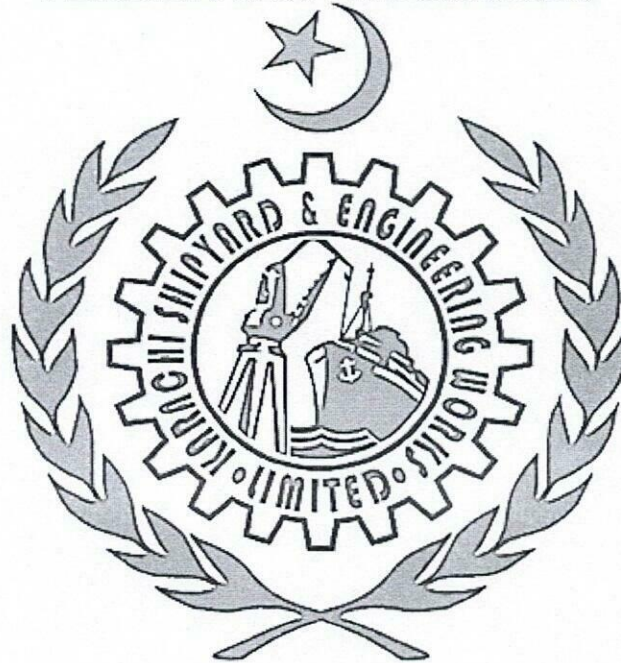


**REQUEST FOR PROPOSAL
FOR**

**HIRING OF 150 MBPS COMMITTED INFORMATION
RATE (CIR) INTERNET SERVICES OVER OPTICAL
FIBER CABLE (OFC)**

TENDER NO. IT/DC/003/26



Submission of Bids: 06th October, 2026 at 1030 hrs

Opening of Bids: 06th October, 2026 at 1100 hrs

**Karachi Shipyard & Engineering Works Limited
Ministry of Defence Production, West Wharf, Dockyard Road, Karachi
Phone No. 99214045 Ext. 453, 600**

Cost of Bidding Document: Rs.5,000/-

1. INTRODUCTION

1.1. KS&EW is a dynamic and adaptive organization with enormous technical and professional capabilities. We are the sole shipyard of Pakistan and the largest industrial engineering complex of the country established in 1956 and currently functions under the administrative control of Ministry of Defence Production (MoDP), Government of Pakistan.

1.2. This request for proposal (RFP) has been prepared to facilitate end users. KS&EW intends to hire of Fiber Optic Internet Services as mentioned in tender document, from your esteemed firm/ agency for one year from date of signing of contract/ issuance of work order. The rates shall be valid for full term of the contract.

1.3. It is requested to attach firm/ agency profile etc. along with the Tender Document. Financial Proposal should be submitted in sealed envelope.

1.4. Please mention "Tender Number" at top left corner of the envelope. KS&EW reserves the right to accept or reject any or all tender(s) or terminate proceedings at any stage in accordance to the rules & regulations framed by PPRA Rules 2004.

2. INSTRUCTIONS

2.1. Karachi Shipyard & Engineering Works Ltd (KS&EW) expects that aspirant vendors should furnish all the required documents to ensure a transparent and genuine presentation. Therefore, it is necessary to fill in the Tender document meticulously and sign & stamp each and every page. Moreover, attach required supporting documents according to the requirement.

2.2. It is of utmost important to fill in the Tender Form in writing in ink or type. Do not leave any column/ item blank. If you want to leave the item/column un-answered please, write "Doesn't Apply/ Doesn't Arise". If more space is required, please attach a paper & clearly mention item/column name or number etc. that referred the column/item of the Tender Form.

2.3. Tender document which includes full details of items and other terms & conditions may be collected from IT department on receipt of Rs.5,000/-.

2.4. The last date to submit the Tender Document, separate technical & financial proposals in sealed envelopes is on or before 6 October 2026 by 1030 hrs in the Office of the Deputy General Manager (Information Technology Department), Karachi Shipyard & Engineering Works Ltd (KS&EW), West Wharf Road, Karachi. The technical proposals will be opened on the same day at 1100 hrs. in the presence of representatives who may care to attend. Date and time of opening of financial proposals of technically qualified bids will be communicated to the technically qualified bidders in advance.

2.5. Bid Security of 5% of total annual fee will be submitted along with Tender Document in shape of "PAY ORDER" only in the name of Karachi Shipyard & Engineering Works Ltd (KS&EW), Bid Security should be placed in sealed financial proposal. Copy of bid security should be attached with technical proposal.

2.6. In case of queries or further assistance / guidance please feel free to contact with Engr Amir Tahir Khan, Senior Manager (IT), Email: atkhan@ksew.com.pk, Contact No. 021-99214045 Ext 453/600 and M Atif Bashir, Email: atif.bashir@ksew.com.pk, Contact No. 021-99214107.

3. ELIGIBILITY REQUIREMENTS

S No	Factors	Requirement
a.	Profile of company / firm along with relevant documents.	Mandatory
b.	Firms with Income Tax Certificate/ GST Certificate (Documentary Proof Required).	Mandatory
c.	At least five (5) similar projects in Government/ Private Sector during the last 5 Year.	Mandatory
d.	An affidavit on legal stamp paper worth Rs. 100 to the effect that the firm has not been blacklisted by any Government/semi-Government organization.	Mandatory
e.	Service Provider must have its own fiber infrastructure in Karachi.	Mandatory
f.	Service Provider must have Primary and DR site for disaster recovery and business continuity purposes.	Mandatory
g.	Service Provider must have 24x7x365 helpdesk and technical support available.	Mandatory
h.	Average link restoration time should be within 4 hours.	Mandatory
k.	Service Provider to serving similar scale Project with in similar port areas with own optical fiber cable network (03 references at least) with POC details.	Mandatory

4. TECHNICAL ELIGIBILITY CRITERIA

TECHNICAL EVALUATION CRITERIA			
S No	Descriptions	Marks	Remarks (Attachment of relevant evidence in each case is mandatory. In case of non-compliance no mark will be awarded)
i.	Relevant Experience	20	Documentary proof (copies of contract or work order or contact details of clients) should be furnished.
	Experience of providing Internet services if more than 10 years	20	
	If greater than 7 but less than or equal to 10 years	10	

ii.	Projects	20	
	Relevant projects, if more than 10	20	Documentary proof (copies of contract or work order or contact details of clients) should be furnished.
	If more than 5 but less than or equal to 10 projects	10	
iii.	Clients	10	
	If number of clients are more than 10	10	List of clients required with addresses
	If at least 10	0	
iv.	Compliance of Mandatory Requirements	50	Documentary proof (100 % Compliance is required for eligibility)
Total Marks		100	
Total Passing Marks		80	

5. TECHNICAL PROPOSAL

Technical Proposal should include detailed description as per following requirements of Karachi Shipyard & Engineering Works Ltd (KS&EW):

S No	Description	Required Bandwidth	Static IPs
a.	Provision of Internet Bandwidth Services over Fiber Optic Cable at Data Center, I.T. Department, Karachi Shipyard & Engineering Works Ltd (KS&EW)	150 Mbps CIR	/28 Static IP Pool

5.1. CIR (Committed Information Rate) Internet Bandwidth over Fiber Optic Cable with low latency and jitter.

5.2. The Internet Service Provider (ISP) must provide a usage report i.e., MRT Graph that can be accessed directly by Technical Staff of IT Department, Karachi Shipyard & Engineering Works Ltd (KS&EW).

5.3. To keep the internet connectivity up to its maximum extent and running, Services Level Agreement (SLA) uptime should be 99.30%.

5.4. Vendor should be a Major Bandwidth Distributor (having own Fiber Optic Cable).

5.8. The internet connectivity along with all related devices/ equipment e.g. switches, routers, modules, convertors etc. will be directly terminated in the Data Center.

5.10. All civil work e.g., installation, (soft & hard), poles/ tower, configuration and testing of the Fiber Optic Cable within the premises of KS&EW will be the responsibility of the vendor/ firm/ ISP within seven (07) days after issuance of work order.

6. FINANCIAL PROPOSAL

6.1. Financial proposal should be sealed in separate envelope.

S No	Description	Required Bandwidth	Static IPs	Monthly service payment inclusive of all taxes etc.
a.	Provision of Internet Bandwidth Services over Fiber Optic Cable at Data Center, I.T. Department, Karachi Shipyard & Engineering Works Ltd (KS&EW)	150 Mbps CIR	/28 Pool	XXX
Total service fee inclusive of all taxes, rental payment etc.				XXX

6.2. Monthly Service Payment should be inclusive of all types of taxes, rental fee of equipment, software etc. Only fixed monthly fee will be paid by Karachi Shipyard & Engineering Works Ltd (KS&EW) on provision of invoice after each preceding month. All other charges (if any) will be responsibility of the service provider.

7. TERMS & CONDITIONS

7.1. Tender document which includes full details of items and other terms & conditions can be downloaded free of cost from www.karachishipyard.com.pk and www.ppra.gov.pk.

7.2. Single Stage-Two Envelope method will be adopted for bidding process as per rules.

7.3. Company Profile along with relevant documents be attached with this document.

7.4. The rates quoted shall remain valid for one financial year.

7.5. Bid(s) shall be in Pak rupees only and inclusive of all taxes i.e., GST/ SST etc.

7.6 The bidder should quote its rates clearly, in the Financial Proposal in both figures and words.

7.7. No advance payment shall be made against the supply of equipment / software mentioned in this bidding document.

7.8. The provided equipment shall remain property of the successful service provider, whereas KS&EW shall pay rent of the equipment, included in the monthly charges.

7.9. The equipment/ software should be arranged through the legal channels by providing all duties/ taxes (if any) levied by the Govt. and towards this end.

- 7.10. Successful service provider shall ensure secure connectivity.
- 7.11. Service provider will be responsible for the safe supply of equipment / software at KS&EW, Karachi.
- 7.12. Cost of complete installation of the equipment, including cost of router, firewall, wireless equipment, pole etc. will be responsibility of the service provider, as these will be provided on rental basis and included in the fixed monthly charges.
- 7.13. Regular monthly charges will be paid on provision of invoice after each preceding month.
- 7.14. KS&EW reserves the rights to cancel the tender, accept or reject any tender in accordance with PPRA Rules. No transportation charges will be paid for any of the services.
- 7.15. The contract shall be terminated in case of violation of terms and conditions by the contractor.
- 7.16. All bids must be accompanied by an earnest money/ security of 1% of total annual fee. The bid security of unsuccessful bidder will be released by KS&EW after award of work or after expiry of bid validity period as per rules whereas the bid security money of unsuccessful bidder will be released after the submission of performance security equivalent to 10% of contract price.
- 7.17. In case of any difference or dispute arises between the parties, the same shall be dealt with as per rules.
- 7.18. All rules, regulations and policies will be governed in accordance to the PPRA.
- 7.19. General Sales Tax will be paid on applicable items only by the company/firm/agency.
- 7.20. KS&EW reserve the right to accept or reject any or all tender(s) or terminate proceedings at any stage in accordance to the rules & regulations framed by PPRA. KS&EW, also reserve the right to issue Purchase Order for any single item to different lowest responsive bidders or issue Purchase Order for all the items to any lowest responsive bidder.
- 7.21. The contractor/ supplier will be liable for any mistakes in calculation of price/ rate and amount and shall be liable to suffer the loss arises at any stage of contract, due to mistakes in calculation or tax rates.
- 7.22. All Government taxes (including Income tax and stamp duty), levies and charges will be charged as per applicable rates/ Work Order.
- 7.23. The contractor shall pay all the cost for preparation of legal documents of contract.

7.24. PPRA Rules will be followed for all other terms and conditions not specified/ mentioned/ ambiguous in this tender document. Kindly read PPRA Rules for further details.

7.25. Penalty will be imposed as under: -

Link Down age on per month basis	Penalty Percentage
Less than or equal to 3 Hours Monthly	No Penalty
Greater than 3.1 Hours and Less than or equal to 6 Hours Monthly	Hours Monthly 2 % of Monthly Invoice
Greater than 6.1 Hours and Less than or equal to 10 Hours Monthly	5 % of Monthly Invoice
Greater than 10.1 Hours and Less than or equal to 15 Hours Monthly	10 % of Monthly Invoice
Greater than 15.1 Hours and Less than or equal to 20 Hours Monthly	20 % of Monthly Invoice
Greater than 20.1 Hours and Less than or equal to 30 Hours Monthly	30 % of Monthly Invoice
Greater than 30.1 Hours and Less than or equal to 40 Hours Monthly	40 % of Monthly Invoice
Greater than 40.1 Hours and Less than or equal to 50 Hours Monthly	40 % of Monthly Invoice
Greater than 50.1 Hours and Less than or equal to 60 Hours Monthly	50 % of Monthly Invoice
Greater than 60 hours	100 % of Monthly Invoice

8. PERIOD OF CONTRACT

The contract will remain in force for a period of one (1) year from the date of award. However, KS&EW reserves the right to review the performance of the contractor, and also to terminate the contract at any point of time by giving thirty (30) days prior written notice to the other Party in case of unsatisfactory performance. Furthermore, contract can further be extended up to two (02) more years on satisfactory performance with mutual understanding/ consent of both the parties on same cost. Further, the contractor will provide the services until the new contract will become operative/ effective".

9. SUBMISSION:

All the above documents/ information must be submitted by 6 October 2026 till 1030 hrs to the General Manager IT, KS&EW. Same will be opened at 1100 hrs on the same day.

It is hereby certified that the terms and conditions have been read, agreed upon and signed.

Signature:

Official Stamp:

Note: - While submitting the Tender Documents, Pay Order is to be enclosed in 'Financial Proposal Envelope 'as earnest money. Documents received without earnest Money will be cancelled.

10. FORMAT OF BID FORM

To,
The General Manager,
Information Technology Department,
Karachi Shipyard & Engineering Works Ltd,
West Wharf Road, Karachi

Sir,

Having examined the bidding documents, we, the undersigned, offer our services for the
"_____ "in conformity with the said bidding documents for the Total Bid
Price of Pak Rupees (in figures _____ words
_____)

or such other sums as may be ascertained in accordance with the Price Schedule
attached hereto and made part of this bid.

We undertake, if our bid is accepted, to complete the works in accordance with the
Contract Execution Schedule. If our Bid is accepted, we will provide the performance
security in the sum equivalent to 10% for the due performance of the Contract.

We agree to abide by this Bid for the period of ninety (90) days from the date fixed for bid
opening of the Instructions to Bidders, and it shall remain binding upon us and may be
accepted at any time before the expiration of that period.

Until a formal Contract is prepared and executed, this Bid, together with your written
acceptance thereof in your Notification of Contract Award, shall constitute a binding
Contract between us.

We understand that you are not bound to accept the lowest-priced or any Bid that you
may receive.

Dated this-----day of -----2026

WITNESS

Signature -----

Name -----

Title -----

Address -----

BIDDER

Signature -----

Name -----

Title -----

Address -----

11. PERFORMANCE BANK GUARANTEE

*(On judicial stamp paper of Rs 100/-
or as suitable to the amount of BG)*

- I. Contract no: IT/DC/003/26 Dated: _____
- II. Name of firm/contractor Karachi Shipyard & Engineering Works Limited
- III. Address of firm/contractor Dockyard Road, West Wharf, P.O. Box No. 4419, and Karachi, Pakistan
- IV. Name of guarantor: _____
- V. Address of guarantor: _____
- VI. Amount of guarantor PKR. _____
- VII. Date of expiry of guarantee _____

To:
The General Manager,
Information Technology Department,
Karachi Shipyard & Engineering Works Ltd.
West Wharf Road, Karachi Pakistan

Sir,

1. Whereas your good self have entered into contract No. IT/DC/003/26 dated _____ with M/s Karachi Shipyard & Engineering Works Limited, Dockyard Road, West Wharf, P.O. Box No. 4419, and Karachi, Pakistan, Hereinafter referred to as our customer

2. In compliance with this stipulation of the contract, we hereby agree and undertake as under: -
 - a) To pay to you unconditionally on demand and/or without any reference to our customer an amount not exceeding the sum of _____ as would be mentioned in your demand notice.
 - b) To keep this Guarantee in force till _____
 - c) That the validity of this bank Guarantee shall be kept one clear year head of the original/extended delivery period or the warranty of the stores which so ever is later in duration on receipt of information from our customer i.e. M/s Karachi Shipyard & Engineering Works Limited or from your office. Our liability under this bank guarantee shall cease on the closing of bank hours

d) That we shall inform your office regarding termination of the validity of this bank guarantee one clear month before the actual expiry date of this Guarantee.

e) That with the consent of our customer you may amend/alter any term/clause of the contract or add/delete any term/clause to/from this contract without making any reference to us. We do not reserve any right to receive any such amendment/alternation or addition/deletion provided such like actions do not increase our monetary liability under this bank Guarantee which shall limited only to PKR.

- [NAME OF GUARANTOR]

Signature _____

Name _____

Title _____

Address _____

Seal _____