M/s_____

Dear Sir / Madam,

Reference: **18-FP-COPPER CATHODE-PUR-WBM-2026-27 DT. 17-11-2026**

Wah Brass Mill, a production unit of Wah Industries Limited intends to procure Copper Cathode as per detail, specs given in the Schedule at Page 5 of Tender. It is requested to submit sealed quotations for the items noted on the schedule of the Tender. Tender will be opened at 1200 hours on **16-12-2026** (Wednesday) and must reach POF Bids Centre through Air mail / courier before 1130 hrs. The tender received late will not be entertained. The bids "By hand" must be received in the Bid center 30 minutes before the time of Bid opening. You may witness the opening of the tender if so desired. If a representative is deputed, he should bring a letter of authority. The Venue of Tender Opening is POFs Bid Centre (Room No. 02), Behind Rabta Hall, POF, Wah Cantt.

1. SUBMISSION OF TENDER

1.1 Please quote as per following single stage two envelope method. You are required to quote in two parts:

a) Part I "Technical Offer": It should exclusively give technical details and literatures/brochures of the offered store; validity date; delivery schedule; and signed undertaking given on the schedule to this Tender Enquiry. It must not indicate rate, costs etc. Moreover, the testimonials of relevant experience and past performance in supplying Copper Cathode or similar stores to POFs / Defence / Public / Private Sector Organizations must be made part of the Technical Offer.

b) Part II "Commercial Offer": It should indicate the commercial terms e.g. rate, terms of payment, mode of payment, mode of supply. Each part should be placed in a separate sealed cover. The envelopes should be inscribed with: Part I "Technical Quotation without Price" and Part II "Commercial Quotation with Price".

1.2 Only one tender should be included in one envelope. The outside of the envelope should be inscribed with: -

Tender Enquiry No: TE No. 18-FP-COPPER CATHODE-PUR-WBM-2026-27 DT. 17-11-2026

Tender to be opened on: 16-12-2026
Address: GM-BD, Wah Brass Mill
POF's Bid Centre (Room No 02) behind Rabta Hall, POFs Wah Cantt
Post Code (47040)
Phone: 051-9055-22283 Ext. 106, 108, 402
Email: mgrscm.wbm@wahindustries.com, purchase.wbm@wahindustries.com

Contd…P/2

2. GENERAL INSTRUCTIONS

2.1 The undertaking shall be signed at the bottom of the schedule.

2.2 Offers should be based on prevailing LME rates. Actual LME rate will be fixed as on the next day of receipt of LC by the firm.

2.3 The quotation must remain valid for at least 60 days from the date of opening of tender.

2.4 In the event of non-acceptance of offer, no intimation will be given to the Tenderer.

2.5 Conditional offers or alternative offers are likely to be ignored / rejected.

2.6 In case the offer is submitted through an agent / local firm or local agent is involved in submission of bid:

a. The quotation must invariably be accompanied by the Original Proforma Invoice from the principal / manufacturer.

b. **Bid Money @ Rs 10 million** in shape of Pay Order / CDR / Bank Guarantee shall also be made part of technical offer.

c. Bid Money of unsuccessful tenderers will be returned as soon as the scrutiny of the tender is completed. Bid money will be forfeited in case the quotation is withdrawn before the expire of its validity time.

2.7 The Quotations shall be based on CFR, Karachi basis including sea worthy packing. The consignment will preferably be shipped through Pakistan National Shipping Corporation (PNSC). In case there is no PNSC Service available, the consignment will be shipped on other conference line vessel but not of Indian / Israelian Flag Vessel.

2.8 Firm will be blacklisted in case the quotation is withdrawn before the expiry of its validity date in accordance with Rule 19 of PPRA.

3.0 INSPECTION:

Supplies shall be subject to: -

a. Pre-Shipment Inspection: 2 x officials of Wah Brass Mill will carry out Pre-Shipment Inspection. All charges related to boarding & lodging of PSI team including air tickets will be borne by the supplier.

b. 3rd Party Inspection Third party inspection certificate from an internationally accredited / ISO Certified Inspection Agency like “SGS, Lloyd, & Bureau Veritas" (cost to be borne by the supplier). The store should be sealed and loaded on ship in the presence of Third-Party Inspectors who will confirm / ensure that the store inspected by them has been shipped. Container Stuffing Report along with photographs of Copper Cathode (after stuffing) must be dispatched to WBM by the supplier as soon as store is stuffed in the container.

c. Warrantee / Guarantee (Mandatory): Provision of Warranty / Guarantee for the period of 12 months after Inspection on receipt of store at purchaser premises. Period of

Contd…P/3

warranty / guarantee for trouble free operation should be mentioned. Rejected stores within the warranty / Guarantee period shall be replaced by the supplier without any obligation.

4.0 ACCEPTANCE OF OFFERS:

4.1 The Right to accept or reject any offer in full or in part, without assigning any reason or to negotiate price without prejudice to the original offer is hereby reserved.

5.0 PERFORMANCE GUARANTEE

5.1 The successful bidder will provide Performance Bank Guarantee @ 5% of CFR Value of each LC in favor of Wah Industries Limited, Wah Cantt. The PBG will be furnished in the form of Pay Order / CDR or an unconditional Bank Guarantee on Prescribed Proforma. The PBG shall be furnished within 15 days from the date of each LC. LC will be operative after receipt of PBG. It shall b e valid for a period of 12 months after the date of expiry of delivery period. If the PBG is not furnished within the prescribed given time, the Purchaser reserves the right to cancel the order. Bid Money / Bid Security will also be forfeited.

6.0 DELIVERY PERIOD

Stores to be supplied within 45 days after establishment of each LC.

7.0 PAYMENT

7.1 Payment shall be made by means of irrevocable Letter of Credit. LC for partial quantity will be established against contract. All Bank charges incurred in Pakistan in connection with the establishment of L.C shall be borne by the purchaser whereas all Bank charges incurred in connection with drawing of payment including charges for confirmation of L.C. by the advising Bank / Foreign Bank shall be borne by the supplier.

- 90% payment shall be made by the LC Opening Bank on receipt of shipping documents including satisfactory inspection report by 3rd Party and PSI certificate issued by authorized representative of the Purchase.
- 10% balance payment will be released on receipt and acceptance of consignment at WBM premises.

7.2 Part Shipment / Part Payment is allowed.

8.0 FAILURE TO SUPPLY THE STORE

All the deliveries must be completed by the specified date. If the failure to deliver the stores within the scheduled time should have arisen from "Force Majeure", which the purchaser may admit as reasonable ground for further time, he will allow such additional time as he may consider to have been required by the circumstances of the case.

Contd….P/4

Otherwise, he will be entitled, at his discretion, to cancel the contract; and / or, claim liquidated damages up to 2% but not less than 1% of the contract price of the items and their quantities for each and every month or part of a month, beyond the specified delivery date, during which these may Not be delivered, subject to a maximum of 10% of the total contract value; or, to purchase from elsewhere, the unsupplied stores at the risk and cost of the supplier.

9.0 CORRESPONDENCE

All correspondence regarding the Tender shall be addressed to the following:

Attention: - Manager -SC- WBM
Wah Industries Limited
(Adjacent POF Main Gate), Quaid Avenue,
Wah Cantt (PAKISTAN).
Phone: +92 51 9055-22118, +92 51 9055-22283, Ext 108 & 402
E-Mail:mgrscm.wbm@wahindustries.com
purchase.wbm@wahindustries.com

10.0 SECURITY OF INFORMATION

The tenderer and his employees must not communicate any information relating to the sale / purchase of materials under this enquiry to any person other than the manufacturer or to any press or agent not authorized in writing by Wah Industries Limited (WBM) to receive it.

Please, return the "Schedule" of the Tender, duly signed by the specified date along with the specifications if any enclosed herewith. If you have any query, please contact the undersigned for further assistance. NOTE: Offers / bids through E-Mail & Fax are not acceptable.
The offers / bids must be submitted on firm's original letter head on the address mentioned in clause 1.2 of this TE.

Yours faithfully,

Manager-SC-WBM
Wah Industries Limited - Wah Cantt

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SCHEDULE TO TENDER No: **18-FP-COPPER CATHODE-PUR-WBM-2026-27 DT. 17-11-2026**
DUE ON **16-12-2026**

Sr#	Description with Specs etc.	Unit	Qty	Rate per CFR Karachi	Delivery Date
1.	Copper Cathode / Sheets BS-EN 1978/1998 (Cu-CATH-1) OR ASTM-B-115-10 (Cu-CATH-1) Size: 3' x 3' x 12 to 20mm Thick (Approx) (WBM)	MT	1000		45 days after establishment of LC

Special Instructions: -

Following must be complied failing to which offer will be rejected.

i) **Offers/bids through E-Mail & Fax are not acceptable. The offers/bids must be submitted on firm's original letter head through Courier.**

ii) **Participants/ bidders are obligatory to forward necessary credentials of their firm showing / elaborating details of their business with Govt/Semi Govt.& public sector organizations/departments in Pakistan along with their quotation.**

iii) **In case local firm/rep submits offer on behalf of their foreign principal, it will be responsibility of the local firm to submit 10 million PKR Bid Money (in shape of Pay Order / CDR or BG) along with the offer.**

iv) **Delivery Terms: CFR Karachi**

v) **Payment terms through LC (90%-10%) as per clause 7 of this TE.**

vi) **The below undertaking shall be signed and stamped.**

UNDERTAKING:

Should our offer be accepted, we hereby undertake to supply the stores/render the services contracted, failing which it shall constitute a breach of contract, and Wah Industries Ltd., shall have the right to purchase the stores from elsewhere at our risk and cost.

Place_____

Date_____

Firm's Name_____

Signature _____

Name_____

Position_____

Address_____

E-mail_____

Cell No_____