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RFQ No			IT-20066YP	
DATE			30.09.2026	

REQUEST FOR QUOTATION

(THIS IS PRICE ENQUIRY-NOT AN ORDER)
SAP No.6100018429

Company PSO Dummy Vendor PAKISTAN	QUOTATION REQUIRED			
	ON (Date)	16.10.2026	BY (Time)	

Please quote your best price for all items of following specifications. Please read the instructions attached herewith **EARNEST MONEY %**
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Title: Enhancement of Trend Micro Cybersecurity Solution

S.No.	Description/Specifications	Location	Unit	Qty	Unit Price Rs.	Amount Rs.
1	<u>Software</u> ===== 1. Vision One Endpoint Security Pro ===== 1.The proposed solution will cover 50 servers with Sandboxing functionality, and the license will remain valid until 14 April 2028 2.The solution must provide single platform for complete server protection over physical, virtual (server/desktop) and cloud workloads. 3.Provides layered defense against advanced attacks and virtual patch against vulnerabilities on OS level and application level. 4.Should be able to provide virtual patch against WebSphere Application Server. 5.Should be able to provide virtual patch against Oracle Web Logic. 6.Should be able to identify use of PSEXEC tool through SMB share. 7.Should be able to detect and alert if executable file is being uploaded on a SMB share. 8.Should be able to detect and alert batch file upload on network share. 9.Should be able to identify and alert on suspicious remote desktop protocol (RDP) brute force attempt. 10.Should be able to prevent access to administration share.	<u>PSO House</u>	<u>EA</u>	50		



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	11.Should be able to detect OneDrive, Dropbox, BOX traffic.					
	12.Should be able to detect download of a file over FTP.					
	13.Should be able to detect traffic remote applications like VNC and TeamViewer.					
	14.The proposed solution must provide firewall feature on Windows, Linux and AIX.					
	15.The proposed solution must have application control feature to quickly identify new suspicious files.					
	16.The proposed solution must provide IPS feature on Windows, Redhat and AIX.					
	17.The proposed solution must be able to detect and alert on administrator log-ins on servers.					
	18.The proposed solution must be able to alert when log file is cleared (e.g. Windows Event Logs).					
	19.The proposed solution must be able to detect PowerShell command execution.					
	20.Should be able to detect ftpd events on Solaris.					
	21.Should be able to detect ftpd events on AIX					
	22.Should be able to detect ftp event on Windows.					
	23.Should be able to detect hosts file modification on					



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	Windows. 24.Should be able to detect file attribute changes in /usr/bin and /user/sbin on Unix. 25.Should be able to detect change in the attribute Permissions of any log file under /var/log path. 26.Should be able to alert when command history is cleared. 27.Should be able to detect installation of root certificate. 28.Should be able to detect removable devices on Linux. 29.Should be able to identify create and delete activity of users and groups. 30.Should be able to detect when task scheduler entries are modified. 31.Should be able to detect when Windows startup programs are modified. 32.Should be able to detect when a software is installed or uninstalled on Unix. 33. Should be able to detect files created by Oracle Bea WebLogic Server when modified. 34.Should be able to provide lock-down ability (to block all new executable) if needed on Linux.					



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2	35.Should be able to provide information on the user and process associated with launching of executable.					
	36.Should be able to provide a way to block suspicious list of hashes on Linux.					
	37.Proposed solution must offer behaviour analysis feature on Linux.					
	38.Should be able to list down the vulnerabilities being protected with relevant CVE and CVSS score.					
	39.Should be able to provide a mechanism to block suspicious web traffic					
	Software	PSO House	EA	2,000		
	=====					
	2.Cyber Risk Exposure Management					
	=====					
	1.The solution is required to cover a total of 2,000 devices, with the license valid until 14 April 2028.					
	2.The proposed solution must provide the control needed to proactively discover, predict, prioritize, and mitigate cyber risks in our organization.					
	3.The proposed solution should provide an organization wide risk score based on continuous assessment of risks in the organization.					
	4.The proposed solution must provide insights into company's security posture through risk index, asset risks, ongoing attacks and all contributing risk factors.					



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	5.The proposed solution must provide company's overall risk index through dynamic assessment of risk factors including exposure, attack risk and security configuration risk.					
	6.The proposed solution must provide risk overview of devices, Internet facing assets, accounts and cloud applications.					
	7.The proposed solution must provide exposure overview through identification of vulnerabilities, system configuration risk, user activity and behaviour risks.					
	8.The proposed solution must provide attack overview through the attack intensity of cyber threats occurring in the organization.					
	9.The proposed solution must provide security configuration index based on factors including agent and sensor deployment, key feature adoption, license health and agent versions.					
	10.The proposed solution should be able to integrate with third party vendors for ingest or enrich attack surface data.					
	11.The proposed solution should have built-in support for security playbooks that can be used for automated remediation.					
	12.As part of External Attack Surface Management, the proposed solution should be able to list all domains and respective subdomains belonging to the organization.					
	13.As part of External Attack Surface Management, the proposed solution should be able to provide the Internet-facing asset's latest risk score, host provider, services, ports and show when the asset was last seen.					
	14.As part of External Attack Surface Management, the proposed solution must be able to provide risk assessment for each domain and IP address asset and assign a risk score that can be monitored over time.					



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	15.For internal device assets, the proposed solution should be able to utilize multiple discovery data providers (reliance to existing agent should be supplemented by additional discovery providers).					
	16.For internal device assets, the proposed solution should be able to provide the internal device asset's latest risk score, OS, IP address, last user, vulnerabilities, discovery source and when the device was first and last seen.					
	17.For internal device assets, the proposed solution should be able to provide risk assessment for each device asset and assign a risk score that can be monitored over time (display risk indicators like what type of risks, events and risk level for each discovered risk).					
	18.For internal device assets, the proposed solution should be able to provide an asset criticality score per device asset. Asset criticality indicates the importance of an asset in an organization. Administrators should be able to manually change asset criticality.					
	19.For internal device assets, the proposed solution should be able to identify managed and unmanaged devices.					
	20.For internal device assets, the proposed solution should be able to show device asset's cloud application usage and activity.					
	21.For internal device assets, the proposed solution should be able to show device asset's use of sanctioned and unsanctioned cloud applications.					
	22.For internal device assets, the proposed solution should be able to perform Response Actions (for example: Isolate, Remote Shell, Run Custom Script).					
	23.For account assets, the proposed solution should be able to identify					



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S.No.	Description/Specifications	Location	Unit	Qty	Unit Price Rs.	Amount Rs.
	both domain and service accounts. 24.For account assets, the proposed solution should be able to provide the account's latest risk score, user type, role, location, job title and when the account was first and last seen. 25.For account assets, the proposed solution should be able to provide risk assessment for both domain and service accounts and assign a risk score that can be monitored over time. Display risk indicators like what type of risks, events and risk level for each discovered risk. 26.For account assets, the proposed solution should be able to show an asset graph for both domain and service accounts. An asset graph graphically illustrates the asset's connection to other assets in the environment. 27.For account assets, the proposed solution should be able to provide an account criticality score for both domain and service account. Account's criticality indicates the importance of the account in an organization. Administrators should be able to manually change the account criticality rating. 28.For account assets, the proposed solution should be able to enumerate application roles granted to discovered service accounts. 29.For account assets, the proposed solution should be able to show account's cloud application usage and activity. 30.For account assets, the proposed solution should be able to show account's use of sanctioned and unsanctioned cloud applications. 31.For account assets, the proposed solution should be able to provide a summary of an account by building an asset profile. Details should include basic account info (level, role, group membership, etc.), Activity, Device Usage, Email usage information, Influence and Identity					



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	posture risk.					
	32.For account assets, the proposed solution should be able to perform Response Actions (for example: disable account, enable account, force password reset).					
	33.The proposed solution must be able to detect accounts with weak authentication.					
	34.The proposed solution must be able to detect accounts for which multi-factor is disabled.					
	35.The proposed solution must be able to detect accounts for which password expiration is disabled.					
	36.The proposed solution must be able to detect accounts where strong password requirement is disabled.					
	37.The proposed solution must be able to detect accounts that increase attack surface risk.					
	38.The proposed solution must be able to detect synced admin account -- highly authorized admins accounts synced between Entra ID and AD.					
	39.The proposed solution must be able to detect extra admin accounts -- potentially unnecessary admin accounts.					
	40.The proposed solution must be able to detect stale accounts -- that have been inactive for over 180 days.					
	41.The proposed solution must be able to detect accounts with excessive privileges.					
	42.The proposed solution must be able to detect service account misconfigurations, service accounts with excessive privileges.					



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	43.The proposed solution must be able to detect highly authorized disabled accounts, disabled accounts assigned to highly authorized roles or groups.					
	44.For application assets, the proposed solution should be able to identify both Cloud and Local Applications.					
	45.For application assets, the proposed solution should be able to allow a cloud application to be set as a sanctioned or an unsanctioned app.					
	46.For application assets, the proposed solution should be able to provide the application's latest risk level, category, which users are using the application, which devices the application were accessed, app usage, whether the application is sanctioned, and when the application was last seen.					
	47.For application assets, the proposed solution should be able to show compliance information for cloud applications					
	48.For application assets, the proposed solution should be able to show cloud application usage by users.					
	49.For application assets, the proposed solution should be able to show cloud application usage by devices.					
	50.Vulnerability Assessment and Prioritization should be based on both external factors (threat intel, e.g. whether a CVE is highly actively exploited) and internal factors (asset criticality, exploit attempts based on detection logs).					
	51.The proposed solution must be able to integrate with third party vulnerability scanners.					
	52.Solution must automatically assess the systems for vulnerability once					



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	in every 24 hours.					
	53.The proposed solution should be able to provide reports that can be generated on demand or via schedule.					
	54.The proposed solution should allow generated reports to be sent via email.					
	55.The proposed solution should allow reports content to be filtered to narrow down output based on selected criteria.					
	56.The proposed solution must provide a comprehensive view of all potential attack paths through your organization's assets to take proactive measures that strengthen your security posture.					
	57.The proposed solution must provide a proactive approach to evaluating potential attack scenarios across discovered assets in our organization -- using real-time insights from an attacker's perspective, to better understand how threat actors might reach our critical assets and mitigate risks before the risks are exploited.					
	58.The proposed solution through attack prediction must take into consideration vulnerabilities in our organization.					
	59.The proposed solution through attack prediction must take into consideration misconfigurations in our organization.					
	60.The proposed solution through attack prediction must take into consideration threat detections in our organization.					
	61.The proposed solution through attack prediction must take into consideration Internet exposure in our organization.					
	62.The proposed solution through attack prediction must identify entry point assets: Vulnerable assets that attackers could use to gain access					



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	to our environment. 63.The proposed solution through attack prediction must identify lateral movement paths: Collections of activities, actions, and permissions attackers could use to reach critical assets. 64.The proposed solution through attack prediction must identify target point assets: High-value critical assets that represent desirable targets for attackers. 65.The proposed solution must provide asset relationships and asset risk graphs to help map connections and interactions between assets and provide essential insights to support lateral movement analysis. 66. The proposed solution must provide attack prediction risk score based on likelihood of exploitation of high-criticality asset and corresponding impact. 67.The proposed solution must provide remediation guidance for potential attacks predicted for lowering risk. 68.The proposed solution must identify configuration gaps in our organization and measure progress towards compliance with a specific framework or standard. 69.Following framework or standard must be supported at minimum: CIS Critical Security Controls Version 8.1, ISO/IEC 27001:2022, PCI DSS v4.0.1 70.The proposed solution must allow creating custom frameworks based on available frameworks and standards. 71.The proposed solution must allow creating phishing simulations to identify users who may need to strengthen their cybersecurity knowledge. 72.The proposed solution must include built-in templates for phishing					



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	simulation. 73.The proposed solution must allow customizing existing template for phishing simulation. 74.The proposed solution must allow assigning training campaigns to educate users. 75.The proposed solution must allow tracking the progress of training campaigns. 76.The training format must be both video based and interactive. 77.The training categories must include phishing, social engineering and password protection. 78.The proposed solution should support centralized management of awareness activities from the same management dashboard used for other security controls. 79.The proposed solution must provide a report displaying trending graph for our phishing simulation campaigns, allowing us to monitor the effectiveness of our campaigns over time.					



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3	<u>Software</u> ===== 3.ZTSA PRIVATE ACCESS ===== Secure Remote Access solution VPN solution for secure remote access to PSO internal applications and resources replacing traditional client base VPN (Cisco AnyConnect) for 1500 Users. The solution shall provide secure, identity-based and application-specific access to authorized users without exposing internal applications directly to the Internet and without providing unrestricted network-level access to remote users which is valid until 14th April 2028. Specifications: ----- 1.Core Requirements 1.1.Zero Trust and least-privilege access. 1.2.Identity and application-based access control. 1.3.Secure access without exposing internal applications directly to the Internet. 1.4.Support for on-premises, cloud, and hybrid applications. 1.5.Agent-based and/or agentless access, where supported. 2.Authentication & Identity 2.1.Integration with Active Directory, Microsoft Entra ID, LDAP, SAML<(>, <(> or equivalent. 2.2.Single Sign-On (SSO) and Multi-Factor Authentication (MFA). 2.3.User, group, and role-based access control. 2.4.Support for device and context-based access policies.	<u>PSO House</u>	<u>EA</u>	1,500		



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	3.Endpoint Security & Posture 3.1.Device posture assessment before granting access. 3.2.Ability to verify endpoint security status, OS version/patch level <(>,<)> firewall, encryption, certificates, and device compliance. 3.3.Restrict or deny access to non-compliant or high-risk devices. 4.Application Access 4.1.Secure access to Web, HTTP/HTTPS, TCP applications, SSH, RDP, and other client-based enterprise applications such as SAP, Lotus Notes etc. 4.2.Per-application access control and micro-segmentation. 4.3.No unrestricted network access. 5.Security & Integration 5.1.Integration with existing Trend Micro security solutions, where applicable. 5.2.Integration with EDR/XDR, Forti SIEM. 5.3.Ability to restrict or terminate access based on security events or device risk. 6.Management & Monitoring 6.1.Centralized management console. 6.2.Role-Based Access Control (RBAC) for administrators. 6.3.Real-time monitoring, dashboards, reporting, and audit logs and integration with TRENDMICRO MDR FOR 24x7x365 security monitoring and threat detection. 6.4.Logging of authentication, application access, policy violations<(>,<)> and administrative activities. 6.5.SIEM integration and log forwarding. 7.Availability & Scalability 7.1.Scalable architecture based on organizational requirements. 7.2.Support for high availability and elimination of single points of failure.					



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	8.Licensing & Support 8.1.User Base: 1,500 Users 8.2.1.1 The proposed solution shall include complete licenses(>,<)> subscriptions, connectors, agents, and all other components required for full implementation and operation for 1,500 users. 8.3.1.2 The solution shall include 24x7 OEM-backed technical support throughout the contract period. 8.4.1.3 All software updates, security patches, version upgrades, and technical support shall be included during the contract period. =====					
	SCOPE OF WORK =====					
	1.,,Deploy and configure the complete ZTSA solution, including required connectors, agents, and management components. 2.,,Integrate ZTSA solution with Active Directory/Entra ID 3.,,In ZTSA Configure Two-Factor Authentication (2FA) for all authorized remote users. 4.,,In ZTSA Configure user, group, device posturing, and application-based access policies based on the Zero Trust principle. 5.,,Onboard up to 1,500 users on ZTSA / migration of all users from Cisco ISE 6.,,Onboard identified internal applications and services on ZTSA. 7.,,Deploy ZTSA and configure endpoint agents, where required. 8.,,Integration of complete solution with XDR, MDR an local SIEM solution for monitoring of security logs 9.,,Provide HLD, LLD, as-built documentation, knowledge transfer, and administrator training. =====					
	Terms & Conditions =====					
	1.Providing, Installing and Commissioning of IT Security					



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	Solution completes in all respect. 2.The bidder must deploy & configure all the main features and reporting of all the required IT security solutions - On-prem and Cloud. 3. This tender includes software licenses, implementation and on-site support services by the bidder or its subcontractor 4.The bidder shall nominate a representative from whom all clarifications about the bidding document will be made. All correspondence between PSO and bidder will be carried out only through e-mail submitted along with the bid. Responses from bidder against any query will be verified and is a part of the technical evaluation. 5.The successful bidder must ensure that the delivery of licenses, installation, configuration & testing of the required IT security solutions shall not exceed beyond 8-10 weeks after the issuance of purchase order. 6.PSO reserves the right to reject any bid during technical evaluation stage of tender: a. If any document submitted by bidder such as partner certificate, MAF, NTN etc found manipulated, forged or fabricated. b. If bidder directly or indirectly influences the evaluation process or harasses any employee of PSO. c. If PSO found that any bidder is in litigation with any other company or directly with PSO at any stage before or during the tender process. d. If the bidder quotes or attributes any false, manipulated or					



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ON
(Date)

16.10.2026

BY
(Time)

Please quote your best price for all items of following specifications. Please read the instructions attached herewith Rs. _____ EARNEST MONEY %
PO/DD NO. _____

Title: Enhancement of Trend Micro Cybersecurity Solution

S.No.	Description/Specifications	Location	Unit	Qty	Unit Price Rs.	Amount Rs.
	distorted information about PSO as a whole or any PSO employee at any public forum without any credible evidence. 7.PSO reserve the right to scrap the tender and cancel the tender evaluation process at any time prior to the award of purchase order without thereby incurring any liability to the affected bidder(s) or any obligation to inform the affected Bidder(s) 8.Any bidder found not meeting the required terms and conditions of the tender at any time prior to the award of purchase order would be considered disqualified even if the bidder has submitted lowest bid. 9.The bidding will be single stage two envelope process. The bidder shall submit technical and commercial proposals in a separate and sealed envelopes. 10.Payment will be made after delivery of software licenses & deployment completion. 11.Price shall be quoted in USD and accordingly PO shall be issued in USD. Vendor will submit commercial invoice in USD and PKR both, along with exchange rate sheet of State Bank of Pakistan (SBP). 12.Payment will be made in PKR as per SBP-notified rate (Exchange Rate for Market-to-Market Revaluation) as on the date of delivery. 13.The complete solution shall remain valid until 14 April 2028. 14. Penalty clause as below: a. Penalty Rate: A penalty at the rate of 0.1% of the total value of the undelivered quantity per day of delay shall be levied, subject to a maximum of 10 % of the value of the work order. b. Calculation: Penalty = (Value of Undelivered Quantity) × (Penalty Rate per day) × Number of days delayed)."					