Pakistan State Oil Company Limited
PSO House, Khayaban-e-Iqbal, Clifton, Karachi-75600, Pakistan
Telephone (021) 9203866-85 Fax (021) 9203796

REQUEST FOR QUOTATION

(THIS IS PRICE ENQUIRY-NOT AN ORDER)
SAP No.6100019001

RFQ No	IT-20102YP
DATE	16.11.2026

Company PSO Dummy Vendor
PAKISTAN

QUOTATION REQUIRED

ON (Date)	27.11.2026	BY (Time)	

Please quote your best price for all items of following specifications. Please read the instructions attached herewith EARNEST MONEY % Rs._____ PO/DD NO. _____

Title: Upgrading existing EOS/ Obsolete Routers (for Internet and B2B connectivity).

S.No.	Description/Specifications	Location	Unit	Qty	Unit Price Rs.	Amount Rs.
1	**ROUTER** Providing, installing, testing, configuring, and commissioning of Cisco C8235-E-G2 Secure Routers or equivalent, including all required hardware, software licenses, subscriptions, accessories, and support, as per the following specifications: 1.,,C8235-E-G2: Cisco C8200 Series Secure Router or equivalent, C8235-E-G2 2.,,LIC-ROS-M-A: Cisco Routing Advantage Lic - Medium 3.,,CON-L1NCD-C8A2E2G2: ENH 8X7XNCD Cisco C8200 Series Secure Router<(> ,<)> C8235 4.,,PWR-ADPT-150WAC: 150WAC RPS Power Adapter for Cisco 8200 Series 5.,,CAB-C13-C14-2ML: Power Cord Jumper, C13-C14 Connectors, 2 Meter Length (Qty=2) 6.,,C8200-RM-19-1R: Cisco Catalyst 8200 Rack mount kit - 19" 1R 7.,,C8KG2-PS-TRAY: Power Adapter Rackmount Tray for Cisco 8200 Series 8.,,C-RFID-NONE: No RFID 9.,,NETWORK-PNP-LIC: Network Plug-n-Play Connect for zero-touch device deployment 10.,,TE-R-SW-G2: TE agent for IOSXE on Enterprise Routing for G2 Platforms 11.,,C8200-PIM-BLANK: PIM Blank for Cisco 8200 Series 12.,,C-E1S-BLANK: Cisco Catalyst E1.S Disk Blank 13.,,C8200-FAN-BLANK: Fan Tray Blank Cover for Cisco 8200 Series 14.,,R-OS-M-E: Cisco OS Essentials - Medium (Embedded, Perpetual) 15.,,IOSXE-AUTO-MODE: IOS XE Autonomous for Unified image 16.,,SC82G2UK9-1718: IOS XE 17.18 17.,,C-NIM-8T Cisco NIM Switch Module 8-port 1G RJ45 18.,,GLC-TE 1000BASE-T SFP transceiver module for Category 5 copper wire (Qty=2) 19.,,CISCO-ROUT-SUB: Cisco Secure Routing Subscription 20.,,Console cable SCOPE OF WORK	**PSO House**	**EA**	4		

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	========== The vendor shall be responsible for the following activities: 1.,,Supply and Delivery: Supply and deliver the complete Cisco router solution, including all specified hardware, software licenses<(>,<)> subscriptions, modules, accessories, cables, and associated components. 2.,,Installation: Physically install and rack-mount the routers at the PSO NCC Room, including all necessary cabling and accessories. 3.,,License Activation: Install, register, configure, and activate all applicable Cisco software licenses and subscriptions. 4.,,Configuration and Integration: Configure all routers in accordance with PSO's requirements for security, routing, and high availability<(> ,<)> and integrate them seamlessly with the existing PSO network infrastructure. 5.,,Security Hardening: Perform security hardening of all routers in accordance with Cisco OEM-recommended security best practices and PSO's applicable security policies. 6.,,Testing and Commissioning: Conduct complete testing, validation, and commissioning of the routers and all associated components to ensure proper functionality and performance. 7.,,Technical Support: Provide OEM-backed 24×7 technical support for the complete supplied solution throughout the applicable three (3) year support period. 8.,,Additional Requirements: Any additional hardware, software<(>,<)> component, cable, license, subscription, or accessory required for the successful installation, integration, testing, and commissioning of the solution shall be provided by the vendor at no additional cost to PSO<(> ,<)> without compromising the specified functionality or performance. TERMS AND CONDITIONS ========== 1.,,The bidder must be either the Original Equipment Manufacturer (OEM) or an authorized Preferred Network and Security Partner of the OEM in Pakistan.					

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	2.,,Proof of affiliation must be provided through a valid OEM certificate for the relevant year, submitted along with the bid. 3.,,The bidder must submit a valid Manufacturer Authorization Form (MAF) from the OEM against this tender. The MAF must be issued by the regional authority that manages the OEM's business operations for Pakistan. 4.,,The quoted price shall be all-inclusive, covering all applicable taxes, transportation, installation, testing, and commissioning. 5.,,The bidder must provide a written confirmation from the OEM (submitted with the technical bid) stating that the proposed product/model is not on End-of-Sale notice. 6.,,Spare parts availability and support must be ensured for a minimum of five (5) years from the date of bid submission. 7.,,The bidder shall provide technical brochures/datasheets for all offered equipment, containing complete specifications. 8.,,The quoted solution/equipment model must be listed on the OEM's official website. 9.,,The bidder shall identify and include in the proposal any add-ons or components required to integrate the solution with PSO's existing infrastructure. 10.,,The bidder must be registered with the Income Tax and Sales Tax authorities and provide valid proof. 11.,,The bidding shall follow a Single-Stage Two-Envelope process. The bidder shall submit the Technical Proposal and Commercial Proposal in separate sealed envelopes. 12.,,The successful bidder must submit documentary evidence (Bill of Entry / Import Documents) proving that the offered products are brand new and directly imported from the OEM specifically for PSO. PSO reserves the right to verify authenticity directly with the OEM. 13.,,The successful bidder must complete delivery, installation<(>,<)> configuration, and testing of all equipment within 8#10 weeks from the issuance of the Purchase Order. 14.,,The vendor must provide on-site support at PSO House within two (2) hours of complaint logging (hardware/software/configuration-related). 15.,,Support services shall be available 24x7x365, including public					

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	holidays. 16.,,PSO reserves the right to cancel or scrap the tender and its evaluation process at any stage before awarding the Purchase Order , without incurring any liability to the bidders. 17.,, Price shall be quoted in USD and accordingly PO shall be issued in USD. Vendor will submit commercial invoice in USD and PKR both, along with exchange rate sheet of State Bank of Pakistan (SBP). Payment will be made in PKR as per SBP-notified rate (Exchange Rate for Market-to-Market Revaluation) as on the date of delivery of routers 18. Penalty Rate: A penalty at the rate of 0.1% of the total value of the undelivered quantity per day of delay shall be levied, subject to a maximum of 10 % of the value of the work order. b. Calculation: Penalty = (Value of Undelivered Quantity) × (Penalty Rate per day) × Number of days delayed)." 3. Please attach the compliance sheet					