreement, incorporating all terms and conditions as agreed by the parties to the contract.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|                                                | 42.2 | Immediately after the Redressal of grievance by the GRC, and <b>after fulfillment of all conditions precedent</b> of the Contract Form, the successful Bidder and the <b>NBP</b> shall sign the contract.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|                                                | 42.3 | Where no formal signing of a contract is required, purchase order issued to the bidder shall be construed to be the contract.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <b>43. Performance Security (or Guarantee)</b> | 43.1 | After the receipt of the Letter of Acceptance, the successful Bidder, within the specified time, shall deliver to the <b>NBP</b> a Performance Security (or Guarantee) in the amount and in the form stipulated in the <b>BDS and SCC</b> , denominated in the type and proportions of currencies in the Letter of Acceptance and in accordance with the Conditions of Contract.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|                                                | 43.2 | <p>If the Performance Security (or Guarantee) is provided by the successful Bidder and it shall be in the form specified in the <b>BDS</b> which shall be in any of the following:</p> <ul style="list-style-type: none"> <li>(a) certified cheque, cashier's or manager's cheque, or bank draft;</li> <li>(b) irrevocable letter of credit issued by a Scheduled bank or in the case of an irrevocable letter of credit issued by a foreign bank, the letter shall be confirmed or authenticated by a Scheduled bank;</li> <li>(c) bank guarantee confirmed by a reputable local bank or, in the case of a successful foreign Bidder, bonded by a foreign bank; or</li> <li>(d) surety bond callable upon demand issued by any reputable surety or insurance company.</li> </ul> <p>Any Performance Security (or guarantee) submitted shall be enforceable in Pakistan.</p> |
|                                                | 43.3 | Failure of the successful Bidder to comply with the requirement of <b>ITB 43.1</b> shall constitute sufficient grounds for the annulment of the award and forfeiture of the Bid Security, in which event the <b>NBP</b> may make the award to the next ranked Bidder or call for new Bids.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |

|                                               |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
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| <b>44. Advance Payment</b>                    | 44.1 | The advance payment will not be provided in normal circumstances. However, in case where international incoterms are involved, the same will be dealt with standard international practices and in the manner as prescribed in ITB 44.2.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|                                               | 44.2 | The <b>NBP</b> will provide an Advance Payment as stipulated in the Conditions of Contract, subject to a maximum amount, as stated in the <b>BDS</b> . The Advance Payment request shall be accompanied by an Advance Payment Security (Guarantee) in the form provided in Section IX. For the purpose of receiving the Advance Payment, the Bidder shall make and estimate of, and include in its Bid, the expenses that will be incurred in order to commence Delivery of Goods. These expenses will relate to the purchase of equipment, machinery, materials, and on the engagement of labor during the first month beginning with the date of the <b>NBP</b> 's "Notice to Commence" as specified in the <b>SCC</b> . |
| <b>45. Arbitrator</b>                         | 45.1 | The Arbitrator shall be appointed by mutual consent of the both parties as per the provisions specified in the <b>SCC</b> .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <b>46. Corrupt &amp; Fraudulent Practices</b> | 46.1 | <b>NBP</b> as well as Bidders/Suppliers/Contractors under Government financed contracts, observe the highest standard of ethics during the procurement and execution of such contracts, and will avoid to engage in any corrupt and fraudulent practices.                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |

**G – GRIEVANCE REDRESSAL & COMPLAINT REVIEW MECHANISM**

|                                                |       |                                                                                                                                                                                                                                                                                                                                                |
|------------------------------------------------|-------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>47. Constitution of Grievance Redressal</b> | 47.1  | <b>NBP</b> shall constitute a Grievance Redressal Committee (GRC) comprising of odd number of person with proper power and authorization to address the complaint. The GRC shall not have any of the members of Procurement Evaluation Committee. The committee must have one subject specialist depending upon the nature of the procurement. |
| <b>48. GRC Procedure</b>                       | 48.1  | Any party can file its written complaint against the eligibility parameters or any other terms and conditions prescribed in the prequalification or bidding documents found contrary to provision of Procurement Regulatory Framework, and the same shall be addressed by the GRC well before the bid submission deadline.                     |
|                                                | 48.2  | Any Bidder feeling aggrieved by any act of the <b>NBP</b> after the submission of his bid may lodge a written complaint concerning his grievances not later than seven calendar days of the announcement of technical evaluation report and five calendar days after issuance of final evaluation report.                                      |
|                                                | 48.3  | In case, the complaint is filed against the technical evaluation report, the GRC shall suspend the procurement proceedings.                                                                                                                                                                                                                    |
|                                                | 48.4  | In case, the complaint is filed after the issuance of the final evaluation report, the complainant cannot raise any objection on technical evaluation of the report:<br>Provided that the complainant may raise the objection on any part of the final evaluation report in case where single stage one envelop bidding procedure is adopted.  |
|                                                | 48.5  | The GRC, in both the cases shall investigate and decide upon the complaint within ten calendar days of its receipt.                                                                                                                                                                                                                            |
|                                                | 48.6  | Any bidder or the <b>NBP</b> not satisfied with the decision of the GRC may file Appeal before the Appellate Committee of the Authority on prescribed format after depositing the Prescribed fee.                                                                                                                                              |
|                                                | 48.7  | The Committee, upon receipt of the Appeal against the decision of the GRC complete in all respect shall serve notices in writing upon all the parties to Appeal.                                                                                                                                                                               |
|                                                | 48.8  | The committee shall call the record from the concerned <b>NBP</b> or the GRC as the case may be, and the same shall be provided within prescribed time.                                                                                                                                                                                        |
|                                                | 48.9  | The committee may after examination of the relevant record and hearing all the concerned parties, shall decide the complaint within fifteen (15) calendar days of receipt of the Appeal.                                                                                                                                                       |
|                                                | 48.10 | The decision of the Committee shall be in writing and shall be signed by the Head and each Member of the Committee. The decision of the committee shall be final.                                                                                                                                                                              |

**H – MECHANISM OF BLACKLISTING**

|                                      |       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
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| <b>49. Mechanism of Blacklisting</b> | 49.1  | <p>The <b>NBP</b> shall bar for not more than the time prescribed in Rule-19 of the Public Procurement Rules, 2004, from participating in their respective procurement proceedings, bidder or contractor who either:</p> <p>i. Involved in corrupt and fraudulent practices as defined in Rule-2 of Public Procurement Rules;</p> <p>Fails to perform his contractual obligations; and</p> <p>Fails to abide by the id securing declaration;</p>                                    |
|                                      | 49.2  | <p>The show cause notice shall contain: (a) precise allegation, against the bidder or contractor; (b) the maximum period for which the <b>NBP</b> proposes to debar the bidder or contractor from participating in any public procurement of the <b>NBP</b>; and (c) the statement, if needed, about the intention of the <b>NBP</b> to make a request to the Authority for debarring the bidder or contractor from participating in public procurements of all the <b>NBP</b>.</p> |
|                                      | 49.3  | <p>The <b>NBP</b> shall give minimum of seven calendar days to the bidder or contractor for submission of written reply of the show cause notice</p>                                                                                                                                                                                                                                                                                                                                |
|                                      | 49.4  | <p>In case, the bidder or contractor fails to submit written reply within the requisite time, the <b>NBP</b> may issue notice for personal hearing to the bidder or contractor/ authorize representative of the bidder or contractor and the <b>NBP</b> shall decide the matter on the basis of available record and personal hearing, if availed.</p>                                                                                                                              |
|                                      | 49.5  | <p>In case the bidder or contractor submits written reply of the show cause notice, the <b>NBP</b> may decide to file the matter or direct issuance of a notice to the bidder or contractor for personal hearing.</p>                                                                                                                                                                                                                                                               |
|                                      | 49.6  | <p>The <b>NBP</b> shall give minimum of seven calendar days to the bidder or contractor for appearance before the specified officer of the <b>NBP</b> for personal hearing. The specified officer shall decide the matter on the basis of the available record and personal hearing of the bidder or contractor, if availed</p>                                                                                                                                                     |
|                                      | 49.7  | <p>The <b>NBP</b> shall decide the matter within fifteen calendar days from the date of personal hearing unless the personal hearing is adjourned to a next date and in such an eventuality, the period of personal hearing shall be reckoned from the last date of personal hearing.</p>                                                                                                                                                                                           |
|                                      | 49.8  | <p>The <b>NBP</b> shall communicate to the bidder or contractor the order of debarring the bidder or contractor from participating in any public procurement with a statement that the bidder or contractor may, within thirty calendar days, prefer a representation against the order before the Authority.</p>                                                                                                                                                                   |
|                                      | 49.9  | <p>Such blacklisting or barring action shall be communicated by the <b>NBP</b> to the Authority and respective bidder or bidders in the form of decision containing the grounds for such action. The same shall be publicized by the Authority after examining the record whether the procedure defined in blacklisting and debarment mechanism has been adhered to by the <b>NBP</b>.</p>                                                                                          |
|                                      | 49.10 | <p>The bidder may file the review petition before the Review Petition Committee Authority within thirty calendar days of communication of such blacklisting or barring action after depositing the prescribed fee and in accordance with "Procedure of filing and disposal of review petition under Rule-19(3) Regulations, 2021". The Committee shall evaluate the case and decide within ninety calendar days of filing of review petition</p>                                    |
|                                      | 49.11 | <p>The committee shall serve a notice in writing upon all respondent of the review petition. The notices shall be accompanied by the copies of review petition and all attached documents of the review petition including the decision of the <b>NBP</b>.</p>                                                                                                                                                                                                                      |

**SECTION II – INSTRUCTIONS TO BIDDERS (ITB)****H – MECHANISM OF BLACKLISTING**

|  |       |                                                                                                                                                                                                                                                                                                                               |
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|  |       | The parties may file written statements along with essential documents in support of their contentions. The Committee may pass such order on the representation may deem fit.                                                                                                                                                 |
|  | 49.12 | The Authority on the basis of decision made by the committee either may debar a bidder or contractor from participating in any public procurement process of all or some of the <b>NBP</b> for such period as the deemed appropriate or acquit the bidder from the allegations. The decision of the Authority shall be final. |



# SECTION–III

## BID DATA SHEET (BDS)

### BID DATA SHEET (BDS)

The following specific data for goods to be procured shall complement, supplement or amend the provisions in the Instructions to Bidders (ITBs). Whenever there is a conflict, the provisions herein shall prevail over those in ITBs.

| S Clause Number        | ITB Number | Amendments of, and Supplements to, Clauses in the Instructions to Bidders                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|------------------------|------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>A. Introduction</b> |            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <b>1.</b>              | <b>1.1</b> | <p>Name of Procuring Agency: <b>National Bank of Pakistan</b></p> <p>The subject of Procurement is:</p> <ul style="list-style-type: none"> <li><b>PROCUREMENT, SUPPLY &amp; INSTALLATION OF ACs AT NBP, MAIN BRANCH ABBOTTABD (0301) RO, ABBOTTABAD</b></li> </ul> <p>Period for delivery of goods: <b>30 Calendar days</b></p> <p>Commencement date for delivery of Goods: <b>30 calendar days after signing the contract or as specified in the Certificate of Contract Commencement.</b></p>                                                |
| <b>2</b>               | <b>2.1</b> | <p>Financial year for the operations of the Procuring Agency: <b>2026</b></p> <p>Name of Project:</p> <ul style="list-style-type: none"> <li><b>PROCUREMENT, SUPPLY &amp; INSTALLATION OF ACs AT NBP, MAIN BRANCH ABBOTTABD (0301) RO, ABBOTTABAD</b></li> </ul> <p>Name of financing institution: <b>Not Applicable</b></p> <p>Name and identification number of the Contract:</p> <ul style="list-style-type: none"> <li><b>PROCUREMENT, SUPPLY &amp; INSTALLATION OF ACs AT NBP, MAIN BRANCH ABBOTTABD (0301) RO, ABBOTTABAD</b></li> </ul> |
| <b>3.</b>              | <b>3.1</b> | <p>Maximum number of members in the joint venture, consortium or association shall be:</p> <p><b>As per PPRA Guidelines and Provisions</b></p>                                                                                                                                                                                                                                                                                                                                                                                                 |
| <b>4.</b>              | <b>4.1</b> | Ineligible country(s) is or are: <b>India &amp; Israel</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| <b>5.</b>              | <b>4.5</b> | Demonstration of authorization by manufacturer: <b>Required</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |

**SECTION II – INSTRUCTIONS TO BIDDERS (ITB)  
H – MECHANISM OF BLACKLISTING**

| <b>BDS Clause Number</b>      | <b>ITB Number</b>         | <b>Amendments of, and Supplements to, Clauses in the Instructions to Bidders</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|-------------------------------|---------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>B. Bidding Documents</b>   |                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| <b>6.</b>                     | <b>7.2</b>                | The number of documents to be completed and returned is:<br><b>One Original to be uploaded on EPADS.</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| <b>7.</b>                     | <b>8.1</b>                | The address for clarification of Bidding Documents is:<br><b>Through EPADS.</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| <b>8.</b>                     | <b>8.5</b>                | <b>Pre-bid meeting will not be held.</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| <b>C. Preparation of Bids</b> |                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| <b>9.</b>                     | <b>10.1</b>               | The Language of all correspondences and documents related to the Bid is: <b>English</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| <b>10.</b>                    | <b>11.1(b)</b>            | Detail of sample(s) to be submitted with the Bid are: <b>N/A</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <b>11.</b>                    | <b>11.1 (h)</b>           | In addition to the documents stated in <b>ITB 11</b> , the following documents must be included with the Bid: <ol style="list-style-type: none"> <li><b>1. Latest FBR Online Verification Document confirming that Bidder is on Active Tax Payer List.</b></li> <li><b>2. An Undertaking/Affidavit by the bidder that he has not been blacklisted and hence debarred due to involvement in corrupt and fraudulent practices, or performance failure or due to breach of bid securing declaration by any Organization / Department / Institution in the past, on Stamp Paper of worth Rs. 500/-.</b><br/>(See Part C – Checklist and Attachments; for Bid Compliance)</li> </ol> |
| <b>12.</b>                    | <b>11.2 (a) &amp; (d)</b> | Sample quantities, dimensions and details: <b>N/A</b><br>Sample Characteristics [ List if any]: <b>N/A</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| <b>13.</b>                    | <b>12.3 (c)</b>           | Other procurement specific documentation requirements are:<br>(See Part C – Checklist and Attachments; for Bid Compliance)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| <b>14.</b>                    | <b>12.4</b>               | Spare parts required for <b>Five</b> years of operation.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| <b>15.</b>                    | <b>13.3 (b) &amp; (d)</b> | The qualification criteria required from Bidders in ITB 13.3(b) is modified as follows: <ol style="list-style-type: none"> <li><b>1. Valid Manufacturer’s Authorization for the offered goods in favor of the bidder, provided bidder is not the Manufacturer;</b></li> <li><b>2. Proof of three (03) similar nature of Contract with Wall Mounted or Floor Standing Air-Conditioners; performed during last three (03) years of worth not less than Rs. 02Million;</b></li> <li><b>3. Presence of Office in ISLAMABAD/RAWALPINDI/ for after Sales Service issues.</b></li> </ol>                                                                                               |

**SECTION II – INSTRUCTIONS TO BIDDERS (ITB)**  
**H – MECHANISM OF BLACKLISTING**

|                          |                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|--------------------------|------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                          |                                                                                    | (See Part C – Checklist and Attachments; for Bid Compliance)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| <b>BDS Clause Number</b> | <b>ITB Number</b>                                                                  | <b>Amendments of, and Supplements to, Clauses in the Instructions to Bidders</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| <b>16.</b>               | <b>15.6 15.7 (a) (iii), (iv) (optional)</b>                                        | For goods manufactured from within Pakistan the price quoted shall be <b>EXW</b> and in addition shall include:<br>a) all necessary custom duties, sales tax and other taxes applicable in Pakistan paid or payable on goods or on the components and raw materials used in their manufacture or assembly<br>b) the price of the related services such as inland transportation, insurance and other local costs incidental to delivery of the goods, unloading, installation, testing and commissioning of goods at NBP's Place as specified in the bidding documents;<br>c) all necessary custom duties, sales tax and other taxes applicable in Pakistan, paid or payable on the related, incidental or allied services as stated in (b) above. |
| <b>17.</b>               | <b>15.7 (a) (i) &amp; 15.6 (b) (i) (ii), (iii) (optional) (iv), (v) (optional)</b> | For goods offered from abroad the price quoted shall be: <b>DDP (NBP's Place for installation as specified in bidding documents)</b> and in addition shall include:<br>a) all necessary sales tax and other taxes applicable in Pakistan paid or payable on goods;<br>b) the price of the related services such as unloading, installation, testing and commissioning of goods at NBP's place as specified in the bidding documents;<br>c) all necessary custom duties, sales tax and other taxes applicable in Pakistan, paid or payable on the related, incidental or allied services as stated in (b) above.                                                                                                                                    |
| <b>18.</b>               | <b>15.8</b>                                                                        | The price shall be fixed.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>19.</b>               | <b>16.1 (a)</b>                                                                    | a) For goods and related services originating in Pakistan the currency of the Bid shall be <b>Pak Rupees</b> ;<br>b) For goods and related services originating outside Pakistan, the Bidder shall express its Bid in <b>Pak Rupees</b> .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>20.</b>               | <b>16.2</b>                                                                        | For the purposes of comparison of bids quoted in different currencies, the price shall be converted into a single currency i.e., Pak Rupee. The rate of exchange shall be the selling rate, prevailing on the date of opening of bids specified in the bidding documents as notified by the State Bank Of Pakistan on that day.                                                                                                                                                                                                                                                                                                                                                                                                                    |
| <b>21.</b>               | <b>17.1</b>                                                                        | The Bid Validity period shall be <b>180 calendar days</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>22.</b>               | <b>18.1</b>                                                                        | The amount of Bid Security shall be: <b>125,000/-</b><br><b>The currency of the Bid Security shall be: Pak Rupees</b><br>Bid Security shall be in favor of: <b>"National Bank of Pakistan"</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |

**SECTION II – INSTRUCTIONS TO BIDDERS (ITB)  
H – MECHANISM OF BLACKLISTING**

|                                            |                   |                                                                                                                                                                                                                                                                                                                                    |
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|                                            |                   | Bid Securing Declaration: <b>Not Applicable.</b>                                                                                                                                                                                                                                                                                   |
| <b>BDS Clause Number</b>                   | <b>ITB Number</b> | <b>Amendments of, and Supplements to, Clauses in the Instructions to Bidders</b>                                                                                                                                                                                                                                                   |
| <b>23.</b>                                 | <b>18.3</b>       | The Bid Security shall be in the form of <b>Banker's Cheque or Payment Order or Bank Guarantee</b> <i>(Form of Bid Security for Bank Guarantee is given in Section-VI: Standard Forms)</i>                                                                                                                                         |
| <b>24.</b>                                 | <b>18.3 (c)</b>   | Other forms of security are: <b>Not Applicable</b>                                                                                                                                                                                                                                                                                 |
| <b>25.</b>                                 | <b>19.1</b>       | Alternative Bids to the requirements of the Bidding Documents <b>will not</b> be permitted.                                                                                                                                                                                                                                        |
| <b>26.</b>                                 | <b>21.1</b>       | The number of copies of the Bid to be completed and returned shall be: <b>Soft Copy of the bid i.e. this bidding document complete in all respects as per instructions and requirements; contained in this bidding documents is to be uploaded on EPADS.</b>                                                                       |
| <b>27.</b>                                 | <b>21.2</b>       | Written confirmation of authorizations are:<br><b>Authorization Letter on Bidder's Letterhead or duly Notarized Power of Attorney on Stamp Paper.</b><br><b>(See Part C – Checklist and Attachments; for Bid Compliance)</b>                                                                                                       |
| <b>D. Submission of Bids</b>               |                   |                                                                                                                                                                                                                                                                                                                                    |
| <b>28.</b>                                 | <b>22.2 (a)</b>   | Bid shall be submitted through EPADS<br>Street Address: <b>Not applicable</b><br>Building / Plot No: <b>Not Applicable</b><br>Floor / Room No: <b>Not Applicable</b><br>City / Town: <b>Not Applicable</b>                                                                                                                         |
| <b>29.</b>                                 | <b>22.2 (b)</b>   | Title of the subject Procurement or Project name:<br><br><ul style="list-style-type: none"> <li><b>PROCUREMENT, SUPPLY &amp; INSTALLATION OF ACs AT NBP, MAIN BRANCH ABBOTABD (0301) RO, ABBOTABAD</b></li> </ul> ITB title and No: <b>Same as above</b><br>Time and date for submission: <b>As specified in Invitation to Bid</b> |
| <b>30.</b>                                 | <b>23.1</b>       | The deadline for Bid submission is: <b>Date and Time as specified in the Invitation to Bids advertised on NBP and PPRA Websites or may be in Press (if applicable).</b>                                                                                                                                                            |
| <b>E. Opening &amp; Evaluation of Bids</b> |                   |                                                                                                                                                                                                                                                                                                                                    |
| <b>31.</b>                                 | <b>26.1</b>       | The Bid opening shall take place at: <b>Through EPADS</b>                                                                                                                                                                                                                                                                          |

**SECTION II – INSTRUCTIONS TO BIDDERS (ITB)**  
**H – MECHANISM OF BLACKLISTING**

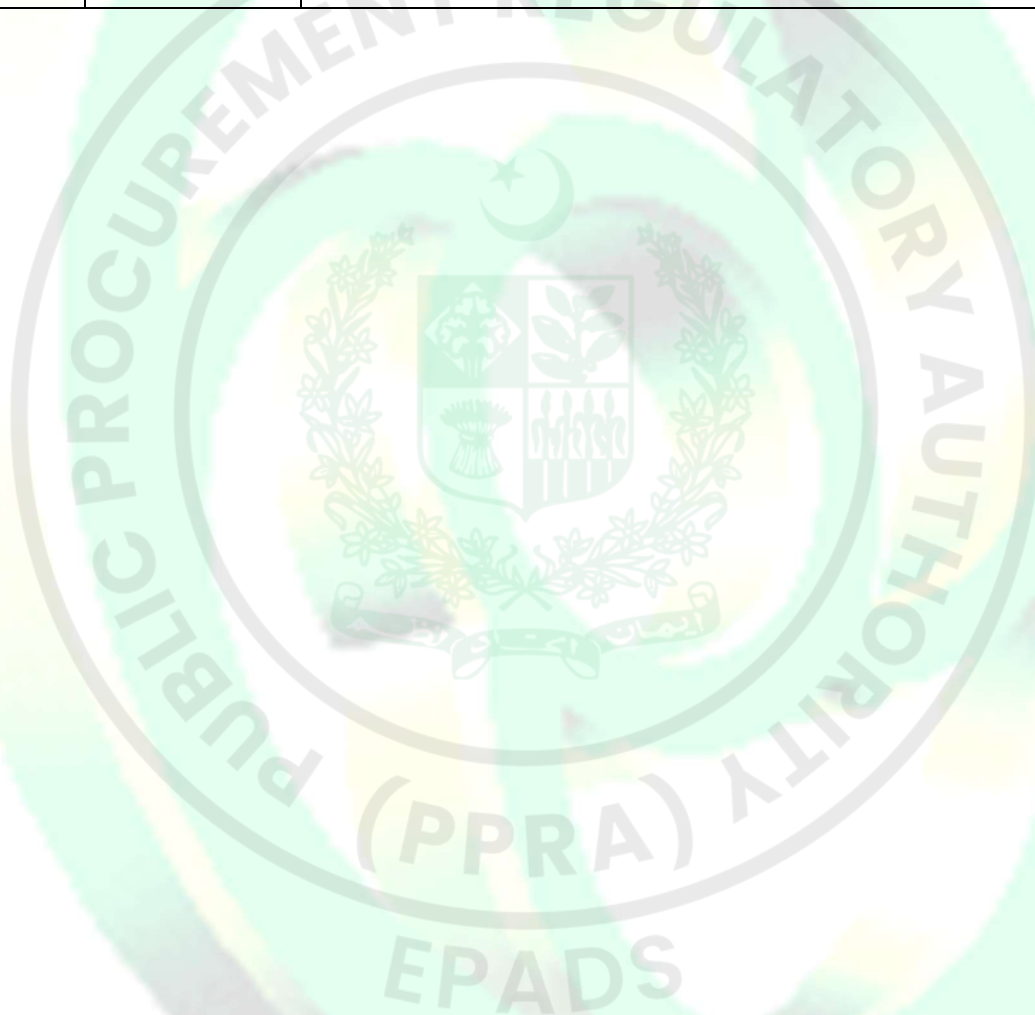
|                          |                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|--------------------------|----------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                          |                      | <p>Bidder may visit NBP Office Building on the day of bid opening as specified in the Invitation to Bid;</p> <p>Street Address: <b>26 McLagan Road Road;</b><br/> Building / Plot No: <b>NBP Regional Office Building;</b><br/> Floor / Room No: <b>3<sup>rd</sup> Floor;</b><br/> City / Town: <b>Lahore;</b><br/> Country: <b>Pakistan</b></p>                                                                                                                                                                                                                          |
| <b>BDS Clause Number</b> | <b>ITB Number</b>    | <b>Amendments of, and Supplements to, Clauses in the Instructions to Bidders</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>32.</b>               | <b>32.2</b>          | <p>The currency that shall be used for Bid evaluation and comparison purposes to convert all Bid prices expressed in various currencies is: <b>Pak Rupees</b><br/> The source of exchange rate shall be: <b>State Bank of Pakistan</b><br/> The date of exchange rate shall be: <b>The selling rate prevailing on the date of opening of the bids intimated by NBP, as notified by the State Bank of Pakistan</b></p>                                                                                                                                                     |
| <b>33.</b>               | <b>33.2</b>          | <p><b>Evaluation Techniques</b><br/> <b>Least Cost Based Selection (LCBS) (to be used for award of Contract)</b><br/> After meeting the requirements of eligibility and qualification and substantial responsiveness, the bid in compliance with all the mandatory (technical) specifications/requirements and/or requisite quality threshold (as given in the Section-V <b>Schedule of Requirements, Technical Specifications</b>), and having lowest evaluated cost (or financial proposal) shall be considered Highest Ranked Bid or <b>Most Advantageous Bid</b>.</p> |
| <b>34.</b>               | <b>33.4 (h)</b>      | <p>Other specific criteria are: <b>As specified in Qualification Criteria; refer BDS: 13.3 (b) above and Compliance of Technical Specifications.</b><br/> <b>(See Part C – Checklist and Attachments; for Bid Compliance)</b></p>                                                                                                                                                                                                                                                                                                                                         |
| <b>35.</b>               | <b>33.5 (a)</b>      | <p>Inland transportation from EXW/port of entry/border point to:</p> <ul style="list-style-type: none"> <li><b>PROCUREMENT, SUPPLY &amp; INSTALLATION OF ACs AT NBP, MAIN BRANCH ABBOTTABD (0301) RO, ABBOTTABAD</b> and insurance and incidentals. Any cost incurred shall be borne by the bidder.</li> </ul>                                                                                                                                                                                                                                                            |
| <b>36.</b>               | <b>33.5 (b)</b>      | <p>Delivery schedule:<br/> <b>30 Calendar days after contract agreement</b><br/> Adjustment of Price: <b>Not Applicable</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| <b>37.</b>               | <b>33.5 (c) (ii)</b> | <p>Deviation in payment schedule is <b>Not Applicable</b><br/> Annual interest rate: <b>Not Applicable</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| <b>38.</b>               | <b>33.5 (d)</b>      | Cost of spare parts: <b>Not Applicable</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <b>39.</b>               | <b>33.5 (e)</b>      | Spare parts and after sales service facilities in Pakistan: <b>Not Applicable</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |

**SECTION II – INSTRUCTIONS TO BIDDERS (ITB)**  
**H – MECHANISM OF BLACKLISTING**

|                                           |                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|-------------------------------------------|-------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 40.                                       | 33.5 (f)          | Operating and maintenance costs: <b>Not Applicable</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 41.                                       | 33.5 (g)          | Performance and productivity of equipment: <b>Not Applicable</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 42.                                       | 33.5 (h)          | Specific additional criteria to be used in the evaluation and their evaluation method or reference to the Technical Specifications. :<br><b>Same as specified above in BDS: 33.4 (h)</b><br><b>(See Part C – Checklist and Attachments; for Bid Compliance)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| 43.                                       | 33.6              | In case of award to a single Bidder of multiple lots; the methodology of evaluation to determine the lowest evaluated Lot combinations, including any discounts offered in the Form of Bid is: <b>Not Applicable</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 44.                                       | 34.1              | <b>Domestic preference is not applicable</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| <b>BDS Clause Number</b>                  | <b>ITB Number</b> | <b>Amendments of, and Supplements to, Clauses in the Instructions to Bidders</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| <b>F. Award of Contract</b>               |                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| 45.                                       | 40.1              | Percentage for quantity increase or decrease is: <b>15%</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 46.                                       | 43.1              | The Performance Security (or guarantee) shall be: N/A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 47.                                       | 43.2              | The Performance Security (or guarantee) shall be in the form of:<br><b>Bank Guarantee or Banker's Cheque or Payment Order</b><br><b><i>The validity of the Performance Security shall be 30 Calendar days beyond the Delivery Period + Defect's Liability/Warranty Period (as specified in SCC Clause: 16) from the date of issuance of such Security.</i></b><br><b><i>However, if the legal validity of the Banker's Cheque or Payment Order is insufficient to meet the specified validity of the Performance Security; then it will be the responsibility of the bidder to replace the submitted Banker's Cheque or Payment Order with fresh acceptable instrument of similar amount; Fifteen (15) calendar days earlier than the expiry of submitted Banker's Cheque or Payment order.</i></b><br><b><i>Otherwise; The submitted Banker's Cheque or Payment Order will be invoked/en-cashed without any liability to the NBP.</i></b><br><b><i>Note: The Performance Security will only be applicable for the Good(s) supplied and installed by the bidder including related services for its smooth operation; for the Defect's Liability/Warranty Period specified in SCC Clause 16; and will not be applicable for any extensive warranty associated to any part of the good(s) beyond the said Defect's Liability/Warranty Period.</i></b> |
| 48.                                       | 44.1              | The Advance Payment if essential shall be limited to: <b>Not Essential and is therefore Not Applicable</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| 49.                                       | 44.2              | Maximum amount of Advance payment shall be: <b>Not Applicable</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 50.                                       | 45.1              | Arbitrator shall be appointed by mutual consent of the both parties.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <b>G. Review of Procurement Decisions</b> |                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| 51.                                       | 49.1              | The address of the Procuring Agency:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |

**SECTION II – INSTRUCTIONS TO BIDDERS (ITB)**  
**H – MECHANISM OF BLACKLISTING**

|  |  |                                                                                                                                                                                                                                                                                                                   |
|--|--|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  |  | <b>WING HEAD (Central &amp; North)</b><br><b>Procurement Division,</b><br><b>Logistics Communications &amp; Marketing Group,</b><br><b>NATIONAL BANK OF PAKISTAN</b><br><b>Regional Head Quarters, 26 McLagan Road, Lahore-Pakistan  </b><br><b>Direct: +92-42-99212694   PABX: +92-42-99210641   Ext: 3510  </b> |
|  |  | The Address of PPRA to submit a <b>copy</b> of grievance:<br><b>Grievance Redressal Appellate Committee, Public</b><br><b>Procurement Regulatory Authority 1<sup>st</sup> Floor, G-5/2,</b><br><b>Islamabad, Pakistan</b><br><b>Tel: +92-51-9202254</b>                                                           |



# EVALUATION CRITERIA – 1

( AS PER HVAC STANDARDS)

## **1 TON WALL MOUNTED HOT & COOL AIR CONDITIONER (INVERTOR TYPE) HEAT &COOL**

|                   |                        |         | Bank proposed Range        | Technical Data by VENDOR | Compliant Remarks by NBP |
|-------------------|------------------------|---------|----------------------------|--------------------------|--------------------------|
| Brand Model #     |                        |         |                            |                          |                          |
| Power Supply      |                        | Ph-V-HZ | 1-220-50                   |                          |                          |
| Cooling / Heating | Capacity               | BTU     | 12000                      |                          |                          |
|                   | Input                  | W       | As per standards           |                          |                          |
|                   | Rated Current          | A       | 5.10-6.0                   |                          |                          |
|                   | EER                    |         | 2.50-3.0                   |                          |                          |
| Compressor        | Type                   |         | Rotary                     |                          |                          |
|                   | Brand                  |         | GMCC/ Hitachi / Mitsubishi |                          |                          |
|                   | Warranty               | Years   | 03                         |                          |                          |
| Ambient Design    | Ambient                | T3      | T3                         |                          |                          |
| Indoor Unit       | Noise Level (Hi/Mi/Lo) | dB(A)   | 43/38/36                   |                          |                          |
|                   | Unit Dimensions W*H*D  | mm      | As per standards           |                          |                          |
|                   | Packing (W*H*D)        | mm      | As per standards           |                          |                          |
|                   | Weight                 | Kg      | 8                          |                          |                          |
|                   | Gross Weight           | Kg      | 9                          |                          |                          |
| Outdoor Unit      | Noise Level (Hi/Mi/Lo) | dB(A)   | 48                         |                          |                          |
|                   | Packing (W*H*D)        | Mm      | As per standards           |                          |                          |
|                   | Net Weight             | Kg      | 25                         |                          |                          |
|                   | Gross Weight           | Kg      | 26                         |                          |                          |
|                   | Refrigerant type       |         | R410                       |                          |                          |
|                   | Refrigerant Charge     |         | 700-900 g                  |                          |                          |
|                   | Design Pressure        |         | 4-5 MPa                    |                          |                          |
| Refrigerant Pipe  | Liquid side            | mm      | 6.35 (1/4)                 |                          |                          |
|                   | Gas Side               | mm      | 12.7 (5/8)                 |                          |                          |

**EVALUATION CRITERIA - 2**  
**1.5 TON WALL MOUNTED HOT & COOL AIR CONDITIONER (INVERTOR TYPE)**

|                   |                        |         | Bank proposed Range        | Technical Data by VENDOR | Compliant Remarks by NBP |
|-------------------|------------------------|---------|----------------------------|--------------------------|--------------------------|
| Brand Model #     |                        |         |                            |                          |                          |
| Power Supply      |                        | Ph-V-HZ | 1-220-50                   |                          |                          |
| Cooling / Heating | Capacity               | BTU     | 18000                      |                          |                          |
|                   | Input                  | W       |                            |                          |                          |
|                   | Rated Current          | A       | 5.10-6.0                   |                          |                          |
|                   | EER                    |         | 2.50-3.0                   |                          |                          |
| Compressor        | Type                   |         | Rotary                     |                          |                          |
|                   | Brand                  |         | GMCC/ Hitachi / Mitsubishi |                          |                          |
|                   | Warranty               | Years   | 03                         |                          |                          |
| Ambient Design    | Ambient                | T3      | T3                         |                          |                          |
| Indoor Unit       | Noise Level (Hi/Mi/Lo) | dB(A)   | 43/38/36                   |                          |                          |
|                   | Unit Dimensions W*H*D  | mm      | As per standards           |                          |                          |
|                   | Packing (W*H*D)        | mm      | As per standards           |                          |                          |
|                   | Weight                 | Kg      | 8                          |                          |                          |
|                   | Gross Weight           | Kg      | 9                          |                          |                          |
| Outdoor Unit      | Noise Level (Hi/Mi/Lo) | dB(A)   | 48                         |                          |                          |
|                   | Packing (W*H*D)        | Mm      | As per standards           |                          |                          |
|                   | Net Weight             | Kg      | 25                         |                          |                          |
|                   | Gross Weight           | Kg      | 26                         |                          |                          |
|                   | Refrigerant type       |         | R410                       |                          |                          |
|                   | Refrigerant Charge     |         | 700-900 g                  |                          |                          |
|                   | Design Pressure        |         | 4-5 MPa                    |                          |                          |
| Refrigerant Pipe  | Liquid side            | mm      | 6.35 (1/4)                 |                          |                          |
|                   | Gas Side               | mm      | 12.7 (5/8)                 |                          |                          |

**EVALUATION CRITERIA - 3**  
**2 TON WALL MOUNTED UNIT INVERTER (HOT & COOL) AIR CONDITIONER (INVERTOR TYPE)**

|                   |                        |         | Bank proposed Range         | Technical Data by VENDOR | Compliant Remarks by NBP |
|-------------------|------------------------|---------|-----------------------------|--------------------------|--------------------------|
| Brand Model #     |                        |         |                             |                          |                          |
| Power Supply      |                        | Ph-V-HZ | 1-220-50                    |                          |                          |
| Cooling / Heating | Capacity               | BTU     | 24000                       |                          |                          |
|                   | Input                  | W       | 2490                        |                          |                          |
|                   | Rated Current          | A       | 11.7                        |                          |                          |
|                   | EER                    |         | 2.65                        |                          |                          |
| Compressor        | Type                   |         | Rotary                      |                          |                          |
|                   | Brand                  |         | GMCC(TOSHIBA) or equivalent |                          |                          |
| Ambient Design    | Ambient                | T3      | T3                          |                          |                          |
| Indoor Unit       | Noise Level (Hi/Mi/Lo) | dB(A)   | 43/38/36                    |                          |                          |
|                   | Unit Dimensions W*H*D  | Mm      | As per standards            |                          |                          |
|                   | Packing (W*H*D)        | Mm      | As per standards            |                          |                          |
|                   | Weight                 | Kg      | 38                          |                          |                          |
|                   | Gross Weight           | Kg      | 49                          |                          |                          |
| Outdoor Unit      | Noise Level (Hi/Mi/Lo) | dB(A)   | 56                          |                          |                          |
|                   | Packing (W*H*D)        | Mm      | As per standards            |                          |                          |
|                   | Net Weight             | Kg      | 58                          |                          |                          |
|                   | Gross Weight           | Kg      | 62                          |                          |                          |
|                   | Refrigerant type       |         | R410                        |                          |                          |
|                   | Refrigerant Charge     |         | 1400 g                      |                          |                          |
|                   | Design Pressure        |         | 4-5 MPa                     |                          |                          |
| Refrigerant Pipe  | Liquid side            | Mm      | 9.5                         |                          |                          |
|                   | Gas Side               | Mm      | 15.88                       |                          |                          |

**EVALUATION CRITERIA - 4**  
**2 TON FLOOR STANDING INVERTER (HOT & COOL) AIR CONDITIONER (INVERTOR TYPE)**

|                   |                        |         | Bank proposed Range         | Technical Data by VENDOR | Compliant Remarks by NBP |
|-------------------|------------------------|---------|-----------------------------|--------------------------|--------------------------|
| Brand Model #     |                        |         |                             |                          |                          |
| Power Supply      |                        | Ph-V-HZ | 1-220-50                    |                          |                          |
| Cooling / Heating | Capacity               | BTU     | 24000                       |                          |                          |
|                   | Input                  | W       | 2490                        |                          |                          |
|                   | Rated Current          | A       | 11.7                        |                          |                          |
|                   | EER                    |         | 2.65                        |                          |                          |
| Compressor        | Type                   |         | Rotary                      |                          |                          |
|                   | Brand                  |         | GMCC(TOSHIBA) or equivalent |                          |                          |
| Ambient Design    | Ambient                | T3      | T3                          |                          |                          |
| Indoor Unit       | Noise Level (Hi/Mi/Lo) | dB(A)   | 43/38/36                    |                          |                          |
|                   | Unit Dimensions W*H*D  | Mm      | As per standards            |                          |                          |
|                   | Packing (W*H*D)        | Mm      | As per standards            |                          |                          |
|                   | Weight                 | Kg      | 38                          |                          |                          |
|                   | Gross Weight           | Kg      | 49                          |                          |                          |
| Outdoor Unit      | Noise Level (Hi/Mi/Lo) | dB(A)   | 56                          |                          |                          |
|                   | Packing (W*H*D)        | Mm      | As per standards            |                          |                          |
|                   | Net Weight             | Kg      | 58                          |                          |                          |
|                   | Gross Weight           | Kg      | 62                          |                          |                          |
|                   | Refrigerant type       |         | R410                        |                          |                          |
|                   | Refrigerant Charge     |         | 1400 g                      |                          |                          |
|                   | Design Pressure        |         | 4-5 MPa                     |                          |                          |
| Refrigerant Pipe  | Liquid side            | Mm      | 9.5                         |                          |                          |
|                   | Gas Side               | Mm      | 15.88                       |                          |                          |